

Intelligent Automation with Power Automate RPA

Streamline process and increase efficiencies with Robotic Process Automation





ais
at a glance



40 years
IN BUSINESS



1000 employees
WORLDWIDE



38 states
WITH AIS EMPLOYEES



4 countries
WITH AIS EMPLOYEES



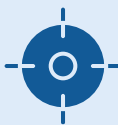
AZURE EXPERTISE
SINCE 2008



TOP MICROSOFT PARTNER
13 COMPETENCIES + ADVANCED SPECIALIZATIONS



IP & FRAMEWORKS
FOR AGILITY AND SCALE



FOCUSED
ON MISSION-DRIVEN CLOUD
TRANSFORMATION



CORE VALUES
IN EDUCATION AND
KNOWLEDGE SHARE

Deep DoD
experience
and expertise

First ATO in
IL2/4/5/6
clouds

Large-scale cloud
migration and
modernization

**LEADING REGULATED
INDUSTRY SOLUTIONS**

**DEDICATED TO
DELIVERY EXCELLENCE**

CMMI SVC ML3
ISO 9001
ISO 27001
SOC 2 Type II

Microsoft technology isn't just a practice. It's the **core of our business**. Our partnership with Microsoft is based on **close relationships** with leadership, account, and product teams, **award winning solutions** on Microsoft technologies, and **certified capabilities** and **advanced specializations**.

Microsoft
Partner



Gold Application Development
 Gold Application Integration
 Gold Cloud Platform
 Gold Cloud Productivity
 Gold Collaboration and Content
 Gold Data Analytics
 Gold Data Platform
 Gold Datacenter
 Gold DevOps
 Gold Messaging
 Gold Project and Portfolio Management
 Gold Security
 Silver Windows and Devices
 Windows and SQL Server Advanced Specialization



Finalist

Microsoft Partner

2021 WW Partner of the Year
 Power Apps and Power Automate Award



Winner

Microsoft Partner

2020 WW Partner of the Year
 Power Apps and Power Automate Award



Winner

Microsoft Partner

2019 US Partner of the Year
 Business Applications – Dynamics 365 for Sales

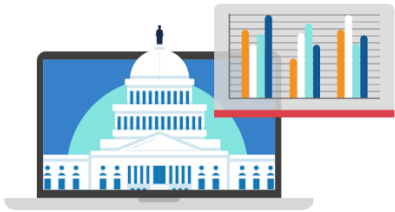


Winner

Microsoft Partner

2018 US Partner of the Year
 Azure Performance

We've helped federal agencies, Fortune 100 companies, and local and global nonprofit organizations unlock their potential for success and drive forward their mission through technology.



DEFENSE & CIVILIAN



**HEALTHCARE PROVIDERS
& PHARMACEUTICALS**



**INSURANCE, BANKING &
CAPITAL MARKETS**



**OIL AND GAS, POWER AND
UTILITIES**

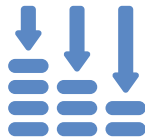
RPA provides organizations significant opportunity for efficiency gains and reducing costs while driving employee satisfaction



Strengthen Your Security and Governance Posture



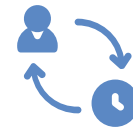
Build a repeatable approach for further RPA investments



Reduce Operational Costs



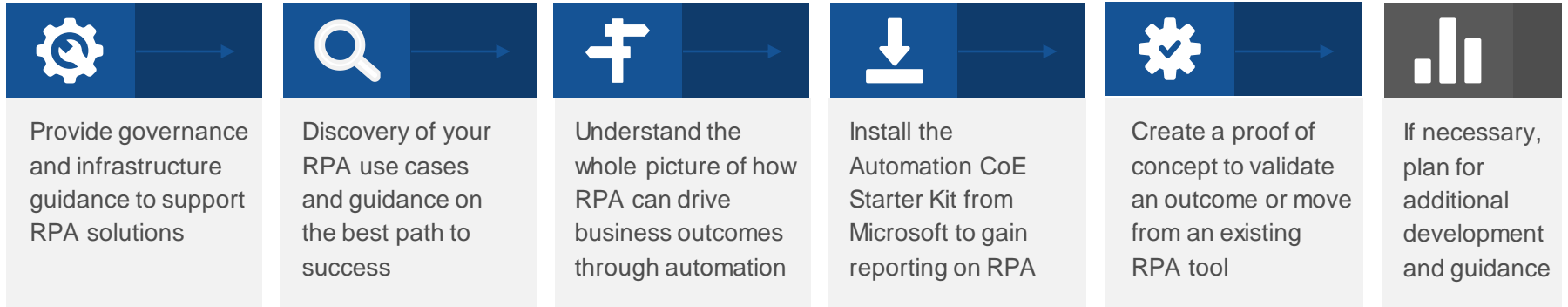
Discover further opportunities for automation



Increase Operational Efficiencies

GOALS OF THIS ENGAGEMENT

Helping your enterprise through the crucial first steps in Power Automate RPA adoption and develop a proof of concept that validates the value for your organization.



Achieve clear foundations for RPA success, explore use cases for your RPA workflows in Power Automate, and develop an initial solution.



WEEKS ONE - FOUR

Govern & Secure

Building on our experience of doing governance at scale for Azure and the Power Platform, as well as our work with Microsoft on governing Power Automate RPA, we will build out the suggested governance and implementation guidelines and support to make your RPA investment pay dividends.

OUTCOMES

Governance and implementation recommendations for Power Automate RPA



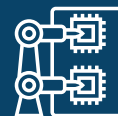
WEEKS 5-6

Discover & Design

Our team will help you look at existing use cases for RPA and help determine the best value to work on first to achieve optimal efficiency gains and platform enhancements.

OUTCOMES

Discovery and planning around a specific use case to build



WEEKS 6-10

Implementation

Following the governance and discovery phases, AIS will implement your RPA solution with the foundations that have been built and ensure the proper outcomes have been met. It will include development, testing, and deployment.

OUTCOMES

Developed, tested, and deployed RPA bot to prove value

KEY AREAS ADDRESSED





VISHWAS LELE

CTO & EVP



GAUTAM SHAH

Chief Technologist



JACK O'CONNELL

Chief Technologist



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Lead for Infrastructure



JONATHAN WORKS

Director, CSC
Focused on Migrations



BRYAN KAIL

Director, CSC
Focused on O&M, CSP

Get to know our team at: www.ais.com/who-we-are/leadership/



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Chief Consulting Officer



MIKALA KENNELL

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DANA JEONG

Partnership Strategist



WADE ALLEN

VP, Defense Growth



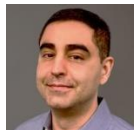
JASON MCNUTT

VP, Fed Civilian Growth



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BENNY DASTANI

AE, GOV



JASON PETER

AE, FSI



NICK PHILLIOU

AE, HLS



PETER JOYCE

AE, GOV



RAVI PIKLE

AE, Energy & Utilities



PRASHANT DAS

AE, Retail & Mfg.

Get to know our team at: www.ais.com/who-we-are/leadership/

- Azure Migration and Modernization Program (AMMP)
- Solution Assessments
- Inner Circle for Business Applications
- Azure Expert MSP (*in progress*)
- Advanced Specializations
- ECIF and PIE

Gold
Microsoft
Partner



Get Started

Ready to accelerate intelligent automation?

- Contact AIS today at **sales@ais.com**
- We'll follow up to help you determine the next steps
- This will help define the project scope and next steps

