



AMBG Security – Secure Azure, Hybrid and Multi- cloud

Accelerate our Microsoft Security
Business Together

October 2021



Sales Play: Secure Azure, Hybrid and Multi-cloud

Why now?

In the last year, accelerated digital transformation has outpaced security. Organizations are facing a growing and constantly evolving security threat.

- The attack surface has increased
- Hybrid remote working is exposing organizations
- Platforms are susceptible
- Microsoft security and platform capability has never been stronger

Our Differentiated Services

- **Azure Cloud Security Migration** – We help clients plan, design and migrate workloads securely to the cloud leveraging the native Azure Security capabilities.
- **Managed Azure Security Services** - Leverage managed cloud security services to operate cost-effectively and securely at scale.
- **Secure Edge** – Secure IoT & OT technologies by assessing, designing and implementing security solutions.
- **Secure SAP on Azure** - Migrate and secure SAP workloads on Azure (*coming soon*)

The business outcomes we drive

- **Protect against advanced threats** and attacks and leverage the power of the Microsoft Intelligence security services
- **Provide additional security and visibility** for recently deployed services and infrastructure
- **Augment the Cybersoc team's capability** with advanced analysis to prioritise on the right issues
- **Assess and mitigate potential vulnerabilities** that the client isn't aware of within their environment
- **Runbooks and use cases built dynamically** based on clients business context and priorities