

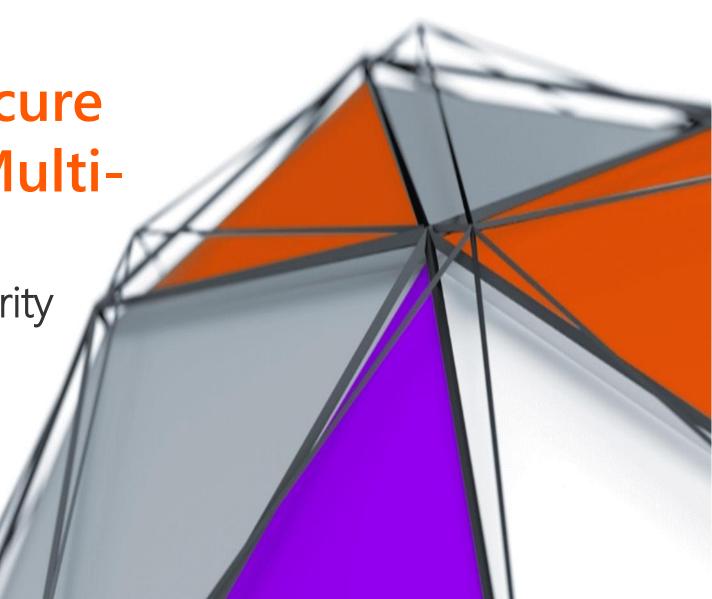






Accelerate our Microsoft Security **Business Together** 

October 2021



## Sales Play: Secure Azure, Hybrid and Multi-cloud

## Why now?

In the last year, accelerated digital transformation has outpaced security. Organizations are facing a growing and constantly evolving security threat.

- The attack surface has increased
- Hybrid remote working is exposing organizations
- Platforms are susceptible
- Microsoft security and platform capability has never been stronger

## **Our Differentiated Services**

- Azure Cloud Security Migration We help clients plan, design and migrate workloads securely to the cloud leveraging the native Azure Security capabilities.
- Managed Azure Security Services Leverage managed cloud security services to operate cost-effectively and securely at scale.
- **Secure Edge** Secure IoT & OT technologies by assessing, designing and implementing security solutions.
- Secure SAP on Azure Migrate and secure SAP workloads on Azure (coming soon)

## The business outcomes we drive

- Protect against advanced threats and attacks and leverage the power of the Microsoft Intelligence security services
- Provide additional security and visibility for recently deployed services and infrastructure
- Augment the Cybersoc team's capability with advanced analysis to prioritise on the right issues
- Assess and mitigate potential vulnerabilities that the client isn't aware of within their environment
- Runbooks and use cases built dynamically based on clients business context and priorities





