

# **HPE POINTNEXT READINESS WORKSHOP FOR WINDOWS VIRTUAL DESKTOP**

The ideal opportunity to think it through before you start

**A Windows Virtual Desktop (WVD) readiness workshop delivered by HPE Pointnext – an Azure Expert MSP. HPE will support you to build a solid foundation for a secure and successful move to Microsoft Windows Virtual Desktop with WVD Native or in conjunction with Citrix Cloud on Azure or VMWare Horizon Cloud Service for Azure as part of your client secure virtualisation strategy.**

# WHAT ARE THE BUSINESS REQUIREMENTS?



Enabling access to a secure corporate application or full environment from any untrusted device without introducing risk



Enabling end users to collaborate and keep working even in the event they must work from home or any remote location



To have desktop infrastructure provisioned rapidly, sometimes within hours



Flexibility - be able to be quickly scaled up or down & migrated at the end of an event, reducing cost and overheads

# HPE READINESS WORKSHOP FOR WINDOWS VIRTUAL DESKTOP

What to expect from the engagement

Leverage aggregated HPE's experience

A one/two-day, highly interactive and slide-light assessment workshop to help your organization to make informed decisions on your Windows Virtual Desktop deployment

Ensures all relevant topics are covered

Introduction and overview of the Windows Virtual Desktop platform, principal use cases and benefits/impacts of deploying WVD as a remote working solution

Makes the content specific to your organization and priorities

Review of customer environment and business strategy to explore use cases for Windows Virtual Desktop and identify actions to be taken in your IT environment to make it ready for a WVD deployment

Builds roadmap for your Windows Virtual Desktop implementation and adoption

Outline deployment options and partner ecosystem as well as known pitfalls during and after deployment & migration

# OUTCOMES AND DELIVERABLES

Combining HPE experience and the customers insight

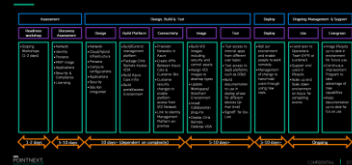
**Hewlett Packard  
Enterprise**

## Understand HPE Approach



### END TO END MODULES EXAMPLE

Full end-to-end service delivery capability from HPE



### HPE CLIENT VIRTUALIZATION (CV) TRANSFORMATION SERVICES

Flexible and modular choice of work packages to address customer needs!



## Explore WVD Concepts

Develop a clear understanding of your starting point on the Microsoft Windows Virtual Desktop path

Determine the most appropriate options for your organization

Make initial determination on the workload priorities and sequence for implementation and migration

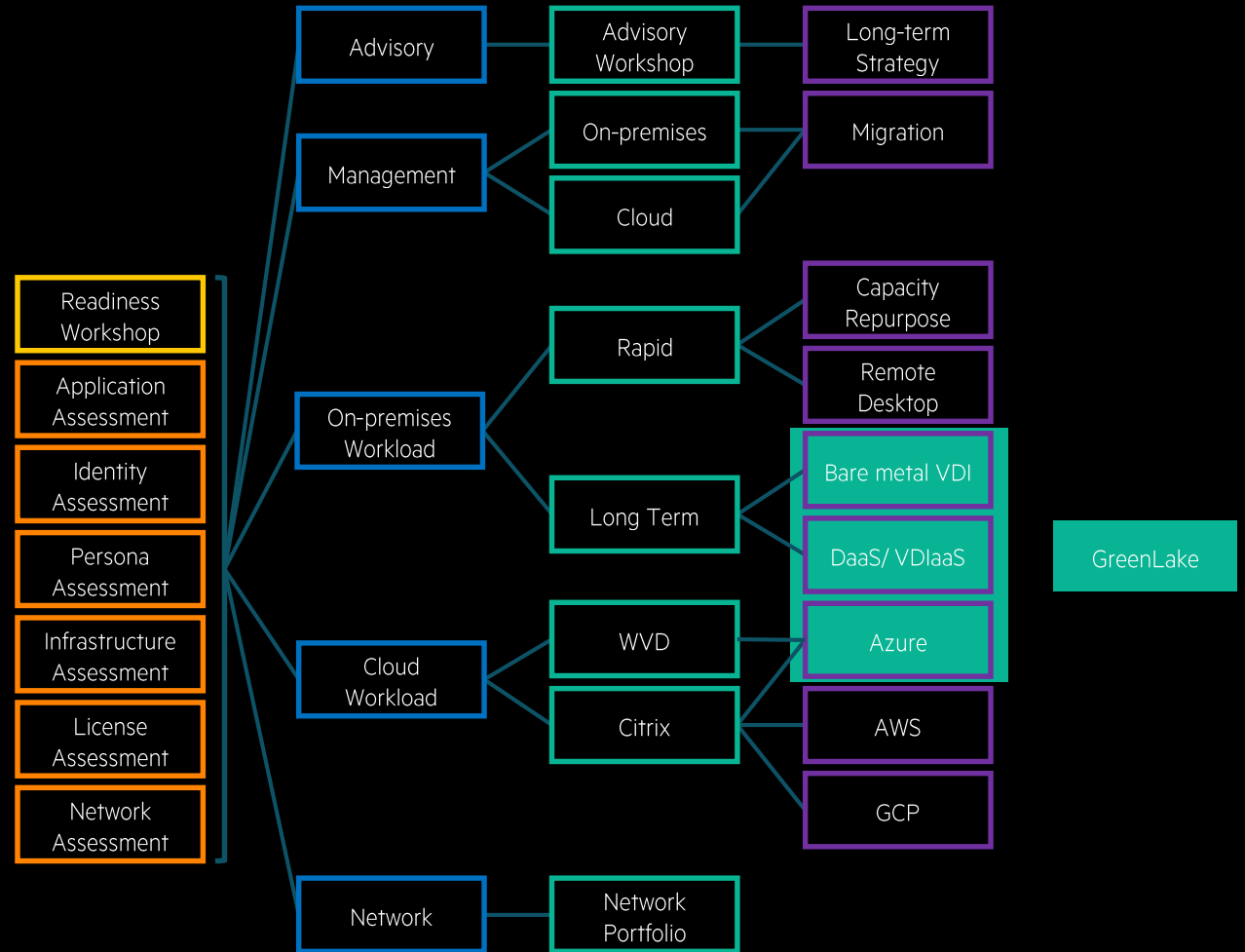
Understand HPE's extensive capability in supporting customer organizations with their cloud or hybrid deployments

Receive a summary report of the key findings from the workshop and the HPE's recommendation for next steps

# VDI RAPID DISCOVERY AND ASSESSMENT SERVICE

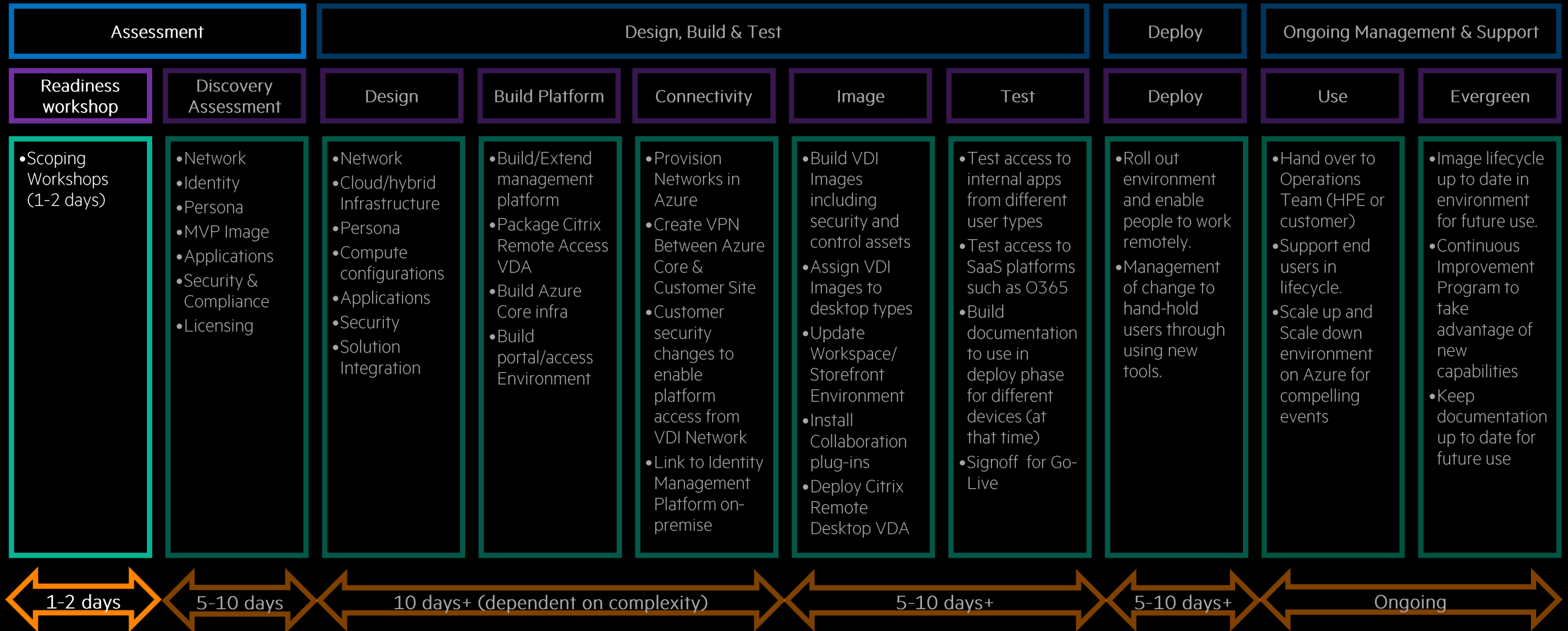
Where does the workshop lie in the HPE Pointnext delivery framework for client virtualisation?

- Initial Assessment – one/two-day workshop with a customer
- Workshop enables us to light up the correct modules in the tree that correspond to the customer needs and further assessment activities
- Follow-up detailed discovery assessments to encompass all aspects of modernising desktop workloads
- A separate related advisory track enables us to deliver further parallel work with a customer to build a long term VDI strategy
- Strategy covers Hybrid Cloud and Full Cloud, with management in either location
- Ultimately a customer will be able to move & scale workloads rapidly between on-premises VDI and Azure VDI



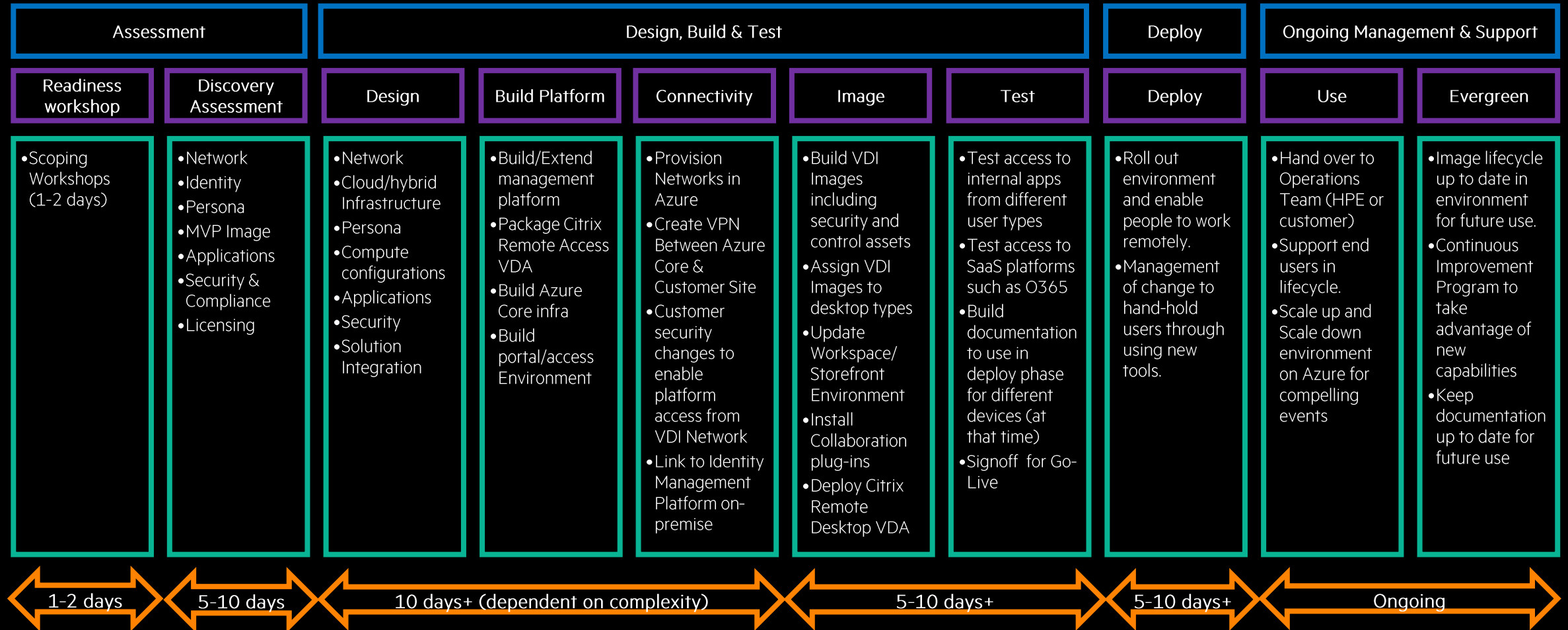
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Full end-to-end service delivery capability from HPE



# END TO END MODULES EXAMPLE

Full end-to-end service delivery capability from HPE





# HPE IS YOUR TRUSTED PARTNER FOR MICROSOFT WVD

We share with you the HPE's experience in transformation to cloud and hybrid solutions

We put the standard Microsoft information in context with your IT environment state, and capture the key business, functional and technology requirements as part of the Microsoft WVD deployment roadmap

We cover all aspects of moving your desktop workloads to Microsoft WVD

- Identify your key drivers for the transformation
- Introduce and review the Microsoft WVD services and capabilities
- Discuss Microsoft WVD benefits and challenges as well as management plane options
- Introduce application delivery and profile management choices
- Debate the end-to-end Microsoft WVD deployment process

We address the key issues of a Microsoft WVD deployment

- Identity and access, service management, compliance, security, data residency & protection as well as user experience optimisation
- Use cases leveraging the high integration with Microsoft 365 and its cloud and mobility advantages
- Operation procedures changes, end-user adoption, known pitfalls during and after deployment

# THE HPE POINTNEXT SOLUTION

Hybrid Cloud, Citrix & Microsoft 365 Working together

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- HPE have partnerships with Citrix and Microsoft to provide a fully managed single vendor solution.
- HPE is an Azure Advanced Expert MSP committed to customer success on Azure through quality managed services
- HPE has gained Windows Virtual Desktop Advanced Specialisation status
- HPE is a Microsoft Office 365 partner and has specialist skills in Teams and provisioning in VDI environments
- HPE is a Microsoft Azure CSP and is able to provision, manage and host new Azure workloads
- HPE is a Citrix Cloud CSP so we can provision, manage and host new Citrix Cloud environments quickly and easily
  
- In combination, this means that HPE can provision a full end to end secure cloud-desktop solution, fully supported and managed by HPE Pointnext
- If the customer also has on-premise GreenLake VDI as a Service, this means the workloads can be moved back and forth as the customer wishes, enabling true flexibility in workloads with full end to end security

# MICROSOFT AND CITRIX PARTNERSHIP

Microsoft is proud to acknowledge

## Hewlett Packard Enterprise

as an Azure Expert MSP

To join the Microsoft Azure Expert MSP program, partners must meet a stringent set of requirements, including verified proof of excellence in customer delivery, technical expertise, and the successful completion of an independent audit of their managed services, people, processes, and technologies. Only the most high-fidelity cloud managed service providers are awarded the Azure Expert MSP badge, intended to give customers confidence when selecting a partner to help them meet on their Digital transformation goals.



### Demonstrated Extensive Skilling

Have attained Gold Cloud Platform status and have a minimum of 15 full-time employees who have passed exams designated by Microsoft to demonstrate technical expertise in Azure.



### Delivered Customer Success

Are committed to customer success on Azure through high-fidelity managed services, validated through customer experience and case studies.



### Invested in Advanced Support

Have access to advanced Microsoft support offering to help resolve issues quickly and effectively.



### Validated People, Process and Technologies

Have passed a stringent 64-step audit carried out by an independent auditor which validated their people, processes and technology for delivering robust managed services on Azure.

For any questions, please contact [azureexpertmsp@microsoft.com](mailto:azureexpertmsp@microsoft.com)



Global Alliance  
Partner