



span

POWER PLATFORM CENTER OF EXCELLENCE

www.span.eu



SPAN AT A GLANCE

Business Overview



1993

COMPANY
ESTABLISHED



100+

COUNTRIES ON 6
CONTINENTS



36

AVERAGE AGE OF
EMPLOYEES



69%

OF EMPLOYEES WITH
UNIVERSITY OR COLLEGE
DEGREE



300+

EMPLOYEES WITH
PROFESSIONAL
CERTIFICATION



24X7

AVAILABILITY
OF SPAN SUPPORT



30,000+

PROACTIVELY
MONITORED DEVICES



125,000

AVERAGE NUMBER OF
RESOLVED TICKETS
PER YEAR



99.98%

INCIDENTS RESOLVED IN
TERMS OF SLA



1329

CLOSED PROJECTS IN
LAST 5 YEARS



Microsoft
Partner
Microsoft

2021 Partner of the Year Winner
Croatia



OFFICES & SPAN GROUP

Business Overview

HEADQUARTERS

Span d.d.

Koturaška cesta 47, Zagreb,
Croatia

OFFICES

Rijeka office
Osijek office

GROUP MEMBERS

Trilix d.o.o.

Zagreb, Croatia

InfoCumulus d.o.o.

Zagreb, Croatia

BonsAI d.o.o.

Zagreb, Croatia



Span d.o.o.

Ljubljana, Slovenia

Span IT Ltd.

London, UK

Span USA, INC.

Chicago, IL, USA

Span Azerbaijan LLC.

Baku, Azerbaijan

TOV Span

Kyiv, Ukraine

Span GmbH

Munich, Germany

Span SWISS AG

Zug, Switzerland

SPAN-IT SRL

Chişinău, Moldova

MICROSOFT GOLD PARTNER

Business Overview

9 ADVANCED SPECIALIZATIONS

Gold
Microsoft
Partner


Windows Server and SQL Server
Migration to Azure
Advanced Specialization

Gold
Microsoft
Partner


Teamwork Deployment
Advanced Specialization

Gold
Microsoft
Partner


Identity and Access Management
Advanced Specialization

Gold
Microsoft
Partner


Adoption and Change Management
Advanced Specialization

Gold
Microsoft
Partner


Information Protection
and Governance
Advanced Specialization

Gold
Microsoft
Partner


Meeting and Meeting Rooms
for Microsoft Teams
Advanced Specialization

Gold
Microsoft
Partner


Threat Protection
Advanced Specialization

Gold
Microsoft
Partner


Calling for Microsoft Teams
Advanced Specialization

Gold
Microsoft
Partner


SAP on Microsoft Azure
Advanced Specialization

Microsoft
Partner



Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Security
Gold Small and Midmarket Cloud Solutions
Gold Messaging
Gold Application Integration
Gold DevOps
Gold Data Analytics
Gold Data Platform
Gold Project and Portfolio Management
Gold Communications
Gold Application Development
Gold Collaboration and Content
Gold Datacenter
Gold Windows and Devices
Silver Enterprise Resource Planning
Silver Cloud Business Applications

18
COMPETENCIES

LSP UKRAINE
& CAF READY

Microsoft
Partner


2020 Best performing LSP
Ukraine



CAF Ready
PARTNER

PARTNER
OF THE
YEAR

2013
2016
2020
2021

Microsoft
Partner


2013 Partner of the Year Winner
Croatia

Microsoft
Partner

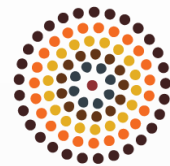

2016 Partner of the Year Winner
Croatia

Microsoft
Partner


2020 Partner of the Year Winner
Croatia

Microsoft
Partner


2021 Partner of the Year Winner
Croatia



SPAN SOLUTIONS & SERVICES

Business Overview



CLOUD

We help you streamline your cloud journey



SECURITY

Let us improve the cyber resilience of your organization



SOFTWARE

Become more agile with our suite of intelligent software solutions



SAM & LICENSING

Get the next generation technologies for your business



24X7 SERVICE MANAGEMENT

We track, monitor and solve your day-to-day IT challenges



Microsoft
Partner
Microsoft

2021 Partner of the Year Winner
Croatia



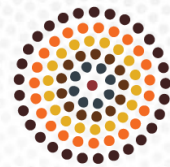
ESTABLISHING A POWER CENTER OF EXCELLENCE

Span offers Center of Excellence as a collection of tools, reports, consulting services and trainings that will provide insights, enforce development and security standards, nurture makers and drive adoption of the Power Platform.

During these 6 weeks our team of experts will work together with you to establish the Power Platform CoE in your organization.

Our activities during this project include:

- Discovery sessions and consulting services for building strategy focused on organization needs and preferences, finding right stakeholders and setting up clear requirements and goals
- Providing Power Platform Admin in a day training
- Installation and configuration of the right tools that provide automation, governance and nurturing of the Power Platform and help build monitoring and automation necessary to support CoE
- Consulting services in defining and documenting procedures regarding support, compliance and security
- Setting up Power Platform community center and groups that will drive adoption and ensure Makers are using Power Platform tools to achieve the goals of the organization
- Supporting the CoE journey by providing best practices for Power Platform adoption



COMMON POWER PLATFORM CHALLENGES



Without the right
tools and
procedures...



Security concerns

- Business data security concerns regarding connectors
- Security risks regarding „shadow IT“



Environment management

- No complete overview of the Platform
- Environment health regarding trial setup



Lack of procedures and compliance

- Maintenance challenges regarding app and flow distribution
- Staff turnover challenges regarding app or flow ownership
- Compliance issues regarding GDPR



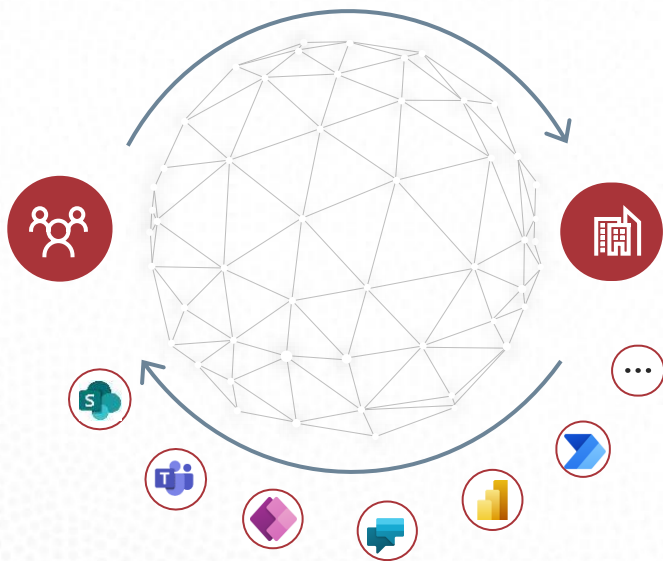
Adoption challenges

- Low Power Platform adoption across the organization
- Lack of Power Platform awareness and low internal expertise



HOW TO START WITH **NEEDED CHANGES?**

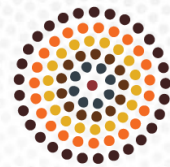
Establishing a Center of Excellence



Digital transformation
with Power Platform tools



1. Define **Strategy**
 - Define roles and activities for all the PP stakeholders
 - Define Environment strategy and internal procedures
2. Set up **Administration**
 - Create tools and reports that provide a complete overview of the platform
 - Train your future Power Platform Admins
3. Define new **Governance** tools and identified solutions
 - Define processes and compliance procedures
 - Implement DLP policies and other security restrictions
4. Drive **Adoption** and monitor results
 - Create a Power Platform Community
 - Organize knowledge sharing, hackathons, trainings



ESTABLISHING A CENTER OF EXCELLENCE



STRATEGY

At the start of the implementation it is necessary to define clear goals and expectations



ADMINISTRATION

Setting up all the necessary tools, reports and applications for monitoring. Development of additional custom solutions necessary for creating a complete overview of the Power Platform usage in the organization.



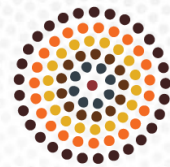
GOVERNANCE

Defining and setting up all the compliance processes and regulations. Configuration of security and DLP policies.

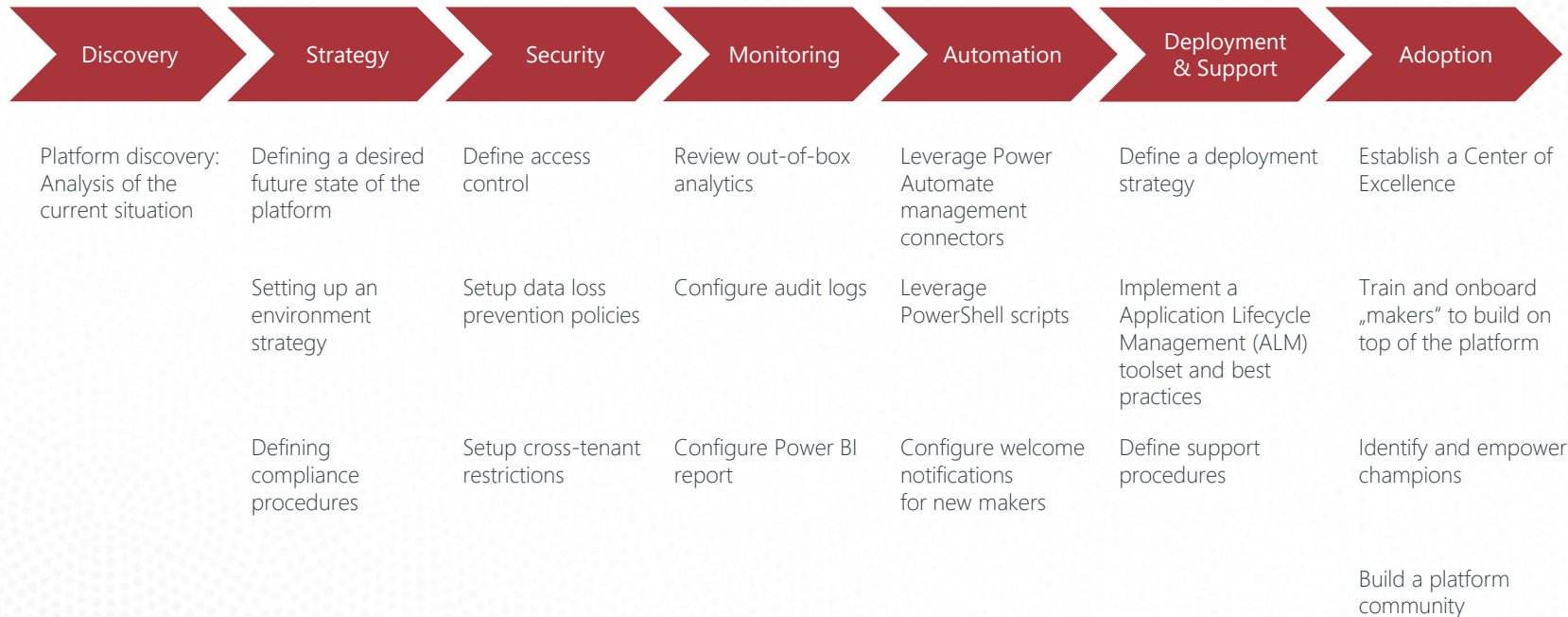


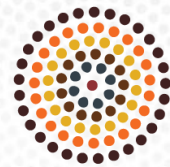
ADOPTION

Building an organizational community for Power Platform Makers, power users and admins. Organization of workshops and trainings.



OUR STEPS FOR ESTABLISHING A CENTER OF EXCELLENCE





OUR STEPS FOR ESTABLISHING A **CENTER OF EXCELLENCE**

DURATION

6 week project with activities divided into different engagement phases

GOALS

Designed to help you **establish strategy, administration** and **identify internal resources** for managing the **Power Platform** and driving **Low-Code/No-Code** digital transformation in you organization

OUTCOMES

- Installed and Configured **Power Platform CoE Starter Kit** with all the components enabling a complete overview and control over the platform
- **Customized solution plan** for digital transformation and implementation of new ways of working
- Raised level of expertize for your internal **Power Platform Champions** and **Admins**



NEXT STEPS



GET STARTED

Contact us for more information about this project:

- Schedule a call with our consultants to introduce you to the project details, scope of engagement and activities



GET SUPPORT

If you need additional guidance about Microsoft Power Platform tools that can enhance your current way of working:

- Leave us your contact information for further support.



PROVIDE FEEDBACK

You can also give us feedback about our offer if you'd like or share your success story!

We are looking forward to all inputs.





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THANK YOU!

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