

# Cloud Adoption

Helping clients plan the migration of workloads to Azure

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Azure  
Expert  
MSP

Cloud  
Adoption  
Framework

Cloud  
Centre of  
Excellence

# 5-day Cloud Migration Workshop



Evaluate your cloud options, envision your future state and plan for the future

When embarking on cloud migration, it is vital to consider the best approach for your specific business needs and identify 'low hanging fruit' to deliver early success.

Through many years of experience in delivering Azure solutions, Cluster Reply have developed a robust methodology aligned with Microsoft's Cloud Adoption Framework, which encompasses each stage of a cloud migration. Whether you are at the start of your journey or require guidance post adoption, Cluster Reply has the expertise and know how to optimise and accelerate your journey and maximise returns.

Cluster Reply's Cloud Migration Workshop provides expert guidance, best practices, and the tools to evaluate, envision and plan your adoption journey, starting from workloads that can offer quick wins.

## Define Strategy

Evaluate your options and define a migration strategy



## Capture

Document migration plan, key decisions/ considerations and next steps

## Plan

Convert the aspirational goals of the strategy into an actionable plan

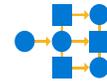


Azure Expert MSP | Cloud Adoption Framework | Cloud Centre of Excellence

# Cloud Migration Workshop\*

A structured approach based on best on practises and Microsoft's Cloud Adoption Framework (CAF)

## Define Strategy



Evaluate your options and define a migration strategy

### Day 1-2

- Understand motivations for migration
- Define business justification/outcomes
- Identify a suitable workload
- Identify key dependencies/constraints
- Identify key stakeholders
- Asses landing zone

## Plan



Convert the aspirational goals of the strategy into an actionable plan

### Day 3-4

- Assess internal capabilities/skills level
- Assess landing lone
- Unpack key attributes of the workload
- Envision end state vision using 5R's
- Qualify migration and/or modernisation vision
- Plan migration

## Capture



Document migration plan, key considerations and next steps

### Day 5 (Offline)

- Produce workshop report (outlines strategic decisions and key considerations)
- Document high level migration plan
- Produce High Level roadmap for future state
- Next steps (Ready/Adoption/Govern/Manage)

## Alignment with CAF



The workshop is based on the first two stages of CAF. It will help you identify one (or more) workloads that can deliver early success. The outputs include an actionable plan for migration along with a report that highlights the strategic decisions and key considerations. Cluster Reply can further help with the following CAF stages including environment readiness (Ready), implementation (Adopt), Governance and on-going management.

\*The duration workshop is based on a limited scope. The scope of the project needs to be agreed in advance. In addition , the content, structure, and goals of this workshop are indicative. Typically these are tailored to fit each client's unique requirements.

# Cloud Adoption Framework

End-to-end cloud adoption offerings, aligned to Microsoft's Cloud Adoption Framework (CAF)

## Suite of offerings



**Strategy**

### Cloud strategy/roadmap formulation

Agility, cost savings, innovation enablement and security enhancement are some of the main and well-established benefits of cloud. Yet, each organization's cloud adoption path is unique. Leveraging Microsoft's recommended tools and best practices we help clients carve the optimum path for their business.



**Plan**

### Cloud readiness assesment

This activity entails a thorough analysis of the clients' application estate to establish suitable migration options for each application, and identify key dependencies, risks, constraints and any other relevant complexities. The output is a report detailing Azure readiness (e.g. in terms of Windows and SQL Server), including a TCO analysis and detailed migration plans. Business motivations, identified in the Strategy stage, are mapped against the planned outcomes



**Ready**

### Landing zone design

Building a secure, scalable landing zone is an crucial step in any organisation's cloud adoption journey. We use DevOps automation techniques and infrastructure-as-code (IaC), configuration-as-code (CaC) and policy-as-code (PaC) to create reusable blueprints for enterprise-scale landing zones aligned with the Microsoft's Azure Cloud Adoption Framework (CAF) and Microsoft's Azure Well-Architected Framework.



**Adopt**

### Workload migration

Migrate enterprise workloads, including servers, databases, applications, VDI, etc. into Azure.

#### **.NET application modernisation**

Update legacy applications to scalable, cloud-native app environments by using modern technology stacks.

#### **Cloud native apps**

Leverage low-code platforms for business users to build apps that solve business challenges.



**Govern**

### CCoE setup

For organisations to maximise their gains from the cloud, besides transitioning their workloads to the cloud, they also need to update the way IT operates and governs their cloud-based estate. CCoE is a function that enables and accelerates the shift from traditional to cloud-based IT operations. We help clients build their CCoE and shape their modus operandi, positioning them in a future-ready trajectory.



**Manage**

### Application management

Cluster Reply creates a holistic, ongoing relationship with our clients. Operating under rigorous SLAs, we proactively monitor and address any problems with your cloud-based workloads, well before they become system failures.

#### **Azure optimisation**

Cluster leverage a mix of proprietary and off-the-shelf tools to scan our clients' Azure subscriptions to produce a set of recommendations in terms of cost savings, security improvements and operational excellence.

# Cloud Migration Offer

Delivering value to clients

## 40% off the cost of the first Cloud Migration workshop

Cluster Reply is pleased to announce a 40% reduction in the cost of your first workshop. This will allow you to:

- Enable a secure remote desktop experience from anywhere
- Deliver Windows 10 desktops on any device, anywhere
- Help drive a more secure environment across your business
- Deploy to scale in minutes
- Reduce your costs by using existing licenses

## Offer Eligibility

There are a number of terms and restrictions for eligibility:

- The Offer is only available to customers that begin using Windows Virtual Desktop for the first time during the Windows Virtual Desktop Promo Offer Period with an Azure subscription
- Customer happy to be quoted in our future sales material
- All other standard pricing and terms associated with Azure and associated consultancy will continue to apply
- The Offer is non-transferable and may not be sold, assigned, or otherwise transferred



# The Cluster Advantage

Cluster Reply is a multi-award winning technology consultancy specialising in Azure



## Credentials

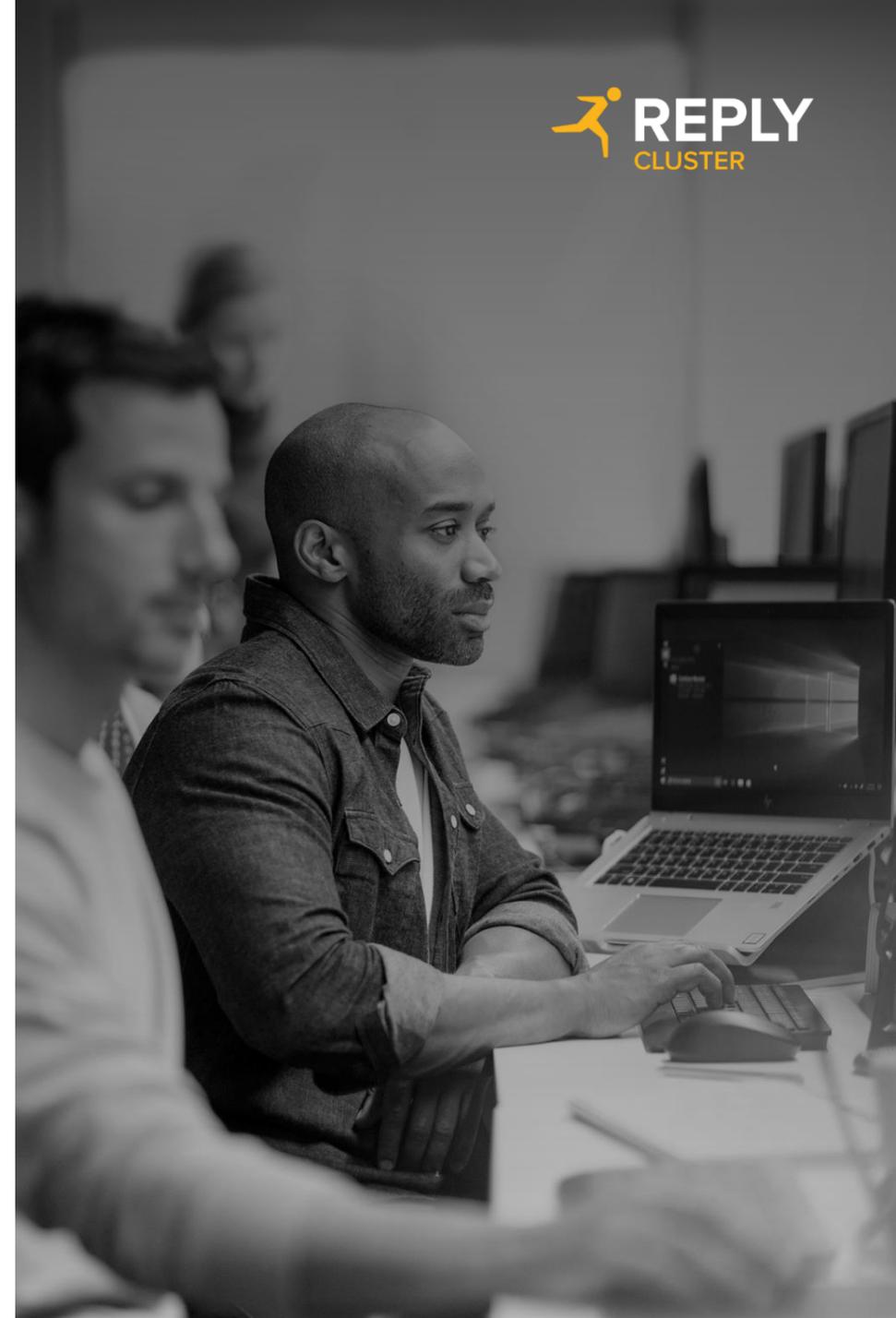


- **Microsoft Gold Competencies** – Gold competency is awarded to companies that have demonstrated the top level of expertise on a particular technology or service area. We hold 14 Microsoft Gold competencies, including **Gold Cloud Platform, Gold Cloud Productivity, Gold Cloud, Business Applications, Gold Application Development, and Gold Security**
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- **Azure Expert MSP** – this accreditation assures clients that they are connecting with one of Microsoft's most capable and high-fidelity Azure Managed Service Providers. Whether you are working on mission-critical apps, entire datacentre footprints, or hybrid environments, Cluster Reply have proven their capabilities to be able to help you

## Technical Expertise & Experience

Our change managers, architects and engineers have extensive experience in:

- Transitioning organizations to need-based consumption of technology resources
- Helping organisations develop a future-ready workforce—developing and deploying cloud skill readiness organization-wide
- Tailoring Microsoft's Cloud Adoption Framework (CAF) to clients' individual needs and context
- Migrating enterprise workloads, including servers, databases, applications, VDI, etc. into Azure
- Optimising or re-designing applications as part of the clients' cloud migration journey
- Running Cloud Migration 'Proof of Concept' projects to demonstrate value of Azure
- Delivering value by providing solutions that are fit for purpose and exceed clients expectations



# Azure Migration Success Stories

Value delivered

Designed and planned application migration of into Microsoft Azure with a suite of services.

## Products and Services

- Cloud Adoption Framework (CAF)
- Landing Zone design & implementation
- Applications Migration
- Infrastructure Migration
- Managed Services



Consulted on strategy, designed and implemented on Enterprise Landing Zone including Policies and networking.

## Products and Services

- Enterprise Landing Zone design & implementation
- Cloud Adoption Framework (CAF)



Designed and deployed enterprise scale WVD solution covering locations across US and Philippines.

## Products and Services

- Cloud Adoption Framework (CAF)
- Landing Zone design & implementation
- Windows Virtual Desktop (WVD)



# Making the most of cloud

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