



# 75% of Azure customers are paying too much<sup>1</sup>

95% of Fortune 500 companies are running Azure, but without appropriate governance, most customers are operating in a state of unknown.

This has significant impact not only for your costs, but also the security of your Azure environment. Additionally, any existing inefficiencies may be magnified at scale.

#### Are you struggling with:

- Infrastructure provisioned using the deprecated classic method (ASM)?
- Incorrect sizing of VM workloads?
- Lack of protection for Azure infrastructure?
- Monitoring, Patching, or Back-Up?
- Antivirus protection?
- Dormant VMs?
- Missing delegated access control mechanisms?
- Open and unfiltered public IP connectivity?

You need an Azure Health Check!

# What are you missing?

We have found that:

- Customers commonly run all VMs as 24x7 instead of only mission critical VMs
- 69% of customers think Azure workloads are backed up automatically (they're not)
- Failure to tag Azure resources increases the effort and management required

What is your strategy to monitor your Azure environment?

#### What's the risk?

We have found that:

- Only 22% of customers are using Azure Security Centre<sup>1</sup>
- Of those security users, many customers are not managing Security Centre notifications
- 15% didn't know how to appropriately action notifications from Azure Security Centre<sup>1</sup>

How confident are you that you won't be the next headline?

#### The cost of inaction

We have found that:

- 75% of customers are paying too much for their Azure
- In some cases, customers are overpaying by 70%
- This makes it difficult to reconcile, and creates the perfect conditions for cost blow outs and bill shock.

What is the status quo costing you?

"69% of customers assume that their cloud provider is responsible for backing up their workloads<sup>2</sup>."

Veritas, 'Truth in Coud'

# What is the Data\*3 Azure Health Check?

Your cloud shouldn't exist as the plume of smoke from the money you're burning. How do you reduce costs without compromising performance? The good news is, it can certainly be done - you just need to know how.

The Azure Health Check helps customers understand, assess and monitor their Azure expenditure, and assists to mitigate their risk. The assessment reviews the state of your cloud adoption to identify critical issues and ensure that your environment is configured properly, backed up, and secure.

# An Azure Health Check can slash your bill, and help you mitigate risk

#### **Gain Cost Efficiencies**

- Receive customised recommendations on resource cost and utilisation optimisation
- Save up to 70% on your current Azure bill
- Free up budget for transformation and modernisation projects

## **Understand and Mitigate Security Risk**

- Identify any critical security issues and receive customised recommendations on security risk exposure mitigation
- Have confidence that your instance is configured to best-practice
- Improve your risk posture, and take steps to improve governance

# **Improve Compliance**

- Learn where your governance stands on a best practice scale
- Gain visibility of your utilised Azure regions

# What to expect from your Azure Health Check

Each health check is delivered as a standardised report with detailed findings and expert recommendations. A report is provided for internal review, followed by an in-person presentation to discuss the findings with the assessor directly, and determine next steps.

View a sample report.

- Learn where you could be saving money.
   Customers have saved up to 70% on their Azure Bill following a Health Check.
- Understand your Azure risk posture, and the steps you need to take to remediate.
- Get expert advice on industry best practice to make sure you maintain the health of your Azure environment.

#### Why Data#3?

Data#3 has the deep expertise your business needs to maximise its investment in Azure. As Microsoft's largest Australian partner, Data#3 has unparalleled competencies in Azure, licensing, system integration and managed services. Our five-stage pathway to cloud success is based on Azure best practices. Whether you are new to Azure or looking for advanced Azure services to take your business to the next level, Data#3 can connect you with the resources and expertise you need.

## **Your Next Steps**

- For more information, visit our <u>Azure Health</u> <u>Check page</u>
- Take action today and <u>connect with your Data#3</u>
   Azure experts today

#### Interested in how Data#3 can help?

- **Ophone** 1300 23 28 23
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<sup>&</sup>lt;sup>1</sup> Data collected by Data#3 from 100 Azure customer engagements over a 12 month period in 2018 to 2019.

<sup>&</sup>lt;sup>2</sup> Veritas, (2017). 'Truth in Cloud' Research.