Long View

Data Modernization: Data Pipeline and Analytics 60 Days to Modern Data Platform Offer (DPi60)

Target Prospect Profile:

- 1. Expressed a desire for Analytics to drive better decision making; might have an existing investment in BI but not seeing results or no solution at all
- 2. Preparing for or currently implementing D365FO/CE with no strategy or solution to leverage the data as an asset, nor to build a single view across multiple sources to drive data driven decisions

Top speaking points for Microsoft Sellers:

- 1. Deliver end-to-end Modern Data Platform in Production in as few as 60 days
- 2. Start small, embrace change, scale rapidly
- 3. Built for today, architected for the future
- 4. Starting as low as \$175k with the opportunity to leverage approved ECIF
- 5. Final price subject to Long View Systems confirming scope with Prospect
- 6. If price point is a concern for the Prospect, contact us to tailor a solution that is fit for purpose

Why Long View Systems:

- 1. Exclusive Microsoft only Super Partner –with proven capabilities in all Microsoft Cloud workloads including D365FO, CE, Modern Solutions, Modern Workplace
- 2. Fast, responsive partner committed to 3 way partnering with Microsoft and our Clients
- 3. Shortened sales cycle GoFast approved
- 4. Special accelerators to improve time to market
- 5. Enhanced DataOps practices leveraging techniques such as DataOps and CI/CD
- 6. Able to accelerate and de-risk D365implementations leveraging Analytics





AZURE DATA SERVICES FORECAST: UP TO \$130K

