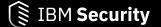
IBM Security Services for Cloud Protecting the hybrid multi-cloud

Presenter's name Title





Cloud has turned traditional cybersecurity on its head



of cloud security failures will be the organization's fault

\$474 Billion



Global average cost of a data breach

Global Cloud

Revenue to Total

\$474 Billion in

2022*



of world's stored data expected to reside in public cloud by 2025

IBM Security / © Copyright IBM Corporation 2022 * Source: Gartner, November 10, 2021.



Unanticipated Acceleration to Cloud

Pandemic accelerated change and demand to allow users to access the enterprise from anywhere using any device



Regulatory Compliance Churn & Governance

With the migration of workloads to the Cloud, Security, and compliance are top-of-mind across hybrid multi-cloud environments



Disparate Controls & Decentralized Management

New computing approaches, including Edge & multi-cloud, require robust security platforms that can deploy controls consistently & seamlessly



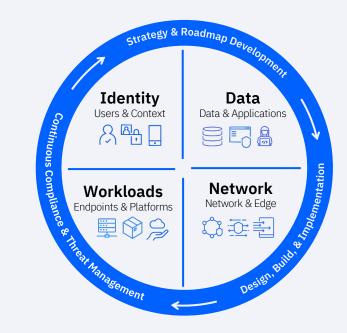
Growing Attack Surface & Threat Landscape

Growing threats, tools and data inhibit security operations across hybrid environments

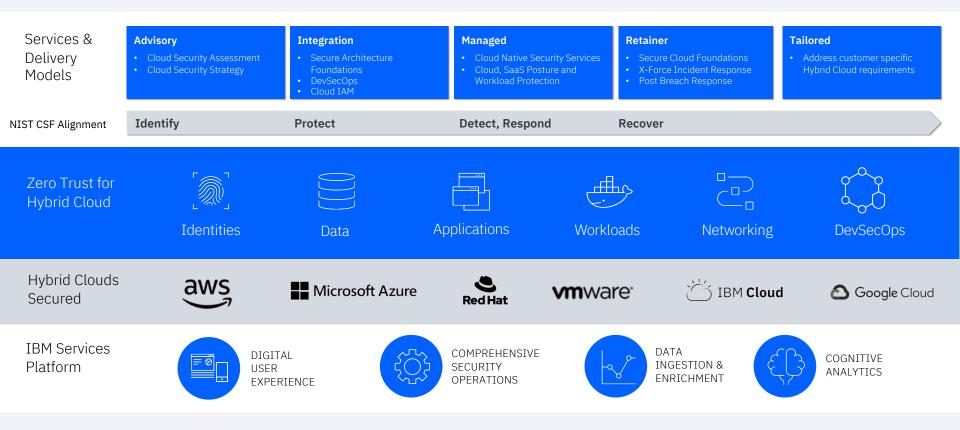
Securing the hybrid enterprise requires a comprehensive cloud security program



- 01 Defining and implementing a Cloud Security Strategy Comprehensive, Consistent & Zero Trust Centric
- 02 Enforcing policies to protect cloud resources
- 03 Ensuring security posture & compliance needs are continually met
- 04 Centralizing detection & response to threats 24x7



IBM Security Services for Cloud Services Framework



Ensure Compliance and Security Posture



Visibility of Compliance

Current state view of multicloud security configuration and compliance posture

Optimized Security Controls Design and configuration of cloud security controls and remediation activities

Maintain Compliance with Security Regulations Steady-state monitoring and management of cloud security controls and compliance



Defining and monitoring of security and compliance controls in your cloud environment is critical to detect and address misconfiguration risk

Key Delivery Activities

Visibility of cloud assets and threats

- Validate your cloud security requirements and use cases
- Align implementation plan with your enterprise compliance obligations
- Discover and facilitate onboarding of your cloud accounts
- Review your integration requirements

Current state review report

Onboard accounts to CSPM

- High level solution outline

Optimized cloud security controls

- Customized configuration and optimization of your cloud security controls
- Design and implement automated remediation activities
- Integration with your IT and security technologies, and processes

Continuous monitoring of safe configuration & compliance drift

- Continuous secure configuration management and compliance reporting
- Provide ongoing policy optimization
- Triage and response assistance to address drifts in your security posture
- Review your network and user activity for anomalous behavior

- Solution Architecture and Blueprint

- Implementation close-out report
- Configured solution

- Ongoing alert triage and escalation
- Weekly review of security findings and remediation activities
- Monthly review of policy enhancements and auto-remediation activities

Ongoing

1-2 Weeks

solution

Deliverables

2-4 Weeks





Multinational Consumer Electronics

 \frown

Azure, AWS, GCP

2020

Cloud Security Posture Management

The Client Challenge:

- Multiple compliance obligations to adhere to including PCI, HIPAA, and internal standards
- Expanding to a multi-cloud environment, as well as significant workloads on-premise as well
- Did not typically procure consulting or system integration support for security tooling

The Bottom Line:

Looking to improve visibility and telemetry for its multi-cloud environment, as well as for the growing on-premise and cloud container infrastructure

The IBM Solution:

Showcased delivery capabilities through an enhanced proof of concept with the client

This proof of concept was a high engagement delivery over the course of 7 weeks to operationalize key aspects of the solution

IBM team provided clear and present executive alignment with the CISO, partnering with the vendor as well

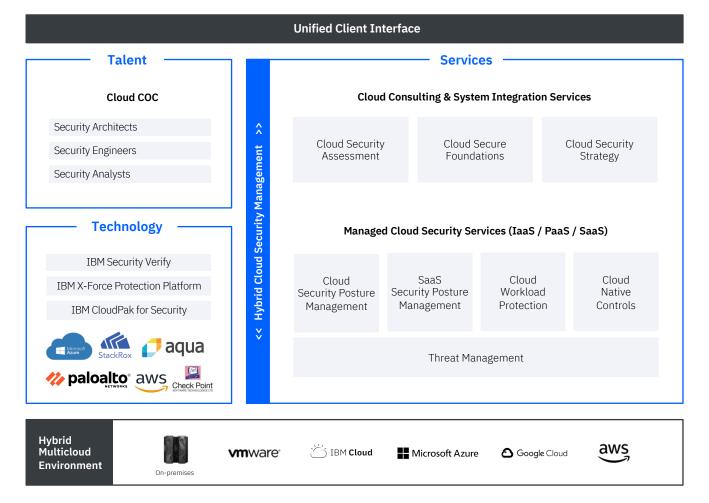
Leveraged IBM Security Research to establish a foundation of through leadership and coinnovation

Delivered implementation and managed services for ongoing steady-state operations

Security Services delivered through a unified experience

Integrated platform + best in class tools + Real time security insights + Secure environment

- Single Interface
- Insights
- Secure Environment
- Rapid Deployment
- AI based Insights
- Automation



Get to value faster with a strong enterprise cloud security partner





Gold



Microsoft Azure Cloud certified professionals across the globe

- **Consulting & Systems Integration**
- Managed Security Services
- Solution Design -
- Product Management & Engineering

Vendor and cloud agnostic expertise & support

- Multi-cloud managed security services providing centralized visibility, management, and monitoring of security operations across hybrid environments.
- Built on an ecosystem of best-of-breed security technologies, spanning cloud-native & 3rd party.



Comprehensive support for hybrid multi-cloud

- Leading portfolio of **comprehensive cloud strategy & risk consulting capabilities** coupled with strong security strategy, integration & operations expertise.
- Recognized by leading analyst firms as leader in MSSP space. Known for deep cloud relevant innovation and comprehensive threat management services.



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