

Microsoft Azure VMware Solution Proof of Value



For more than two decades, VMware has powered millions of applications for hundreds of thousands of organizations. Today, as organizations look to leverage the cost efficiencies, scalability, reliability, and innovation capabilities of the cloud, they are realizing that transformation is *not as simple as a push of a button*. They have spent years investing in these technologies and the skillsets required to operate and manage them and would want familiarity even in the new environment.

Seamlessly migrate your VMware workloads to the cloud with Azure VMware Solution (AVS)

AVS is a comprehensive VMware environment running natively on Azure, which helps you to push through your cloud adoption barriers, enabling you to seamlessly run, manage, and secure applications across VMware environments and Microsoft Azure with a common operating framework.



Gain continuity, speed, and scale



Retain your familiar VMware environment and investment in people skills



Get unmatched pricing for Windows and SQL Server workloads

Accelerate your modernization journey with confidence

Lean on our deep expertise on Azure to get an overview of the solution and implement it in your environment quickly and more strategically, based on your unique scenario.

Our delivery process



Brief

- Provide a brief overview of AVS, its capabilities, and solution architecture.



Assess

- Capture and assess data from current workloads to evaluate the current VMware environment.
- Gather specific requirements, define scope of work for the pilot and establish expected business and technical outcomes.



Deploy

- Configure a pilot environment, aligned to your organization's requirements. This includes deployment of a 3-node AVS cluster to a single region, network connectivity, and migration.



Review

- Socialize insights with the leadership and share next steps for a production migration using Azure VMware Solution.



Final deliverables



Duration: 4 Weeks



Cost: \$30,000

Customized solution design and implementation of a 3-node AVS SDDC, including HCX installation and configuration, connectivity to on-premises datacenter, and migration of two (2) virtual servers.

Presidio helps clients achieve business outcomes @ Disruptor speed

Presidio is a global digital services and solutions provider delivering customers the secure cloud environments that form the backbone of digital transformation.



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