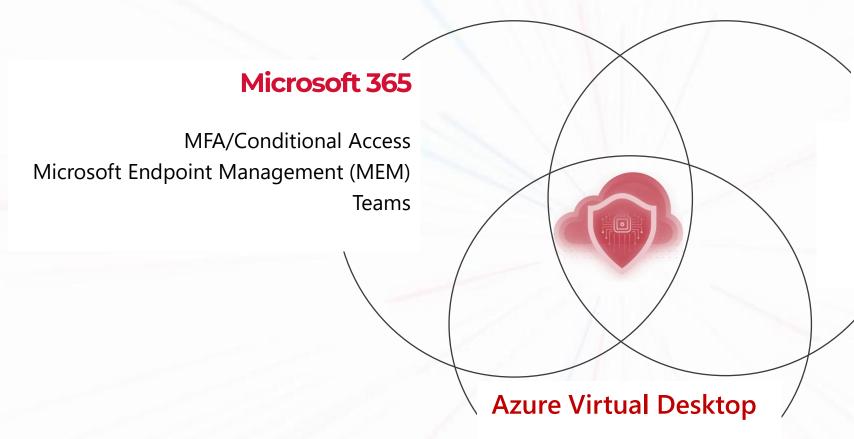




Fast and easy to a secure remote workplace



## The Microsoft Ecosystem



**Azure** 

>90 compliance offerings

>3,500 global cybersecurity experts

6.5 trillion global signals daily

\$5b annual cybersecurity investment

Microsoft managed control plane (free)

**Reverse Connect** 

Azure AD authentication



### **Customer Concerns**

- ✓ Work from home
- ✓ Upgrade or replace current SBC/VDI solution incl. RDS, Citrix and VMware
- ✓ Hardware renewal and/or maintenance contracts
- Modernizing current workplace
- ✓ Performance and user experience incl. Microsoft 365 Apps (Office 365)
- ✓ Security
- ✓ Scalability
- ✓ Cost savings (PAYG and CapEX vs. OpEX)



### **Benefits**

AVD allows you to deploy and scale Windows and applications on Azure in minutes, with built-in security and compliance.

#### AVD includes the following benefits:

- ✓ A scalable service to deploy and manage Windows VMs, using Azure for compute and storage. Includes a managed service with a Broker, Gateway and others.
- ✓ A <u>multi-user</u> Windows 10 experience, including compatibility with Microsoft Store and existing Windows lineof-business apps while delivering cost advantages.
- Allows you to virtualize both desktops and apps.
- ✓ The best service to virtualize Microsoft 365 Apps for Enterprise (Office 365) running in multi-user virtual scenarios.
- ✓ Provides Windows 7 (legacy) virtual desktops with free Extended Security Updates.



## Licensing



#### Client

Customers are eligible to access Windows 10 single and multi-session or Windows 7 with AVD if they have one of the following licenses\*:

Microsoft 365 E3/E5

Microsoft 365 A3/A5/Student Use Benefits

Microsoft 365 F3

Microsoft 365 Business

Windows 10 Enterprise E3/E5

Windows 10 Education A3/A5

Windows 10 VDA per user



#### Server

Customers are eligible to access Server workloads with AVD if they have one of the following licenses:

RDS CAL license with active Software Assurance (SA)



- Pay only for the virtual machines (VMs), storage, and networking consumed when the users are using the service
- ✓ AVD session host virtual machines (including Citrix Cloud and VMWare Horizon Cloud on Azure deployments) are charged at Linux compute rates for Windows 10 single, Windows 10 multi-session and Windows Server. Customer only needs to bring appropriate Windows licenses
- ✓ Take advantage of options such as <u>one-year or three-year Azure Reserved Virtual Machine Instances</u>, which can significantly versus PAYG pricing



## What is the Azure Virtual Desktop Starter Kit?

- Enables fast and easy rollout of remote workplace capacity.
- Proofs the concept and technology for your organization (PoC).
- ✓ Includes a AVD workshop, with explanation of the architecture, important components and best practices from both Microsoft and SoftwareONE.
- Gathers input for a AVD design which translates the requirements and needs of the customer into a professional document.
- Provides an excellent technical fundament for an AVD environment which can be expanded further by using building blocks.
- Provides a handover which enables the organization to deliver and support the AVD environment towards the users.



## **Prerequisites**

- ✓ Tenant/identity and working AD Connect in place.
- ✓ Azure subscription(s).
- ✓ Azure Landing Zone (prepare, design and build) is preferred. This delivers an ideal fundament for Azure Virtual Desktop:
  - ✓ Azure fundamentals know-how
  - Networking based on hub and spoke model (preferred);
  - ✓ Governance implemented with tools like Azure policies;
  - Security basics
  - ✓ And much, much more....



### **Steps**



# In the first step - Prepare - we'll walk through al preparations required to start the actual implementation

- ✓ Deliver fundamental AVD knowledge and gather info through workshop and questionnaire
- ✓ Check important prerequisites like licenses, identity and network



#### In the second step - Design - we'll create a design document

- ✓ Deals with all fundamental and relevant AVD components
- ✓ Based on input gathered in the first step



# In the third step - Build - we'll build the AVD environment and finetune according to best practices

- ✓ Setup all required AVD components in Azure
- ✓ Configure FSLogix profiles to separate user profiles from virtual machines
- Optimize and improve security posture
- ✓ Handover/customer enablement



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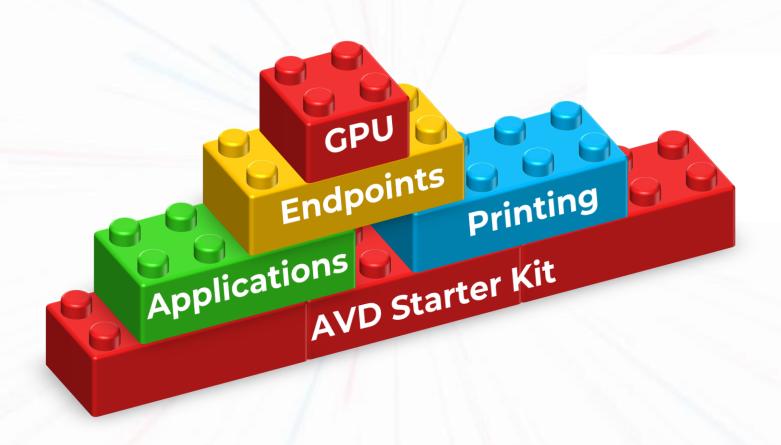


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## **Building Blocks**





### **Contact Information**

#### Sales contacts



### **Jurgen Hannink**

Solution Specialist

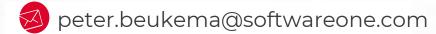






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