



Building your roadmap to:

- Lower IT costs,
- More agile services to stakeholders,
- Better security & governance



We understand you face many issues on a daily basis

DevOps data Securing the The race to Generations Footloose breaches IoT adopt Al colliding talent Defending Managing Security Skill Scarce borderless multi-cloud Fragile networks "Frankenstacks" deployments resources gaps

But were you aware that...

35%

of cloud spent is wasted

77%

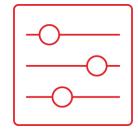
of SMBs and enterprises say cloud security is a challenge



What does this mean to your organisation?

- **1** A lack of transparency about true operational costs leads to less confidence in public cloud as a strategy
- **2** Without a clear strategy for public cloud, IT is unable to deliver on the business increasingly agile requirements
- **3** Missing out on the new security and governance capabilities that are delivered with public cloud
- **4** A competitive disadvantage in the marketplace

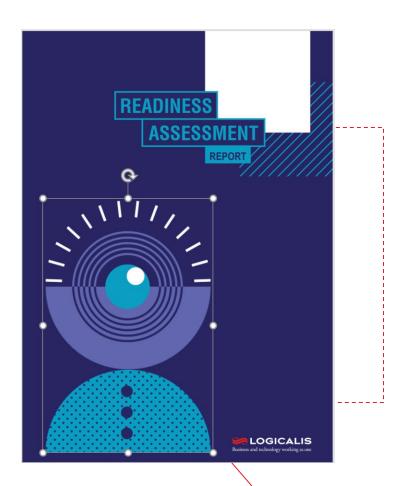




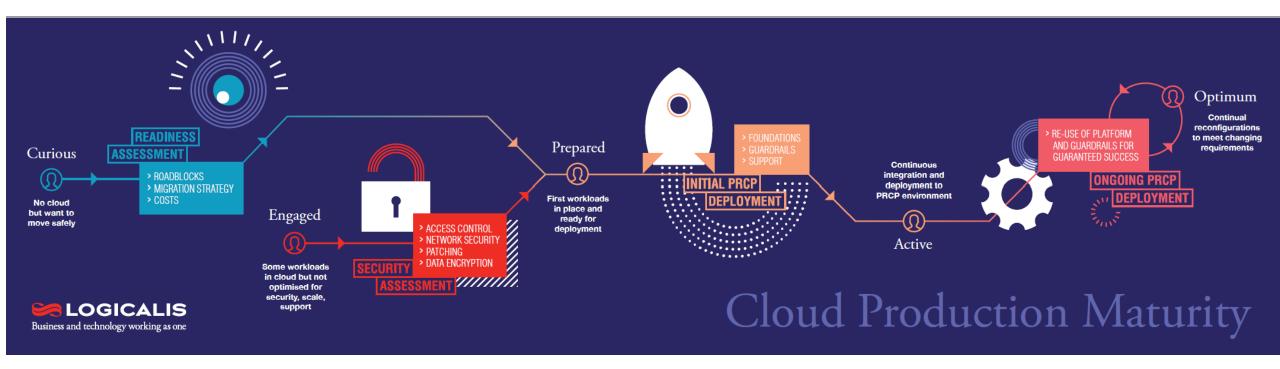


A plan to move forward and fill the gaps

- 1. Real-world sizing estimates and cost expectations
- 2. List of incompatible workloads and a strategy for transformation
- 3. Overall strategy roadmap with budget costs



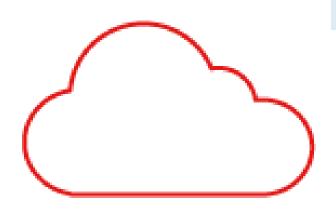
Cloud Journey



Next steps

1. Understand interest

2. Approve proposal to proceed



3. Questions and interviews

4. Workshop

5. Recommendations and roadmap

