

Drive business outcomes with your cloud technology architecture

Kyndryl Cloud Consulting – Azure Landing Zone Design

Organizations are moving to digital platforms, resulting in accelerating cloud deployments along with adoption of cloud native operating models. Transformation of complex enterprise workloads is not easy, piecemeal plans limit the value of cloud. Increasing complexity can further slow momentum and create unintended risk. Optimised, fit for purpose platforms are required.



WHAT WE OFFER

Co-create a blueprint with our Microsoft Certified Azure Solution Architects for you to design and operate workloads that are reliable, secure, efficient and cost-effective while avoiding anti-patterns.

- Align hybrid and Azure cloud services to your business strategy.
- Leverage Cloud Adoption Framework perspectives to ensure your architectures deliver business value.
- Communicate a cohesive solution supported by auditable decisions.
- Deliver the right-fit service layers and deployments for your workloads.
- Design security, reliability, performance, efficiency, cost optimization and operational excellence into your Well-Architected solution.
- Deploy faster using implementable designs with automation.

Our cloud consulting portfolio for Azure consists of services aligned to Microsoft's Cloud Adoption Framework for Azure and the Well-Architected Framework to accelerate your Azure adoption journey and achieve sustainable transformation.

74%

of IT of IT leaders with a cloud architecture design completely agreed that it had positively impacted the success of their organization's journey to cloud.

"Having an architecture provides us with a business and technology framework upon which to make key strategic and operational decisions...an agile path from today's architecture to a future one, which more extensively embraces cloud solutions."

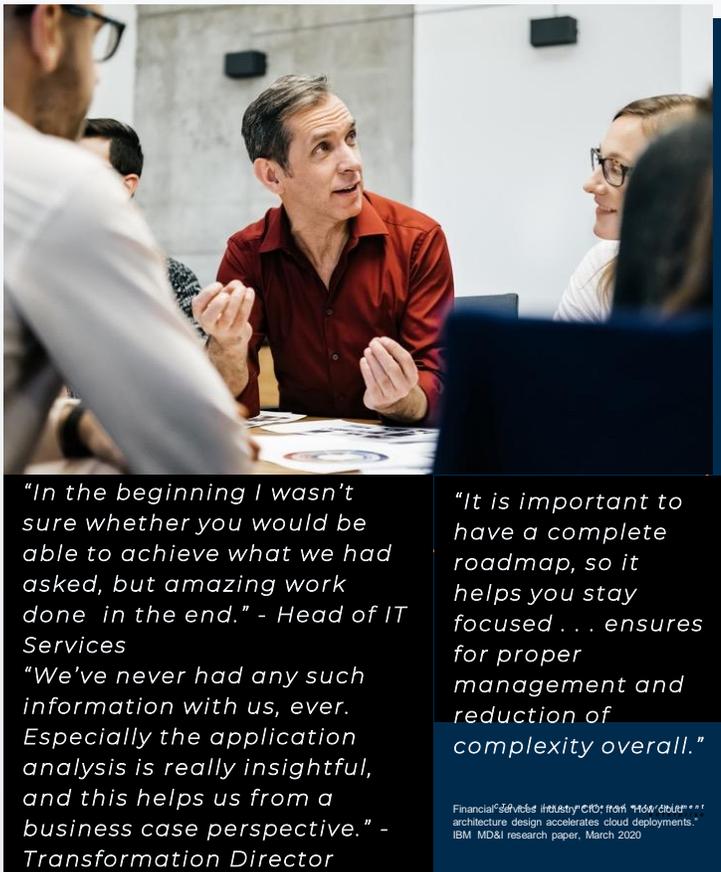
CTO of a large media and entertainment enterprise

"How cloud architecture design accelerates cloud deployments" MD&I research paper, March 2020.

Create a single source of the truth enabling fact-based decisions for transformation

Kyndryl Cloud Consulting – Transformation Strategy and Roadmap

The global pandemic and tightened budgets has forced businesses to think hard about their technology transformation initiatives. Knowing where to start and understanding the steps to achieve transformation and business modernization objectives is challenged by poor baseline data and existing staff workloads.



"In the beginning I wasn't sure whether you would be able to achieve what we had asked, but amazing work done in the end." - Head of IT Services

"We've never had any such information with us, ever. Especially the application analysis is really insightful, and this helps us from a business case perspective." - Transformation Director

"It is important to have a complete roadmap, so it helps you stay focused . . . ensures for proper management and reduction of complexity overall."

Financial Services Industry CIO from "How do you . . . architecture design accelerates cloud deployments." IBM MD&I research paper, March 2020

WHAT WE OFFER

Ensure well informed decisions with a clear picture of the current IT landscape. Address current operational pain points, know the common challenges faced and understand where modernisation and transformation can help. Kyndryl's discovery provides high-quality data to plan for changes in your IT environment, so you know early, with low initial investment and commitment, what's needed to achieve change.

- Articulate a transformation strategy aligned to your business goals¹
- Define your technology vision
- Evaluate gaps between "as is" and "to be"
- Identify valued outcomes¹
- Define a systematic approach to make decisions
- Establish the supporting people, organization, culture and governance
- Outline a roadmap for action

Our 4-step approach establishes a trusted baseline and develops actionable insights. This is underpinned with strategy workshops that articulate the **compelling reasons to act** and supports input into a business case, are aligned in the blueprint.

¹Leveraging Strategic Architecture Planning to Drive Business Outcomes with Use Cases. IDC Perspective. Nov 2020.

Why Kyndryl?

kyndryl.

- Kyndryl has decades of experience working with customers to deliver enterprise-grade workload analysis, migration, implementation, and managed services for the most complex workloads
- Kyndryl has the people, processes, and technology to help organizations progress their digital transformation journey using intelligent data and AI-driven insight

Our people:

90,000

Skilled professionals

247,000

Skills badges earned, including:

61,000 in cloud
43,000 in agile
43,000 in analytics
42,000 in AI
38,000 in Design Thinking

31,000

Vendor-recognized certifications in Microsoft Azure, VMware, Cisco, Red Hat, AWS and more

2.9M

Hours of training in first half 2021

Powering mission-critical technology systems across essential industries



5/5
top airlines
by revenue
passenger
miles (RPM)



45%
of passenger
cars made
by our
customers



61%
of assets under
management by
the top 50 banks
managed by our
customers



4/5
largest
retailers



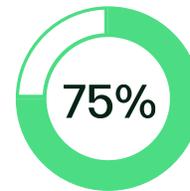
49%
of mobile
connections
managed by
our customers

*2019 numbers

Empowering thousands of customers

4,000

Global customers,
including:



...of the Fortune 100
and more than half
of the Fortune 500

Providing undisputed leadership



6.1M mainframe
installed MIPS



270K network
devices managed



5,200+ WAN
devices managed



3.5M LAN
ports managed



67K+ VMware
systems managed



14K+ SAP
instances managed



3.5+ exabytes of customer
data backed up annually



Kyndryl works at the core of businesses that move the world. With more than 90,000 skilled professionals operating in over 100 countries, we design, build, manage and modernize the mission-critical technology systems that the world depends on every day.

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