**Avanade AVS Offering** 

Credentials

March 2022







#### **FOCUS PLAY**

Hybrid Cloud – AVS

#### **INDUSTRY**

Insurance

### **REGION**

Australia

### **Customer Success Story**

# Large Australian Insurer

AVS Migration unlocks the value of the cloud to migrate at risk applications

Avanade helped a large Australian Insurance Company and Bank to migrate end of life workloads to the Azure

VMware Solution

# **Challenges**

The client was looking for a partner to assist the in-house team, to architect and implement a new hosting solution. This hosting solution would help the client move End of Life (EOL) Win2008 & SQL2008 workloads to a new cloud environment Azure VMware Solution (AVS) platform.

The client wanted to leverage the AVS for this migration and needed a partner with expertise in Microsoft Azure and VMware.

## **The Solution**

The Avanade team conducted design workshops to understand the IT environment and built the Azure Landing Zone enabling a seamless integration with Azure VMware solution.

Moreover, the security and regulatory compliance were a high priority for the client. We were able to embed client's security requirements in the solution with full compliance to industry regulations and successfully migrated approximately 300 workloads to the platform.

### **Outcome**

- The platform implemented enabled to continue critical updates for end-of-life servers, while providing full compatibility with VMWare tools.
- Migrating the workloads to cloud helped achieve scale, automation, fast provisioning for VMware workloads on Azure infrastructure and low-latency connectivity to Azure ecosystem
- The client is able to leverage existing VMware investments, skills, and tools, including VMware vSphere, vSAN, vCenter, NSX-T





### **FOCUS PLAY**

Hybrid Cloud – AVS

#### **INDUSTRY**

Software and Technology

### **REGION**

**United States** 

### **Customer Success Story**

# **A Digital Solutions Company**

AVS migration helps gain control in the cloud by migrating critical applications

Avanade helped this leading digital solutions company migrate laaS Console to manage and deploy VMs in the cloud

# **Challenges**

The client asked Avanade to migrate "TS laas Console" acting as a Private Cloud manager as well as the 2400 VM's it manages to the Azure VMware Solution. (AVS)

## **The Solution**

The Avanade team conducted design workshops to develop a workload migration plan. The solution leveraged VMware HCX for an accelerated migration.

The migrate took 9 months which included:

- Setup of cloud landing zone AVS and tools
- · Wave planning
- Migration and testing

### **Outcome**

- 2400+ VMs were migrated to Azure VMware solution (AVS)
- The laaS Console was successfully migrated to Azure and the client is now able to deploy and manage the 2400VMs in AVS
- The client was successfully able to exit datacenter, retain onprem services and establish an Azure VMware cloud environment





### **FOCUS PLAY**

Hybrid Cloud – AVS

#### **INDUSTRY**

Retail

#### **REGION**

Europe

### **Customer Success Story**

# Leading European Retail Company

AVS Migration unlocks the value of the cloud

# **Challenges**

The client asked Avanade to migrate 3TB of VMs workloads to cloud.

However due to parent company regulations, exiting datacenter and moving to cloud was complicated and time consuming.

The client was also facing storage challenges due to limited on-prem infrastructure and needed scalability and agility offered by cloud.

# **The Solution**

The Avanade team worked closely with the client to develop a migration roadmap and offer a solution to migrate to Azure VMware Solution. (AVS)

A PaaS solution was developed with a detailed approach for different types of workloads based on volume of 3TB of VM workloads.

### **Outcome**

- The platform implemented enabled greater control over the cloud environment and infrastructure.
- More than 3TB of VM workloads were migrated via Azure VMware Solution

