# **DATA SHEET**





# Choose the ideal cloud migration option for your business

Azure VMware Solution (AVS) provides a simple, fast and economical way to migrate on-premises workloads to Microsoft Azure. It enables organisations to eliminate costly hardware refreshes and investment in on-premises infrastructure while continuing to leverage their VMware investments in the cloud.

This allows them to incorporate and build on existing tools, technology and skills from both Azure and VMware.

AVS eliminates the need for reskilling and its associated costs while providing a convenient path to the cloud for organisations not yet ready to move to native Azure.

In addition to enhancing application performance, AVS can also aid those who wish to simplify a phased migration and can provide infrastructure harmony for merging companies.

To enable your business to migrate its workloads to the cloud in the most efficient and cost-effective manner, Lumen offers **three different migration options** to suit your unique business needs.



## **Proof of Value migration** for testing and validation

Lumen supports the businesses in migrating one or more key workloads as a Proof of Value.



## ) Ideal for...

Teams seeking investment for full migration or trialling cloud services ahead of further modernisation.



## Assisted migration for leveraging internal teams

Lumen designs and builds the cloud environment and supports the migration of a percentage of workloads, enabling in-house teams to complete the migration.



## Ideal for...

Companies with established IT teams or a third-party IT partner to enable effective migration using existing resources.



## At-scale migration for complete migration

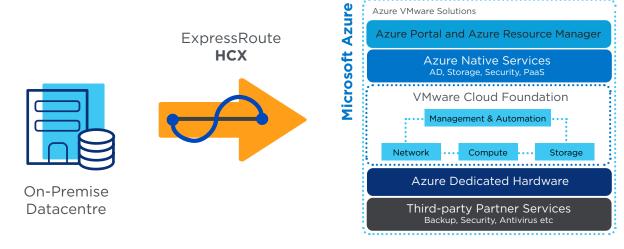
Lumen designs, installs and migrates all of the workloads required and provides adoption support.



# Ideal for...

Businesses looking to migrate a number of workloads to the cloud simply and at speed.

# A typical AVS migration using HCX



# Outcomes

AVS Migration with Lumen enables you to choose the migration option that best suits the needs of your business while providing you with the support and expertise to drive efficiency, overcome challenges and maximise the potential for success at every migration stage.



## **Proof of Value migration** Design and deployment of target Azure VMware Solution



- Deployment of HCX solution as per agreed design
- Selected initial workloads moved to the destination environment



All services validated and functional



### Assisted migration Design and deployment of target Azure VMware Solution

- Deployment of HCX solution as per agreed design
  - All in-scope workloads migrated to the destination environment whilst transferring operational knowledge to the customer for in-house teams to complete the migration.



## At-scale migration Design and deployment of target Azure VMware Solution

- Deployment of HCX solution as per agreed design
- All in-scope workloads migrated to the destination environment



All services validated and functional.

# Why choose Lumen?

As a Microsoft Gold and VMware Principal Partner with over 20 years' experience of transformative datacentre migrations, Lumen is uniquely positioned to deliver the best route to the cloud for your business. Our substantial VMware migration and HCX knowledge has seen us complete over 500 VMware workload migrations and we have more than 7000 custom managed services configurations in operation globally. Harnessing the power of Azure VMware Solution migration with Lumen provides you with the expertise to overcome common challenges and ensure a successful, efficient move to the cloud, whether as part of a Proof of Value initiative, an in-house project or a fully managed migration.





## To learn more about Lumen Azure VMware Solution Migration, please contact your sales representative to set up time to speak with an Azure VMware Solution specialist.

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