

## Azure IAAS 3 Day Proof of Concept

### Typical Approach

Azure IAAS- provides businesses of all sizes with the freedom, agility, and scalability to Grow. This is where a Proof of Concept (POC) offers significant value to organizations; our 3-Day POC allows you to evaluate Azure with a small-scale partial implementation or focus on a particular area you want to evaluate our engagement and approach will vary depending on your requirements, but a typical approach could be:

**Discovery call** we will listen to your Project goals, Success Metrix, & present requirements to get a sense of your overall objectives.

**Consultancy** - We'll talk about possible ideas and methods with you so that we can decide on the best course of action together.

**Define scope of work** - we will define a clear scope with objectives and deliverables.

**Build** - we will build the proof of concept according to our agreed scope of work.

**Review** - Before granting you access to test and review; we will show functionality and discuss the results together.

**Discuss next steps** - We can talk about next steps to see if the project will go ahead or if the strategy must be rethought.

### Business Case Scenario:

You may de-risk your cloud purchase by using a Proof of Concept (POC) to test Microsoft Azure with your systems and data. With our 3-Day POC, you may test Azure with a small-scale partial deployment and evaluation. We collaborate closely with you to create a proof of concept (POC) that may be used to provide a project business case, acquire company buy-in, or reduce project risk, time, and cost—allowing you to make educated decisions before committing to a full **project**.

### Our approach:



**Discovery:** We'll discuss your overall aims with Azure and get an understanding of the areas you are most interested in exploring or have the most concerns around.



**Consult:** We provide you with advice on potential solutions and approaches. Where multiple options exist, we'll explain the advantages and disadvantages of each.



**Define Scope of Work:** A clearly defined Scope of Work will outline objectives and clear deliverables. We'll work with you to develop the scope to define the exact aim of the POC.



**Build:** Typically, a small subset of company servers is used in a POC. These are tested in the cloud, under the same conditions as you'd use for a full project.



**Review:** You can access, test, and review the deployed POC. After the five days, we will demonstrate the key functionality of what we have built and tested.



**Move Forward:** We'll talk about how you want to go when you've had time to analyze the POC, discuss it internally, and figure out your next steps.



