

# Use Case

## Field and Service Engineers



### Simple, Intuitive and Quick to deploy solution

Can be easily deployed within a day to digitize and manage your Field Inventory.



### Offline and Online Capabilities

Ventory is accessible from anywhere, from basements of hospitals to remote spots where cellular or WiFi connectivity is limited or non-existent. With Ventory's Mobile App offline feature, teams can keep working and sync when connectivity is restored or in range to ensure that all activity performed is captured on device and ensure that no data was lost.



### Exception based Alerts and Actions

Easily gain visibility of issues and actions requiring attention, such as products running low on stock, automated replenishments and pickups, product expiry and much more. Collaborate with the control tower, customers and other users in the field through real-time information sharing from the field via the Ventory mobile application.



### Analytics and Insights

Assessing the current state or measuring the performance of your field operations can be constrained by siloed data or can be a painful manual endeavor. Ventory creates timely, meaningful and accessible field inventory information as well as automated insights.

> Field Engineers play a vital role in ensuring control on quality of service, brand recognition and ultimately strong customer loyalty for any business.

> This is particularly important as components can be worth thousands of dollars and technical issues can bring production to a halt, potentially causing a significant impact to the business.





### The Challenge

Inventory in the field that is carried by Field Engineers in the form of a trunk stock can be of significant value. Many businesses are currently relying on a pen and paper model to track their field inventory operations, such as inventory at hand with the Field Engineers, requesting and replenishing new parts, consuming parts, etc, resulting in impaired visibility.

Lack of visibility can result in multitude of challenges, such as:

- Siloed inventory visibility across the supply chain
- Inefficient part utilization, stockouts, wastage, theft
- Poor obsolescence tracking
- Inconsistent operational processes
- Incorrect customer billing
- Margin erosion and revenue loss
- Impaired customer experience and loyalty



### The Solution

Ventory can help automate and digitize the field inventory operations processes.

- > Through Ventory Connect, the Ventory solution is easily integrated with existing ERP and WMSs to ensure seamless transfer of data between Field Engineers, Customers, and 3rd party logistics providers.
- > Control Tower to setup and manage the field network and gain access to unprecedented real-time analytics and insights.
- > An intuitive and simple mobile app downloadable from the Apple or Google Play Store for the field staff such as sales representatives, hospital staff, etc.
- > Features such as actionable alerts, automated replenishments and product counts, ensure efficiency gains, stock accuracy and real-time visibility of consumption rates.

## Smart. Simple. Scalable.

Digitize, automate, and manage your field inventory and spare parts in a simple and intuitive way.



### The Impact

- Improved and real-time inventory visibility across the supply chain
- Optimized inventory levels, with reduced waste and stockouts
- Operational efficiency gains
- Harmonized operational processes
- Improved demand forecasting and replenishment
- Margin and revenue gains
- Enhanced customer experience and loyalty

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