

zure VMware Solution (AVS) of of Concept

Service Approach

Trustmarque uses its proven methodology to plan and deliver the AVS PoC:

- Kick-off Call: Introduction to the Trustmarque team, review of dependencies and identification of key personnel, workshop schedulina
- Service Discovery Workshop(s): Discovery of infrastructure, applications, security posture, governance, and data types/sources, prerequisites and success criteria. Development of POC/Test and Acceptance Plan
- Design: Based on the information gathered from the workshop session(s) we will provide a high-level design that meets customer needs for PoC. We will also make sure that your onpremises vSphere environment meets the minimum requirements
- Deploy and Build: Build AVS PoC environment as per PoC requirements specification. Deploy and configure the on-premise VMware HCX Connector for your AVS private cloud. Setup VPN* and test connectivity between onpremise and Azure
- Migration & Functional Testing: Test migration using VMware's HCX technology**. Depending on scope of the PoC, migrate up to five virtual servers to AVS or create up to five new servers in AVS. Functional testing ratified with customer. Execute test cases and defined pilot scenarios
- Clean Down: Decommission pilot/POC environment***.

Service Deliverables

- Discovery Workshop
- Design, Build and Deployment of AVS PoC environment
- Migrate virtual servers or create new in AVS*
- Design documentation, handover and testing.

AVS Proof of Concept Description

The Proof of Concept (PoC) will prove the suitability of AVS and help minimise the risks associated help accelerate a full production actual project. The AVS PoC will test up to five virtual servers on the **AVS Private Cloud**

AVS Use Cases

- Datacentre footprint reduction, consolidation, and retirement
- Datacentre expansion based on demand
- Disaster recovery and business
- Application modernization

VPN. If the customer intends to migrate workloads from on-premises to Azure VMware Solution (AVS), another migration tool needs to





