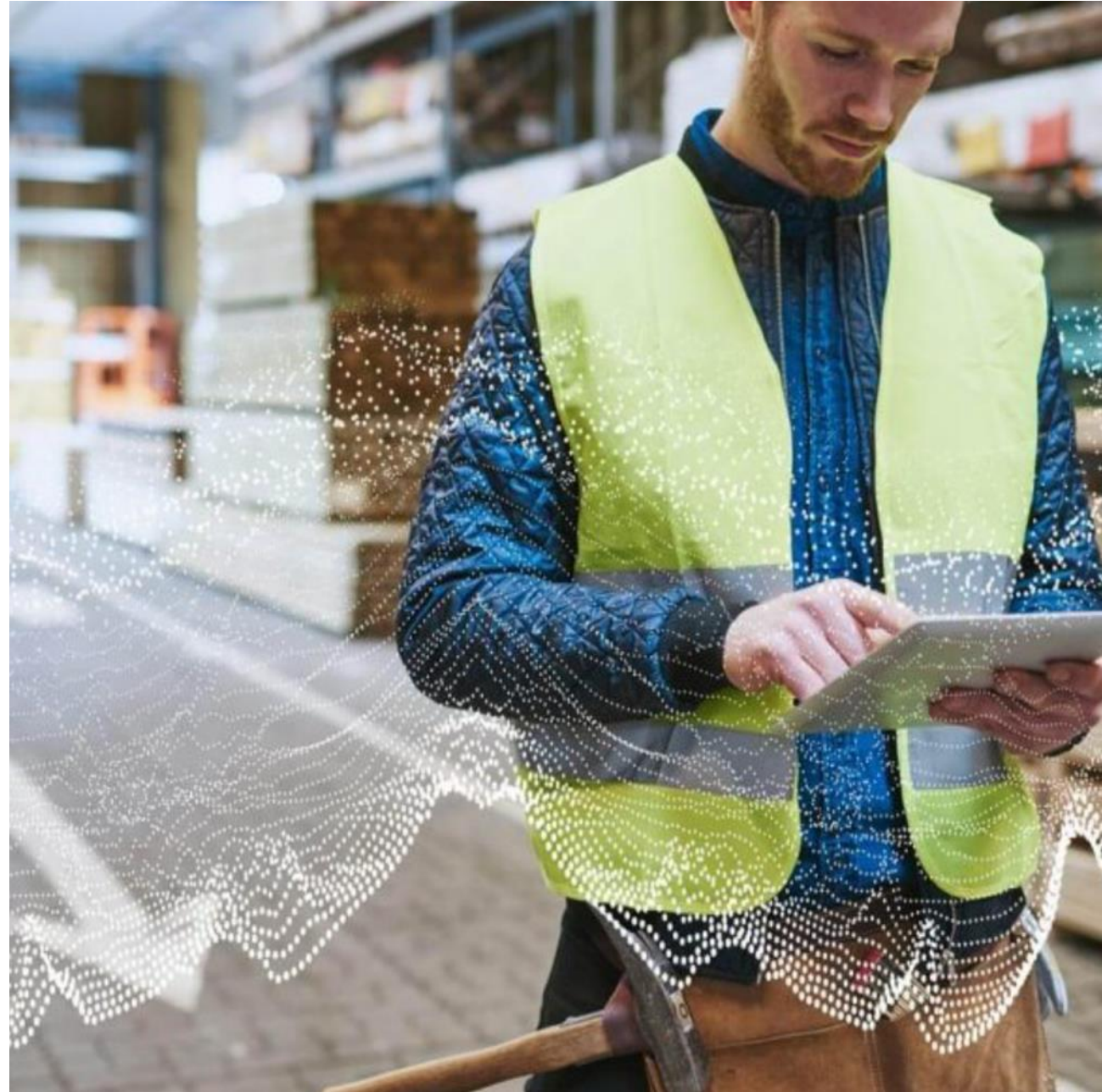


Defender for IoT Overview



Differences between IT & OT security



IT Security



OT Security

Differences between IT & OT security



IT Security

Data confidentiality & privacy

Standard protocols & devices

High levels of connectivity

Multiple layers of controls & telemetry



OT Security

Safety & availability

Specialized protocols, devices & legacy OS platforms

Traditionally air-gapped (apparently)

Little or no visibility into IoT/OT risk

IoT/OT risk = business risk

Financial



Destructive malware shuts down factories worldwide, causing billion of dollars in losses (WannaCry, NotPetya, LockerGoga, Ekans, ...).

IP Theft



Manufacturers are 8x more likely to be attacked for theft of IP like proprietary formulas and designs than other verticals (DBIR).

Safety



Safety controllers in petrochemical facility compromised with purpose-built back door in TRITON attack.

Why IoT/OT cybersecurity is now a board-level concern



Digital transformation & IT/OT connectivity have significantly expanded the attack surface

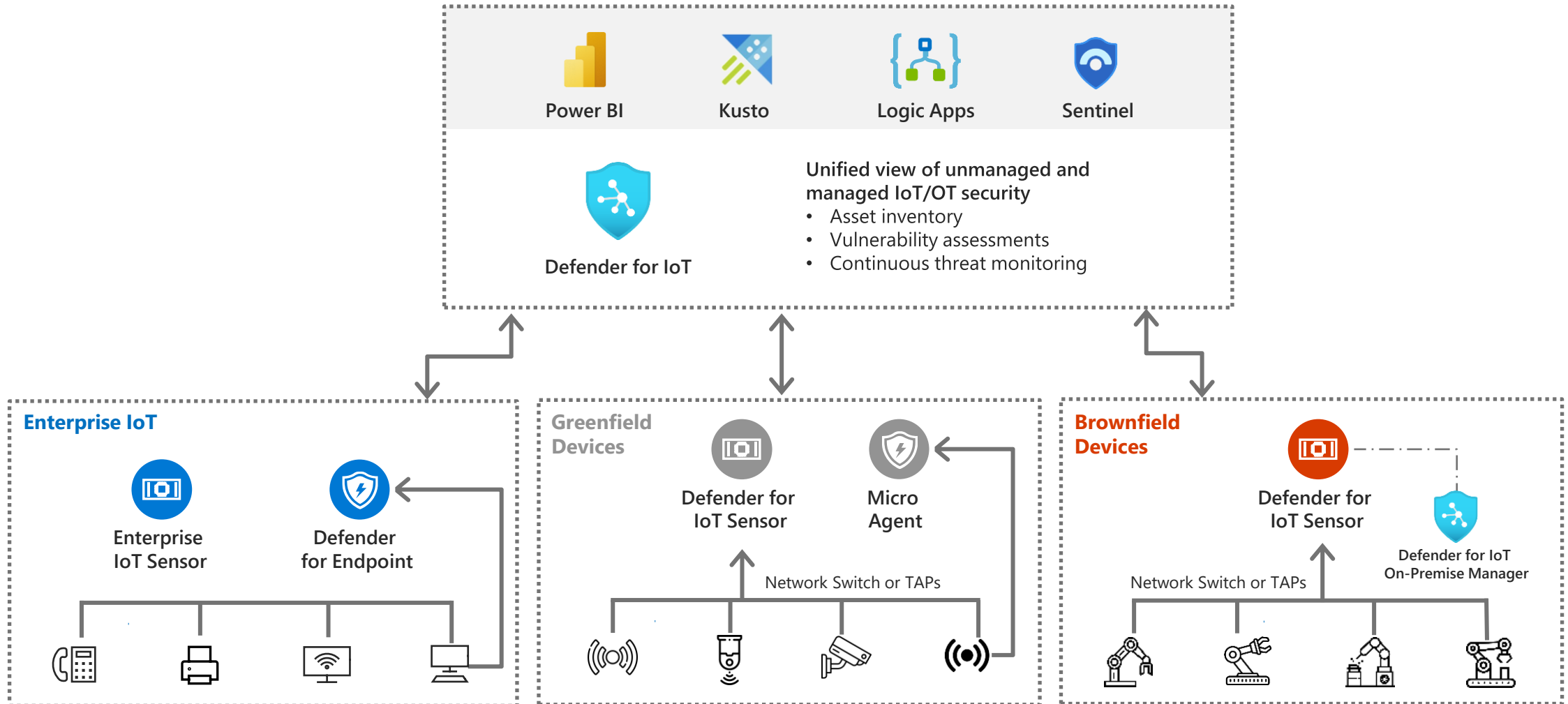


Adversaries are motivated, sophisticated & increasingly destructive



Enterprise SOCs today have virtually no visibility into their IoT/OT risk

IoT/OT security reference architecture



IoT/OT-aware network detection & response (NDR)

Deep packet inspection (DPI)
with patented, OT-aware
behavioral analytics &
threat intelligence

Network Sensor (virtual
or physical appliance)

Defender for IoT
On-premises or cloud-connected

Microsoft Sentinel
Also: Splunk, IBM QRadar,
ServiceNow, etc.

Passive Monitoring
(Network Traffic Analysis)

Assets
Vulnerabilities
Threats

Alerts

SPAN port

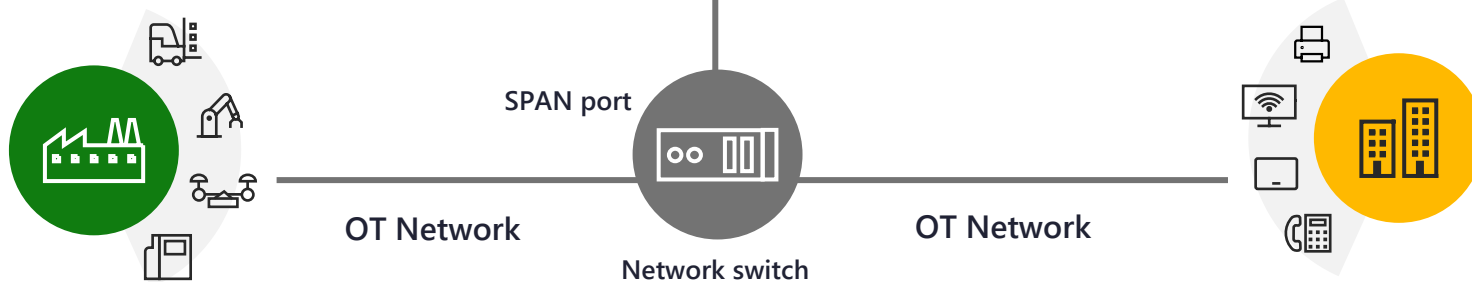
OT Network

OT Network

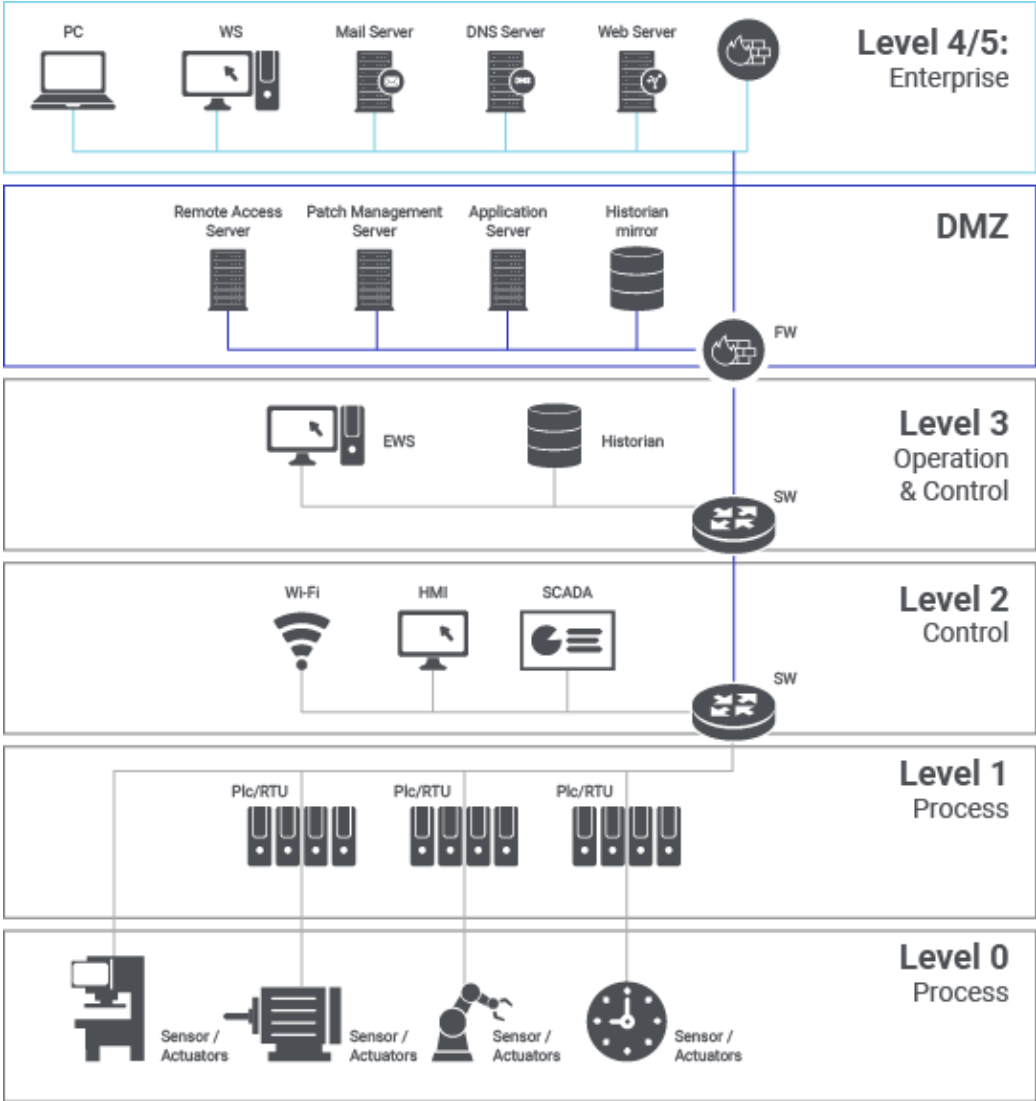
Network switch

Brownfield

Greenfield



Purdue Model / ISA 95



Agentless security for unmanaged IoT/OT devices

IoT/OT Asset Discovery

What devices do we have & how are they communicating?



Operational Efficiency

How do we identify the root cause of malfunctioning or misconfigured equipment?



Risk & Vulnerability Management

What are risks & mitigations impacting our crown jewel assets?



Unified IT/OT Security Monitoring & Governance

How do we break down IT/OT silos?

How do we leverage existing workflows & tools to centralize IT/OT security in our SOC?

How do we demonstrate to auditors that we have a safety- and security-first environment?



Continuous IoT/OT Threat Monitoring, Incident Response & Threat Intelligence

How do we detect & respond to IoT/OT threats in our network?

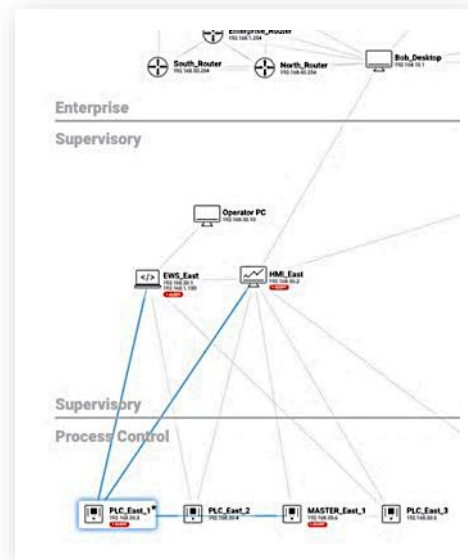


Agentless deployment with zero changes or impact

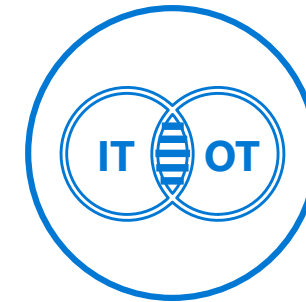
Leveraging IoT/OT-aware behavioral analytics & threat intelligence



Frictionless. Zero impact.
No rules required.
Deployed in <1 day per site.
Faster time-to-value

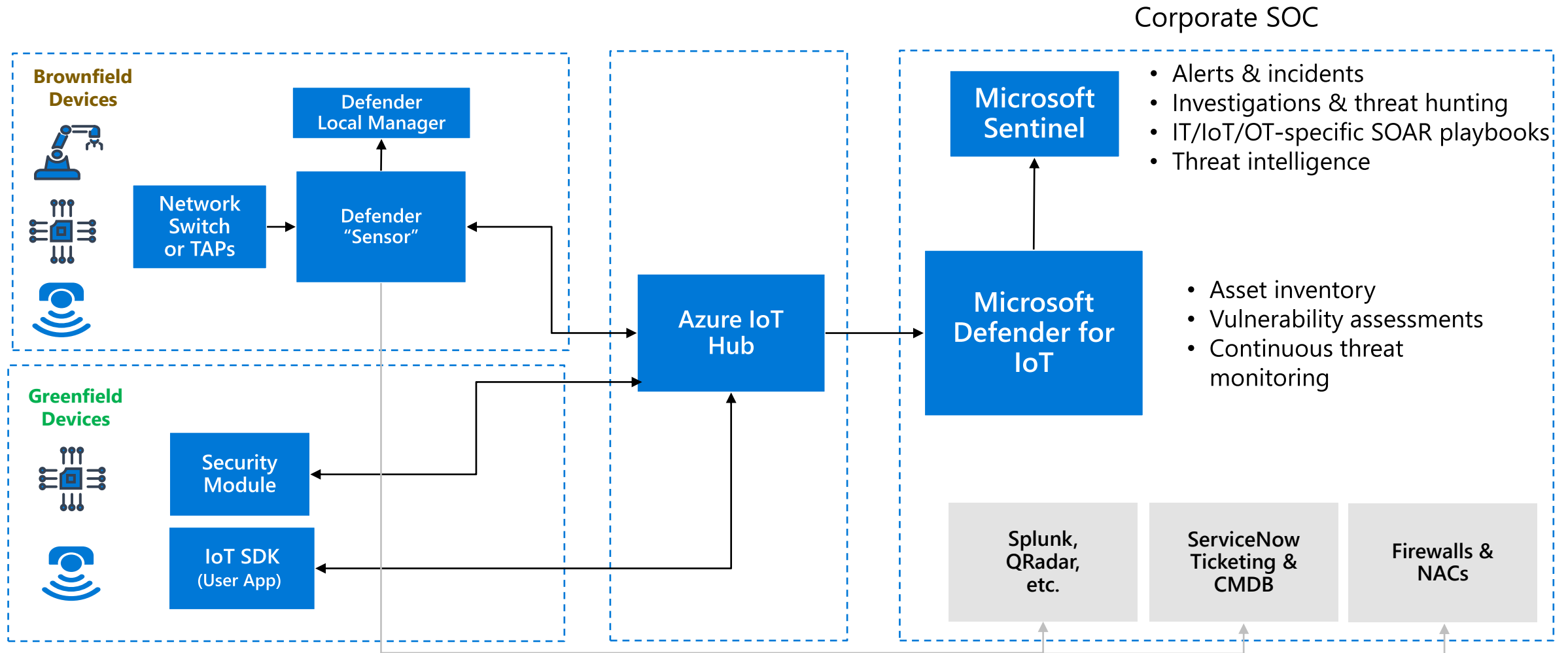


Continuous visibility into
IoT/OT assets, vulnerabilities
& threats

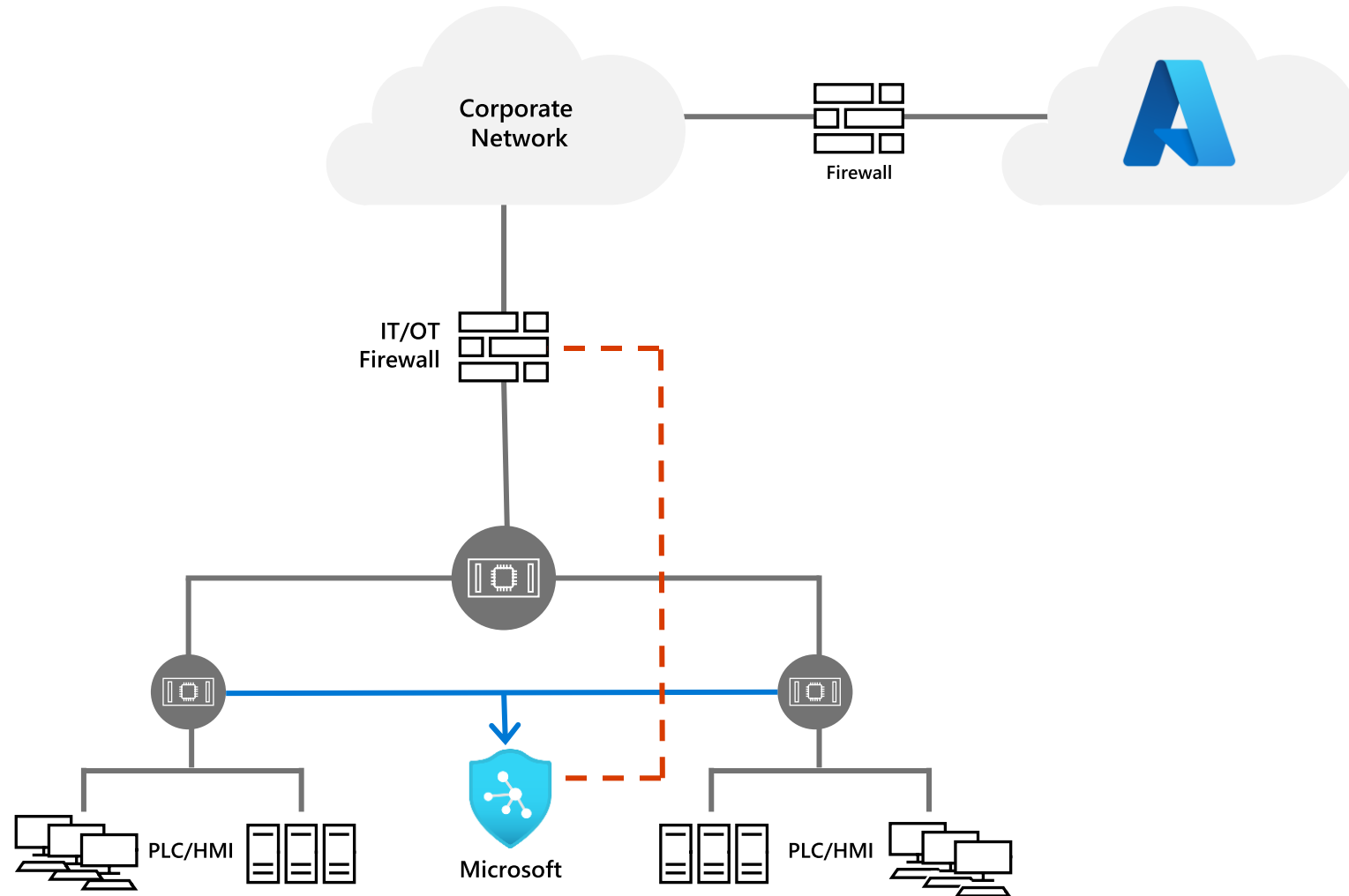


Integrated with Sentinel,
& 3rd-party SOC tools (Splunk,
QRadar, ServiceNow, etc.) for
unified IT/OT monitoring
& governance

OT Security — Reference Architecture



IoT/OT security reference architecture



World-class threat expertise

- Section 52: Former nation-state defenders, IoT/OT security researchers & data scientists

Proprietary vulnerability research
Reverse-engineering malware
Monitoring IoT/OT honeypots
Tracking adversaries & campaigns

- Continuous threat intelligence updates delivered via the cloud

Latest CVEs
Malware
Malicious DNS & other IOCs

- Integrated with Microsoft's global threat intelligence feed derived from 24 trillion signals collected daily (STIX/TAXII)



35+ zero-day vulnerabilities reported to CISA by Section 52

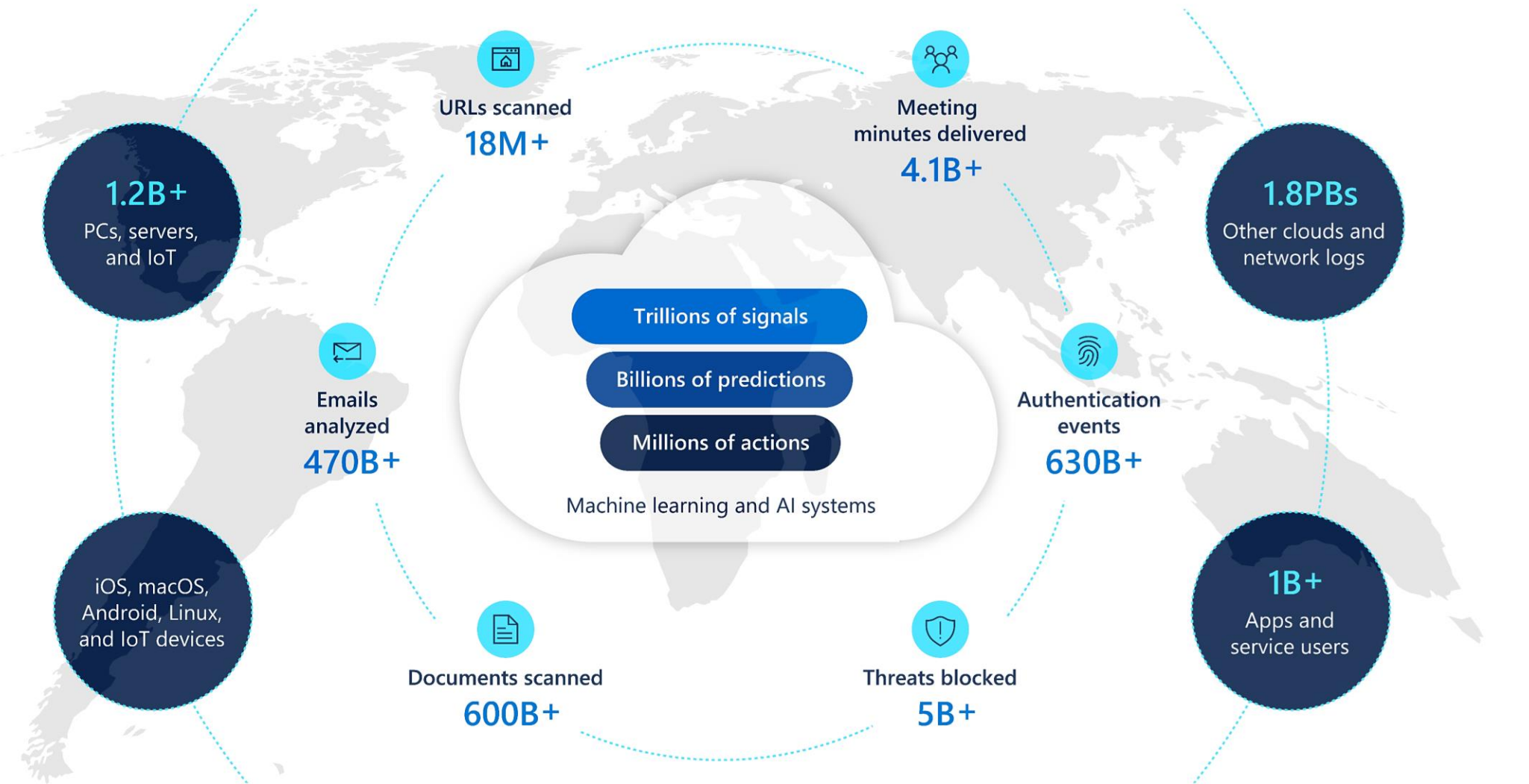
[BadAlloc vulnerabilities in widely-used RTOS/SDKs](#)
[Rockwell Automation Micrologix 1400 PLC Systems](#)
[Rockwell Automation CompactLogix 5370](#)
[Rockwell Automation MicroLogix 1100 PLC Overflow](#)
[Schneider Electric ConneXium Buffer Overflow Vulnerability](#)
[Schneider Electric Modicon M340 Buffer Overflow Vulnerability](#)
[Siemens Industrial Products](#)
[Emerson DeltaV DCS Workstations](#)
[GE CIMPLICITY](#)
[3S-Smart Software Solutions GmbH CODESYS](#)
[AVEVA InTouch](#)
[Paradox IP150 Building Security System](#)

IoT/OT campaigns discovered by Section 52

[Operation BugDrop: Large-Scale Cyber-Reconnaissance Operation](#)
[Gangnam Industrial Style: APT Campaign Targets Supply Chain](#)
[RADIATION: DDoS for Hire Using Compromised CCTV Devices](#)

Unique threat insights informed by 24 trillion signals

Continuously analyzed with machine learning — enriched by human expertise



Notable customers across diverse verticals

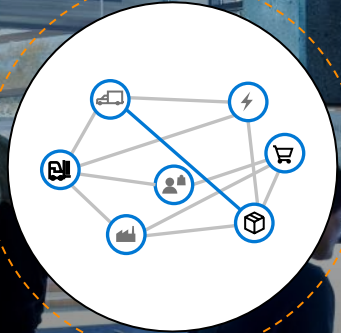
- Microsoft Azure data centers (BMS)
- 3 of the top 10 global pharmaceutical firms
- \$40B Global Manufacturer
- \$30B Automotive Manufacturer
- 3 of the top 10 US energy utilities
- Electric & gas utilities across EMEA & Asia
- \$15B chemical company
- \$23B oil & gas company
- \$4B automotive parts manufacturer
- \$7B CPG manufacturer
- \$40B Japanese systems integrator
- F500 transportation manufacturer
- Largest US water district
- Government agencies including US DoE



Multiple deployment options



100% On-Premises
On-premises sensors
connected to
on-premises SIEM
(Splunk, etc.)



Hybrid
On-premises sensors
managed locally
& connected to
cloud-based SIEM
(e.g., Microsoft Sentinel)



Cloud
On-premises sensors
managed via Azure Security
Center and connected to
Microsoft Sentinel

Thank You