



# ENTERPRISE CLOUD STRATEGY & ARCHITECTURE



# Why Enterprise Cloud Strategy & Architecture?

## The pain

Why should we use external service?

- Lack of internal knowledge
- Need to focus on operations, rather than design and migration
- Confusion regarding available cloud technologies
- Inability to identify valid Go-To-Cloud scenarios

## The impact

What are the risks?

- Bad architecture leads to bad execution
- Bad execution may lead to business disruptions
- Business disruption leads to money loss and reputation loss
- Bad architecture and bad execution may lead to data loss

## The solution

Rely on Expertise and Experience

- Participate in our **Enterprise Cloud Strategy** workshop that will:
  - Help you to understand the Cloud and its features;
  - Walk you through three views - Discovery, Organizational planning, Technical and Security readiness;
  - Provide you with high level **Cloud Architecture** tailored to your business strategy

# Value Proposition & Elevator Pitch

## Value Proposition

**Enterprise Cloud Strategy** is a strategic advisory workshop, tailored for your organization to support you on your cloud journey through organized, well-planned steps with an aim to get the maximum of what the cloud can offer.

We will assess together your current position, where you want to get, and what are the possible paths to that in regards to Public, Private or Hybrid Cloud.

The **Cloud Architecture** document will provide you with a high-level overview of the best path for your needs, that would maximize cloud technologies and capabilities.

## Elevator Pitch

“Enterprise Cloud Strategy by Bulpros Professional Services, can provide customers with vendor independent architecture and approach on their journey towards the Cloud.

The workshop is lead by our team’s professionals who have extensive knowledge on a broad set of Cloud technologies, thus providing our customers with the best options for their specific needs and scenarios.”

# Enterprise Cloud Strategy 2019

*How is it done?*

## Cloud Consultancy

- Explain the available cloud platforms
- Present and discuss pros and cons
- Identify the Go-To-Cloud strategy

## Assessment Services

- Transition Readiness Assessment
- Network & Infrastructure assessment
- Utilization & Performance assessment
- Cost & License assessment

## Business, Data and Infrastructure Architecture

- Business process optimization architecture
- Data Lifecycle optimization architecture
- Infrastructure architecture

## Cloud Security and Governance

- Discuss security in the Cloud
- Provide recommendations and best practices

# Packages & Scenarios

## What are typical scenarios where we can help?

- Customers are considering Cloud approach, but are unsure which model fits for them
- Customers want an objective vendor-independent approach and look over their current strategy
- Customers have already adopted the Cloud approach, but struggle with Security, Compliance and Governance

## Packages

- BULPROS Enterprise Cloud Strategy S - up to 25 IT systems - 4 399,00 €
- BULPROS Enterprise Cloud Strategy M - up to 50 IT systems - 7 499,00 €
- BULPROS Enterprise Cloud Strategy L - up to 100 IT systems - 15 999,00 €
- BULPROS Enterprise Cloud Strategy XL - ask for special quote