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Managed Services

Free Trial Managed Cloud Platform & FinOps

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Managed Services Trial

WHY

1. Gain financial insights across IaaS and PaaS services of onboarded digital estate
2. Test next generation automated cloud operations from a Microsoft Expert Managed Service Provider
3. Managed Service trial experience with minimal impact on your resources

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WHAT

1. Trial access to M-Cloud Managed FinOps portal solution
2. Trial of M-Cloud Managed Cloud Platform

HOW

1. Gather company information
2. Collection of requirements for onboarding
3. Conduct onboarding process

Managed Cloud Platform

What is Managed Cloud Platform
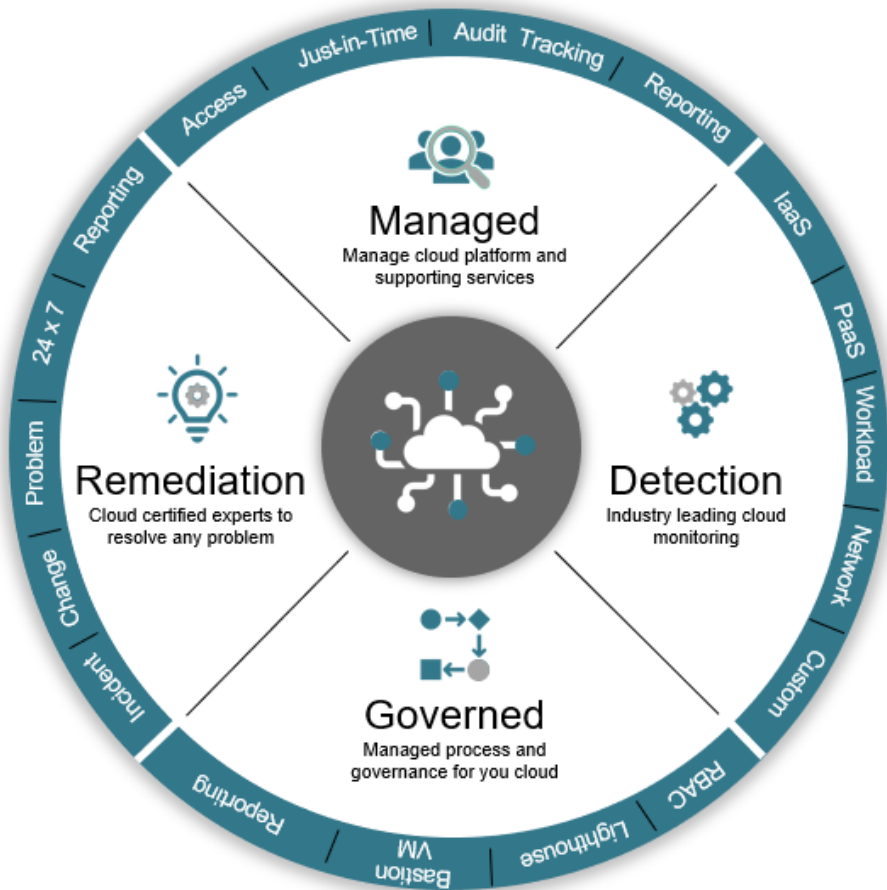
Focus on your business

- CLOUDEON utilizes our Expert Managed Service Provider accreditation to ensure your environment is always running at peak performance, letting you focus on your business.

Industry leading experience

- Using industry experts to manage your cloud platform ensures you get the best trained and most experienced platform operators to help your business grow

Global Partnership

- No matter where a problem occurs, our managed cloud platform teams are available 24x7x365 to support your business across cloud services, DevOps and technology, backed by cloud vendor premier support agreements to ensure rapid escalation
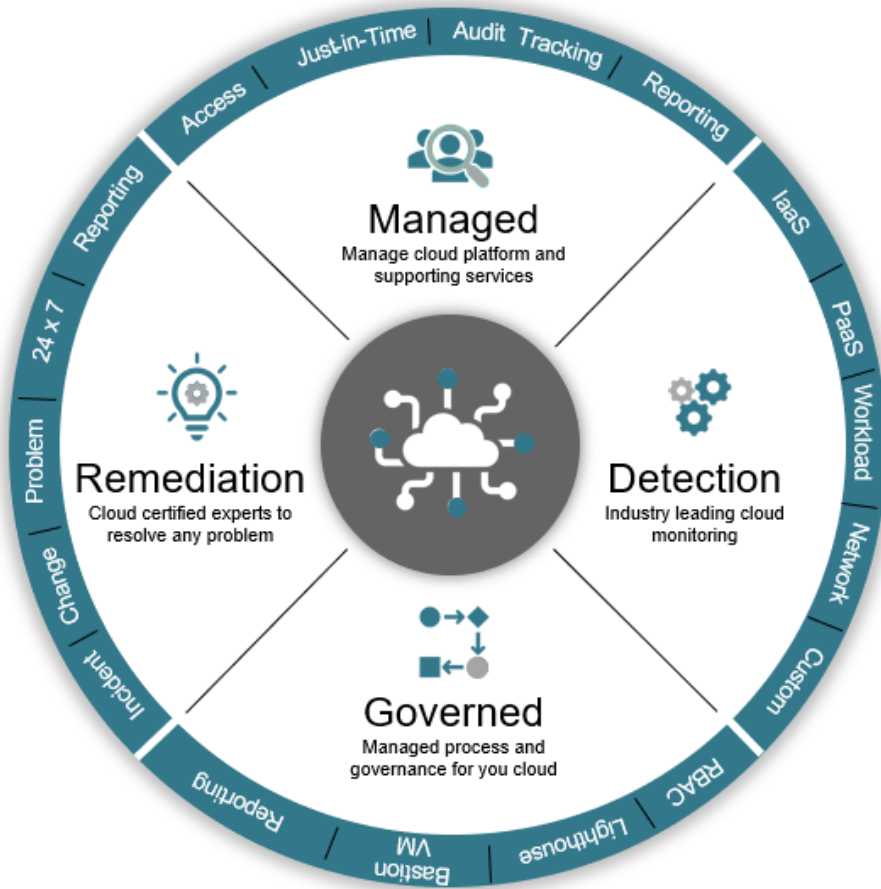
Managed Cloud Platform

Key features

- Best in class monitoring of your cloud environment and services.

- Secure access to your cloud platform from Lighthouse and Bastion service.

- 24x7 management of incidents and problems on platform.

- Automated patch management for Windows and Linux servers.

- Code driven self-service for developers and business users.

Optional Features

- Advanced and custom monitoring and alerting, keeping you in the loop.

- Business Continuity to fit all your business requirements.

Managed Cloud FinOps Optimization

What is Managed FinOps

Visibility

- Modern Financial Operations (FinOps) revolves around the ability to have visibility of your spending across your entire ecosystem.

Cost Management

- Accelerate your cloud journey with in-depth automated cost control enabling you to continuously maintain control of your cloud spend and conduct chargeback to your consumer.

Automated Transparency

- Understand cost drivers and hold teams accountable for spend, while identifying cost reduction opportunities to reduce waste across your digital estate.
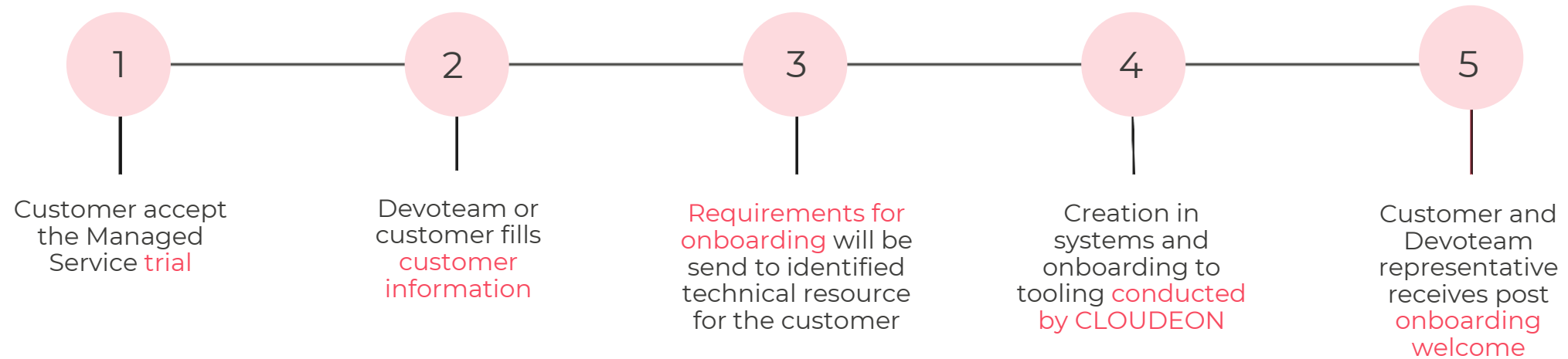
Managed Cloud FinOps Optimization

What is Managed FinOps

Key features

- Unique perspectives based on business units or groups of people

- Cost reporting and dashboard availability for all stakeholders

- Share central/shared costs between consumers

- Get optimization suggestions for Right sizing of your workloads

- Detailed Reserved Instance (RI) information and recommendations

- Cost / Budget notifications and alerting for each consumer

- Automated policy driven cost optimization and actions

- Automated notification channels for users, managers and finance

- Predictive budget alerts and views

Sign-up process

1

Customer accept the Managed Service trial

2

Devoteam or customer fills customer information

3

Requirements for onboarding will be send to identified technical resource for the customer

4

Creation in systems and onboarding to tooling conducted by CLOUDEON

5

Customer and Devoteam representative receives post onboarding welcome

*** The trial will run for 3-months for free across both FinOps and Managed Platform. The customer can choose to continue the trial to a full Managed FinOps and Managed Cloud Platform at any point during the trial.

Terms & Conditions

- The trial of the Managed Cloud Platform is not covered by the typical SLA/SLO for the digital estate during the trial period, regular SLA/SLO is set post trial.

- The FinOps implementation is conducted across the tenant level of customers onboarding to the trial version.

- The trial across FinOps and Cloud Platform both end on April 29th

- The customer must have begun their trial prior to December 31st

- The trial does not have management fee for Devoteam during the trial, some minor costs can be attributed to the customers cloud environment during the trial. These are not covered by Devoteam.

- The managed service provider provides access to the FinOps platform and limited support for additional questions / configuration of specific reporting within the tool during the trial.

- The trial covers both FinOps and Managed Platform as one combined offering, and both must be onboarded for this trial.

- Following the trial all information related to the customer will be removed from Devoteam and CLOUDEON systems as it related to the trial if the customer does not choose to continue with the full managed service.

FAQ

What happens after the trial? - You can choose to continue using the service as a managed offering from Devoteam or the trial will end with no associated cost.

What if I want to continue the service after the trial period? - We will create a Managed service agreement with you that fits your specific needs.

What if I want to expand the number of subscriptions covered by the service? - The trial does not limit the number of subscriptions you can add to your trial.

What is the cost of the services? - The trial is free for you as a customer. If you wish to continue with the managed service after the trial, a managed services fee will be implemented.

What about security? - We are used to working with financial services, energy providers and high security organizations. All our managed services are compliant with global standards for security and management thereof.

Who do I communicate with? - A designated contact will be appointed during the trial for questions related to the trial.

Where can I find the detailed service description of services provided? - The FinOps and Managed Platform has extensive descriptions that can be provided on request.

How much time would I spend on the sign-up process? - It should not require more than 30-60 minutes of time in your organization.