Dean Dorton Enterprise Revenue Forecast Manager

Take control of forecasting — changing from an art to a science

Medical centers and integrated healthcare entities are pressured to accurately develop and manage provider forecasts. Using work relative value units (wRVU) is essential to success. The team at Dean Dorton has designed a tool that pulls the necessary data into one spot, in an accurate usable format, while comparing the overall organizational needs.

Precise Forecasting with wRVU Data

- Precision down to the individual provider and wRVU levels
- Streamlined wRVU forecasting process for greater financial accuracy and budgeting through multiple variables
- Accurate forecasting at the provider level with consistency across departments, practices, and locations

wRVU FORECASTING

- Defined historical baseline
- Advanced provider modeling
- Increased forecasting accuracy

Your organization, your data

EXTRAPOLATE TECHNICAL FORECAST

- Calculated based upon historical ratios
- Adjusted based upon changes in provider forecast
- Created provider and hospital forecasting consistency

Eliminate the guesswork

LAYER WITH PAYER MIX

- Identified revenue expectations
- Modeled for Payer changes
- Analyzed contract negotiation

Enable better decision making
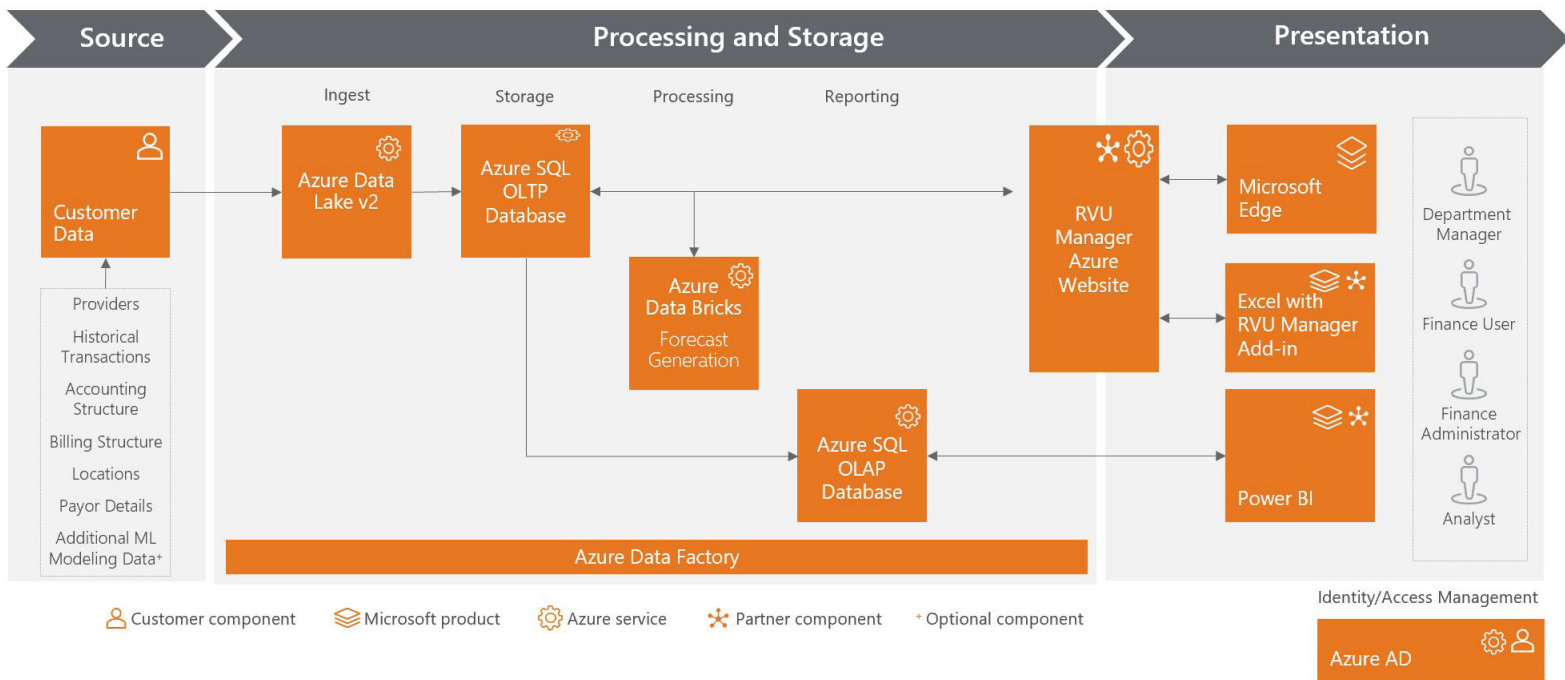
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GET STARTED TODAY.

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Bring accuracy and accountability into your forecasting process

- Build base from actual, historical data, with global or practice level volume target adjustments
- Model Incoming/Exiting Providers with advanced modeling for specific practices
- Forecast wRVUs accurately to build baseline individual provider numbers that roll up to practice amounts in a glance
- Enhance the solution with Azure Machine Learning and AI

Source — **Processing and Storage** — **Presentation**

Ingest · Storage · Processing · Reporting

Customer Data
- Providers
- Historical Transactions
- Accounting Structure
- Billing Structure
- Locations
- Payor Details
- Additional ML Modeling Data⁺

Azure Data Lake v2 → Azure SQL OLTP Database → Azure Data Bricks (Forecast Generation) → Azure SQL OLAP Database → RVU Manager Azure Website → Microsoft Edge / Excel with RVU Manager Add-in / Power BI

Azure Data Factory

Identity/Access Management — Azure AD

Presentation users: Department Manager, Finance User, Finance Administrator, Analyst

Legend:
- Customer component
- Microsoft product
- Azure service
- Partner component
- ⁺ Optional component

Built on Azure

- Any Device Access Trusted & Secure
- Quick to Deploy
- Cost-effective
- Enhance with Azure Machine Learning and Artificial Intelligence

Why Dean Dorton?

As an experienced Microsoft Gold Partner, we leverage the latest technologies, such as M365, Azure, and Power BI, to design data driven solutions that help our customers build success. Our solutions allow customers to experience their data – any way, anywhere – using the modern work platform powered by Microsoft.

Gold
Microsoft Partner
Microsoft

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