



Do you want to move to the Azure Cloud and benefit from the associated advantages? Concerns regarding security and privacy are not uncommon. Swisscom offers the perfect hybrid cloud solution based on the Azure Arc and Azure Stack hyper-converged infrastructure (HCI), so you can store your highly sensitive data wherever you want.

**With a wealth of experience gained during numerous hybrid projects, Swisscom is the ideal partner to support you on your journey to the Microsoft Hybrid Cloud. Our experts accompany you through all stages, from planning and implementation to commissioning of a solution that is geared to your needs.**

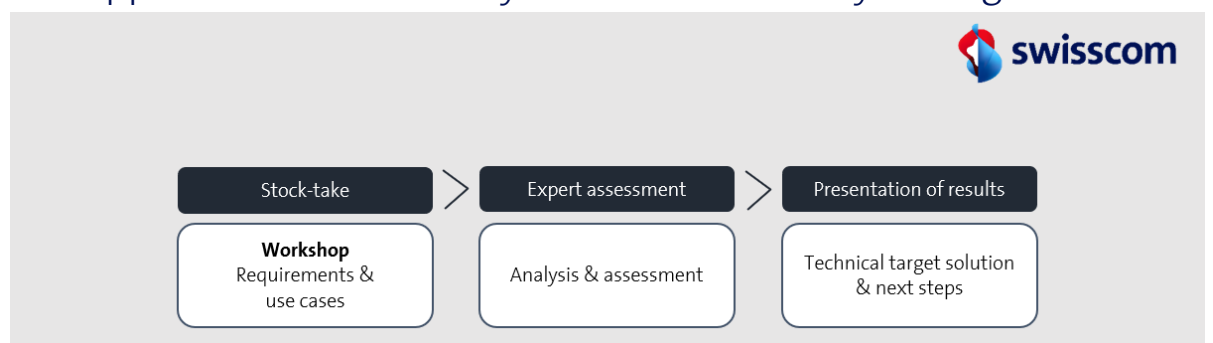
**What does the Azure Hybrid Cloud Discovery Package include?**

Do you want to store your data in a private cloud as well as in Azure and "on prem" due to technical, regulatory or strategic considerations? The cloud is today's reality - the future is hybrid. Benefit from the potential and experience of the Azure Cloud and keep your highly sensitive data where you want it. Azure Stack HCI in combination with Azure Arc offers you the ideal solution for this. During a Discovery Workshop, our certified experts will introduce you to the many possibilities provided by the Microsoft Hybrid Cloud Service portfolio. Together we will develop a solution geared towards you and your needs and define the next steps on your journey to the hybrid world. In doing so, we will address the hardware ecosystem of your data centre specifically as well as container orchestration and data services.

**Your benefits with the Azure Hybrid Cloud Discovery Package**

- Professional start  
Benefit from Swisscom as the largest Swiss cloud provider and system integrator and the many years of expertise of our Swisscom experts, so you can get a quick and easy overview of Azure's hybrid capabilities with Stack HCI and Arc.
- Azure Hybrid by design  
After completing the workshop, you will be able to benefit from all of the advantages of the Azure Cloud. You can manage and operate your entire infrastructure via the familiar interface, while of course taking your needs for a hybrid cloud into consideration.
- Needs-based solution  
Our experienced and certified specialists address your specific business requirements and identify suitable solution scenarios.
- One stop shop  
Swisscom accompanies you as required during every implementation step on your journey to the hybrid cloud. This includes, among other things, the procurement of hardware, on-site installation, and the configuration and commissioning of your hybrid environment.

**Our approach in the Azure Hybrid Cloud Discovery Package**





## Facts & Figures



### Duration and costs

Duration: 2 days, which includes a

- 1.5 day workshop at your location; online also possible
- 0.5 day pre- and post-processing activities, presentation of the target solution

Costs: CHF 4,900, Includes an Azure CSP subscription with CHF 250 credit for three calendar months.



### Approach

#### Azure Hybrid Cloud Discovery Package

In a workshop, we will take note of your requirements for a hybrid environment as well as the relevant use cases. Based on this initial situation, our Swisscom experts will highlight the possibilities provided by the Microsoft Hybrid Service Portfolio. Following this, the proposal for your target solution will be presented and your next steps discussed and recorded. As a deliverable from the workshop, you will receive a description of your requirements and use cases as well as an overview of the target solution and a list of your next steps.



### Optional Services

We support you in your projects, from the concept phase to implementation and operation.

We carry out proof of concepts and technological tests geared towards your needs.

We support you with the migration of your solution.

With our portfolio, we pursue a holistic approach. In addition to Professional Services, Managed Services and our Reselling+ Portfolio, we are also your partner for Microsoft 365 and Dynamics. For further information, visit [www.swisscom.ch/azure](http://www.swisscom.ch/azure).

The information in this document does not constitute a binding offer. It is subject to revision at any time.

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Gold Cloud Platform  
Gold Security  
Gold Cloud Productivity  
Gold Data Analytics  
Gold Application Integration