

### The SAP workload in the Cloud experts

#### Methodology



We don't believe that one size fits all, and we fine tune as the project progresses. The basis of this methodology and plan has been successful at other clients, but no plan is complete without your input. Therefor, we tailor our approach to fit our client's unique challenges



#### The Specialist

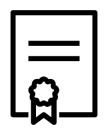
You need a specialist for this migration to go smoothly. Bluefin specializes in SAP and HANA, and these migrations are in our "wheel house." We will bring in depth knowledge to the table and get things right the first time



#### Partnership

We believe that our partnership with Microsoft Azure provides the best outcomes for our customers. The Microsoft/SAP/Mindtree partnership gives customers the best platform to transform not just their operations but also their business

#### Recognition



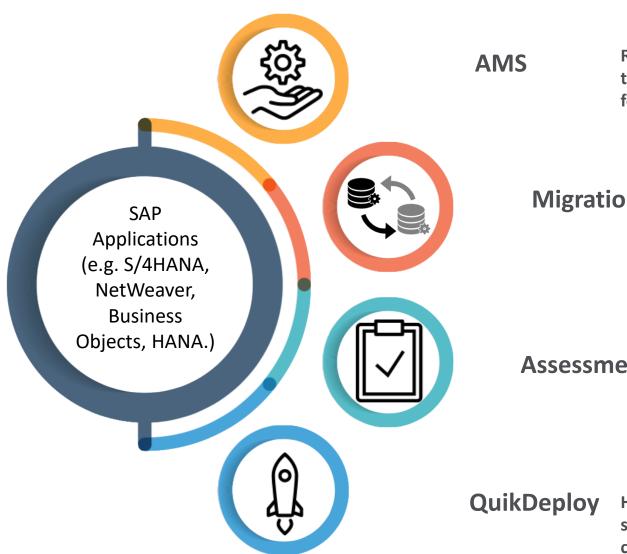
Continually acknowledged by SAP for quality, cloud vendors for innovation and by our clients for our focus on their needs



#### Culture and collaboration

We pursue excellence – We don't just want to get it done, we want to enjoy our work. We take pride our track record of customer successes

### What SAP services do Mindtree provide to Azure customers



Running AMS on Azure is not the same as on-premise – our teams understand how the dynamicity of Azure is the foundation of your Cloud operating model

Migration

Cloud Migrations need care and attention to detail, without a solid foundation in SAP and Cloud you risk your migration. Mindtree are the SAP experts on Cloud – we do the heavy lifting of moving your SAP applications

Assessment

This service will help you to define Cloud adoption framework - your ability to move to the cloud, the sequencing of the migration and the plan of how to do it.

Helping you dip your toe in the water of SAP on Azure. It is a simple self-contained product to get you started on consuming Azure services.

### Managed SAP on Azure

Running AMS on Azure is not the same as onpremise. The dynamic nature of the platform mean that customers demand flexibility. The depth of services available, like ML, enable intelligence to be applied to operations. In our experience, it is on Azure, that your Cloud Operating model is best suited to SAP



Using CAPE and Atlas.
Mindtree manage
Azure environments for customers



We use Azure ML services to predict events within a customer landscape



Mindtree use Automation where it makes sense to enrich your operations not blindly cut costs



In order to bring a single view of a customer operations and support. We developed mWatch to support customer

**AMS** 

### **Cloud Migration - Offerings**

Cloud Migrations need care and attention to detail.
Without a solid Cloud
Adoption framework to build upon, the expected benefits of automation and flexibility are unlikely to be attained.

Mindtree's Cloud migration services have helped many customers attain these benefits during the migration and during the post go-live support cycles This phase provides several outputs to drive your migration

- Migration sequence of applications and plan
- Workload analysis
- Sizing of Cloud environment

We recommend a full Cloud assessment if you don't a chosen vendor

This phase provides customers with an experience of Cloud delivery.

It is also useful to validate the recommendations from the assessment phase.

Customers often use this to test performance, scalability and flexibility of the Cloud We take both a factory and an automation approach to Cloud migrations.

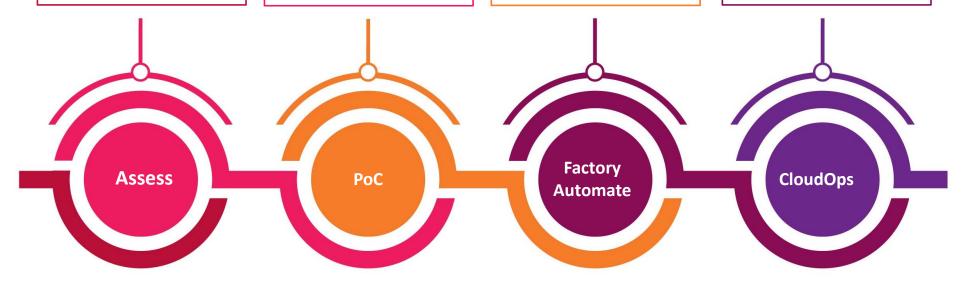
Our migration team maintain a library of scripts to automate deployments.

Where we cannot use automation, we use our migration factory to safely migrate your application

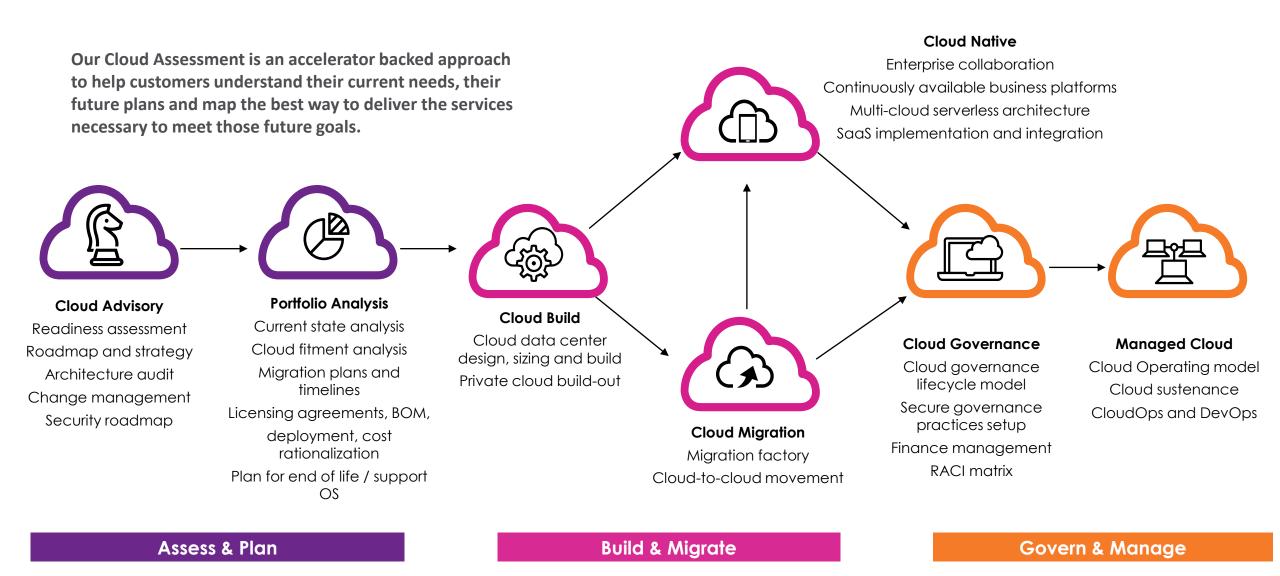
Once your application(s) are migrated, they need to be operated and maintained.

We have developed a very successful CloudOps model – managing from the Cloud infrastructure up into the Application.

This service is delivered as a single team, leveraging experts across our services



### Cloud Assessment



## Cloud assessment approach Plan **Recommendation Analysis Discovery**

**Key Activities** 

- Discovery using Mindtree Accelerators
- Interviews with SMEs
- As Is architecture Study
- Inventory mapping

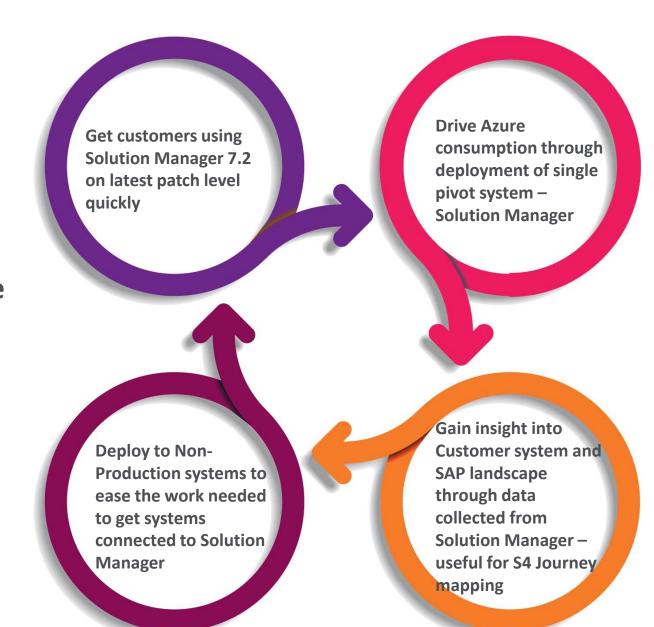
- Analyze inputs and data
- Form and validate perspectives
- Security considerations
- Application architecture
- License study
- Risk analysis
- Business impact analysis

- Recommend right cloud
- Recommend opportunities
- Migration approach
- Cloud strategy
- Execute the PoC

- Present our recommendations -Migration strategy, plan, approach, schedule, cost
- Agree on the migration strategy and next steps
- Finalize proposal based on discussions
- Get a sign off on the recommendations

### QuikDeploy

QuikDeploy is a Mindtree Accelerator based upon Solution Manager 7.2 designed to accomplish four aims



### QuikDeploy (1 Pager) –

bluefin
The Mindtree SAP Practice

Gain insight into your SAP landscape over a 1 month period to kickstart your S/4HANA journey



Make Solution
Manager the
foundation of your
S4 journey



Experience ease of deployment of an Azure based solution



Deployment of our Pre-configured Accelerator for Operations



Evaluate the newest and updated features of Solution Manager – such as CHaRM, CCLM



Use the SAP S/4HANA
Migration and
Optimization tools to
map your journey to S4



Run Solution Manager on HANA

### Mindtree and Azure Advantage



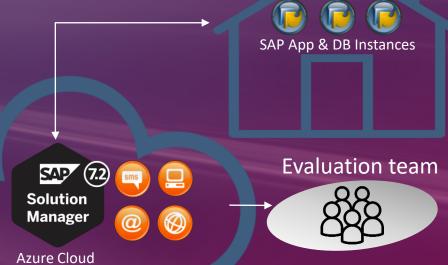
Our partnership with Azure and deep knowledge of the platform



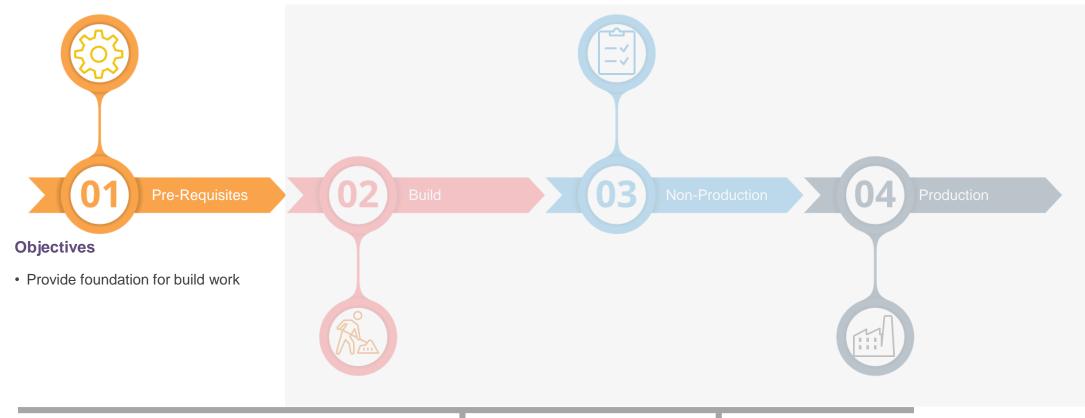
Azure focussed template solution to accelerate deployment



Flexible run model for cost optimized operations



### Implementing QuikDeploy at a customer



### Activities - Average .5 days duration

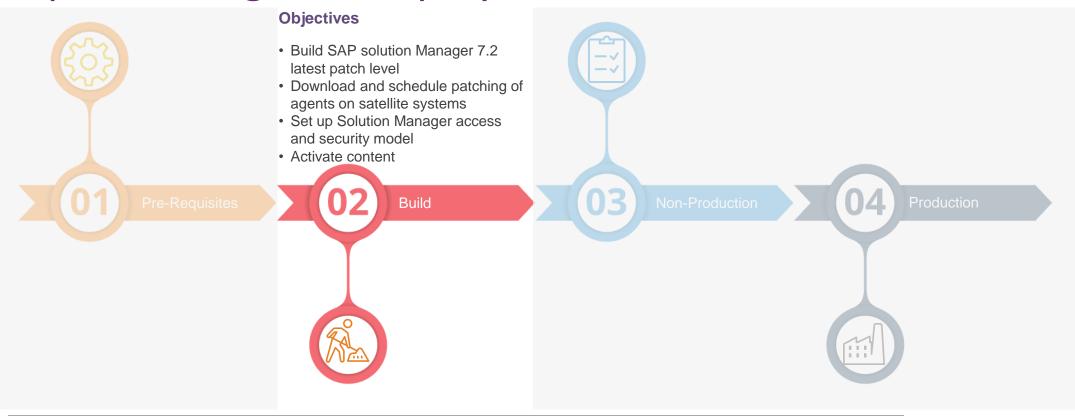
- · Verify connectivity to Azure
- · Raise change request documents
- Provision software downloads for Azure automated build
- Request users for Solution Manager connectivity
- Request users for Satellite systems
- · Request users for Azure console and storage

#### **Work Products**

- Users in satellite systems
- Change control process started

#### Accelerators

### Implementing QuikDeploy at a customer



#### Activities - Average 2 days duration

- Project Mobilization
- Download Solution Manager software and agents for satellite systems
- Define monitoring scope for systems
- Confirm change control requirements for systems
- · Set up Solution Manager users in satellite systems

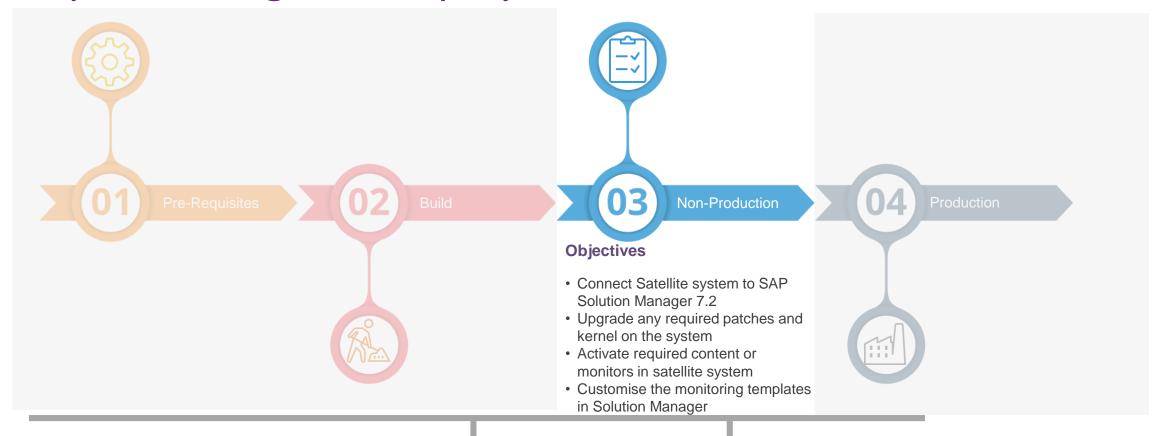
#### **Work Products**

- · Solution Manager build
- Users in satellite systems
- Change control process started
- · Content activated

#### **Accelerators**

 Solution Manager guided set up procedures

### Implementing QuikDeploy at a customer



#### Activities – Average 2 days duration per system

- Configure the connection to the Satellite system from Solution Manager
- Activate the monitoring template for the SAP System according to the defined monitoring scope
- · Configure the threshold and the alert functions for the system
- · Test the alerts

#### **Work Products**

- Satellite system sending alerts to administration team
- Early watch alerts being generated
- System being monitored and visible on dashboard

#### **Accelerators**

 Solution Manager guided set up procedures

# Welcome to possible



Getting to know where Noble is, where Noble wants to be and what Noble needs to do to clean house. Laying the foundations on which to build and innovate.



- Lack of clarity on strategic and technical path forward with BW
- Slow-running queries, limiting the types of answers possible to obtain from the system.
- Complexity of modelling causing business-as-usual to stop while simple changes are made



### SOLUTION

- Rapid 2-week BW/4HANA PoC to illustrate the art of the possible
- Copy of production migrated through BW 7.5, edition for HANA, to BW/4HANA
- Demonstration of new simplified B/4 modelling approaches
- Lumira front end tool to demonstrate self-service reporting



### **BENEFITS**

- Clear migration path forward demonstrated, aligned to SAP's future direction
- Development of 'previously impossible' functionality: recalculating inventory positions on-the-fly
- Query runtimes down from 35 seconds on one rig to 1 second over entire fleet of rigs
- Demonstrated flexibility and simplicity of the new approach to modelling



100 node Hadoop cluster integrated with HANA through Vora to provide real-time data streams



- Under Armour's connected fitness data resided in an Amazon S3 bucket
- The data was considered cold data and not utilized to its full advantage
- Under Armour have a number of fitness apps which make up their "Connected Fitness" platform
- We needed to understand how to access and utilize this cold data in an efficient and useful way



### SOLUTION

- TB's of connected fitness data were loaded into a 100 node Hadoop Cluster.
- The cluster was connected to an SAP HANA instance in the HANA Enterprise Cloud
- SAP HANA Vora provided the bridge between the SAP HANA data and the Hadoop data in S3.
- Real-time visualization were created in Lumira as well as other 3<sup>rd</sup> party tools



### **BENEFITS**

- Previously un-utilized data in the S3 cold storage is now available for consumption
- Allows Under Armour to engage with their customers in a way not possible before
- Promotions, stock management and sales can now be influence by this customer-specific data



BW 7.5 Integration with Hadoop and Vora



- P&G wanted to test new functionality for an upcoming project
- They did not want to involve IT and get into several approval processes
- Needed specific skills in BW and SAP Vora



### SOLUTION

- Built a Vora Cluster in Azure Cloud
- The cluster was connected to a test SAP BW system
- SAP HANA Vora provided the bridge between the SAP BW data and the Hadoop data



### BENEFITS

 The client was able to make more informed decisions about their roadmap