



by Exelegent & Microsoft



# Exelegent

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#### This provider has demonstrated competency in the following areas

Gold Communications

Gold DevOps

Gold Data Analytics

Gold Data Platform

Gold Cloud Productivity

Gold Security

Gold Cloud Platform

Gold Windows and Devices

Gold Collaboration and Content

Gold Messaging

Silver Small and Midmarket Cloud Solutions

Silver Enterprise Mobility Management

Silver Application Development

Silver Project and Portfolio Management

Silver Datacenter

#### About us

Exelegent is a cyber security and professional services company where efficiency is standard, and our customers are our partners. Headquartered in Freehold, NJ with supporting offices in Newark, NJ and L'viv Ukraine, Exelegent leverages years of experience to bring about a world-class experience for our clients.

Our specialties include:

More

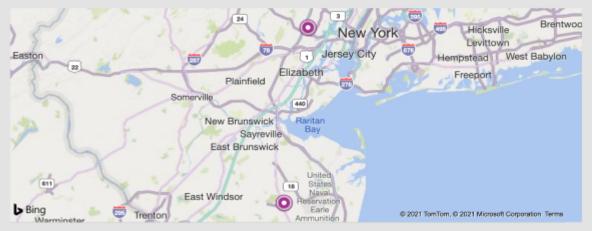
#### **Skills and Capabilities**

- · Advanced Analytics
- · Agriculture, Forestry, & Fishing
- · Application Integration
- Artificial Intelligence
- Azure
- Azure Security & Operation Management

# **10 -Time Gold Microsoft Partner**



#### **Top locations**



36 W Main Street, Suite 300, Freehold, NJ, US 07728

495 N 13th street, Newark, NJ, US 07107

# What our clients say:

"Exelegent helped our company migrate from G-Suite to Microsoft Office 365 with zero downtime and zero data loss. During the process, over 3,500 users continued to collaborate and run critical business functions seamlessly."

Robert Florescu, CISO, CityMD

"Switching to Exelegent has been a major contributing factor to the growth of our group. As a company looking to expand, we really value our employees' time and productivity. Exelegent's IT Support has enabled our business to run as efficiently as possible."

Bruce Lucarelli, CTO, DermOne

 "Exelegent has been with our hospital since we've opened our doors. Their experience in a wide range of projects and solutions, and management of vendors has made a tremendous impact on our efficiency"

Alexey Gololobov, CFO, Columbus Hospital LTACH

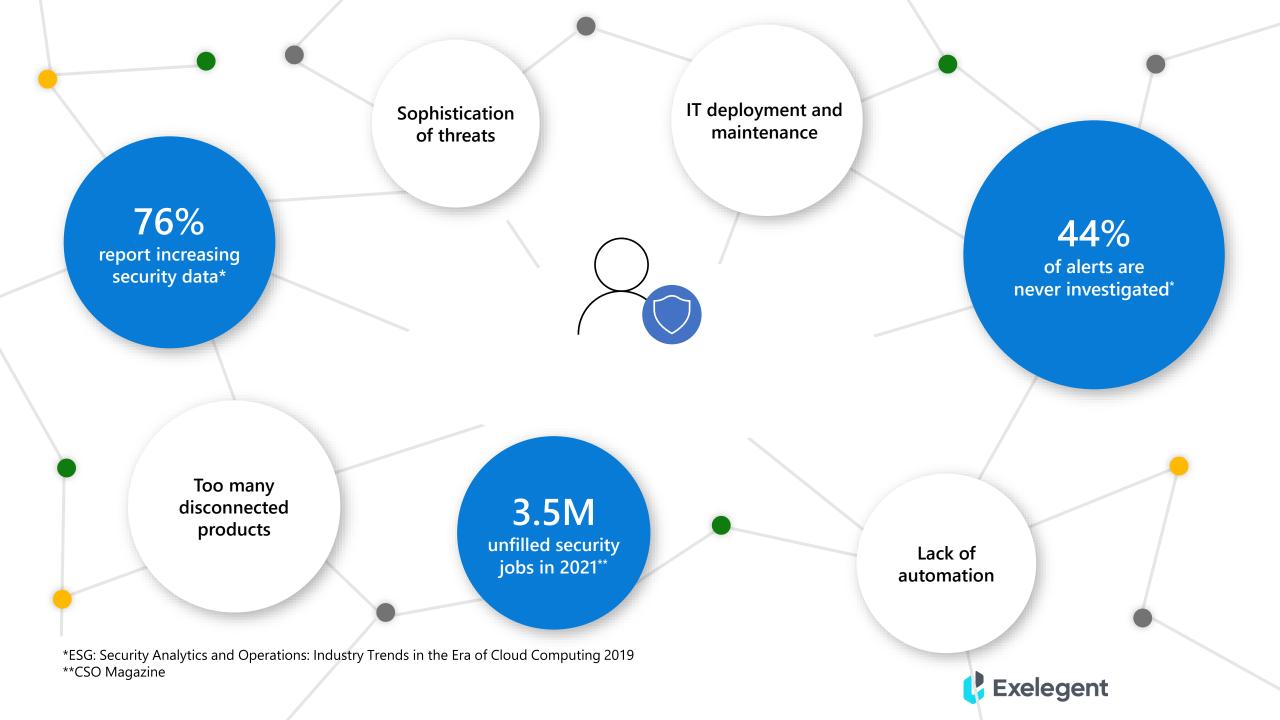
"Exelegent has become our trusted business partner and completed migration on time, alleviated hosting responsibilities, and gave us capabilities to enable team productivity and data security.«

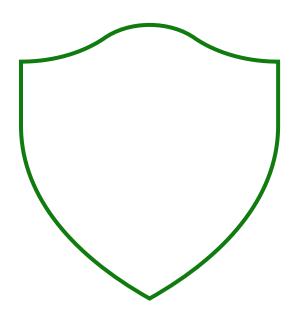
Kevin Hannigan, President, ACC Inc.



# Clients







# What is Microsoft Sentinel?

Microsoft Sentinel is a scalable, cloud-native, security information event management (SIEM) and security orchestration automated response (SOAR) solution.

# Insights into threats

Get a birds-eye view across all data ingested and detect threats using Microsoft's analytics and threat intelligence. Investigate threats with artificial intelligence and hunt for suspicious activities.

In scope for this engagement.

# Ability to automatically respond to detected threats

Out of scope for this engagement.

# Requirements

Available to organizations with an Azure tenant.



# Optimize security operations with cloud-native SIEM powered by AI and automation



Harness the scale of the cloud



Detect evolving threats



Expedite incident response



Get ahead of attackers

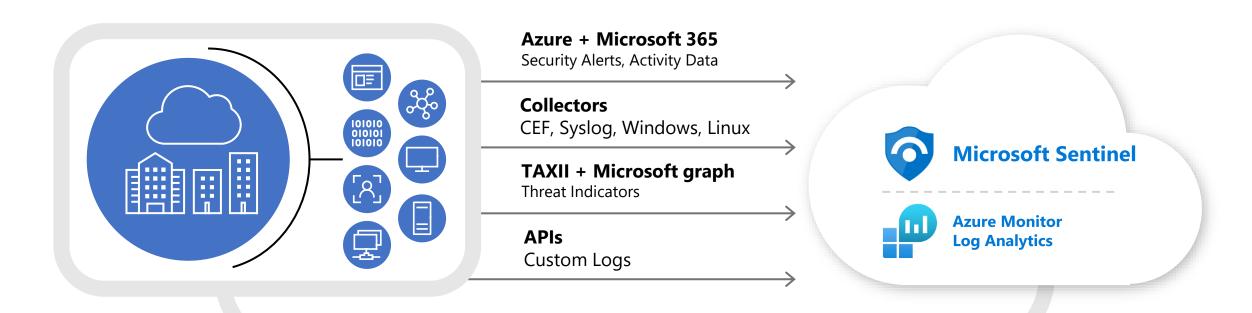


# Harness the scale of cloud-native SIEM

- → Eliminate infrastructure setup or maintenance
- Put no limits to compute or storage resources and scale at will
- Collect and analyze data across your entire organization at cloud scale
- → Pay only for what you use—resulting in a SIEM 48% less expensive than traditional SIEMs\*



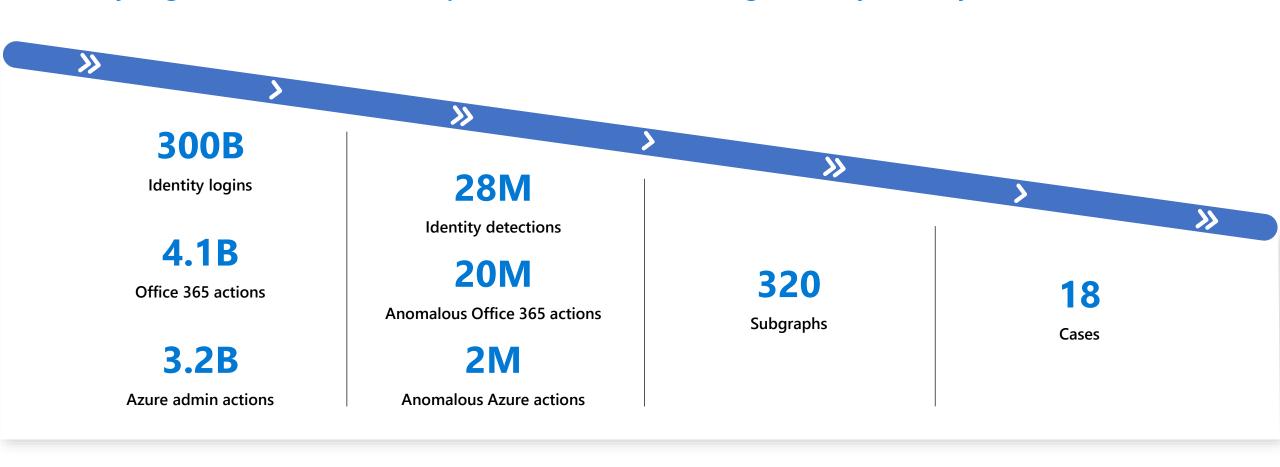
# Collect security data at cloud scale from any source





# Reducing alert fatigue

Analyzing activities across multiple cloud services into high-fidelity security cases



Service layer raw events

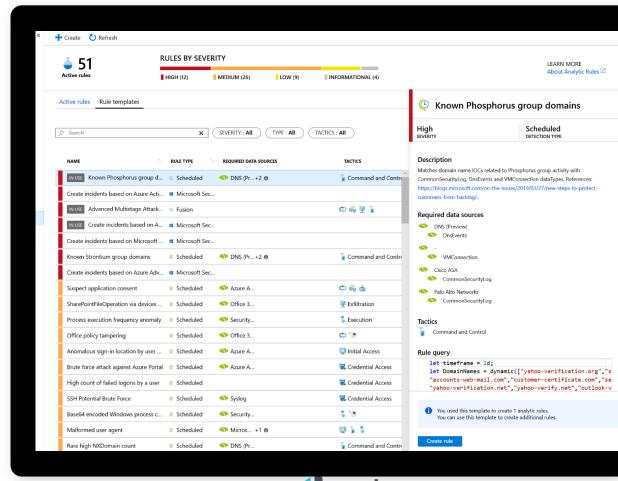
Anomalous behaviors and detections

Convert to graph

Score each subgraph with Machine Learning **Exelegent** 

# Leverage extensive library of detections or build your own

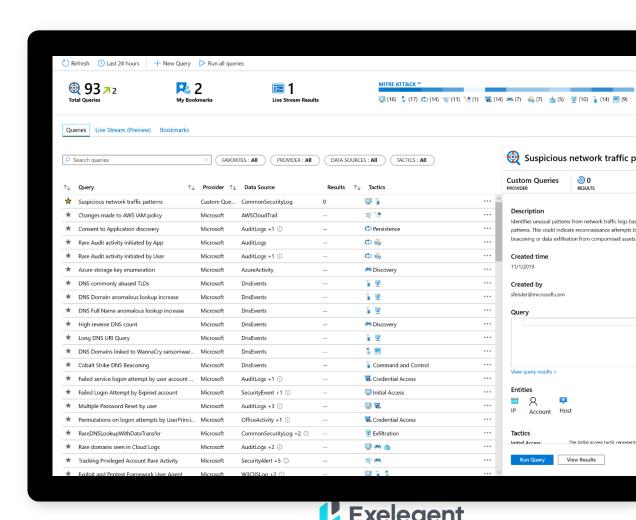
- Choose from more than 100 built-in analytics rules
- Customize and create your own rules using KQL queries
- → Correlate events with your threat intelligence and now with Microsoft URL intelligence + network data
- Democratize machine learning with code-free, customizable ML anomaly detections





# Start hunting over security data with fast, flexible queries

- → Run built-in threat hunting queries—no prior query experience required
- Customize and create your own hunting queries using KQL
- → Integrate hunting and investigations
- Use bookmarks and live stream to manage your hunts

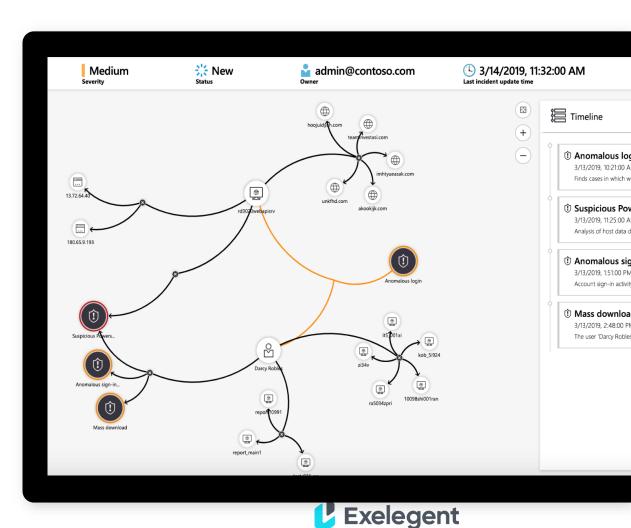


# Visualize the entire attack to determine scope and impact

- → Navigate the relationships between related alerts, bookmarks, and entities
- → Expand the scope using exploration queries
- Gain deep insights into related entities—users, domains, and more

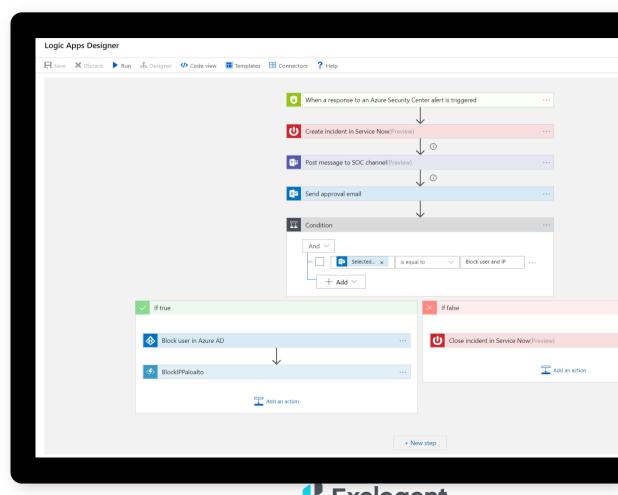
**80% reduction in investigation effort** compared to legacy SIEMs<sup>1</sup>

1: <u>Commissioned study-The Total Economic Impact™ of Microsoft Azure Sentinel</u>, conducted by Forrester Consulting, 2020



# Automate and orchestrate security operations using integrated Azure Logic Apps

- → Build automated and scalable playbooks that integrate across tools
- → Choose from a library of samples
- Create your own playbooks using 200+ built-in connectors
- Trigger a playbook from an alert or incident investigation





# FORRESTER®

# "Microsoft roars into the security analytics market...

The vendor's entry into the security analytics space captivated security buyers. Microsoft's bold move to allow the ingestion of Microsoft Azure and Microsoft Office 365 activity logs into Sentinel at no cost makes the solution attractive to enterprises invested in Azure and Microsoft 365."

- The Forrester Wave™: Security Analytics Platforms, Q4 2020 report

#### THE FORRESTER WAVE™

Security Analytics Platforms
Q4 2020



# An end-to-end solution for security operations

**«** 

# Powered by community + backed by Microsoft's security experts







Visibility

**Detect** 



Analytics



Hunting



Intelligence

Investigate



**Incidents** 

Respond



**Automation** 





## Analyze

- Business and IT requirements
- Existing SIEM/SOC tools
- Data sources to be connected
- Security Operations automation requirements



## Define scope & deploy

- Define the scope of the Microsoft Sentinel deployment
- Deploy and configure Microsoft Sentinel
- Connect Microsoft Sentinel to ingest data from:
  - Azure AD Identity Protection
  - Microsoft Defender for Cloud Apps
  - Microsoft Defender for Office 365
  - Agreed 3rd party Syslog integration
  - Limited nr. of onpremises servers



## **Remote Monitoring**

- Remote incident monitoring during the data collection phase
- Optional Threat hunting to discover Indicators of Attack in the ingested data



### Discover

 Use Microsoft Sentinel to analyze and discover threats to your organization



#### Recommend

- Map found threats to Microsoft 365 security products
- Provide a Microsoft Sentinel deployment roadmap



# **Kick-off Meeting**

Introduce the Microsoft Sentinel Workshop engagement, discuss the upcoming activities, align expectations and establish timelines.

# **Define Scope**

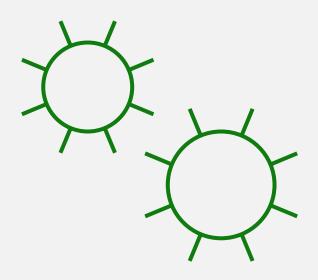
Define and finalize the engagement scope and required configuration settings for the engagement tools.

# **Threat Check Configuration**

Deploy and configure the Microsoft 365 security tools in your production tenant.

# **Microsoft Sentinel Configuration**

Deploy and configure Microsoft Sentinel in your production tenant.





# Engagement scenarios

# Scenario 1 – Remote monitoring of threats

Designed for organizations that can't justify building and staffing their own SOC or when you need to offload certain monitoring tasks so that your SecOps team can focus on key risk areas.

We will manage your Microsoft Sentinel deployment remotely during the alert and log collection phase allowing us to also provide:

- **Incident monitoring** Our security analysts will provide remote monitoring of Microsoft Sentinel for incidents during the engagement.
- Optional Proactive threat hunting Our security analysts will use Microsoft Sentinel's powerful hunting search and query tools to hunt for security threats across your organization's data sources.

## Out of scope

• Incident response – Not included in the default scope

### Requirements

 Access to deployed Microsoft Sentinel instance in your tenant using delegated access through either Azure B2B or Azure Lighthouse (recommended)

# Scenario 2 – Joint threat exploration

No remote monitoring. Instead, we will complete the threat exploration step together, allowing your security analysts and engineers additional hands-on experience with Microsoft Sentinel to enable you to manage Microsoft Sentinel as part of your existing SOC. As part of the joint threat exploration, you will:

- Experience Microsoft Sentinel Get hands-on experience and learn how to discover and analyze threats using Microsoft Sentinel. Learn how to automate your Security Operations to make it more effective.
- Analyze threats Analyze and gain visibility into threats to your Microsoft 365 cloud and on-premises environments across email, identity and data in order to better understand, prioritize and mitigate potential cyberattack vectors

### Out of scope

• **Incident response** - Not included in the default scope

### Requirements

No additional requirements necessary



# **Weekly Agenda**

Week 1

- •Define engagement scope
- •Align expectations & next steps



- •Goals, scope and deliverables
- Engagement tools
- •Deploy and Configure Microsoft Sentinel



- •Limited remote incident monitoring
- •Prepare Results report and Recommendations
- Present engagement results report

## Pre-engagement Call – 1-hour

#### Goals:

- Introductions
- Engagement overview
- Define engagement scope
- Identify right stakeholders
- Engagement scheduling
- Align expectations & next steps
- Provide engagement questionnaire

#### Kick-Off – 1-hour

#### Goals:

- Kick-off meeting
  - Goals, scope and deliverables
  - Engagement tools
  - Expectations and next steps

### **Define Scope** – 1-hour

#### Goals:

 Define and document deployment scope

## **Threat Check and Microsoft Sentinel** Configuration – 4 hours

#### Goals:

- Set-up trial license
- Deploy and Configure Microsoft Sentinel
- Setup Azure Lighthouse

# **Engagement** Setup

## Remote Monitoring – 2h/week

#### Goals:

- · Limited remote incident monitoring
- Proactive threat hunting

### **Threat Exploration and Report Generation** – 5 hours

#### Goals:

- Threat Exploration
- · Prepare Results report and Recommendations

# **Data Collection**

Remote

Threat **Exploration** Report preparation

#### **Results Presentation** – 2 hours

- Present engagement results report
- Joint plan and next steps

**Results and** Next Steps

Customer Orientation

3 weeks Monitoring