BlueSoft Azure Cloud Assessment

for ISV Partners

BlueSoft is delighted to provide

Azure Cloud Assessment program for ISV partners

Focus on your ideas

You put your idea into action. You have designed, created, and started a system that gives the best value to your customers—focusing on innovations, features, and functions that revolutionize your business.

It's amazing to see how dreams come true.

However, you're wondering how to best host your application, how to build infrastructure that will allow your application to reach its full potential. Serve the needs of current and feature customers. And how to do that within a reasonable budget.

We are here to help

We will build the infrastructure

Our experienced engineers will help you build optimal, flexible, and reliable infrastructure that takes most of the administrative tasks out form your shoulders. Letting you focus on what is most important – your ideas.

We will make a design for you, calculate costs, and advise on how to use the infrastructure in the future best.

Sensitive data

Areas where we may help you

THE INFRASTRUCTURE

How to build flexible, scalable and reliable infrastructure? Simply with use of Azure cloud. We are experts in building solutions that use Microsoft cloud solutions. During the assessment we will suggest Azure based infrastructure solution that will best host your application in its current and future form

THE DEVOPS CULTURE

Building an application, running the infrastructure, implement security, keep a high quality of the code, manage day by day operations. How to orchestrate all of those elements. We will briefly teach you how to make it work as a single organism. You will get suggestions on which tools to use and how to deploy it into your organization

KEEP COSTS UNDER CONTROL

Money is like water; it leaks through every hole. This is especially important in the cloud, where you can save costs or unnecessary spend too much if you are not careful. We will first estimate your cloud infrastructure costs; then, we will teach you how to optimize it and finally give you hints on how to best manage your cloud budget in the future.

IMPROVEMENTS

Our experience is not only the infrastructure. BlueSoft has strong development capabilities. We build applications, we do integrations, data science, microservices, and many more. Although it's not the main scope of the assessment, we will do our best to give you useful recommendations on wherever we can. Your success is our success.

How the assessment will look like

01

Gathering information

First, we talk, we learn what your current situation looks like. We discover how your existing infrastructure is designed and created. We talk about your challenges, problems, and your plans for growth. We ask you for data that would show how your current infrastructure is utilized.

02

Setting the scope

Then we sit together and discuss the scope of the assessment. We know that sometimes it's too many things to cover, and it's hard to pick the one that brings the most value. We prioritize your needs and expectations, keeping in mind current challenges and plans. Together we define the scope for your assessment.

03

Building the architecture

Having knowledge about your application and infrastructure, knowing the goals of the assessment, we then design your cloud architecture. Based on our expertise, we give you the best solution, explain to you our choices, and put it all together in a final document.

04

Closing workshop

Finally, it's time to make sure that you feel comfortable with our architecture. During the short workshop, we discuss with you the content of the document, explain to you how you may proceed with the implementation of designed architecture and how we may help you further.

There are more benefits

Put your offer into – Microsoft Marketplace

Microsoft offers a digital marketplace to allow customers to find, try, and buy applications and services that accelerate their Digital Transformation, and help companies like you grow businesses.

We will guide you on how to put your Azure-based offer into Microsoft Marketplace and brad your sales opportunities.

ADVERTISE YOUR SOLUTION TO MICROSOFT CUSTOMERS

10 BENEFITS OF USING AZURE MARKETPLACE

- Gain new leads
- Easily provide free trials during the buying cycle
- Convert prospects to buyer faster
- Lower cost of selling
- Reach global markets
- Leverage Microsoft's investment in marketing and brand recognition
- Make it easy for Microsoft team members to share your solutions with others
- Showcase your core competencies and vertical domain expertise
- Gain increased credibility
- Test and validate new product or service offerings and market opportunities

We already keep our products and consulting offers in Microsoft Marketplace. Now it's your turn

Have a question?
Don't hesitate.

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