Welcome to G1ANT demo!

Internal project → **Market requests and research** → **Further development**

4 YEARS
of the company

3 MONTHS
of market presence

Finance (claims & insurance industries) painpoints:

Lack of transparency

No guarantees of advanced security

Audits are long & break Agile sprints

Enter G1ANT

VALUES

SECURITY

DATA CONTROL

TRANSPARENCY

DATA RETENTION

G1ANT

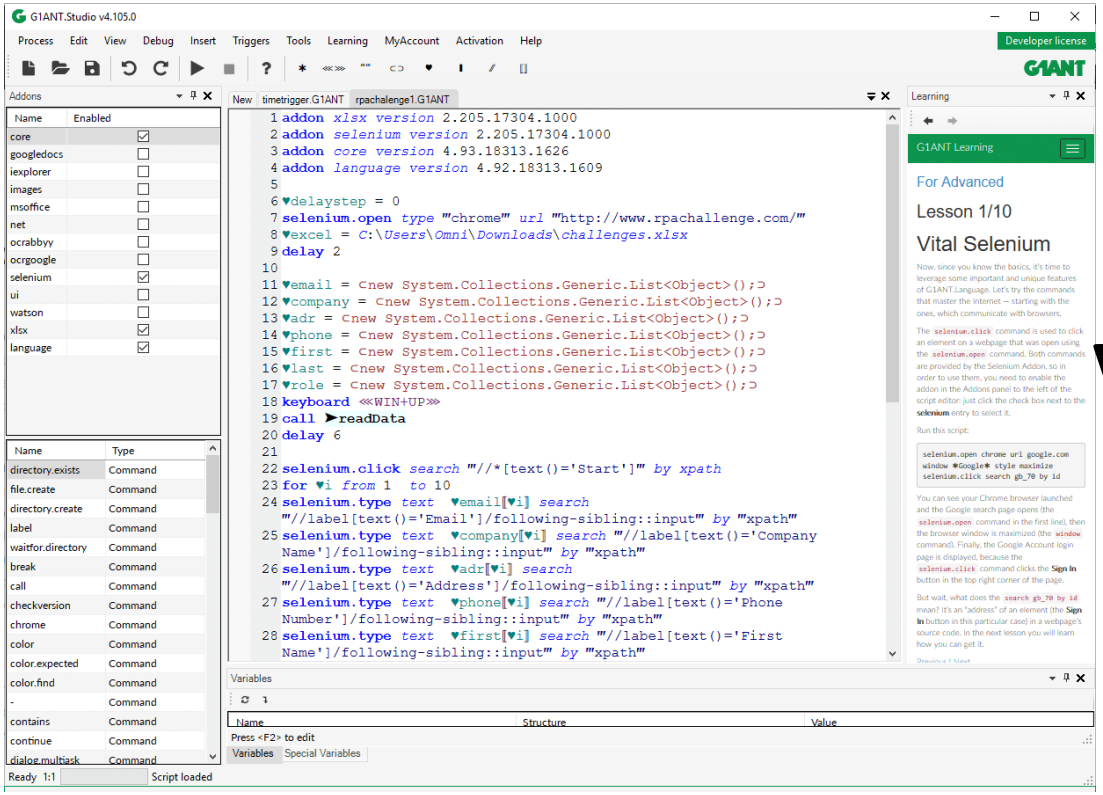
G1ANT works in 2 modes

ATTENDED

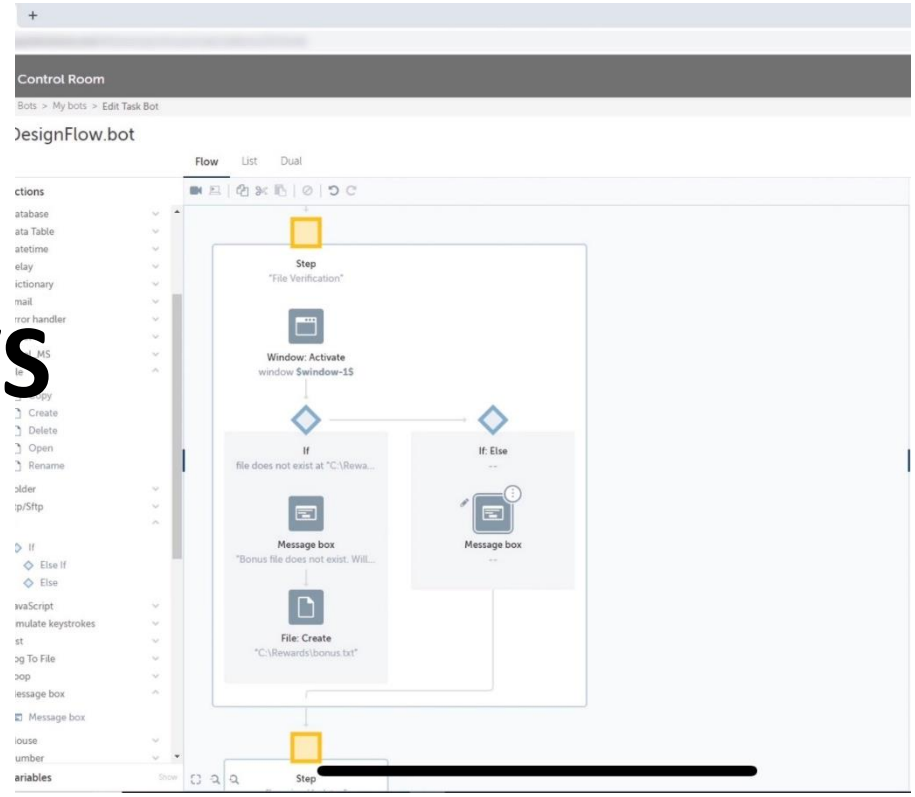
UNATTENDED

On both PCs and servers running Windows

CODING VS DRAGGING



VS



G1ANT

Making robots:

The **recorder** feature allows users to record mouse & keyboard actions and then play them back. Easy to make and deploy, good for **attended automation.**

Code can be written in 3 leading languages as well as a custom one with some quality of life features for programmers. This enables them to **create unattended automations**.

- **Java**
- **Python**
- **C#**
- **G1ANT language**

G1ANT VS LEGACY COMPETITORS
(UIPath, BluePrism, Automation Anywhere)

G1ANT

- Code editor
- On-premise installation
- Fully open-source
- No telemetry*
- Code as 1st-class citizen
- Works with Agile development
- Advanced extensibility
- No Internet connection required
- Lightweight, portable installer
- Mix & match languages

- Visual editors
- Strong push for Cloud
- Closed source or binary blobs
- Telemetry*
- Limited code blocks
- Not really Agile in implementation
- Limited options to expand
- Internet access required or preferred
- Installation required, big filer
- Usually 1 language per insert

*by default

G1ANT

G1ANT is 20-24% more performant than legacy competitors

(Assuming same robots doing the same things on the same infrastructure)

BUSINESS APPROACH

G1ANT

- Free support with licenses
- No external consultancy required
- 3- to 4-figure license prices
- Passes audits quickly & easily
- Help with robots and deployments

Paid support

Consultancy required

4- to 6- figure license prices

Audits are problematic

Tool vendor only

G1ANT VS START-UPS

- A stable company, existing for many years
- EU funding secured, *not* the usual 250K EUR
- 150 partners all around the world (57 countries)
- Senior-level programmers with 10s of years of experience
- Sales and marketing processes all figured out
- Start of cooperation with Gartner
- 15 people per location
- Private office with secure connection (VPN, constant IP)

CAFÉS DO BRASIL

G1ANT

G1ANT is low-code!

G1ANT

Low-code is just a concept

It has no strict definition, rather it amounts to:

1. Reduce the amount of code written

2. Enable less tech-savvy users to deploy

Agile

The only Agile RPA solution

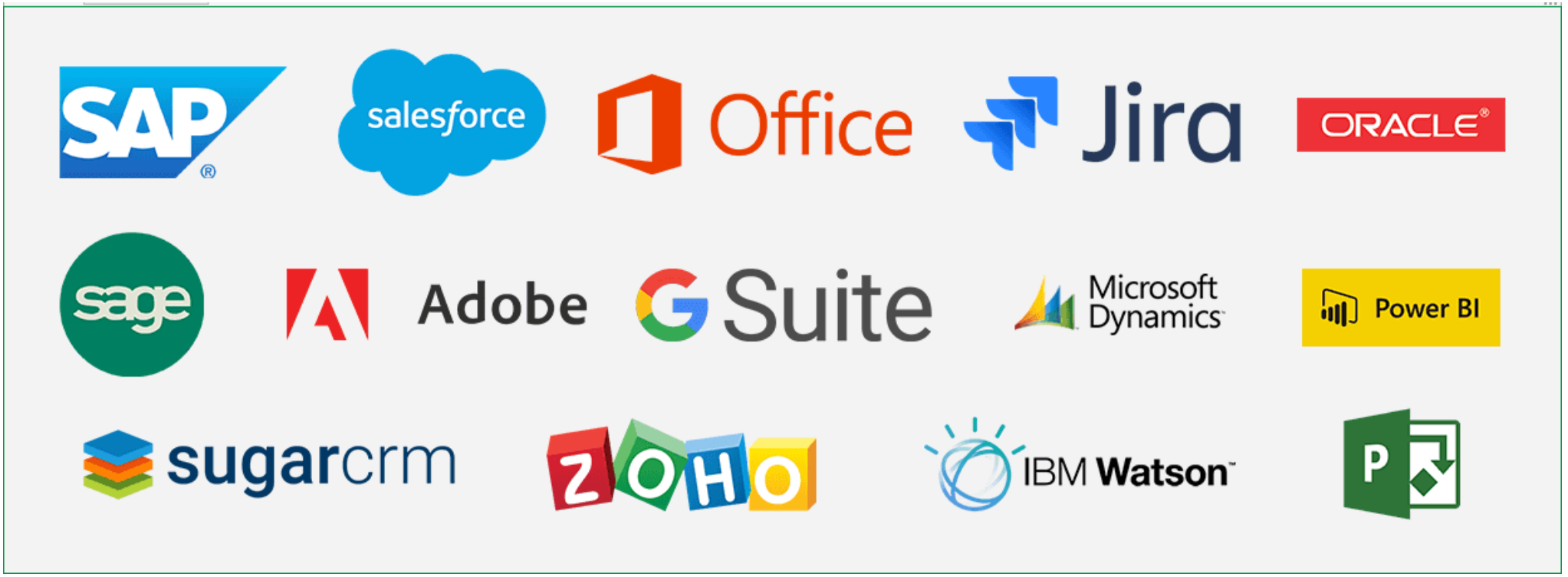
Currently G1ANT is the only tool that allows for full in-Sprint deployment of robots

Creating them quickly is 1 thing, but Audits are where G1ANT excels

On average, large enterprises take between 20 to 90 days to audit competing solutions. G1ANT can be audited in 2-3 days.

Add-ons

All add-ons are **open source** and **audited** – some are made by G1ANT devs during hackathons, other by customers and community members. All add-ons are **free for commercial use**. All major enterprise apps are supported. Making new add-ons is **easy**.



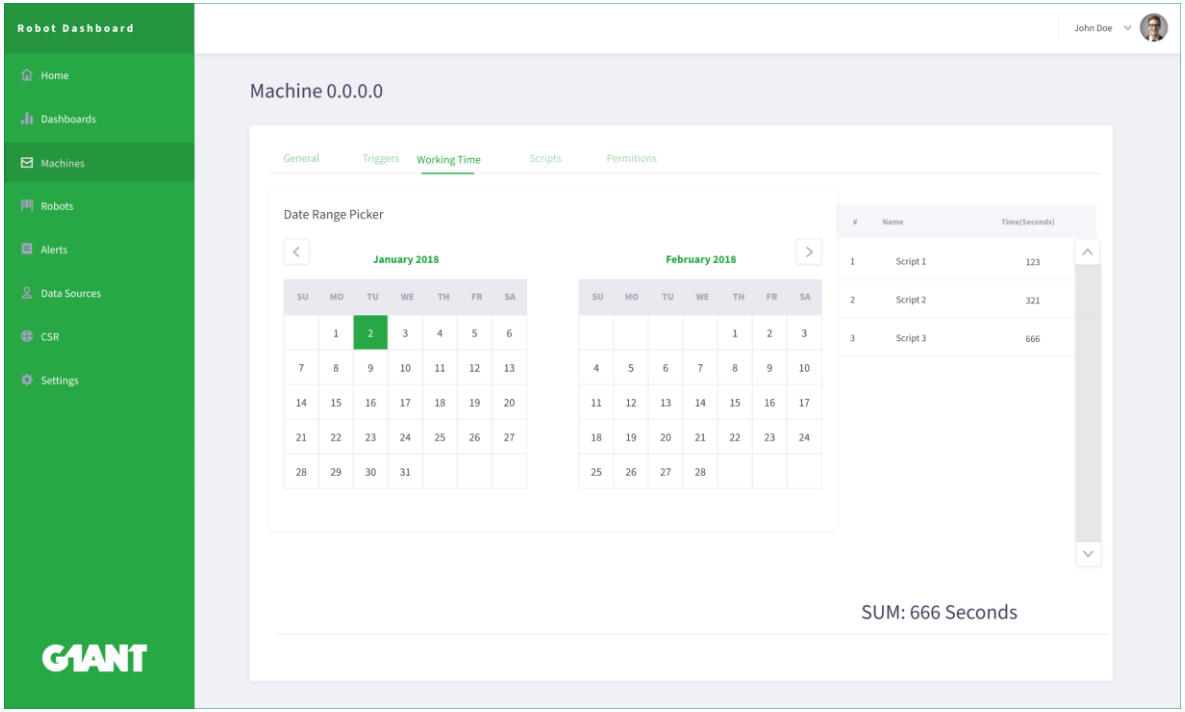
Orchestrator

Enterprise Orchestrator module

Easy-to-use administrator **dashboard** to manage multiple robots distributed across many servers and machines in a single window.

Custom e-mail and SMS **alerts** as well as **reports** can be configured.

Great for **DevOps**!



G1ANT

G1ANT IS PREFERRED BY

CLEARANCE 10FT 5IN

Select use cases

Large-scale use under heavy regulations and potential fines, G1ANT runs there since December

65 years on the market

Swiss cargo company

HEXAWARE

$677.7 mln yearly profits

19 000 employees

34 offices, consulting enterprise and digital transformation, noted on NYSE

VIDEA™

Atlanta company introducing programmatic to TV

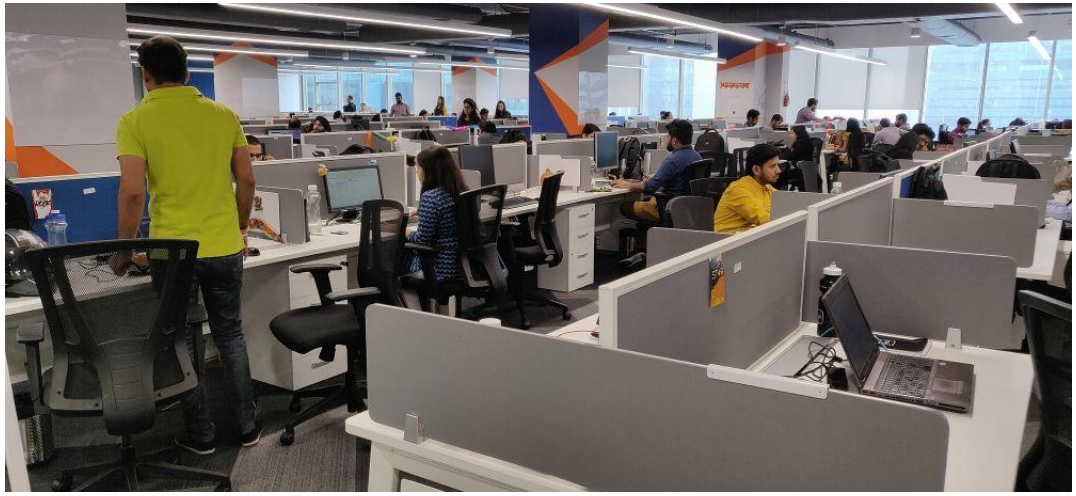
$5.6 mln of profits

A part of SUNTIMO, responsible for Mazda cars production

XCEEDANCE

Global consulting company

$192.3 mln of profits. 1500 employees



a multinational professional services network, and one of the Big Four accounting organizations.

207 000 employees in 153 countries

$29,75 bln yearly profits

British pharmaceutical behemoth

100 000 employees

$42,98 mld yearly profits

Founded in 1981, specializes in IT. Origins in India, a global company and the 2nd biggest Indian companies ever made

100 000 employees

$12,39 mld profits

McKinsey & Company

27 000 employees

$ 10 mld yearly profits

You know who they are

License

Licensing model:

Licenses are purchased for a number of **months** or **years**. The more months purchased, the cheaper each month is. Each license is tied to **1 physical machine** – it can be a server with 100 robots on 10 users, still 1 license!

Every license includes full commercial **support** (for G1ANT, add-ons and RPA robots) and **updates**. After you license expires, you **keep the tool** – only support and updates are halted until renewal.

Renewals and **scaling** with more licenses are **heavily discounted**.

- **Free updates**
- **Tool & code support**
- **EU & US time zones**
- **Guaranteed SLAs**
- **Cheap renewals**

G1ANT

MONTHS	PERIOD	1 month	3 months	12 months	24 months	36 months
		£250	£700	£2,500	£4,500	£5,000

G1ANT ENTERPRISE

RPD
ORCHESTRATOR

12 months	24 months	36 months
£10,000	£18,000	£24,000

Next steps

G1ANT

Let’s proceed onwards!

1. Let us know of your **use cases**
2. We will grant you a **30-day developer license** (can be extended to 60 if needed)
3. You will get an **e-mail** with the **license**, **installer** link, **manual** and **documentation**
4. We will give you some **time** to play around – feel free to **ask us questions!**
5. After a while we will **get back to you** and ask how things are going
6. What we value the most is **feedback** about the tool & your use cases

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Thanks!

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