Welcome to G1ANT demo!
4 YEARS of the company

Internal project

Market requests and research

Further development

3 MONTHS of market presence
Finance (claims & insurance industries) painpoints:

Lack of transparency

No guarantees of advanced security

Audits are long & break Agile sprints
Enter G1ANT
VALUES

SECURITY

DATA CONTROL

TRANSPARENCY

DATA RETENTION
G1ANT works in 2 modes

ATTENDED

UNATTENDED

On both PCs and servers running Windows
CODING VS DRAGGING
Making robots:

The **recorder** feature allows users to record mouse & keyboard actions and then play them back. Easy to make and deploy, good for **attended automation**.

**Code** can be written in 3 leading languages as well as a custom one with some quality of life features for programmers. This enables them to **create unattended automations**.

- Java
- Python
- C#
- G1ANT language
G1ANT VS LEGACY COMPETITORS
(UIPath, BluePrism, Automation Anywhere)

- Code editor
- On-premise installation
- Fully open-source
- No telemetry*
- Code as 1st-class citizen
- Works with Agile development
- Advanced extensibility
- No Internet connection required
- Lightweight, portable installer
- Mix & match languages

- Visual editors
- Strong push for Cloud
- Closed source or binary blobs
- Telemetry*
- Limited code blocks
- Not really Agile in implementation
- Limited options to expand
- Internet access required or preferred
- Installation required, big filer
- Usually 1 language per insert

*by default
G1ANT is 20-24% more performant than legacy competitors

(Assuming same robots doing the same things on the same infrastructure)
BUSINESS APPROACH

**G1ANT**

- Free support with licenses
- No external consultancy required
- 3- to 4-figure license prices
- Passes audits quickly & easily
- Help with robots and deployments

Paid support
Consultancy required
4- to 6- figure license prices
Audits are problematic
Tool vendor only
G1ANT VS START-UPS

- A stable company, existing for many years
- EU funding secured, *not* the usual 250K EUR
- 150 partners all around the world (57 countries)
- Senior-level programmers with 10s of years of experience
- Sales and marketing processes all figured out
- Start of cooperation with Gartner
- 15 people per location
- Private office with secure connection (VPN, constant IP)
G1ANT is low-code!
Low-code is just a concept

It has no strict definition, rather it amounts to:

1. Reduce the amount of code written

2. Enable less tech-savvy users to deploy
Agile
The only Agile RPA solution

Currently G1ANT is the only tool that allows for full in-Sprint deployment of robots

Creating them quickly is 1 thing, but Audits are where G1ANT excels

On average, large enterprises take between 20 to 90 days to audit competing solutions. G1ANT can be audited in 2-3 days.
Add-ons
All add-ons are open source and audited – some are made by G1ANT devs during hackathons, other by customers and community members. All add-ons are free for commercial use. All major enterprise apps are supported. Making new add-ons is easy.
Orchestrator
Enterprise Orchestrator module

Easy-to-use administrator dashboard to manage multiple robots distributed across many servers and machines in a single window.

Custom e-mail and SMS alerts as well as reports can be configured.

Great for DevOps!
G1ANT IS PREFERRED BY

- Finance
- Hotels
- Banking
- Healthcare
- Insurance
- Logistics
- Government offices
- Airplanes
- Military
- Hotels
Select use cases
65 years on the market

Swiss cargo company

Large-scale use under heavy regulations and potential fines, G1ANT runs there since December
19,000 employees

34 offices, consulting enterprise and digital transformation, noted on NYSE

$677.7 mln yearly profits
$5.6 \text{ mln of profits}

A part of SUNTIMO, responsible for Mazda cars production

Atlanta company introducing programmatic to TV
$192.3 mln of profits. 1500 employees
a multinational professional services network, and one of the Big Four accounting organizations.

207,000 employees in 153 countries

$29.75 bln yearly profits
100,000 employees

$42.98 mld yearly profits

British pharmaceutical behemoth
Infosys®

Founded in 1981, specializes in IT. Origins in India, a global company and the 2nd biggest Indian companies ever made

100,000 employees

$12.39 mld profits
You know who

McKinsey & Company

27,000 employees

$10 mld yearly profits
License
Licensing model:

Licenses are purchased for a number of **months** or **years**. The more months purchased, the cheaper each month is. Each license is tied to **1 physical machine** – it can be a server with 100 robots on 10 users, still 1 license!

Every license includes full commercial **support** (for G1ANT, add-ons and RPA robots) and **updates**. After you license expires, you **keep the tool** – only support and updates are halted until renewal.

Renewals and **scaling** with more licenses are **heavily discounted**.

- Free updates
- Tool & code support
- EU & US time zones
- Guaranteed SLAs
- Cheap renewals
### G1ANT Pricing

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Next steps
Let’s proceed onwards!

1. Let us know of your **use cases**
2. We will grant you a **30-day developer license** (can be extended to 60 if needed)
3. You will get an **e-mail** with the **license, installer link, manual and documentation**
4. We will give you some **time** to play around – feel free to **ask us questions!**
5. After a while we will **get back to you** and ask how things are going
6. What we value the most is **feedback** about the tool & your use cases
Thanks!
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