



Quick Maps for Microsoft Dynamics 365

Operate your **field sales** in **real-time**






Quick Maps extends the power of Microsoft Dynamics 365 using Bing Maps



 Bing maps



Microsoft
Dynamics 365



Quick Maps is an ideal solution for..

- ✓ Field Service Organizations
- ✓ Remote Support Companies
- ✓ Manufacturers and Suppliers (logistics)
- ✓ Healthcare
- ✓ Insurance Providers
- ✓ Crowdfunding / Non-profit
- ✓ Oil & Gas
- ✓ Facility Management Organizations
- ✓ Service Providers
- ✓ Research and feedback team

and many others...



Quick Maps can be useful for a variety of users..



1 - Sales Manager



2 - Sales Representatives



3 - Sales Teams



Routine Challenges for a Sales Manager

Can't focus on regional sales

Shortage of time to analyze past data

No way to track on-duty reps

I'm tired 😞

Data Visualization Problem

Task Assignment Problem

Reps Productivity Problem





Quick Maps comes with specialized features for Sales Managers

- ✓ Territory Management
- ✓ Team Dashboard
- ✓ Sales Heat Maps Visualization
- ✓ Draw and Plot data on Maps
- ✓ Spatial Filtering
- ✓ User Based Configurations
- ✓ Custom Pins
- ✓ Layer Menu
- ✓ Manage templates



and many others...

- ✓ Live tracking of reps
- ✓ Smart routing
- ✓ Mass Operations
- ✓ Team Assignment
- ✓ Push data to CRM from Map
- ✓ Contextual Menu Actions
- ✓ Custom data table
- ✓ Proximity Search
- ✓ Individual reps' performances

Routine Challenges for a Sales Representative

Can't reschedule the route

Search from current location

Generate route daily

I'm exhausted 😞

Gather data on Paper

Task Sharing Problem

Route Problem in unknown areas

I missed important comments





Quick Maps comes with specialized features for Sales Representatives

- ✓ Personal Dashboard
- ✓ Draw and Plot data on Maps
- ✓ Spatial Filtering
- ✓ Custom Pins
- ✓ Layer Menu
- ✓ Calendar View
- ✓ Advanced Summary Card
- ✓ Contextual Menu Actions
- ✓ Convertible to leads, actions
- ✓ Available for Mobile & Tab



I'm boosted 😊

and many others...

- ✓ Concentric Proximity Search
- ✓ Smart routing
- ✓ Share routes
- ✓ Save routine routes
- ✓ Route Optimization with SPF
- ✓ Explore nearby Locations
- ✓ Reschedule tasks on the fly
- ✓ Check-in and Check-out
- ✓ Add meeting notes, attachments



Quick Maps has many features for **Sales Teams** too

- ✓ Create and manage Teams
- ✓ Assign tasks and appointments in a team
- ✓ Reschedule and reassign to others on the fly
- ✓ Team dashboard
- ✓ Team Performance Chart
- ✓ Individual Performance Chart
- ✓ Role based permissions



We are a team indeed 😊

and many **others...**

The **organizations** who have used Quick Maps says

20%

Improved Productivity

18%

Improved Sales

10

Min

Reduced Daily
Preparation Time

1

Hour/Day

Reduced Wastage of
resources

40%

Increased CRM Usage





Want to **know** more?

Contact us and get your **personalized** demo

Email: sales@appjetty.com

Website: <https://www.appjetty.com>

