Impact Behavior: Improve Performance

Results

- **SALES PRODUCTIVITY**: Up to 2x increase
- **OUTPUT**: Up to 30% increase
- **COST REDUCTION**: Increased 12x
- **ATTRITION**: 80% Reduction
- **SALES**: 25% Improvement

Seamlessly integrates with MICROSOFT DYNAMICS
No Data Entry needed
Focus on Average Performers

Focus on average performers, to bring about winning behaviors and consistent outcomes.
How it drives behaviors

Frontline Team
Your Personal Performance Coach

- Tracks your daily performance
- Provides actionable inputs today
- Customized coaching based on individual motivations
- Shares Best Practices based on peer performances
- Celebrates wins

Drive the right behaviors

Managers
Optimizes the way you manage

- Daily feedback on team performance
- Identifies skill gaps and flags poor performers early
- Actionable insights – who needs help and where
- Proactive insights on reps who are doing well
- Celebrate wins

Improve business output
Improve your bandwidth