

Microsoft Teams Meeting Rooms as a Service

wortell

## What COVID-19 did with MS-Teams usage

Our expectation is that, when a part of the associates are moving back to the offices, MS-Teams will remain as the main collaboration tool.

The employees expect to find the same Teams experience in the meeting rooms and collaboration with home-workers will be standard practice.

That's why this is a perfect timing to upgrade the standard meeting rooms to Microsoft Teams Rooms!

## Why meeting room offering

## **Collaboration challenges**

- Current wave of Microsoft Teams as the main collaboration tool
- Changing needs in use different scenarios in the meeting room
- Increase requirement for ease of use in meeting rooms
- Utilize existing VC installed base
- Consolidation of collaboration tools/interface, standardization
- Meeting room becomes extension of the desktop
- High costs; as well in purchase as in maintenance

### Solution

- Standardization in meeting rooms one global user experience
- Familiar Teams interface in rooms "one touch to join"
- Meeting room as a service no upfront investment needed
- Cloud Video Interop (CVI) with One Touch Join capabilities (OTJ)
- Proactive hardware monitoring break fix next business day
- Data insight on use and maintenance for optimized user adoption

# Meetings



Seminar, congress, personnel meeting



**Boardroom** 



Large meetings



**Smaller meetings** 

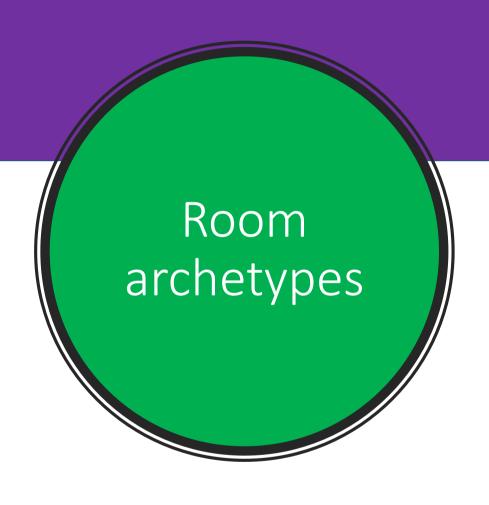


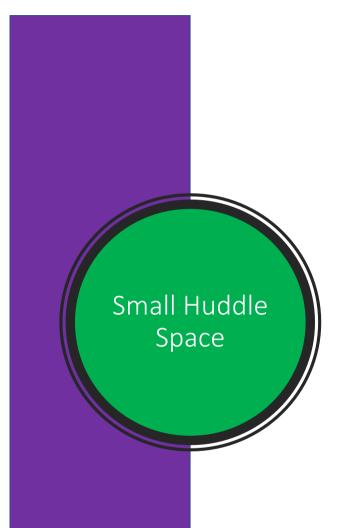
1 on 1 meetings

Shared devices / specific use case / archetype

Personal device

Microsoft Teams









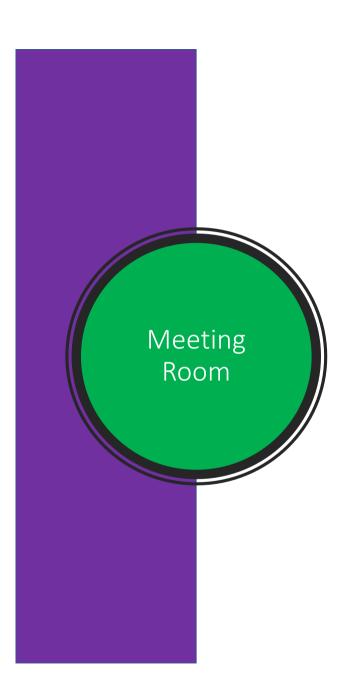
In the same way a team of football players huddle-up to plan their next moves and take down the competition, a huddle room/collaboration room is a strategically small meeting space that's designed to empower people to meet quickly and easily

#### Room use case

- Smaller conference room used for sharing, collaboration and ideation
- Meetings are shorter of length
- Often these rooms are non-bookable
- A table with chairs or barstool can be used. Meetings can be done standing
- Room is extension of the desktop (next level form factor)
- Remote participants can easily be joined

#### **Room Specs**

- Room appropriate for 2 to 4 people
- 4K touch screen
- All-in one collaboration bar is mounted on the screen. Audio included
- Teams interfacing and functionalities available through touchscreen
- Wired and wireless presentation options
- € 349,- per room per month including services
- Monthly terminable



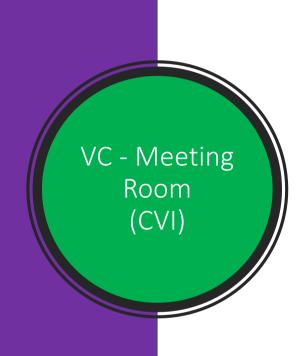


#### Room use case

- Medium to large conference rooms used for more traditional meetings and presentations
- The room has a table with chairs
- Room can be booked through
   Outlook workflow. Meeting is shown on table display (one touch join)
- Remote participants can join through the same meeting invite or can be dialed in on the spot

### **Room specs**

- Room appropriate for 4 to 8 people
- Single or dual 4K monitor(s)
- Distributed installation of speaker and microphone
- Meeting control through touch panel mounted on table
- Seamless handover through proximity join
- Teams interfacing and functionalities available through touch
- Wired and wireless presentation options
- € 449,- per room per month including services
- Monthly terminable





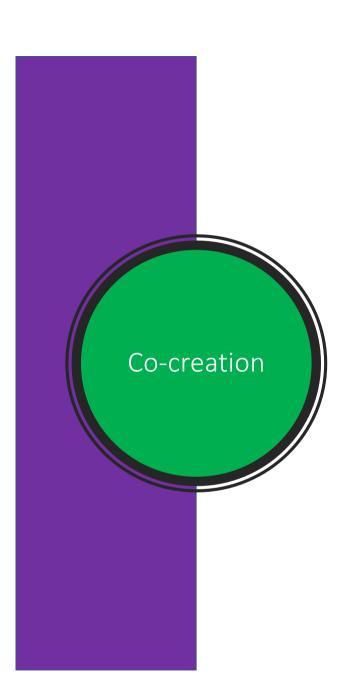
Bring your existing Video Conferencing Rooms with one tap into your Teams meetings!

### Room use case / advantages

- Existing VC video equipment is present in the room (preferably Cisco hardware)
- Superb audio and video capabilities
- Improved screen layout options (> 9 locations)
- Room can be booked through Outlook workflow.
- Meeting is shown on Touch Panel (One Touch Join)
- Medium to large conference rooms used for more traditional meetings and presentations
- The room has a table with chairs

### **Room specs**

- All existing VC rooms
- € 425,- per room per month, with existing hardware and including Videobutler service for high-touch VIP meetings







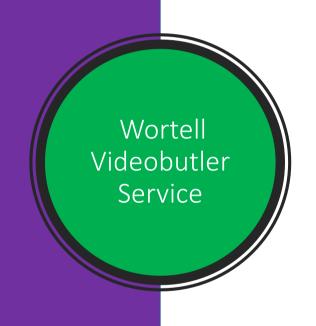
Collaboration and co-creation are central on the road to creating customer value

#### Room use case

- Room or space which is used for creative processes like agile teamworking, brainstorming and ideation
- Flexible room setting with space in front of the device for walking and standing to increase interaction and engagement.
- Nice and comfortable huddle space or focus room
- Remote participants can join easy through scheduled invite or can be joined on the spot
- Full access to (individual) workplace (Office365) for (co-)authoring purposes
- Use Surface Hub 2 Pen to sign contracts, create diagrams and take notes.

#### **Room Specs**

- Room appropriate for smaller group of people for co-creation
- Interactive whiteboarding and full Office365 integration
- Microsoft Teams certified Meeting Room. Surface Hub 2S includes 4K screen, 4K camera, pen, frontfacing speakers and mics
- Wall mounting or trolley for more mobility
- Optional battery pack for even more mobility
- € 499,- per room per month including services
- Monthly terminable



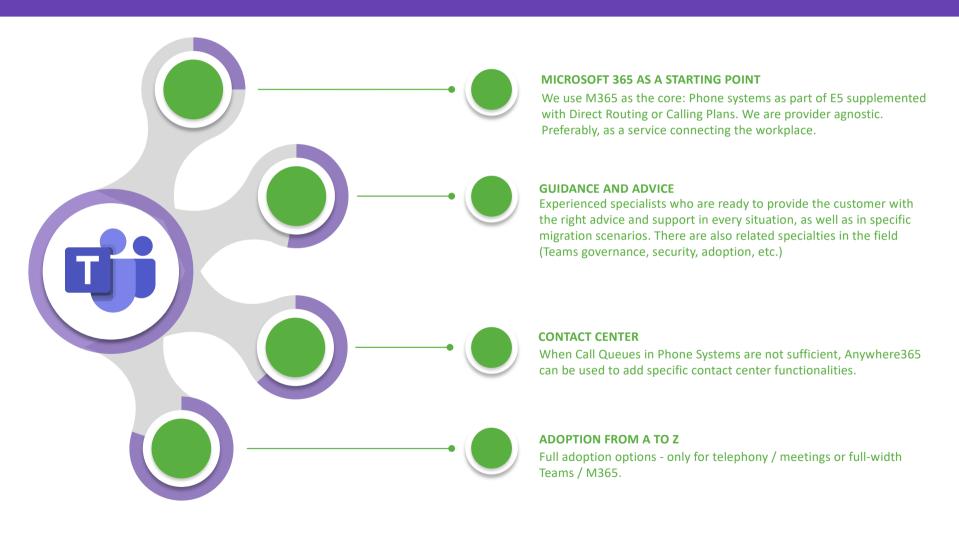




intelligent communications

- All rooms are delivered as a service
- Installation and configuration is included
- Proactive monitoring and maintenance included
- Videoconferencing Interop services
- Microsoft meeting room licensing included
- Break fix next business day
- First line end user support
- End user support through adoption program
- Training and instruction
- Determine personas and scenarios
- Optimization of use through data analysis
- Repetitive service delivery consultation
- Monthly terminable

## Other Wortell Communication Offer: Calling



## Questions?

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