## **Customer Success Story**





"We spend the same amount of time on patients, but it is so much more efficient because the travel time is significantly reduced – for staff and patients. Being able to review patient results daily and in real time means we can be more responsive to patient needs and improve outcomes."

• TCV: £350,000

Closed: October 2016

• Territory: United Kingdom

## **WIN RESULTS**

Increased heart failure team caseload capacity by providing remote health monitoring for patients to reduce the need for face-to-face visits.

Tunstall's Integrated Care Platform enabled early intervention and empowered patients to manage their own conditions, thereby reducing unplanned admissions and readmissions.

77% of patients strongly agreed that the service had reduced their need to visit the GP or hospital.

97% of patients strongly agreed that the service enables their Heart Failure Nurse to better manage their condition.