Optimizing Spend @ Major US based airline

Travel and Expense (T&E)

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Strategic Imperatives

OBJECTIVE

Optimize T&E spend as per industry benchmarks

SITUATION

Large and growing volume of transactions due to decentralized spend through corporate cards and allowances

CHALLENGE

Discovering opportunities for saving and detecting instances of leakage due to erratic or non-compliant spend behavior

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Cognitive Procurement in Action

Detecting non-compliance through intelligent audits

Move from 'rule-based' to 'pattern-based' sampling of transactions for conducting audits. Investigate employees who fit a pattern of filing 'high volume - low value', 'high volume - high value' or duplicate claims.

Detecting leakage through spend behavior analysis

Discover and analyze price variance in hotel bookings across transactions. Reveals employee preferences and opportunities to negotiate better deals with hotel chains.

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Key benefits delivered

Non-compliance Detection

22% Non-Compliance detected as compare to

8% in previous fiscal

Leakage Detection

$ 14m leakages uncovered as compared to **$ 3.8m** in previous fiscal

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