

Access your sales analytics within Microsoft Dynamics 365 Business Central using **Power BI Essentials - Sales**. Our app uses advanced sales-specific visualizations to help you in your management decisions and your company improves revenue.

Feature and benefits of using this extension

- Access out of the box sales analysis in Microsoft Dynamics 365 Business Central
- Always have access to up to date sales analytics
- Interact with advanced sales visualizations, like Yearly Report, Sales Analysis, Product Analysis YOY, Customer Analysis, Sales Analysis by Item

Setting up Power BI Essentials Extension

Install the Power BI Essentials - Sales Extension from Setup & Extensions menu in Microsoft Dynamics 365 Business Central.

Using the Power BI Essentials - Sales Extension

After installing the Power BI Essentials - Sales Extension, contact us to provide you the Power BI Essentials - Sales dashboard and installation instructions. (info@ncadynamics.com)

Supported editions:

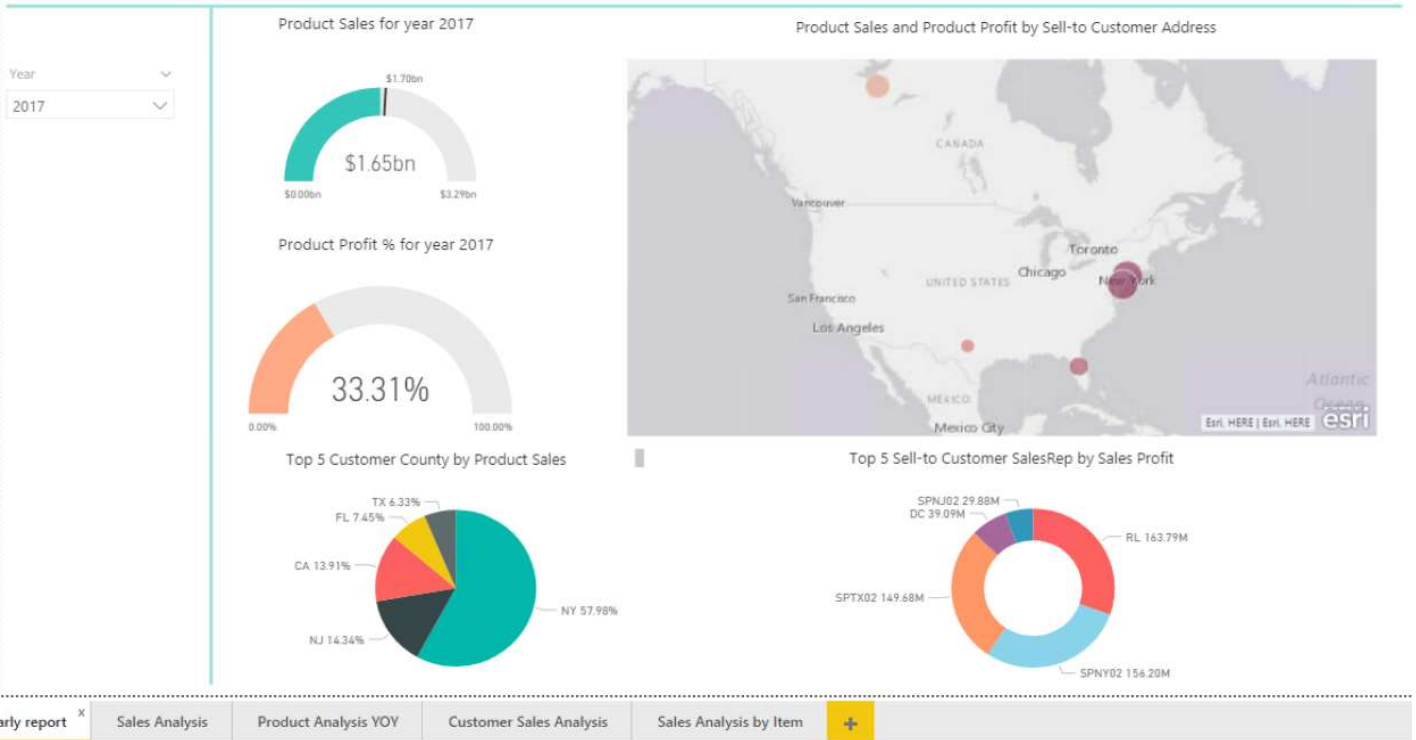
This app supports both the Essential and Premium editions of Microsoft Dynamics 365 Business Central.

Supported countries: United States

Power BI Essentials – Sales Dashboard Visualizations

Yearly Sales and Profit

Yearly Sales and Profit

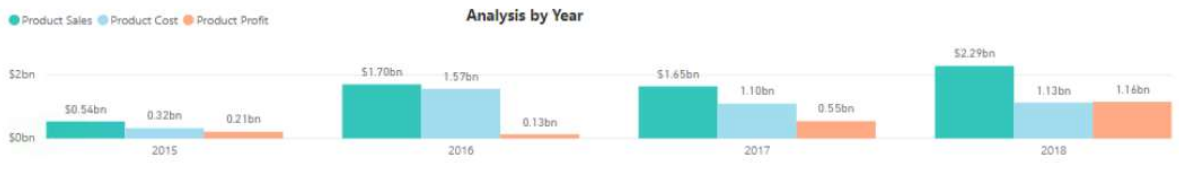


Sales Trends Analysis

Sales Trends Analysis

- County
- Select all
 - (Blank)
 - CA
 - FL
 - GA
 - IL
 - MB
 - NJ
 - NY
 - ON
 - TX
- Gen Prod Posting Gr...
- Select all
 - (Blank)
 - MANUFACT
 - RAW MAT
 - RETAIL

\$6.17bn Product Sales
4.12bn Product Cost
2.05bn Product Profit
33.21% Product Sales Profit%



Product Analysis YOY

Product Analysis YOY

- Year
- 2015
 - 2016
 - 2017
 - 2018

Customer Country

- Select all
- (Blank)
- AT
- BE
- CA
- CH
- CZ
- DE
- DK
- ES
- FR

Salesperson Code

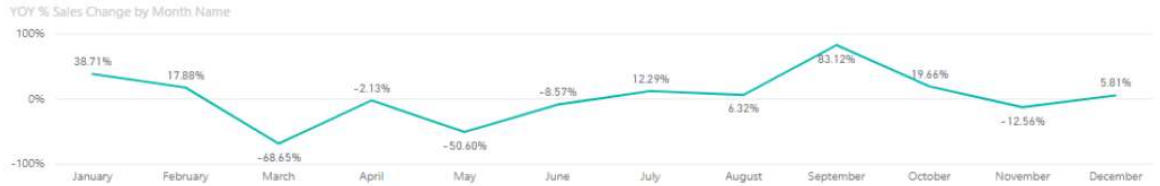
- Select all
- (Blank)
- BD
- DC
- JR
- LM
- MD
- PS
- RL
- SPCA01
- SPCA02



Top 5 Products by Current Sales Analysis

Country	Product Sales	Product Sales PY	Item No	Product Sales	Product Sales PY	% of Grand Total Sales	% of Grand Total Prev Sales
NY	\$640,338,612.00	\$1,987,629.00	FR2014V00011-0204	\$111,060,000.00		6.75 %	
US2016V00000-0012	\$238,998,612.00	\$1,241,385.00	FR2014V00026-0389	\$94,920,000.00		5.77 %	
US2014V00000-0004	\$170,400,000.00		IT2015V00019-0293	\$119,880,000.00	\$3,371,445.00	7.28 %	
IT2015V00019-0293	\$119,880,000.00	\$746,244.00	US2014V00000-0004	\$170,400,000.00		10.35 %	
FR2014V00011-0204	\$111,060,000.00		US2016V00000-0012	\$243,521,588.00	\$5,953,588.00	14.80 %	
NJ	\$73,579,238.00	\$1,807,387.00	Total	\$739,781,588.00	\$9,325,033.00	44.95 %	
FR2014V00026-0389	\$72,320,000.00						
US2016V00000-0012	\$1,259,238.00	\$1,160,656.00					
Total	\$739,781,588.00	\$9,325,033.00					

YOY Percentage Change



Customer Sales Analysis

Customer Sales Analysis

- Measure Name
- Sales MTD
 - Sales QTD**
 - Sales YTD
 - Sales FMTD
 - Sales FQTD
 - Sales FYTD
 - Sales

Fiscal Year
All

Fiscal Quarter
All

Fiscal Month
All

Year
All

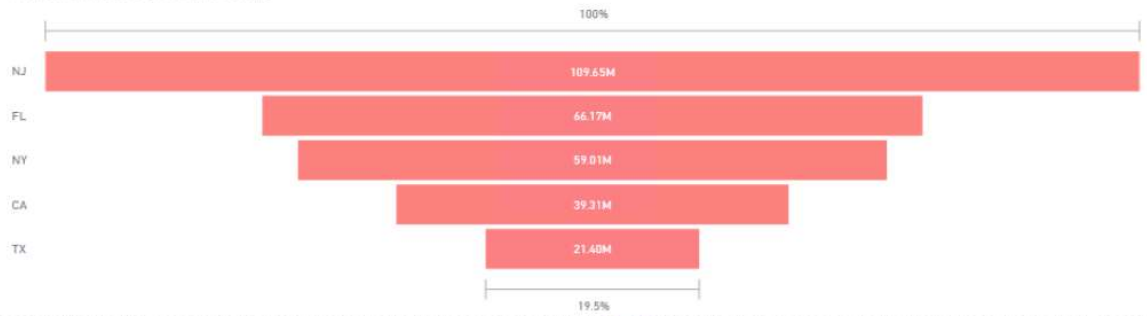
Month
All

Quarter
2017 - Q2

Sales by Customer's County



Previous Period Sales by Customer's County



Sales Analysis by Item

Sales Analysis by Item

Measure Name

- Sales MTD
- Sales QTD
- Sales YTD
- Sales FMTD
- Sales FQTD**
- Sales FYTD
- Sales

Fiscal Year

All

Fiscal Quarter

2017 - Q1

Fiscal Month

All

Year

All

Month

All

Quarter

All

Fiscal Month Item No	2017 - 1		2017 - 2		2017 - 3	
	Sales	Sales Previous	Sales	Sales Previous	Sales	Sales Previous
AR2017V00007-10146	366,039.00		50,132,841.00		50,364,517.00	
FR2014V00026-10389			22,600,000.00		22,600,000.00	
IT2014V00018-10289	17,300,000.00		17,300,000.00		17,300,000.00	
US2017V00002-10046	496,542.00		1,045,074.00		1,657,076.00	
UK2017V00029-10416	522,851.00		1,042,177.00		1,514,178.00	
FR2017V00017-10276	510,697.00		1,002,672.00		1,502,229.00	
ZA2016V00022-10342	429,340.00	505,076.00	932,460.00	845,716.00	1,482,432.00	1,505,932.00
FR2017V00011-10196	428,216.00		872,172.00		1,442,127.00	
FR2017V00010-10191	550,362.00		944,376.00		1,429,680.00	
UK2016V00030-10427	481,772.00	324,059.00	965,747.00	800,821.00	1,427,628.00	1,282,233.00
US2017V00001-10031	551,176.00		1,018,340.00		1,409,568.00	
US2016V00000-10012	484,396.00	608,269.00	1,002,135.00	1,102,122.00	1,398,519.00	1,654,397.00
ZA2017V00022-10341	501,714.00		951,586.00		1,394,782.00	
FR2017V00013-10231	504,536.00		937,973.00		1,384,419.00	
US2016V00005-10112	552,268.00	394,198.00	954,864.00	849,613.00	1,377,767.00	1,281,640.00

Previous Period vs Current period Sales by Fiscal Month

