

# Dynamics 365

## CASE STUDY



### DYNAMICS 365 PARTNER:

Connecting Software KG

**WEB SITE:** [www.connecting-software.com](http://www.connecting-software.com)

### MICROSOFT AZURE MARKETPLACE:

<https://aka.ms/AA2x9ob>

**LOCATION:** Vienna, Austria

**ORG SIZE:** 30-50 employees

### DYNAMICS 365 PARTNER PROFILE:

Holding multiple Microsoft Gold and Silver competencies, Connecting Software offers products specializing in enterprise software integration, synchronization, and productivity solutions. Businesses can run Connecting Software solutions on their SaaS portal, self-hosted in their own cloud, or on-premises.

# Extensible Dynamics 365 architecture enables web app for CRM-SharePoint synchronization

**“For years we have helped Dynamics 365 customers secure their documents within SharePoint. One year after Microsoft offered our solution in the Azure Marketplace, we are gaining momentum, with many customers choosing this path.” – Thomas Berndorfer, CEO, Connecting Software**

## • SITUATION

Ivanhoé Cambridge, an international real estate company and client of Connecting Software, required a solution that could seamlessly and automatically meet business and legislative requirements for data privacy and confidentiality. One area of concern was the ability to maintain compliance with the European Union’s General Data Protection Regulation (GDPR).

## • SOLUTION

Connecting Software provided the solution for Ivanhoé Cambridge utilizing Microsoft Dynamics 365 and its CB Dynamics 365 to SharePoint Permissions Replicator. The service replicates the Dynamics CRM permission schema so that SharePoint folders match the CRM security model. The automatic synchronization of Dynamics CRM privileges with SharePoint permissions prevents sensitive data from being unknowingly shared.

## • BENEFITS

Microsoft Dynamics 365 enables partners like Connecting Software to integrate their solutions with its modern platform.

Ivanhoé Cambridge can maintain GDPR compliance for SharePoint and CRM users and can easily move to Microsoft Azure to scale when needed.

