

SalesTim

Adoption and Governance Engine
for Microsoft Teams



SALESTIM

World Of Work Today



2X

More teams in
the last 5 years



80%

Time is spent
collaborating



80%

Employees use
Shadow Apps

Microsoft 365 and Microsoft Teams

180M

Office 365 Millions
Users

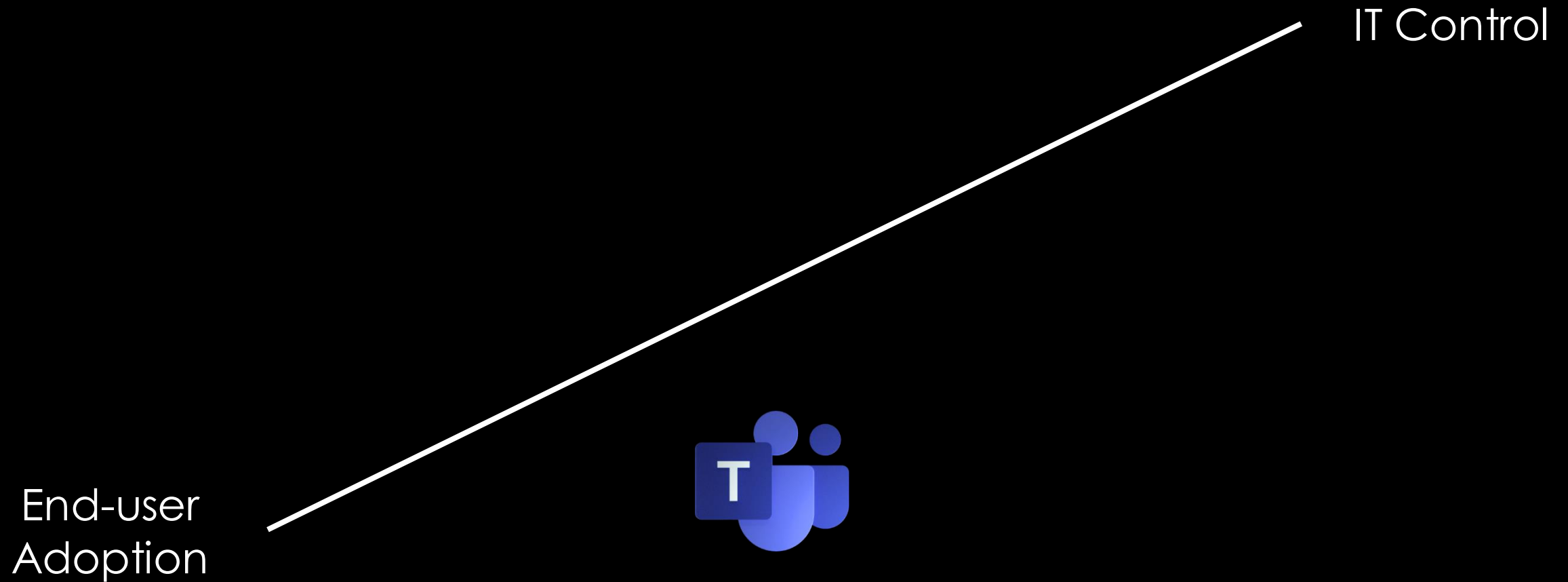
500K

Organizations are
using Teams

X 😊

Unprecedented
number of Teams
created!

The Right Balance for IT



The Right Balance for IT

End-user
Adoption



IT Control

The Right Balance for IT?

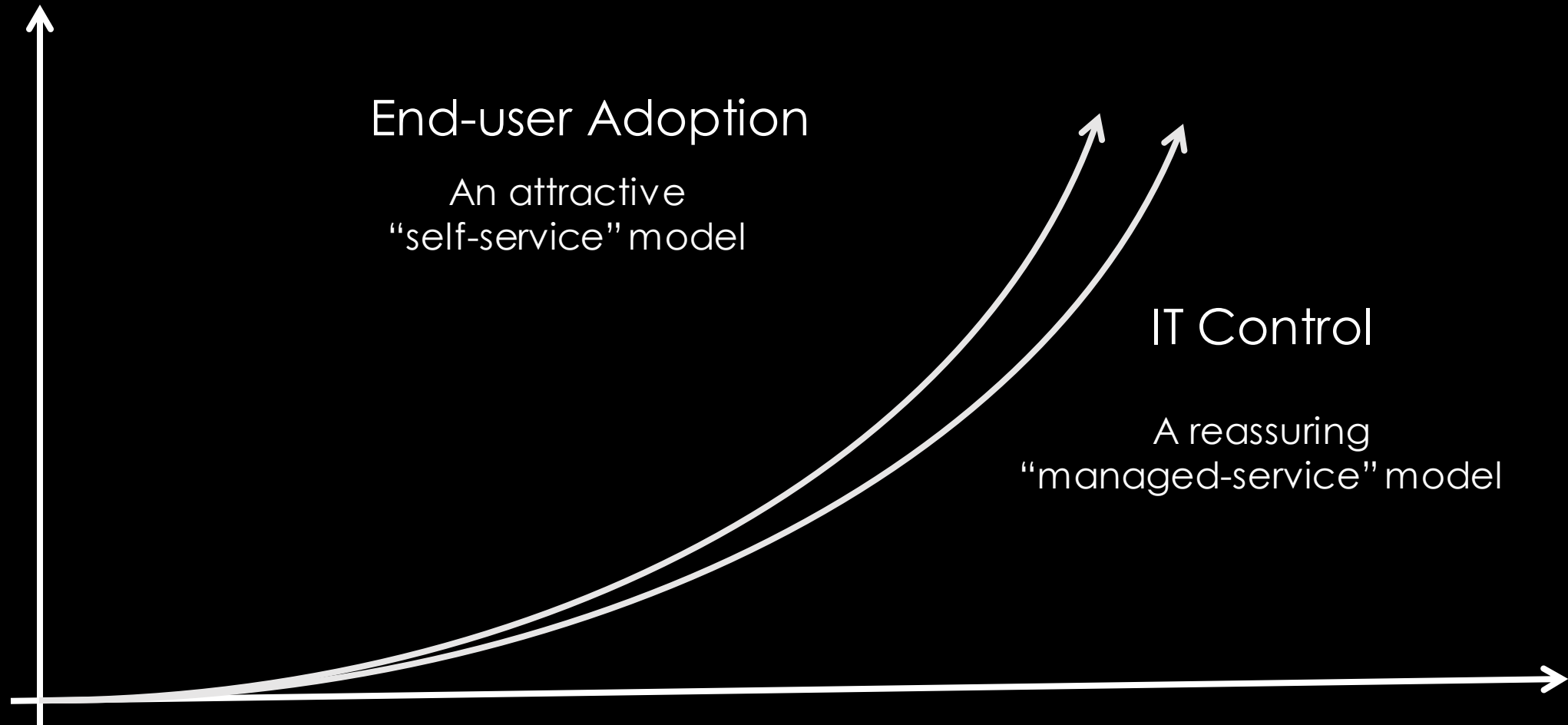
End-user
Adoption



IT Control



What if...



SalesTim Automation

Teams Business
Solutions Catalog

Right Governance
Rule

Ready to go Teams Templates
Corporate owned Teams template catalog

Business oriented Naming convention
Built-in approval workflow if required
Enforced Privacy

Permanent Owners / Members
Delegate accountability to business owners
3rd party Apps Automated Provisioning

Office 365 Adoption Team



Use this Teams template to gather the project team working on the adoption of Office 365 and all the Apps such as Microsoft Teams, SharePoint, Yammer, Sway, etc. Get all the different channel, material and sources in one place.

Privacy: **private**
No app

Project Management Team



Use this team template to work with all your project team and deliver on time! This template will provide you with relevant channel, around Planning, Budget, etc.

Approval: **Disabled**
Permanent Owners: 0
Permanent Members: 1

Opportunity Team



Opportunity Team template
Privacy: **private**
No approval required.

Account Team



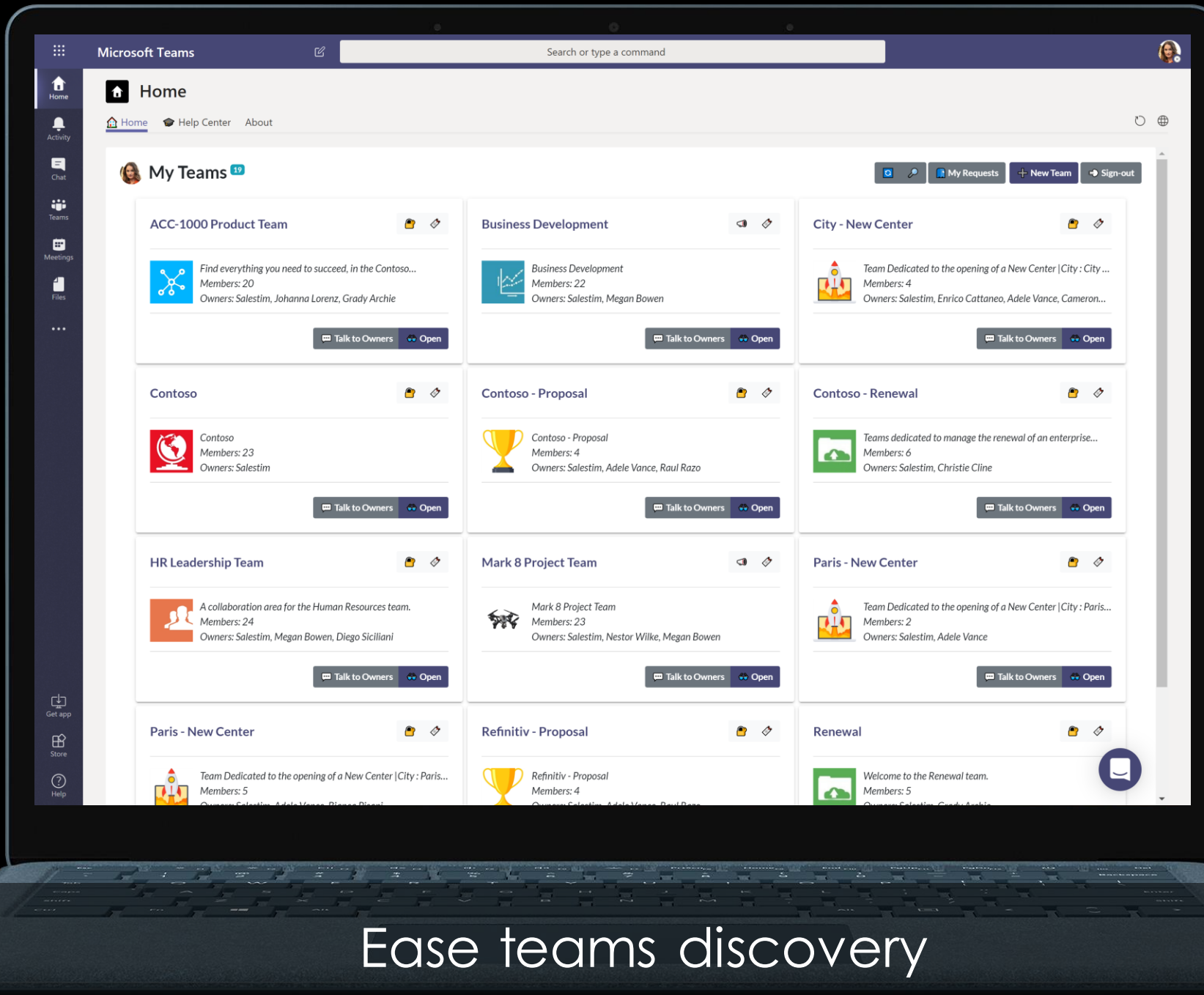
Account Team template
Privacy: **private**
No approval required.

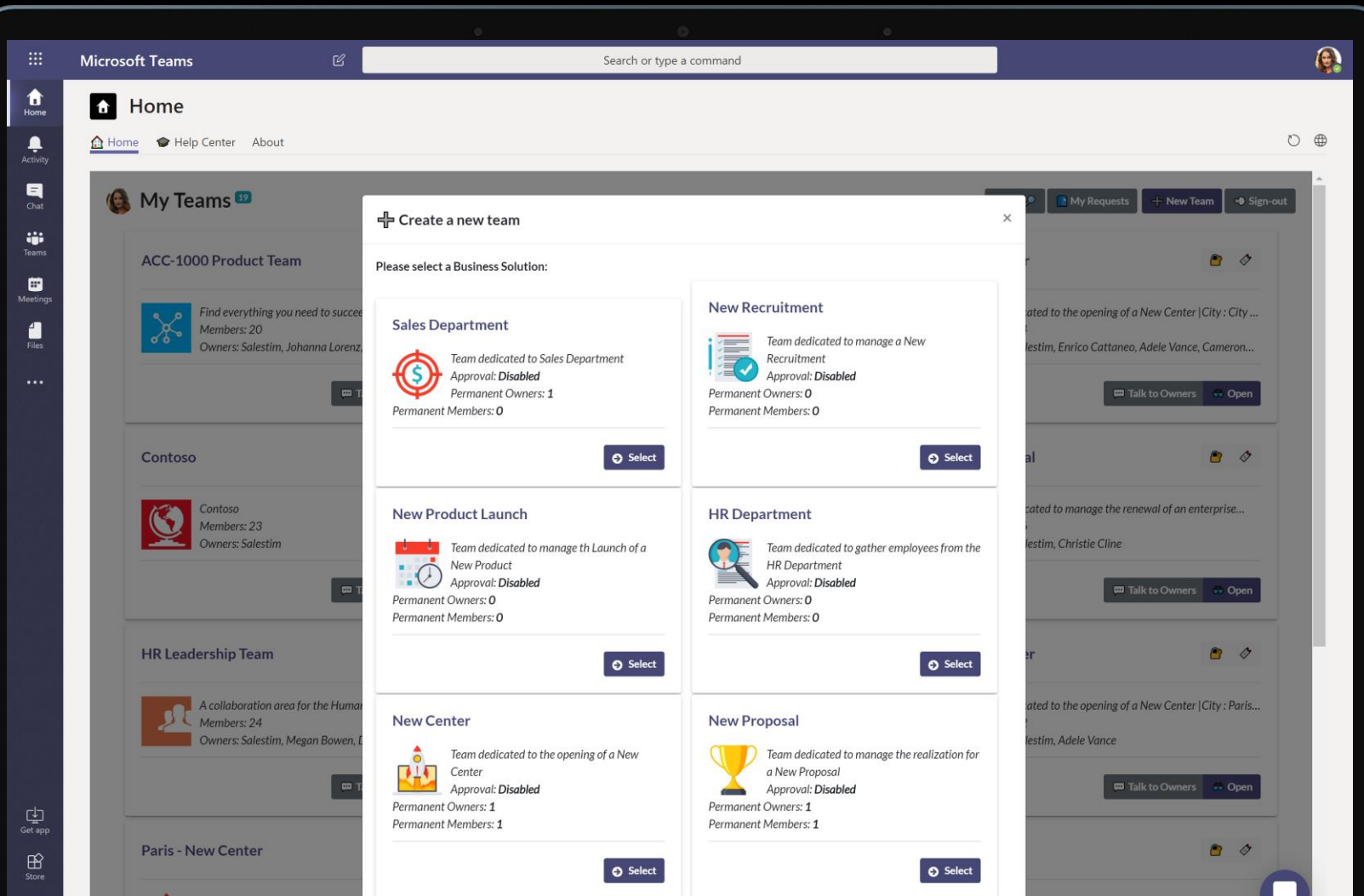
Sales Team



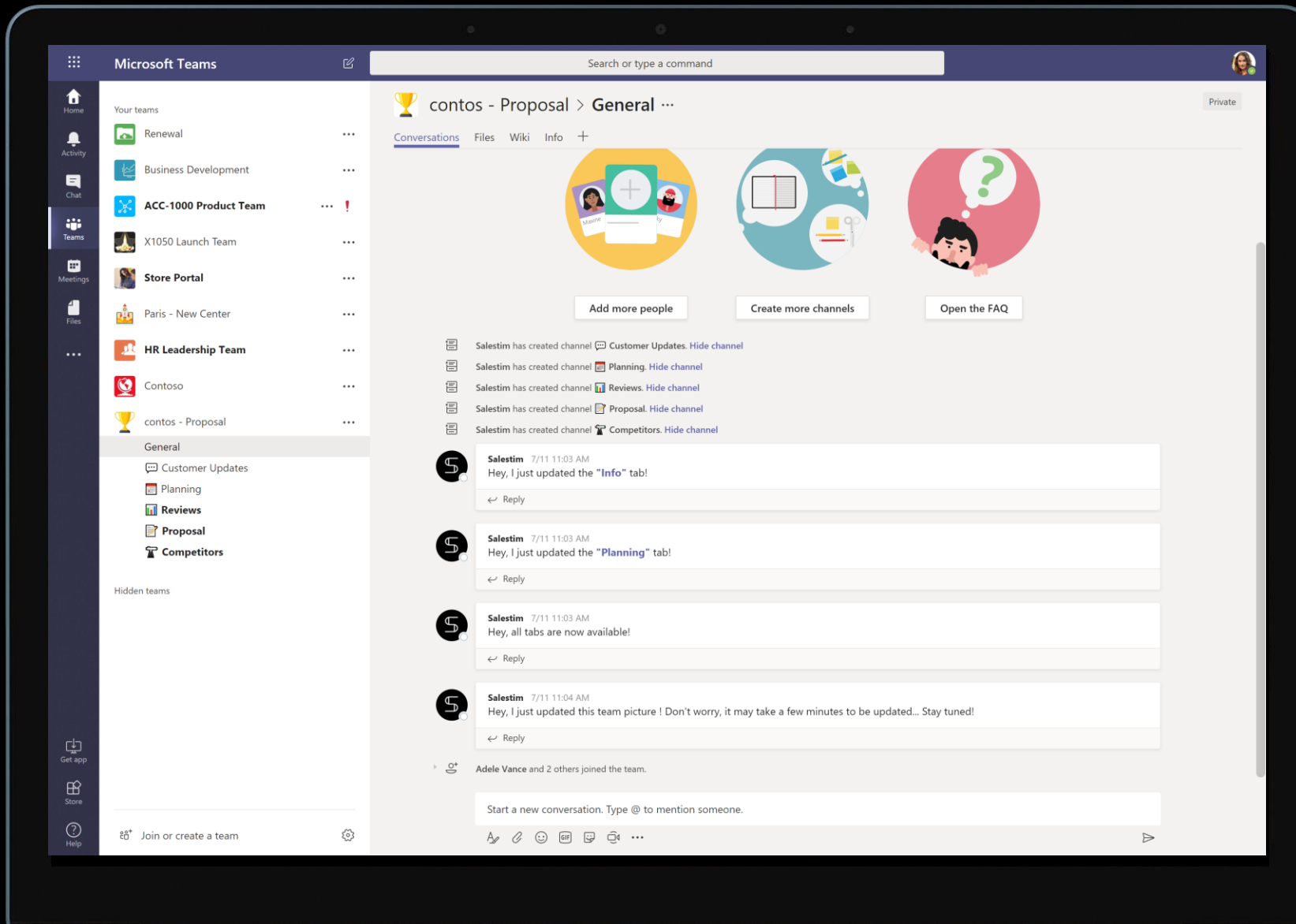
Team dedicated to the Sales Team for all the team collaboration and Team life, with all the channel needed: Competitive intelligence, Onboarding, Team Meetings, etc.
Approval: **Disabled**
Permanent Owners: 0
Permanent Members: 0

For end-
users





Self-service teams creation for end-users, right from Microsoft Teams, based on your own Service Catalog of Teams templates



Automated naming convention, owners and planner created on template.



For end-
users

Microsoft Teams

Search or type a command

SalesTim

Office 365 Adoption Team > 0. ✓ Planning

Conversations Files Wiki Planning

Board Charts Schedule

Filter (0) Group by Bucket

Team & plan

Use Cases

Governance & KPI

Identify and recruit Executive Sponsor(s) and fill remaining team roles

Check the Productivity Library

Define success criteria/key performance indicators (KPI) and establish KPI benchmarks

Identify and recruit Success Owner and Project Manager

Identify and develop scenarios

Establish an operational governance with all the key stake holders

Define the project vision

Identify the different persona

Prioritize scenarios

Build a Success Plan

Join or create a team

Automatically provisioned channels, tabs, websites,
Planner tasks...



SalesTim Automation

Home Approval Catalog Settings Help Center Service Status About

Business Solutions Catalog

Default Team

Default team template
Cloned Team: none
Approval: Enabled with no approvers defined
Permanent Owners: 0
Permanent Members: 0

Opportunity Team

Opportunity Team template
Cloned Team: none
Approval: Disabled
Permanent Owners: 0
Permanent Members: 0

Account Team

Account Team template
Cloned Team: none
Approval: Disabled
Permanent Owners: 0
Permanent Members: 0

Marketing Team

Teams dedicated to the marketing teams in the company where are shared all the marketing initiatives, Public Relations, Event Planning and Budget, etc.
Cloned Team: Marketing Team
Approval: Disabled
Permanent Owners: 2
Permanent Members: 0

Sales Team

Team dedicated to the Sales Team for all the team collaboration and Team life, with all the channel needed: Competitive intelligence, Onboarding, Team Meetings, etc.
Cloned Team: Sales Team
Approval: Disabled
Permanent Owners: 0
Permanent Members: 0

Social Media Management Team

Team dedicated to social media management team in the company with all the relevant channel: Social Media Planning, Content, Blogs Update, etc.
Cloned Team: Social Media Management Team
Approval: Disabled
Permanent Owners: 0
Permanent Members: 0

Project Management Team

Use this team template to work with all your project team and deliver on time! This template will provide you with relevant channel, around Planning, Budget, etc.
Cloned Team: Project Management Team
Approval: Disabled

Finance Team

This Team template is dedicated to finance teams to share and work around all these topics: Finance Reviews, Financial Closing, Audits, Governance, Compliance, etc.
Cloned Team: Finance Team
Approval: Disabled

Human Resources Team

This template is dedicated to Human Resources departments to work and collaborate around all the key activities: Recruitment, Training, Events, Reviews, etc.
Cloned Team: Human Resources Team
Approval: Disabled

One central location to define your corporate catalog of templates and enforce governance: naming conventions, approval rules, security policies...

Reduce IT support burden



Your Role:

Automate your governance policies with naming conventions, security and compliance policies, adoption contents.

How we help?

- Automate the entire teams lifecycle
- The right adoption content at the right time
- Delegate approval to business departments
- Managed SAAS solution, nothing to deploy
- Zero custom development to maintain

The screenshot shows a web interface titled "Edit Template 'Sales Team'". At the top, there's a dropdown menu labeled "Selected team to be cloned" with "Sales Team" selected. Below this is a horizontal navigation bar with tabs: "Template", "Naming", "Approval", "Security" (which is active and highlighted in blue), and "Adoption" (highlighted in yellow). The main content area is divided into sections: "Team Privacy" with radio buttons for "Private - Only team owners can add members" (selected) and "Public - Anyone in your organization can join"; "Team Membership" with a checked checkbox "Automatically add the Requester as a team owner" and a note below it; "Permanent Owners" with a search bar and a note "N.B: You can add up to 3 permanent owners"; and "Permanent Members" with another search bar and a similar note. At the bottom right, there are four buttons: "Export" (yellow), "Delete", "Cancel", and "Update Template" (blue).