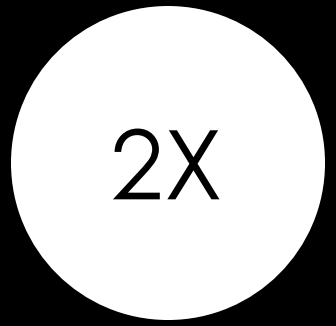
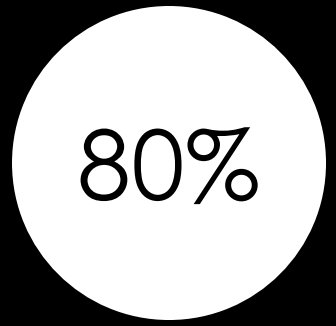
# SalesTim

Adoption and Governance Engine
for Microsoft Teams

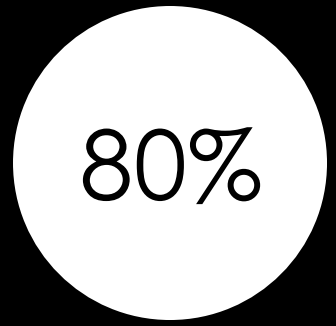
# World Of Work Today




More teams in the last 5 years

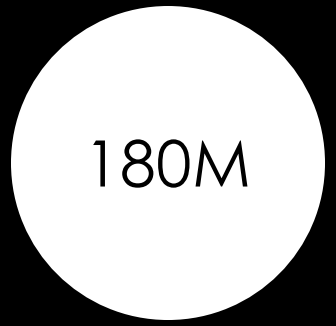



Time is spent collaborating

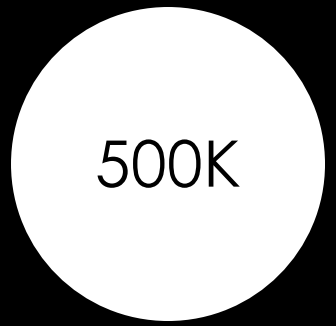



Employees use Shadow Apps

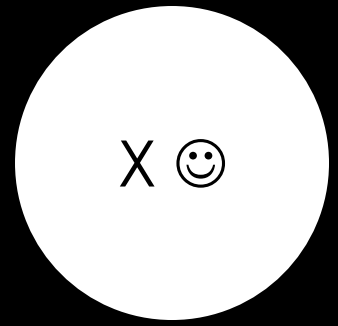
# Microsoft 365 and Microsoft Teams




Office 365 Millions Users

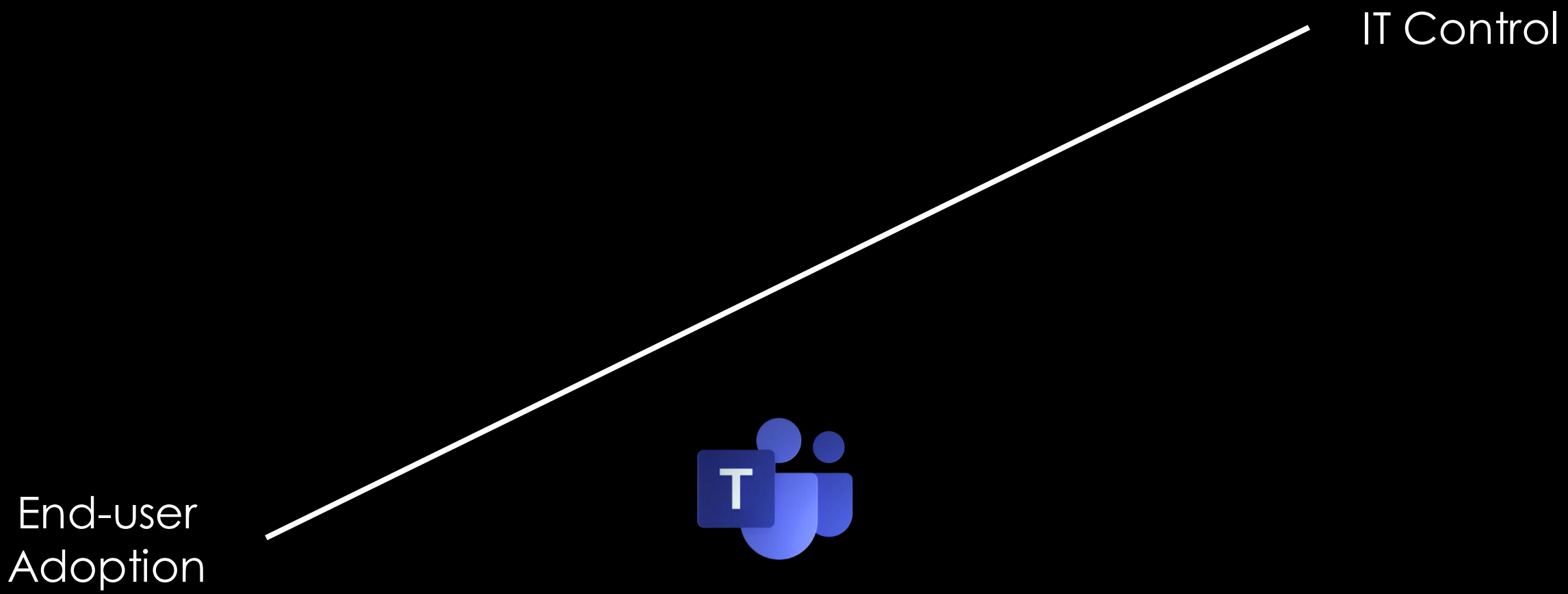



Organizations are using Teams




Unprecedent number of Teams created!

# The Right Balance for IT



# The Right Balance for IT

End-user Adoption

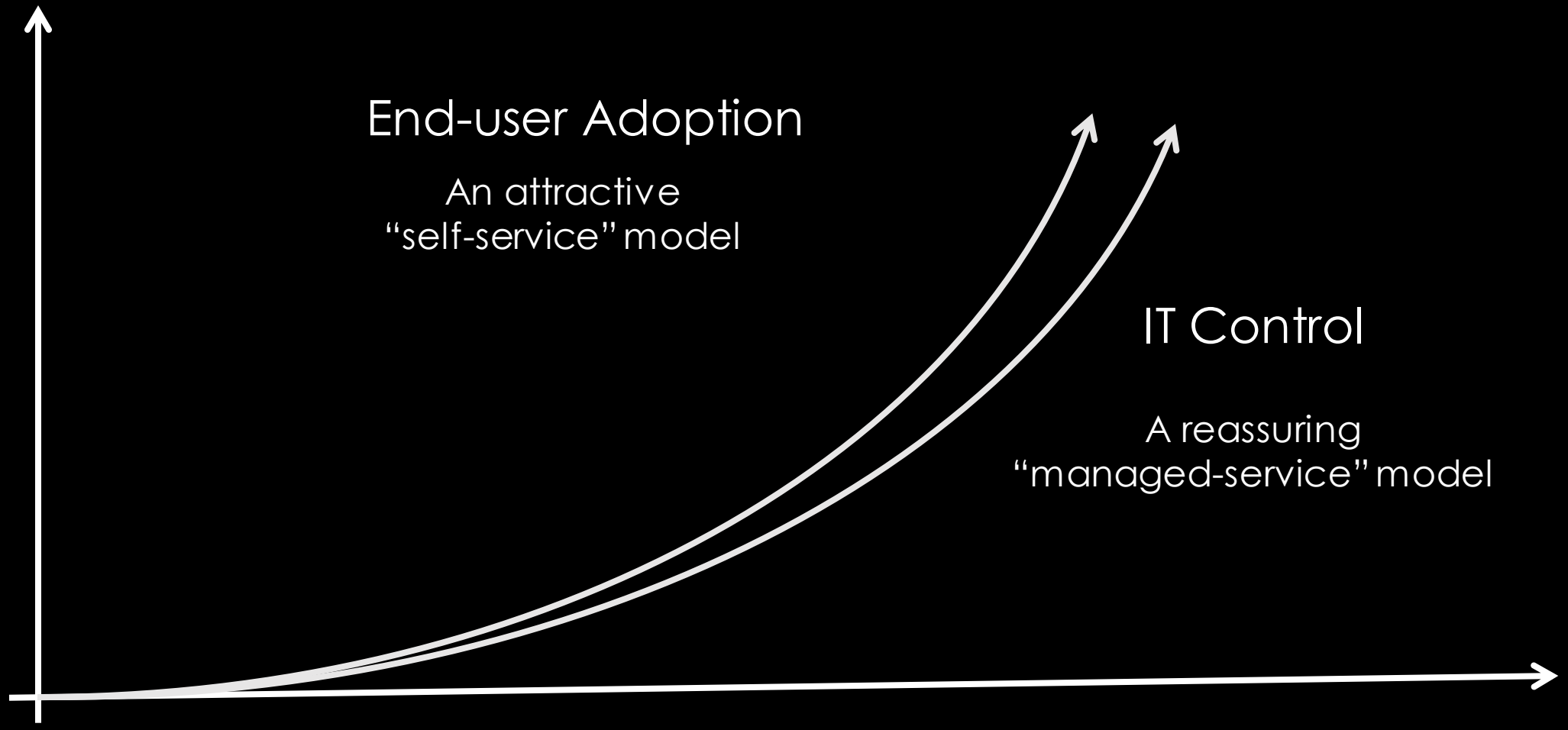
IT Control

# The Right Balance for IT?

End-user Adoption

IT Control

# What if…

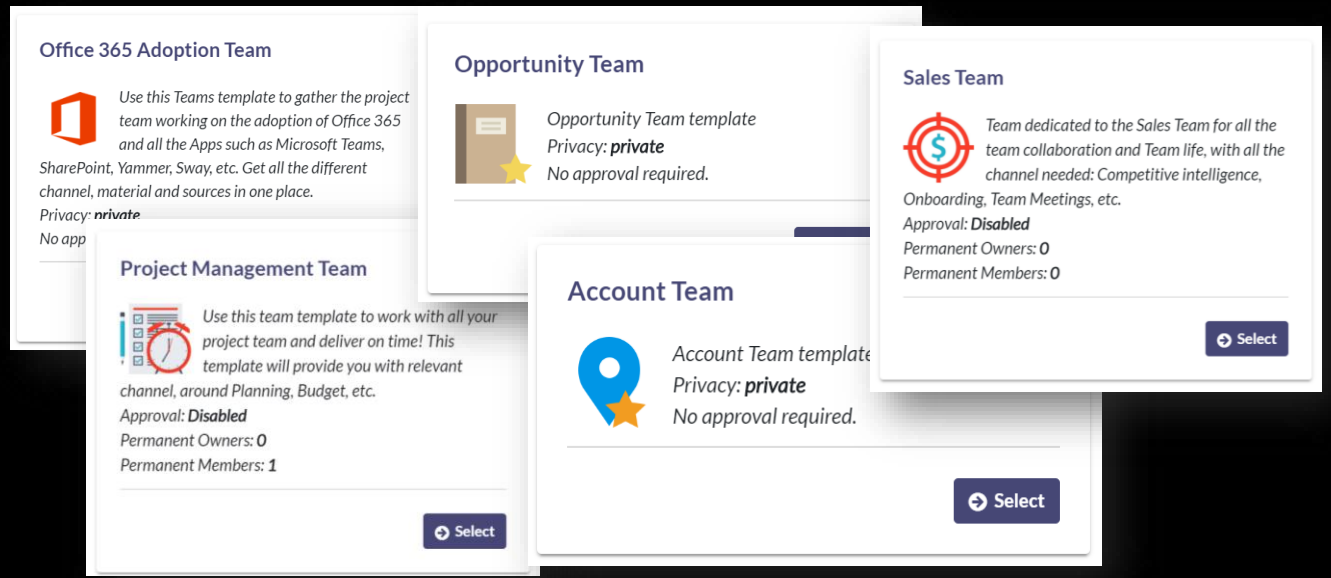

End-user Adoption
An attractive
"self-service" model
IT Control
A reassuring
"managed-service" model

# SalesTim Automation

Teams Business Solutions Catalog → Right Governance Rule

Ready to go Teams Templates

Corporate owned Teams template catalog




Business oriented Naming convention

Built-in approval workflow if required

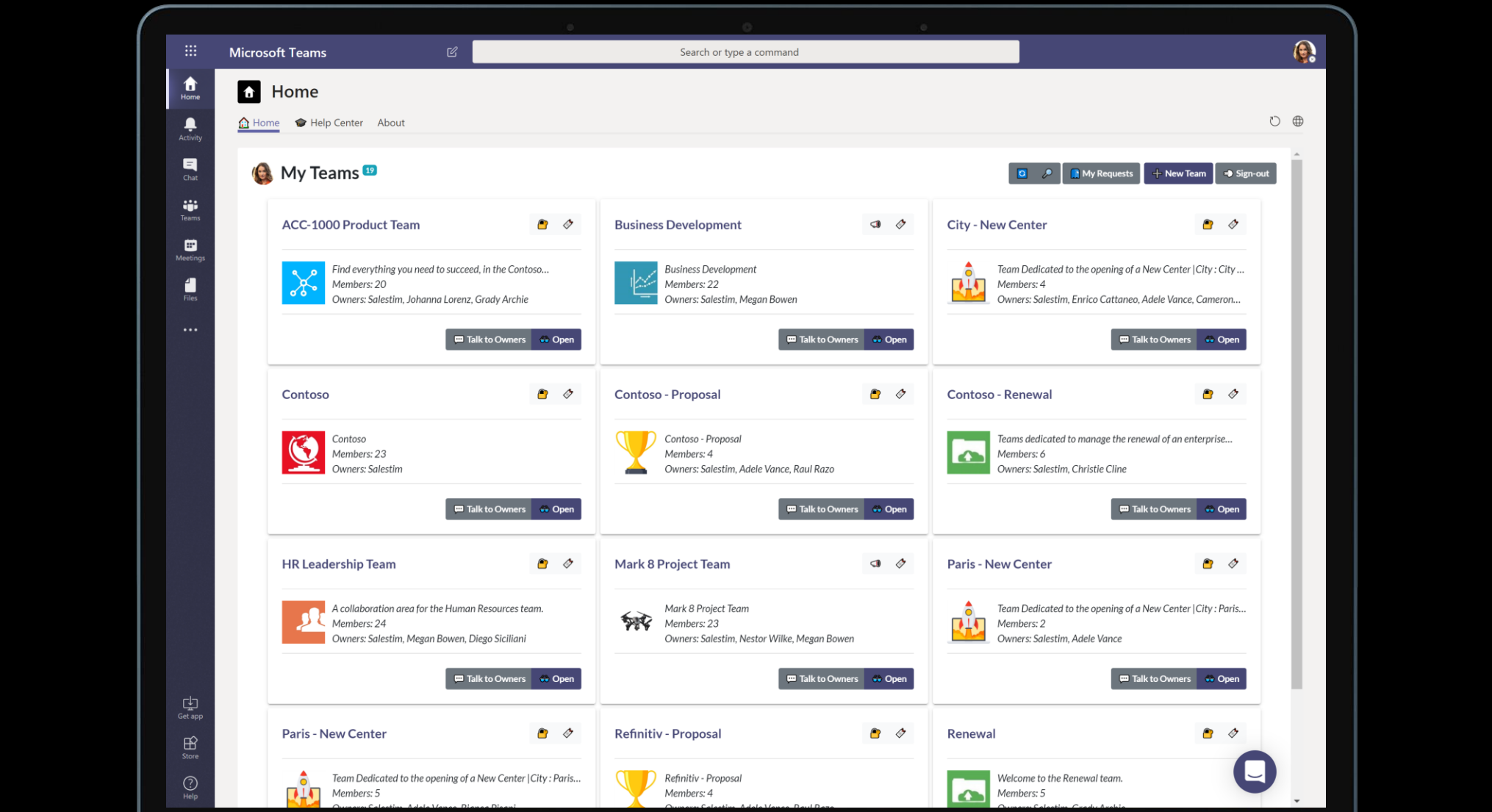
Enforced Privacy

Permanent Owners / Members

Delegate accountability to business owners

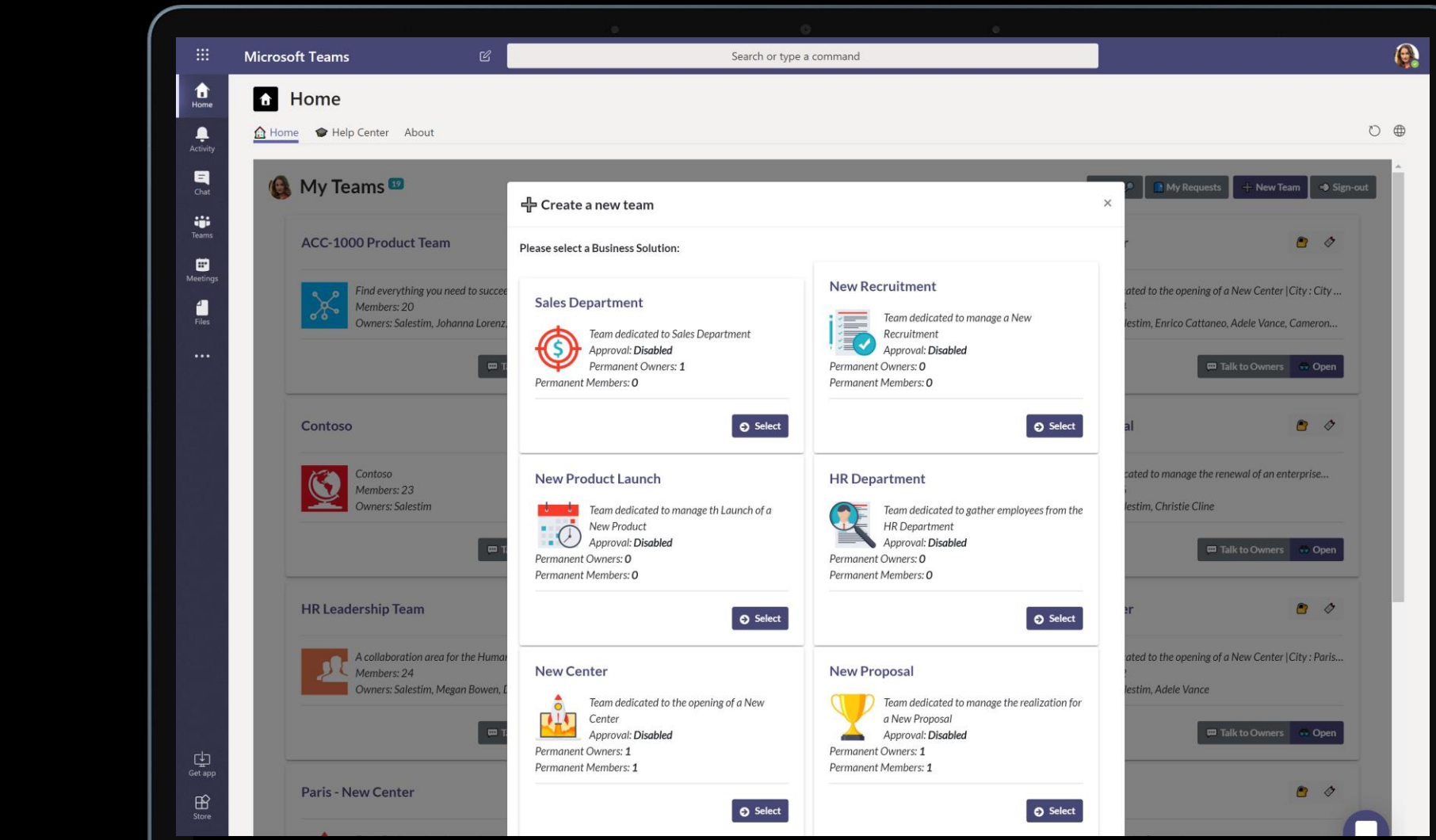
3rd party Apps Automated Provisioning

For end-users



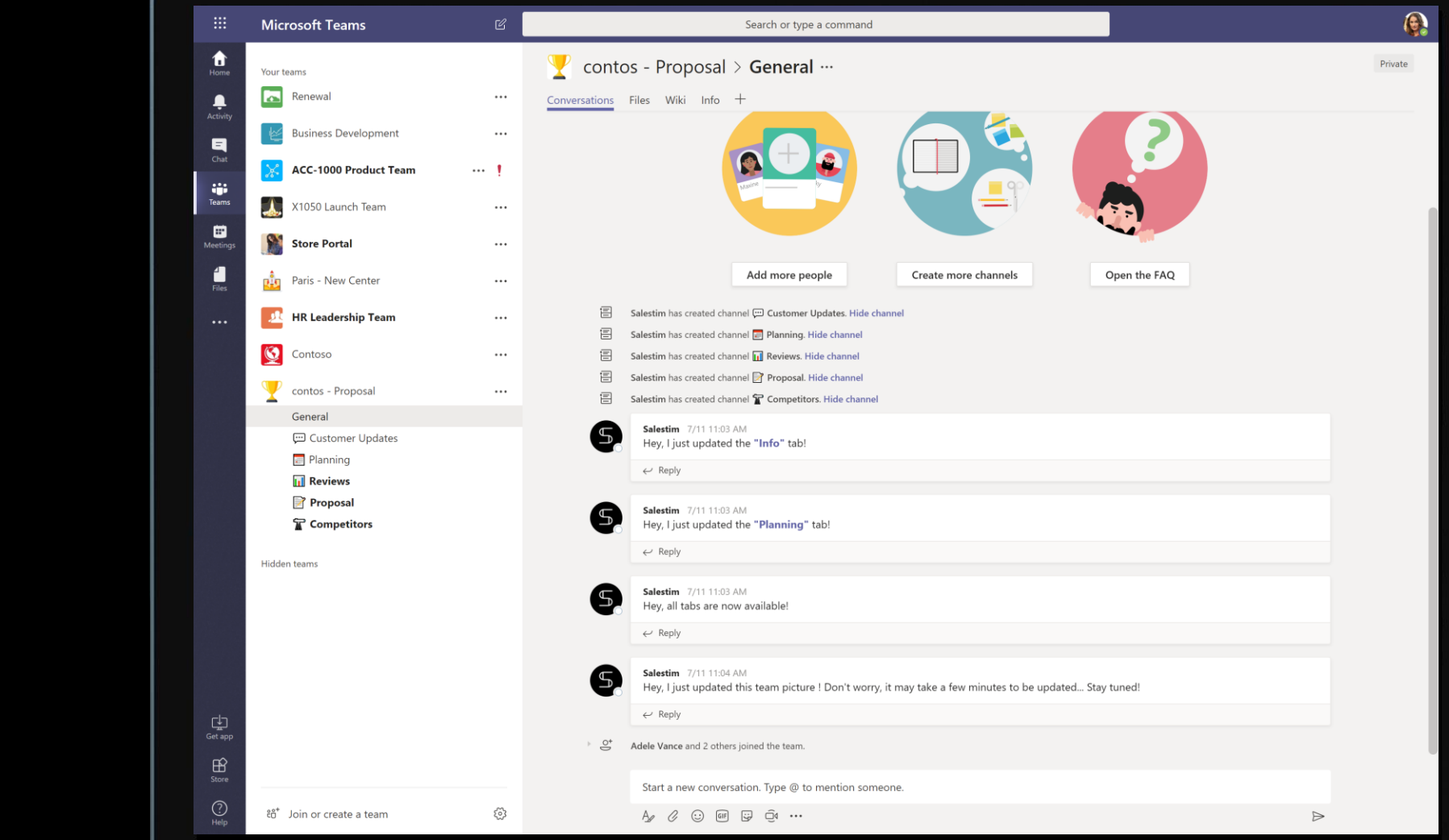

# Ease teams discovery

For end-users



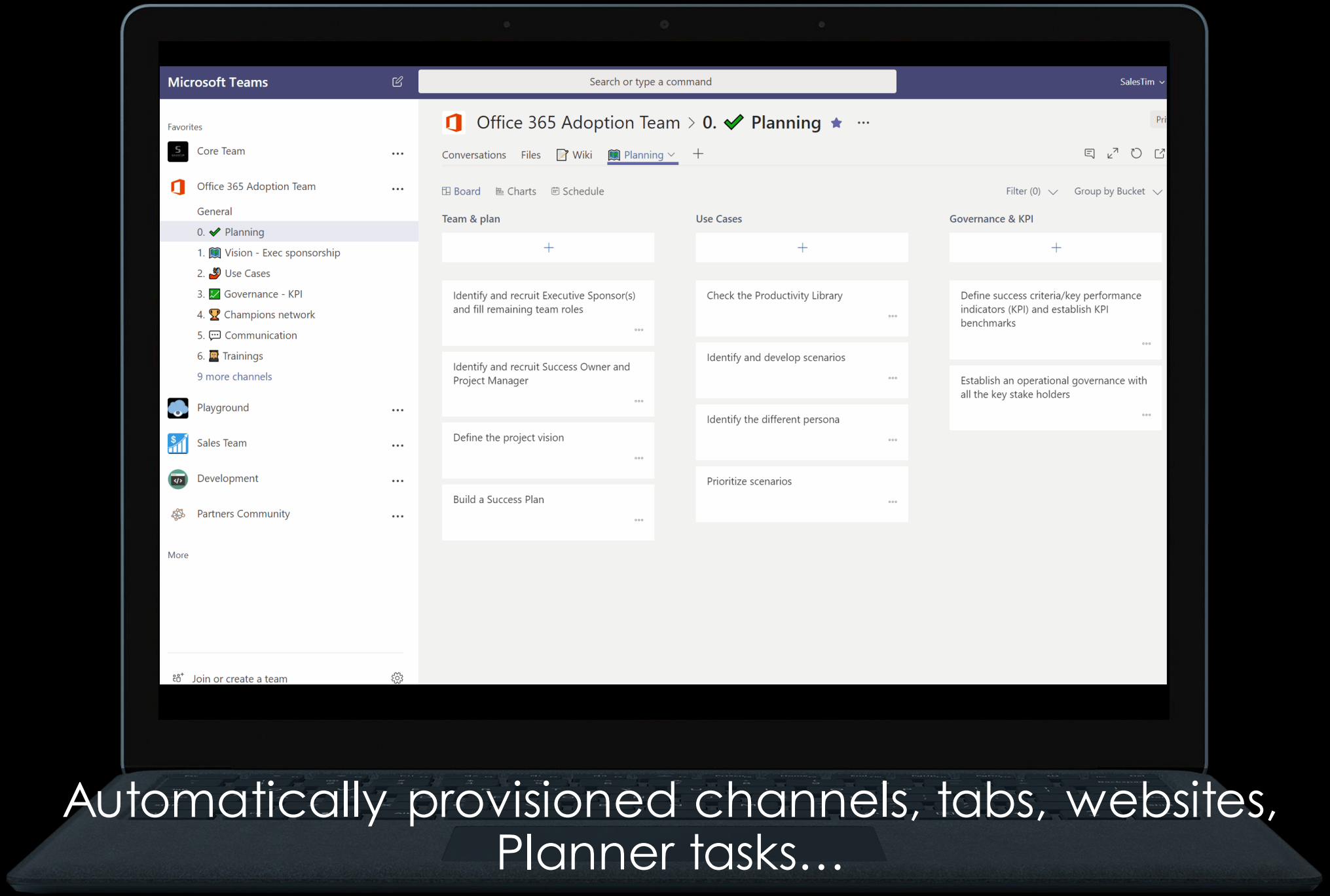

Self-service teams creation for end-users, right from Microsoft Teams, based on your own Service Catalog of Teams templates

For end-users



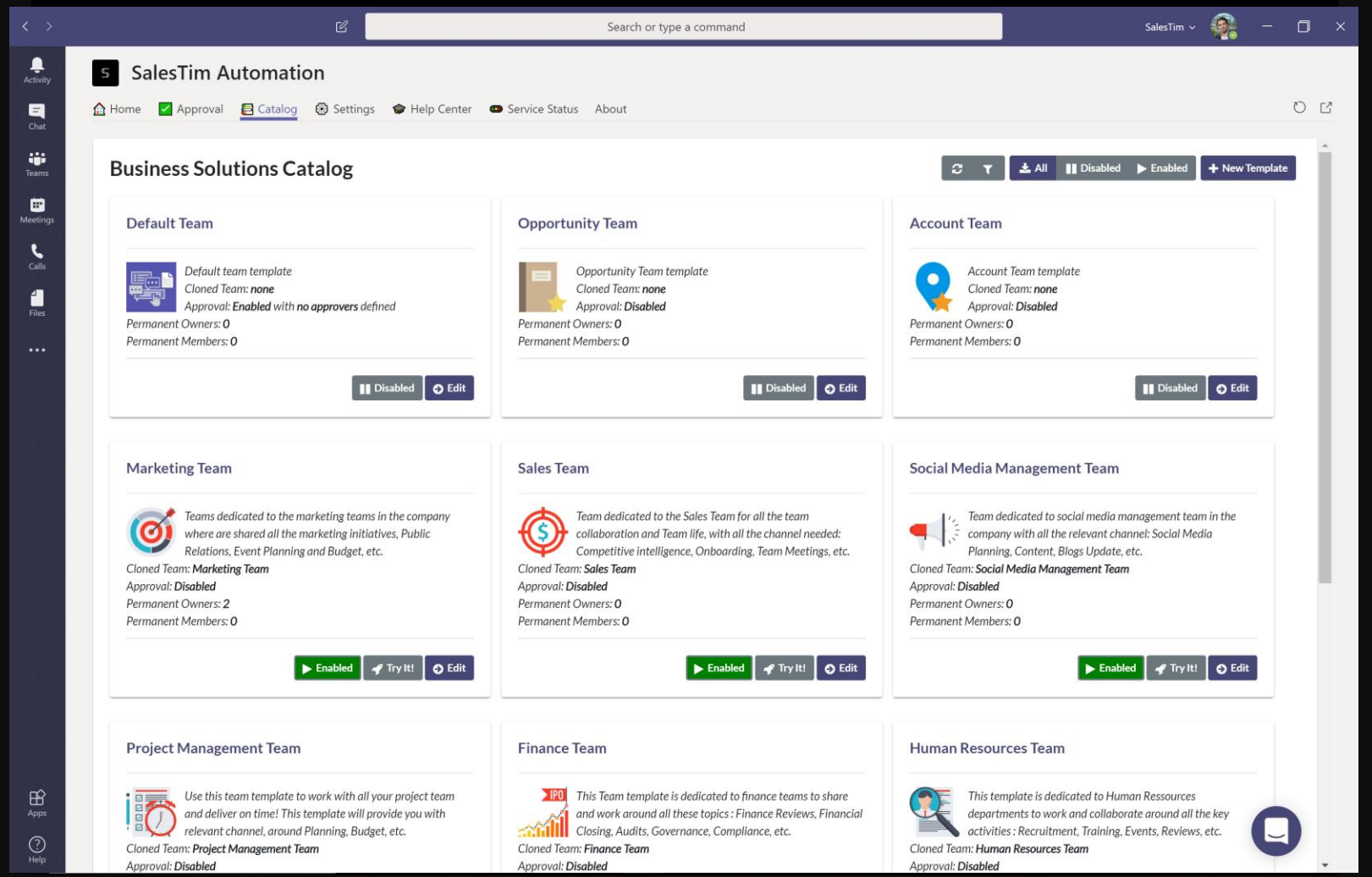

Automated naming convention, owners and planner created on template.

For end-users




Automatically provisioned channels, tabs, websites, Planner tasks…

For Admin

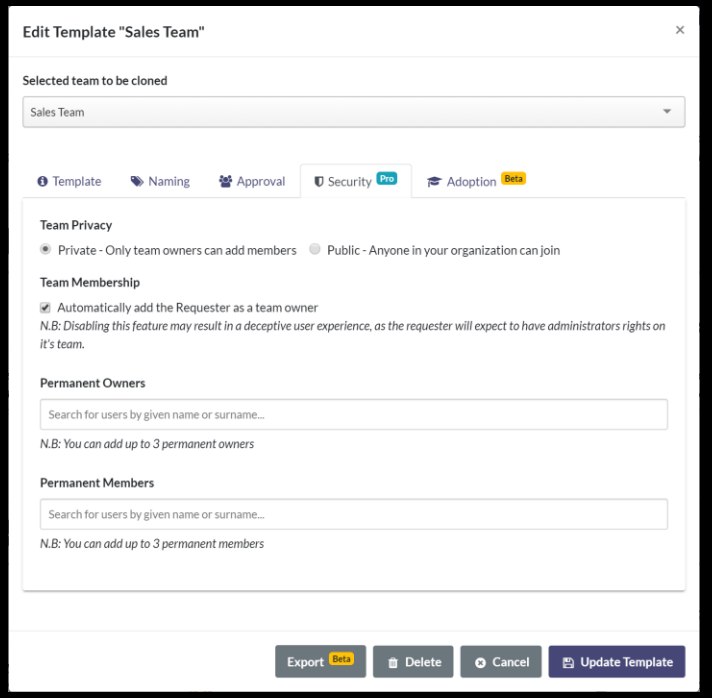



One central location to define your corporate catalog of templates and enforce governance: naming conventions, approval rules, security policies…

# Reduce IT support burden

## Your Role:

Automate your governance policies with naming conventions, security and compliance policies, adoption contents.

## How we help?

- Automate the entire teams lifecycle
- The right adoption content at the right time
- Delegate approval to business departments
- Managed SAAS solution, nothing to deploy
- Zero custom development to maintain