

A decorative header image showing silhouettes of three people in a business setting, overlaid with various digital and data-related graphics like charts, lines, and icons. A white box with a blue, orange, and green horizontal bar is positioned over the left side of the image.

# Intelligent Automation for Implementation and Management

## Dynamics 365 Finance and Operations

AXIO is a revolution in implementation and solution management for Dynamics 365 Finance and Operations. Building on the automation capabilities of Microsoft Lifecycle Services (LCS), AXIO can reduce total cost of ownership by 50% or more by virtually eliminating custom code in core financials and the resulting manual processes that inflate the cost and complexity of implementation and feature updates.

AXIO is based on a library of Process Model Packages - pre-developed, best-practice deployments of business processes in Lifecycle Services. Packages are managed, fully configurable and designed to automatically transition with feature updates. Each includes a Business Process Model with associated Data Package, Regression Test Case and Learning Path Content. AXIO includes over 350 Process Model Packages covering all core financial functions.

AXIO technology enables implementations that are fundamentally different than traditional ERP projects because we start with a functioning financial system and leverage agile development principals to rapidly tailor your solution. Feature updates are accelerated through automated management of the Process Model Packages.

## Business Value

### Streamlined Implementation

- Significantly Reduced Investment
- Rapid Implementation
- Minimized Risks

### Simplified Solution Management

- Significantly Lower Costs
- Accelerated Feature Updates
- Integrated Support

### Superior User Experience

- Reduced Training Time
- Enhanced Usability
- Exclusive Capabilities

# Business Value

Streamlined Implementation

## Reduced Investment

- 70% less than the industry average for enterprise ERP projects
- 63% less than typical Dynamics 365 Finance and Operations projects

## Rapid Deployment

- 77% faster than the industry average for enterprise ERP projects
- 50% faster than typical Dynamics 365 Finance and Operations projects

## Minimized Risk

- 4X better on-time performance than industry average - 2.5X better than typical Finance and Operations projects
- 3.5X better on-budget performance than industry average - 2.5X better than typical Finance and Operations projects

Simplified Solution Management

## Lower Costs

- 53% lower annual service costs than average enterprise ERP
- 42% lower annual service costs than typical Dynamics 365 Finance and Operations

## Accelerated Feature Updates

- 75% faster than typical Finance and Operations feature updates

## Integrated Support

- Single point of contact with complete access to and visibility into all aspects of your Dynamics 365 Finance and Operation system

Superior User Experience

## Reduced Training Time

- Auto-configuration and update of integrated "Learning Paths" for new user onboarding and ongoing training
- Customized, integrated, multi-media guided help functionality for all core financial and industry processes

## Enhanced Usability















- Customized, integrated, multi-media guided help functionality for all core financial processes
- Functional enhancements streamlining processes, simplifying usage and improving user productivity

## Exclusive Capabilities

- Exclusive functionality that every business needs to succeed
- Features include eBanking, Payroll System Integration, and the AXIO Integration Engine

Our library of Process Model Packages spans all the financial processes in your business, providing pre-developed functionality for the core financial modules of Dynamics 365 Finance and Operations.



- |   |  |
|---|--|
|  Basic              |  Accounts Receivable                |
|  Address            |  Cash and Bank                      |
|  General Ledger     |  Fixed Assets                       |
|  Product            |  Sales & Opportunity Management     |
|  Accounts Payable |  Inventory & Warehouse Management |
|  Budgeting        |  Human Resources                  |
|  Posting Profiles |  Expense Management               |

**Exclusive Features that every business needs to succeed:**



*Secure, Azure-based integration to all major banking systems*



*Simple, secure integration with data beyond Common Data Services (CDS)*



*Secure, Azure-based integration to all major payroll systems*

**Take the first step!**

We can help assess where you are and where you need to be.  
Learn more at [velosio.com](http://velosio.com) or call us at 1.888.725.2555.

Velosio is a leader in deploying business applications through the cloud and delivering unparalleled client experiences. One of the largest Microsoft partners in North America, Velosio supports the entire Microsoft Dynamics portfolio, Office 365 family and Azure services. The solutions portfolio includes ERP, CRM, Productivity, Business Intelligence and Power Platform. Velosio is the only Microsoft Cloud Distributor that specializes in Dynamics 365 and is a prominent Microsoft Master VAR. Headquartered in Columbus, Ohio, Velosio serves over 4,000 clients from more than 40 offices in the US and Canada.

