

INTRODUCE YOUR BUSINESS TO BRAINTREE BY VOX

Your digital transformation specialist, guiding you through a rapidly changing technological and business environment. Making sense of the new digital landscape.




braintree

A  Company

DIGITAL IS WHERE TECHNOLOGY MEETS BUSINESS

Transform, collaborate and streamline every interaction with the stakeholders in your organisation - from the customers you engage with, to your employees, shareholders, suppliers, and other key members that rely on reliable, meaningful, relevant, timely, and insightful communication and participation within your organisation.

Braintree by Vox offers comprehensive software and consulting solutions to help you navigate the ever-changing digital landscape. With over 25 years experience in transforming the customers we partner with, we ensure we use the very best technologies and resources, unleashing the combined power of digital to revolutionise your business, so that it is equipped to grow along with your ambitions.

YOUR DIGITAL JOURNEY STARTS WITH ADDRESSING FOUR KEY ELEMENTS

CUSTOMER

- Engage your customers and tailor their experiences
- Draw actionable insights
- Stand out above the crowd

EMPLOYEE

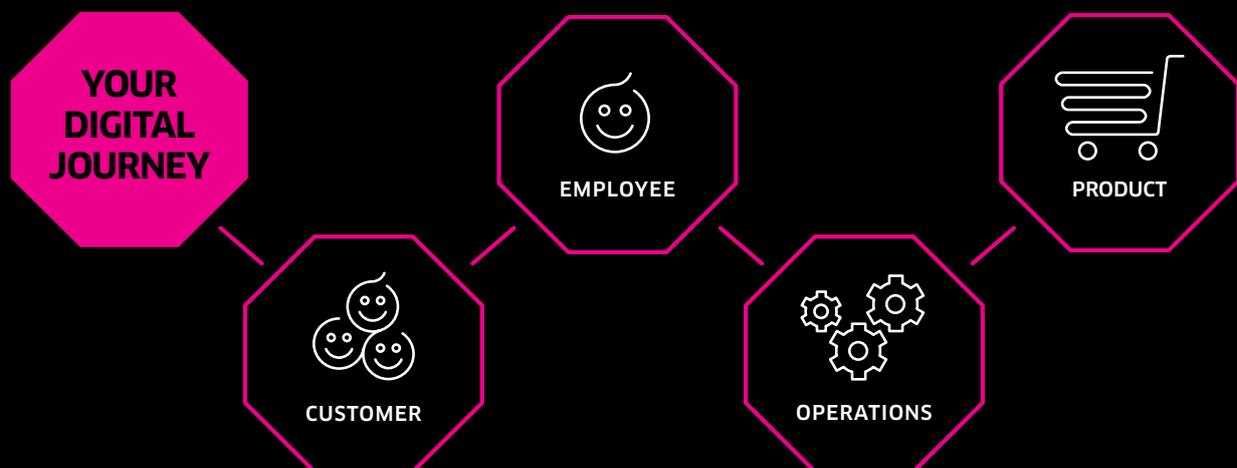
- Empower your employees and enable them to achieve more
- Foster a work environment that is intelligent, flexible and secure
- Collaborate anywhere, on any device

OPERATIONS

- Optimise your operations to increase responsiveness
- Coordinate staff and assets
- Respond to issues immediately
- Pre-empt issues and solve them

PRODUCT

- Transform your products
- Differentiate and capture emerging opportunities
- Use data as a strategic asset
- Shift from hindsight to foresight
- Embed software and technology into your products and services



TRANSFORMATIONAL SOLUTIONS

To accelerate your digital transformation, you need business applications, that breakdown the silos between applications, people, and departments, that are powered by data and intelligence, and help capture new business opportunities. That is the power of an interconnected organisation. We offer end-to-end applications that work great on their own, and even better together.

ENTERPRISE RESOURCE PLANNING

Optimise your financials and operations to drive growth and make real-time, data-driven decisions at a global scale - all with an intelligent, modern enterprise and mid-market business application.

Choose Dynamics 365 for Finance and Operations if you're a corporate or enterprise, or opt for Dynamics NAV or Dynamics GP if you're a growing small and medium-sized enterprise. Modernise your business operations across finance, manufacturing, and supply chain to drive new growth.

Microsoft Dynamics ERP is designed to simplify and streamline business processes across your entire organisation. Gain control, increase margins, and drive profitable growth with out-of-the-box business management functionality.

- Bring organisational visibility by unifying your financial and business operations - providing real-time and predictive insights for data-driven decisions.
- Stay ahead of the competition by bringing agility, simplification, and continuous innovation - without disrupting your operations.
- Meet changing business needs with a flexible and scalable global solution - while integrating legacy systems to make full use of existing investments.

'We are a gold-certified Dynamics ERP partner with more than 150 successful implementations across Africa'

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

Today's customers are more informed and have higher expectations than ever before. Go beyond sales force automation with Dynamics 365 for sales, enabling you to better understand customer needs, engage more effectively, and win more deals.

Empower sellers with insights to personalise relationships, predict customer needs, and increase sales.

- Sell smarter with infused artificial intelligence
- Foster relationships with authentic and personal engagement
- Boost productivity and increase revenue by integrating the best practices
- Accelerate sales performance throughout the entire sales cycle
- Innovate with a modern and adaptable sales platform

BUSINESS INTELLIGENCE

Go from data to insights in minutes. Any data, anyway, anywhere - and all in one view. Connect to what matters to you. Excel spreadsheets, on-premises data sources, big data, streaming data, and cloud services: it doesn't matter what type of data you want or where it lives, connect to hundreds of data sources with Power BI.

Power BI is a suite of analytical business tools that deliver insights throughout your organisation. Connect to almost any data source, simplify data preparation, and drive ad hoc analysis. Produce beautiful reports, then publish them for your organisation to consume on the web and across mobile devices. Everyone can create personalised dashboards with a unique 360-degree view of their business. Scale across the enterprise, with governance and security built-in.

- Quickly go from data to insight to action. Connect to hundreds of sources, prep data with ease, and create beautiful reports - all in minutes.

'Turn relationships into revenue'

- Always be in the know. View dashboards on the web or on your phone, get alerts when data changes, and drill into details - your data is at your fingertips.
- Simplify management, achieve compliance, and keep data secure while giving people access to the insights they need.
- Bring your apps to life with data. Easily embed interactive data visuals and deliver compelling reports - with high fidelity, on any device.
- Build cohesion and inform your employees throughout your intranet. Drive organisational efficiency by sharing common resources and applications on portals. Tell your story with beautiful communication sites. Remain informed with personalised information in SharePoint and the SharePoint mobile apps.
- Accelerate productivity by transforming processes - from simple tasks like notifications and approvals, to complex operational workflows. With SharePoint lists and libraries, Microsoft Flow, and PowerApps you can create rich digital experiences with forms, workflows, and custom apps for every device.

COLLABORATION

The power of Office 365 - that comes with SharePoint and OneDrive for Business - is designed to help you achieve more. Share and manage content, knowledge and applications to empower teamwork, quickly find information, and seamlessly collaborate across the organisation.

- Microsoft Office 365, together with its seamless integration with our Microsoft Dynamics solutions, provides the perfect tool to maximise the digital office experience, with full cloud and mobile engagement.
- SharePoint empowers teamwork with dynamic and productive team sites for every project team, department, and division. Share files, data, news, and resources. Customise your site to streamline your team's work. Collaborate effortlessly and securely with team members inside and outside your organisation, across PCs, Macs, and mobile devices.

BRAINWORX

Brainworx is our very own brainchild. Born from the specific needs of our clients, we have developed a host of software solutions tailored to African businesses. From bank statement management to supply management, all our software integrates seamlessly with our Microsoft and ancillary solutions ensuring you get the full benefit of our digital solutions.



WHY CHOOSE US

YOUR TRANSFORMATIONAL EXPERTS WITH 25 YEARS OF EXPERIENCE

We have been transforming the organisational landscape and enriching our customers' lives digitally for over 25 years, with more than 150 customers across the breadth of Africa benefiting from our services. We have selected the very best transformational tools and technologies - that together with our experience digitally - unleash the power of your existing and new technologies, and processes.

MOST EXPERIENCED MICROSOFT DYNAMICS COMPANY IN AFRICA

We have completed a host of projects - from full implementations, upgrades and advanced functionality, we have endured as the technology partner of choice with our clients.

PROUDLY SOUTH AFRICAN

Born and bred in South Africa, we understand the unique challenges of running a successful business in our country, and have developed software and services specifically tailored to our local market.

SUPPORT

Our team of experts are there to provide you and your team with the necessary training so that you can enjoy the full benefits of your new solution. Our support team will also be available 24/7/365 to ensure that you're always up and running*.

*Dependent on your requirements outlined in your SLA agreement.

'We are a Microsoft Gold Partner'



OUR CLIENTS

UNI-SPAN GROUP HOLDINGS

"We have been a Braintree by Vox customer for approximately 10 years. Our company was expanding rapidly and we realised that we required a more robust ERP system. Braintree by Vox was chosen for their expertise, professionalism, and ability to understand our requirements, and were able to mould the Dynamics NAV functionality to our unique processes."

C. B. Hutchings, Financial Director



ASSA ABLOY (SA)

"We required a new ERP system for our subsidiaries in South Africa, and other countries across Africa. Since Dynamics NAV was already our ERP system of choice, we chose Braintree by Vox to assist us with the rollout. Their professionalism and commitment resulted in the rollout being implemented on budget and on time, and they have continued to provide us with post-rollout support."

P. Dix, IT Manager AFME

ASSA ABLOY

SCHWEPPE'S ZIMBABWE LIMITED

Braintree by Vox has been our NAV partner for the last 5 years, and together with them we have expanded the system considerably, adding enhanced functionality and reporting capabilities. Their support to our business has been both professional and consistent.

P. Maunze, ICT Executive



ETDP SETA

"Braintree by Vox has been our Microsoft Dynamics GP partner for the past 8 years and they continue to keep us at the forefront of the ever-changing landscape of technology. There is a strong sense of teamwork and collaboration that has been a stand out feature of the Braintree team. This has resulted in the on-time delivery of projects and support."

D. Tembo, Senior Financial Accountant



SAMSA

We have been using Dynamics GP for over 19 years and Braintree by Vox has been our partner for 8 of those years. Together we have expanded our system considerably, adding enhanced accounting and reporting functionality. Their support to our business has been both professional and consistent.

T Hungwe, Financial Manager



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