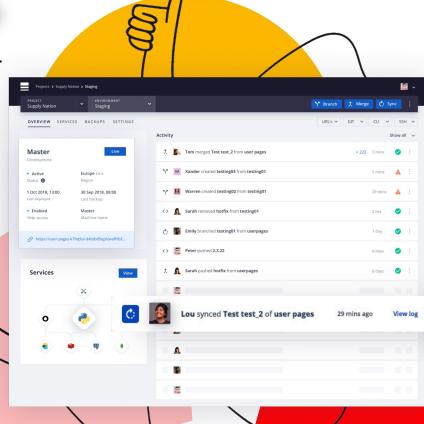


# We're living in a dynamic world

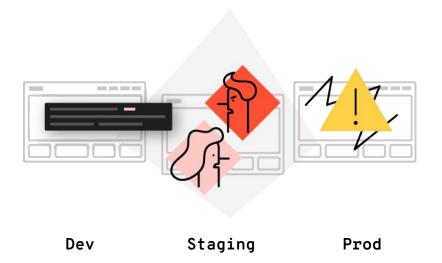
Quality + Speed + Cost





## **Old way**

Works the way you don't



## New way

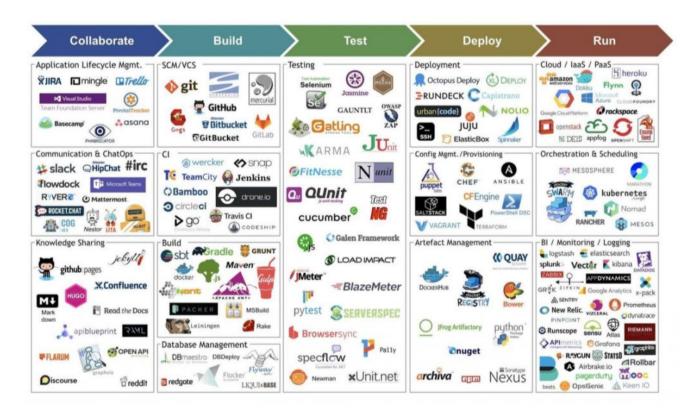
Works the way you do



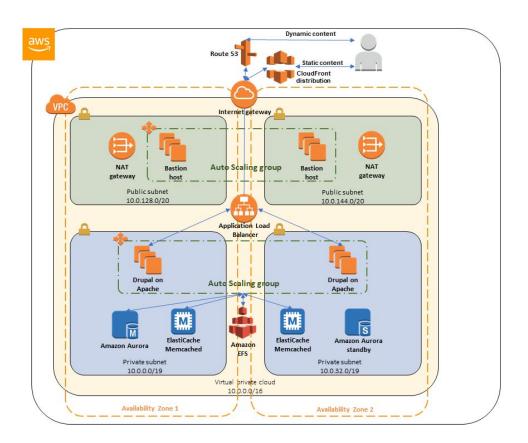
**Static** 

**Dynamic** 

## The challenge



## And it doesn't stop there



## Total Cost of Ownership without Platform.sh = \$1.5M+ annually



#### Developing, testing, deploying manually

= \$280K+ per year

Cost driver: 40% lost productivity time per month across 7 developers



#### **DevOps Management + tooling**

= \$750K+ per year

Cost driver: 5 full-time DevOps Engineers for 24/7 support, plus tooling.



#### Managing different technology stacks

= \$500K+ per year

Cost driver: Overhead costs for ongoing management with 24/7 support

<sup>\*</sup>Based on results our customers have realized: https://platform.sh/downloads/data-driven-hosting-decisions/

# Business outcomes with Platform.sh

- + Standardize across different tech stacks
- + Accelerate time to market
- + Meet business demands (say yes more)
- + Focus on your core business



#### Develop

Git-native: instantly clone your code and infrastructure for every branch

Services snap-in with a line of code-from MySQL to Kafka to Flasticsearch

Build in virtually any runtime or framework

#### Integrated with









#### Deploy

Apps and services are automatically containerized and deployed to our arid

Supports stateful and stateless apps, worker processes

Integrates with your current DevOps processes

#### Works like







#### Build

CI/CD built in: run tests, compile dependencies

Extensible with webbooks to integrate with any workflow

Declarative infrastructure, versioned like your code

#### Includes the best of







#### Run

Production cloud hosting included

Multicloud support: AWS, Microsoft Azure, Orange, Google, and regional partners

Run without modifications between regions and clouds

#### We partner with









#### **Package**

Fully managed databases, queues, networking, storage

Migrate between service versions with a single line of configuration

Services patched and secured by Platform.sh

#### Replaces





#### Manage

Update your fleet with a single command

Support everything from microservices to enterprise CMS to static sites

Maintain governance over process, code, and infrastructure across distributed teams

Capabilities you won't find with







#### **Provision**

One-click deployment of new applications in an instant

Custom template libraries

API control over RBAC, app provisioning, deployment

#### Faster and far less costly than





#### Secure

All changes to code and infrastructure fully auditable

#### SOC 2-certified

Strict data localization available

24x7 data security and privacy







## Customer testimonials - Quality



Adam Zielinski, CTO, Kurier

"A good DevOps might take 1.5 hours to manually set up an env: new DB, web server, ElasticSearch and config. With Platform.sh, it takes a minute, and no one has to do anything; it's completely automated. We push a YAML file, a minute later we have a DB. It can't get better than that. **Developer productivity is up 25%**."

## Customer testimonials: Speed



Miro Dietiker, Founder, MD Systems

"Before a project cycle took a month before a sign-off happened for a production deployment. Now we are continuously delivering whenever it makes sense. We are jumpstarting projects within 15 minutes, and off you go."

## **Customer testimonials: Cost**



Tonio Zemp, Founder, LIIP

"Platform.sh helped us to save 100% of the Devops time on simpler projects; for more complex projects it's allowed us to save 80%, which is also great"

## Deliver results sooner

Get feedback faster

Reduce your costs

90%

Reduction in DevOps

15<sup>x</sup>

Faster user acceptance testing

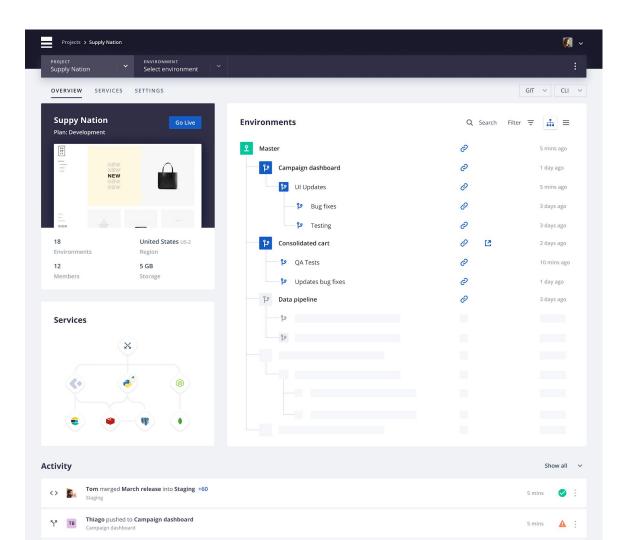
**40**%

Uplift in developer productivity

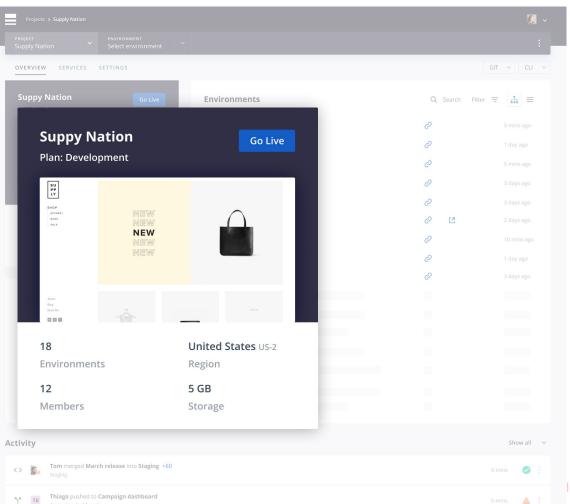
20<sup>x</sup>

More deployments

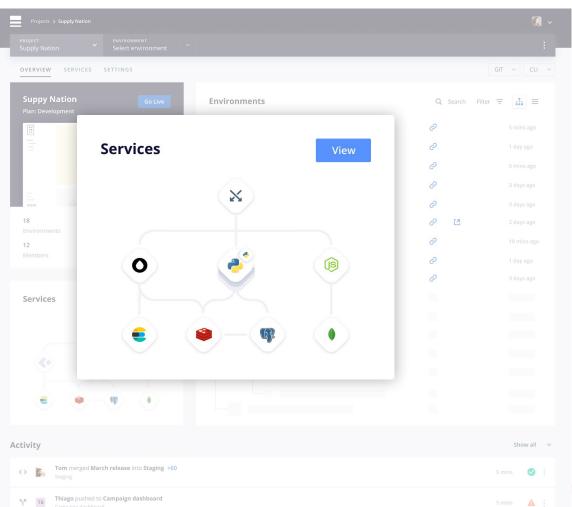
## Platform.sh makes it easy



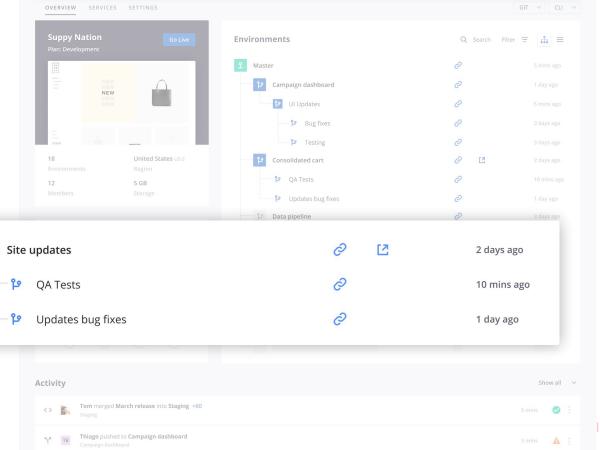
## App resources



### **Services**

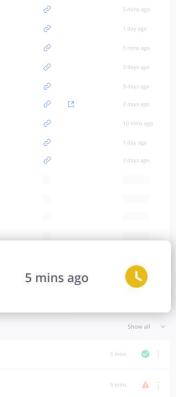






#### OVERVIEW SERVICES SETTINGS Q Search Filter = 🚠 = Environments Master Campaign dashboard 19 UI Updates - P Bug fixes P Testing **Activity** Consolidated cart OA Tests 5 GB Updates bug fixes Data pipeline Services X Sarah branched environment Campaign dashboard from Master Campaign dashboard Activity Tom merged March release into Staging +60

Thiago pushed to Campaign dashboard





#### + Platform.sh

#### **Quality:**

- + **300%** better performance
- + Able to hire and retain talent

#### Speed:

- + Site launch in days vs. weeks
- + Onboarding new dev in 15 mins. vs. days

#### Cost:

+ Saved 30%



## Thank you!



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