



## InoLink Cloud: QuickBooks Integration with Dynamics 365/CRM

## InoLink – White Paper

### Aim:

InoLink is a cloud-based solution aimed at syncing data between Dynamics 365/CRM and single or multiple QuickBooks to provide a 360 degrees view of customer to the sales team.

### Target Users:

All organizations that would like to keep their QuickBooks and Dynamics 365/CRM systems in sync and provide customer history details to the Sales staff without the need to give them access to Accounting system.

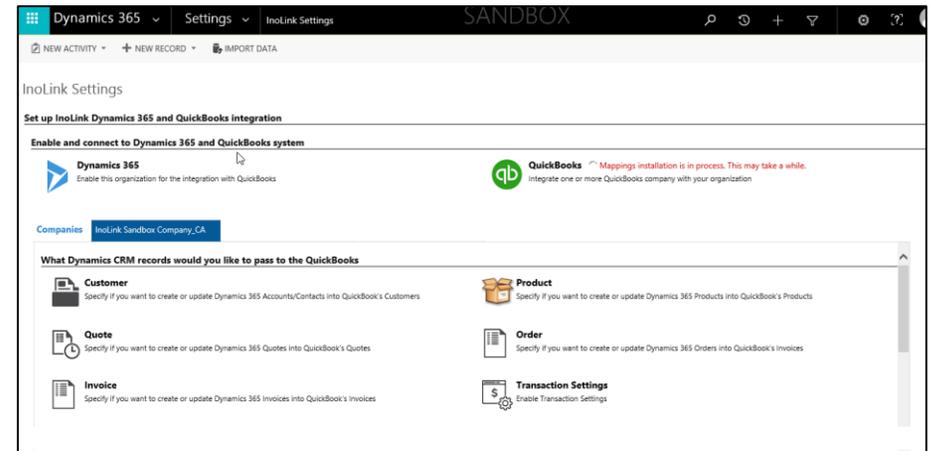
### Features:

- ✓ Batch processing through configurable polling times from QuickBooks to Dynamics CRM.
- ✓ Real time processing of synchronization from Dynamics CRM to QuickBooks.
- ✓ Support the integration of data between Dynamics CRM and single or multiple QuickBooks.
- ✓ Two-way sync of Account/Contact data to QuickBooks Customers and vice-versa
- ✓ Two-way sync of Products and Prices to/from QuickBooks and Dynamics 365/CRM
- ✓ Link existing Accounts/ Contacts/ Products in Dynamics 365/CRM and QuickBooks to avoid data duplication
- ✓ Ability to promote Quote, Order, and Invoice one-time from Dynamics 365/CRM to QuickBooks.
- ✓ Complete Accounting Transaction history of all transaction types and their latest updates available within Dynamics 365/CRM.
- ✓ Ability to bring over Customer Aging details.
- ✓ Sales tax calculation in Dynamics 365/CRM for Quotes, Orders and Invoice.
- ✓ Accounting Dashboards in CRM includes Recent Transactions, Top Customers and Pending Invoices etc.

- ✓ Accounting fields can be secured through Field Level Security
- ✓ Seamless integration within native Dynamics 365/CRM entities and forms.
- ✓ Ability to access the solution via web, mobile and Tablet as well.

### InoLink Settings to configure Dynamics CRM with single or multiple QuickBooks

With the help of InoLink Settings screen users no more need to rely on the windows application and easily configure both the systems.



Using this screen, the user can configure the Dynamics CRM and single or multiple QuickBooks, also enable the required features and services that needs for syncing data between both the systems.

### Two-way Sync of Customer and Product Information between Dynamics 365/CRM and QuickBooks:

Ability to configure two way sync of data for customers and products between Dynamics 365/CRM and QuickBooks to ensure key data is always

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synced and accurate in both systems.

ACCOUNT INFORMATION

Account Name: Skyline  
 Phone: 54678909  
 Fax: 345-213-098  
 Website: https://www.skyline.com  
 Parent Account: Inogic  
 Ticker Symbol: .....

POSTS

ASSISTANT

ACTIVITIES

NOTES

Primary Contact: Rubie  
 Email: rubie@skyline.com  
 Business: 54345678

CONTACTS

Full Name: Skyline  
 Email: Skyline Account Created By sam sam. On Skyline's wall Today

Product Sync includes bringing over Inventory details like Onhand quantities from QuickBooks to Dynamics 365/CRM.

Inventory

Name: TP-01

SKU

Category: Choose a category

Quantity on hand: 10  
 Adjust: Quantity | Starting value  
 Reorder point: 3  
 What's the reorder point?  
 Quantity on PO: 0

Inventory asset account: Inventory Asset

Sales information

Telephone

Sales price/rate: 80  
 Income account: Sales of Product Income

Is taxable

Purchasing information

Telephone

SHOW MORE

Save and close

Inogic | Skyline  
 Skyline

Add notes

Transaction List

Customer Details

Customer: Inogic | Skyline

Email: rubie@skyline.com

Phone: 54678909

Mobile

Fax: 345-213-098

Website: https://www.skyline.com

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PRODUCT ▼  
Product: Telephone ☰

Status \*  
Active

**SUMMARY**

|                                 |                   |                                   |               |
|---------------------------------|-------------------|-----------------------------------|---------------|
| Name <span>*</span>             | Telephone         | Unit Group <span>*</span>         | Default Unit  |
| Product ID <span>*</span>       | TP-01             | Default Unit <span>*</span>       | Primary Unit  |
| Product Type                    | Sales Inventory   | Default Price List <span>*</span> | US Price List |
| Family Hierarchy <span>🔒</span> | .....             |                                   |               |
| Valid From                      | 12/28/2018        | Decimals Supported <span>*</span> | 2             |
| Valid To                        | 1/2/2019          | Subject                           | .....         |
| Description                     | Electronic Gadget | List Price                        | \$80.00       |
|                                 |                   | Standard Cost                     | .....         |
|                                 |                   | Current Cost                      | \$0.00        |

**Stock Details**

Quantity On Hand 🔒 10.00 🔒 Reorder Point 3.00

### Customer Accounting View:

You can now view the customer balances and aging details from within Dynamics 365/CRM.

ACCOUNT: INFORMATION ▼

## Freeman Sporting Goods ☰

Primary Contact 🔒 Kirby Freeman

Credit Limit 🔒 --

Preferred Method of Contact 🔒 Any

Annual Revenue 🔒 --

**Aging**

|         |                         |         |                        |
|---------|-------------------------|---------|------------------------|
| Current | <span>🔒</span> \$477.50 |         |                        |
| <=30    | <span>🔒</span> \$4.00   | 31 - 60 | <span>🔒</span> \$81.00 |

### QuickBooks Transaction History:

Complete transaction history view with drill-down detailed view right within Dynamics 365/CRM.

ACCOUNT ☰

## A. Datum Corporation (sample) ☰

**Transaction History**

| Transaction T... | Ref Number | Date <span>↓</span> | Open Balance | Amount   |
|------------------|------------|---------------------|--------------|----------|
| INVOICE          |            | 1/31/2017           | \$0.00       | \$750.00 |
| QUOTE            |            | 1/31/2017           | \$0.00       | \$750.00 |
| INVOICE          | 1004       | 1/30/2017           | \$0.00       | \$330.50 |
| CREDIT MEMO      | 1005       | 1/30/2017           | \$0.00       | \$82.88  |

QuickBooks side you can see the same view on the customer card present in QuickBooks.

A. Datum Corporation (sample) ☰

A. Datum Corporation (sample) | A. Datum Corporation (sample) Rene Valdes (sample) Rene Valdes (sample) 2137 Birchwood Dr, Redmond, WA 98214

Edit New transaction ▼

\$0.00 OPEN

\$0.00 OVERDUE

Transaction List | Customer Details

Batch actions ▼ Filter ▼

| <input type="checkbox"/> | DATE <span>▼</span> | TYPE        | NO.  | DUE DATE   | BALANCE | TOTAL     | STATUS  | ACTION                            |
|--------------------------|---------------------|-------------|------|------------|---------|-----------|---------|-----------------------------------|
| <input type="checkbox"/> | 01/31/20...         | Estimate    |      | 01/31/2017 | \$0.00  | \$750.00  | Pending | <span>Print <span>▼</span></span> |
| <input type="checkbox"/> | 01/31/20...         | Invoice     |      | 03/02/2017 | \$0.00  | \$750.00  | Paid    | <span>Print <span>▼</span></span> |
| <input type="checkbox"/> | 01/30/20...         | Invoice     | 1004 | 03/01/2017 | \$0.00  | \$330.50  | Paid    | <span>Print <span>▼</span></span> |
| <input type="checkbox"/> | 01/30/20...         | Credit Memo | 1005 | 01/30/2017 | \$0.00  | \$-82.88  | Closed  | <span>Print <span>▼</span></span> |
| <input type="checkbox"/> | 01/30/20...         | Payment     |      | 01/30/2017 | \$0.00  | \$-997.62 | Closed  |                                   |

Print | Refresh | 15 of 15 | 100% | 1/31/2017

**Promote Quote, Order and Invoice to QuickBooks:**

You can promote Quote, Order and Invoice from Dynamics 365/CRM to QuickBooks. This includes the ability to calculate Tax for transactions within Dynamics 365/CRM.

**Dashboard Support:**

InoLink includes QuickBooks dashboard which include charts like Invoice payment status, Top Accounts by sales, Account Balances, Sales comparison, recent payments and grids like Customer who owe money and Recent Transactions.

**Invoice For Barnett Design** Total Amount \$213.00

**Summary**

Invoice ID: INV-01005-V8L6L2  
 Name: Invoice For Barnett Design  
 Currency: US Dollar  
 Price List: CRM Service USA (sample)  
 Prices Locked: No

**PRODUCTS**

| Product Name    | Unit | Price Per Unit | Quantity | Discount | Extended Amc |
|-----------------|------|----------------|----------|----------|--------------|
| Light Bulbs     |      | \$2.00         | 50.000   | \$0.00   | \$100.00     |
| Sprinkler Pipes |      | \$4.00         | 10.000   | \$0.00   | \$40.00      |
| Fountain Pump   |      | \$15.00        | 5.000    | \$2.00   | \$73.00      |

**SHIPPING DATES**

Date Delivered: 1/16/2017  
 Due Date: 1/16/2017

**SHIPPING INFORMATION**

Shipping Method: Airborne  
 Pre-Freight Amount: \$213.00

**InoLink - QuickBooks Dashboard**

**Invoice payment status**

Invoice payment status

**Customers Who Owe Money**

| Account Name              | Total Balance |
|---------------------------|---------------|
| Adventure World (sam...   | \$313.80      |
| Advocac solutions Inc.    | \$11.98       |
| Affordable Sports Equi... | \$424.00      |
| Amtronix Inc.             | \$4,500.00    |
| Aertronics Ltd.           | \$13,200.00   |
| Basic Bike Company        | \$2,414.00    |
| Bike Boutique             | \$2,835.00    |
| Bringles Inc.             | \$5,000.00    |

**Top Customer by sales**

My Active Accounts

**Recent Transactions**

| Account       | Contact | Amount      | Sales Transaction... | Payments       | Owner     | Created On  |
|---------------|---------|-------------|----------------------|----------------|-----------|-------------|
| Advan Inc.    |         | \$70,746.50 |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
| Advan Inc.    |         | \$14,000.00 |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
| Bike Boutique |         | \$4,795.00  |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
| Bike Boutique |         | \$3,434.00  |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
| Bike Boutique |         | \$2,785.00  |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
| Captrix Inc.  |         | \$5,442.00  |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
| E-class       |         | \$1,320.00  |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |
|               |         | \$798.60    |                      | RECEIVE PAY... | Keely Max | 1/8/2014... |

**Contact Us**

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**Invoice**

| # | SERVICE DATE | PRODUCT/SERVICE | DESCRIPTION     | QTY | RATE | AMOUNT             | TAX |
|---|--------------|-----------------|-----------------|-----|------|--------------------|-----|
| 1 |              | Write-In        | Light Bulbs     | 50  | 2    | 100.00             |     |
| 2 |              | Pump            | Fountain Pump   | 5   | 15   | 75.00              |     |
| 3 |              | Line Discount   |                 | 1   | -2   | -2.00              |     |
| 4 |              |                 |                 |     |      | Subtotal: \$173.00 |     |
| 5 |              | Sprinkler Pipes | Sprinkler Pipes | 10  | 4    | 40.00              |     |
| 6 |              |                 |                 |     |      |                    |     |

Subtotal: \$213.00  
 Taxable subtotal  
 Discount percent: \$0.00  
 Shipping  
 Total: \$213.00  
 Deposit  
 Balance due: \$213.00