



An Enterprise Talent Acquisition
Solution, Scalable, Agile
and Interactive.

ABOUT UBIDY



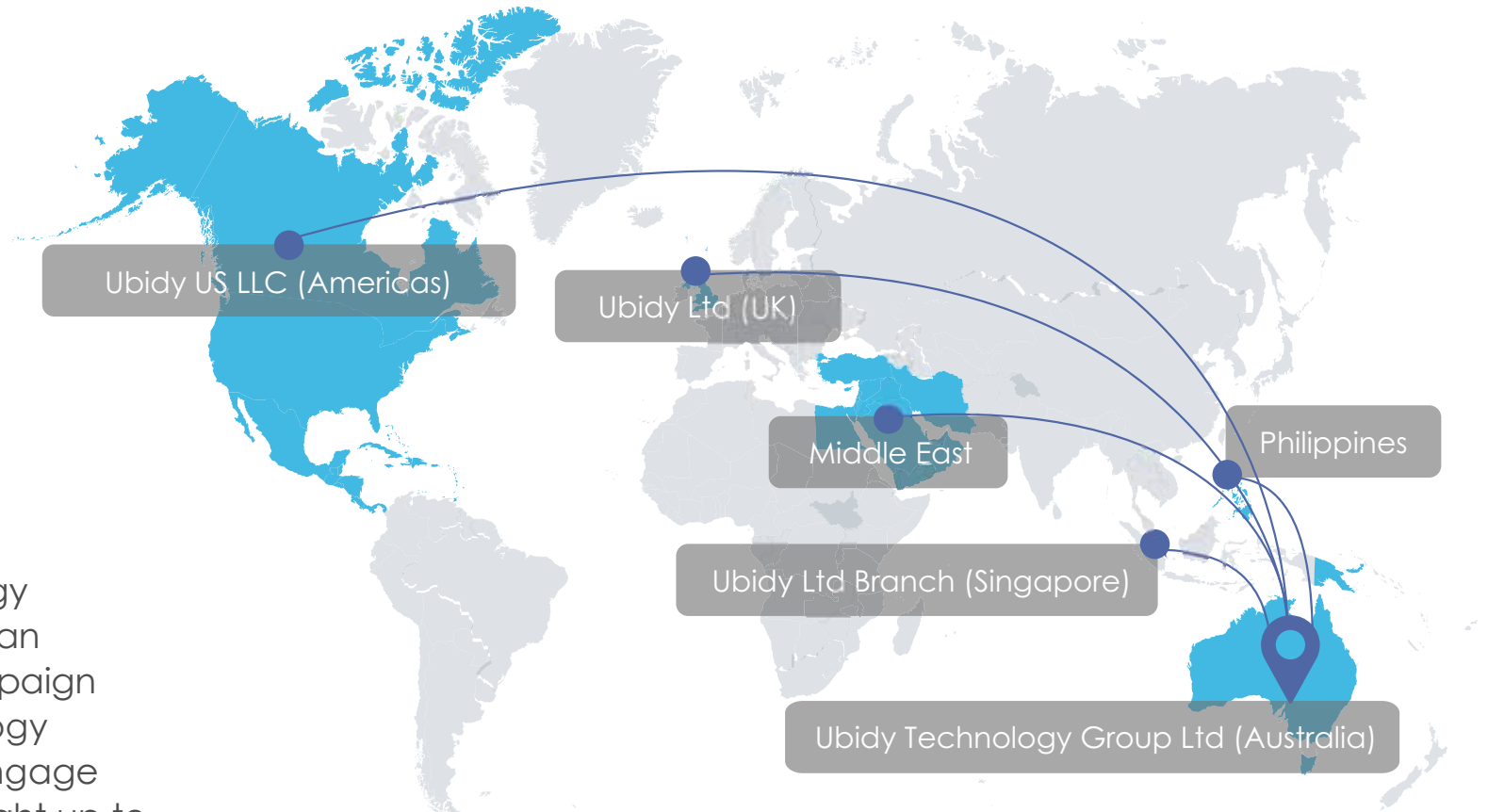
Ubidy is a cloud-based Vendor Management and Engagement Platform specifically designed for Enterprise Level-Talent Acquisition. Through the single Vendor solution, Employers can list it's Agency recruitment requirements around the world, connect with the most relevant and experienced specialist agencies, and transact seamlessly and in real time while maintaining one single Vendor arrangement with Ubidy.

Ubidy has helped enterprise clients around the world organise, centralise and streamline their agency engagement building strategic panels and partnerships with previously undiscovered firms.

UBIDY-REAL PEOPLE WITH UNREAL TECH!

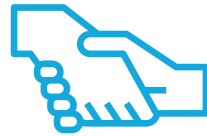
With offices in Australia, Singapore, Philippines, the USA and Lebanon, we are strategically placed to provide support and consultation to our clients across all key regions.

From our central technology hub in the Philippines we can offer 24-hour support, campaign coordination and technology mastery. With options to engage multiple levels of support right up to having Ubidy specialists in your office, clients leverage the flexibility and low costs associated with of Ubidy to find, review and employ their global talent.



Jared Church
Head of Technical
& Product

WHO WE PARTNER WITH



Ubidy partners with large Enterprise Talent Acquisition Teams. They have the challenges of finding specialist skills in regionally diverse areas. Leveraging collaborative technology with an agile approach to Agency engagement, Employer's talent acquisition team can collaborate on campaigns and agency engagement to increase efficiency of passive candidate access.

Ubidy has already partnered with over 300 specialist agencies who focus on their industry sectors across one or multiple regions.

With every new client, Ubidy engages with new Agencies that work on existing PSL's Lists or approach the client and are referred. Ubidy also provides an invite tool for each client to invite new Agencies for assessment and approval into the Ubidy eco system.

As part of the introduction phase for an Employer, Ubidy can assess the current panel in the region and will run new Agency campaigns to add to the ecosystem meeting your requirements.



Allen Tyson
Board Director &
CEO Asia

SOME AMAZING TA TEAMS DOING BIG THINGS WITH UBIDY



Rio Tinto (Mining)

| Australia, Singapore, United States, Canada



Jacobs Engineering

| Australia, Asia (Various), United States, Morocco



FAB (Finance)

| UAE and Greater Middle East



MIG (Insurance)

| KSA, UAE, Europe



Pivotal Technology

| Singapore, Korea, Japan and Australia



TechnipFMC

| Abu Dhabi

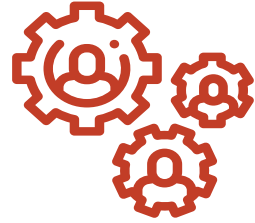


NPCC (National Petroleum Construction Company)



Ramzi Jabara
CEO MENA & EU

WHAT WE DELIVER



Ubidy provides a tailored solution for our partners depending on their needs and strategies for talent acquisition.

From a **full autonomous technology solution** to virtual RPO solution Ubidy partners to understand each client, the challenges and needs and provides a solution to achieve the goals within each region.

Where an Employer Can Start

BENEFITS



Average 5X Faster reach to shortlist of passive candidates



85% unseen candidates presented on large campaigns



Dynamic and agile panel, adjustable in real time



With Ubidy's demonstrated success with project-based recruitment around the world, aggregated talent acquisition strategies and strategic sourcing driven by internal Talent Acquisition Teams, **Ubidy's solution could aid an Employer's ongoing talent sourcing strategy and regional expansion.**



APPROACH

It is important to understand each client's current strategies and challenges. Ubidity performs a discovery process to identify where the technology can help.

(Survey, Discovery session and Solution Demo, Client account set up and onboarding, Pilot of first positions, Assessment of performance, calibration and continuation).

SOLUTIONS AT A GLANCE



COLLABORATION MODEL

This is where to start...

We Like To **Walk Before We Can Run!**

- **Flexible, Agile and Simple**
- **Autonomous TA Solution**

Back office support, regional contact

COLLABORATION MODEL

Employer can utilise the full technology solution with all features available and with standard technology support which is 24-hour tech support on chat and a regional contact as a client manager.



KEY OBJECTIVES

OBJECTIVES FOR THE PILOT OF THE TECHNOLOGY



- Use of technology through firewalls, networks and company browsers
- Registration and on boarding of users with access level set or created
- Listing of positions and agency engagement in 24 hours
- Presentation of CV's in an efficient manner
- An understanding of an Employer TA needs and Agency Requirements for calibration and campaigns.

COST

Ubidy collaborates with clients with the view for growing and learning to ensure sustainable business and growth. For this reason, Ubidy does not charge employers for the use of the technology in the collaboration model. With very low risk and no cost, this is where employers commence with Ubidy.



SOLUTIONS AT A GLANCE



PARTNERSHIP MODEL

Now **We Are Scaling Your Strategy!**

- **Scalable, Continuous and Specialised**
- **Enterprise Solution with Account management,**
24 hr Specialist technology support and Agency management
- **Fees tailored to usage rates**
(\$2,000-\$5,000USD a month)

PARTNERSHIP MODEL



A natural progression from Pilot this involves working in partnership to assess success through the technology and where efficiency and outcomes can be improved. Put simply we assess whether you are accessing the talent you require in the industries and region you need it through agencies who meet the objectives.

We provide weekly reports and can customise dashboard which capture how your Agency engagement is performing and where conversions can be improved and costs calibrated.

We can also review integrations with existing systems such as Workday, Taleo or similar to share candidate details and increase the efficiency of engagements.

Under Integration we can also look at management services and discounted fees for select vendors to allow for scalable solutions in country.

Depending on the volume forecast Ubidity will also look at in regional and back office business support to drive the technology and service levels to increase traction, speed and response of agencies and recruitment programs.

SOLUTIONS AT A GLANCE



INTEGRATION MODEL

Now **We Are One Team!**

- **Integrated Operation, Dedicated specialists,**
KPI and SLA Driven
- **Enterprise or Project VRPO**
Specialist Agency liaison team in country or in office driving
volume campaigns in partnership with TA teams or Project owners
(Price assessed based on project)

INTEGRATION MODEL



For project based VRPO's which involve Ubidity specialists in office or in country, a cost proposal can be provided, the cost is based on number of resources, time for campaign and volume, all of which may reduce the cost significantly.

We have performed VRPO's and this is a great way to quickly scale and perform volume recruitment through the technology leveraging tailored panels of agencies.

CONTACTS

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Global Talent On Demand

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