everteam

everteam.e-tender Training

Tuesday, February 5, 2019

AGENDA

01 Overview

02 Definition

03 Key Benefits

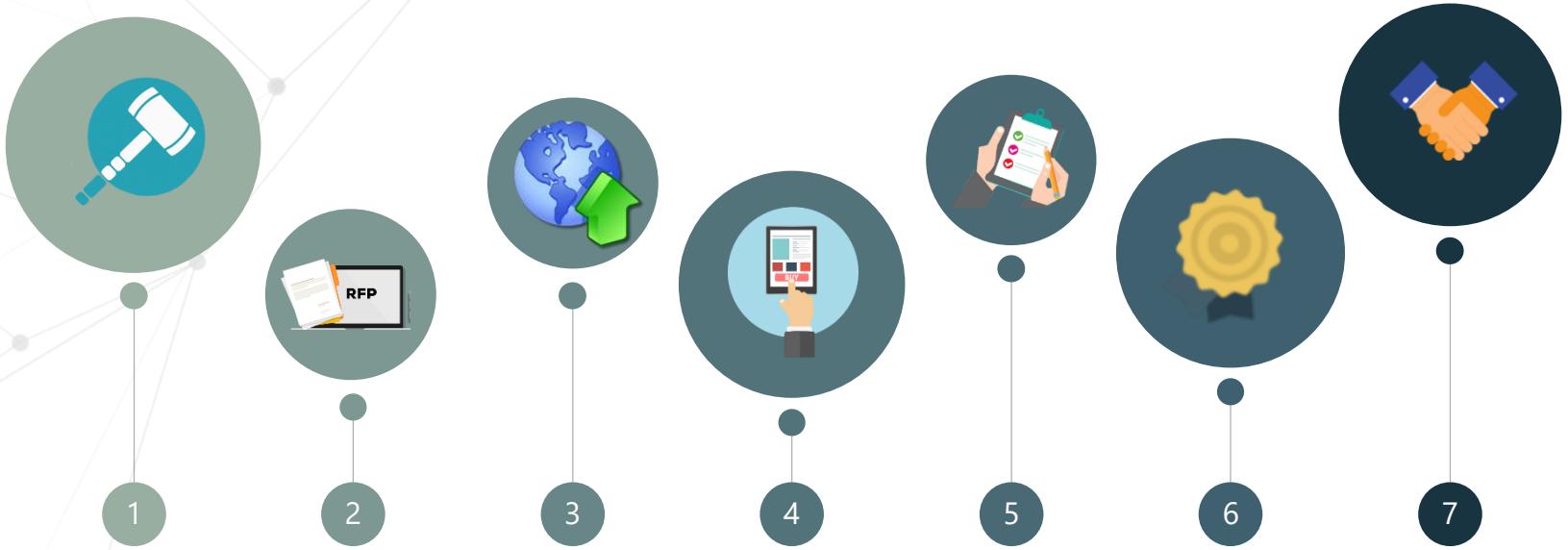
04 Features

05 Demo

Overview

06
Lack of monitoring
01
Process standardization
05
Different owners and stakeholders
Main Pain Areas
02
Decentralization
Manual processes
04
Paper work
03

Definition


RFP
1
Process of managing a tender lifecycle
2
Initiating RFPs and requests
3
Publishing and inviting vendors
4
Receiving proposals
5
Evaluation
6
Selection and Awarding
7
Contract Management

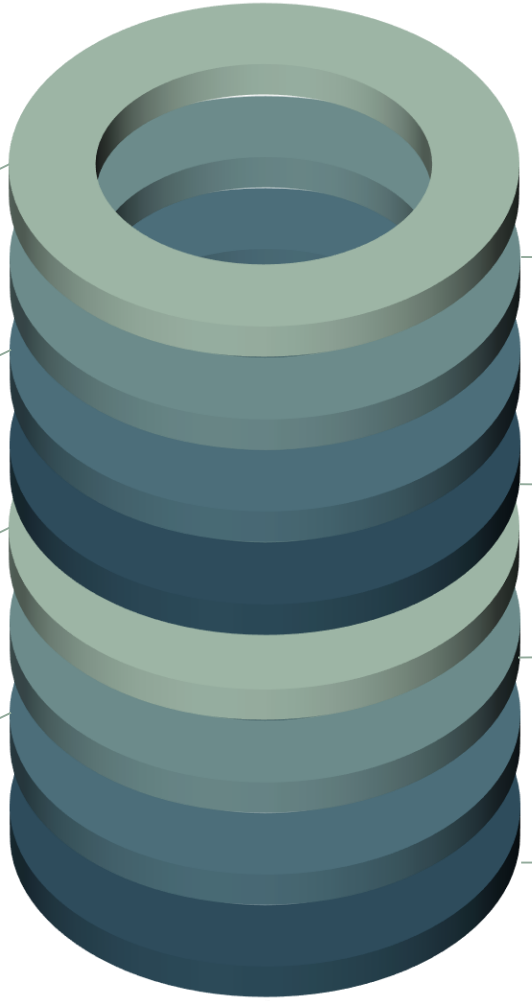
Key Benefits

Norms:
• ISO Compliant
• GDPR

Artificial Intelligence

Culture and tender management local experience

Digital Signature



Data Sources and Connectors

Block Chain

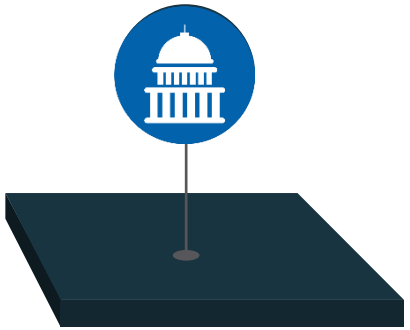
Simplify User Experience

Viewer

Main Actors

Government Entities

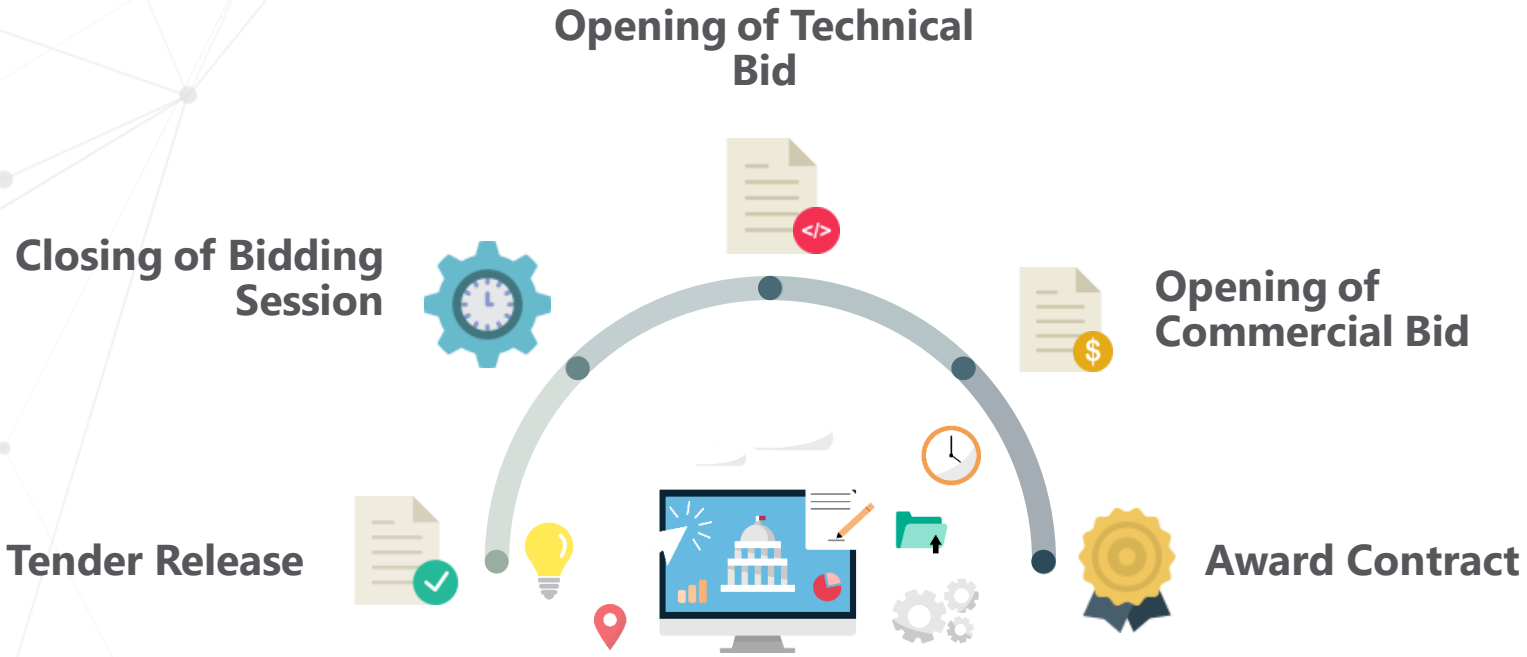
Suppliers



Monitoring and Audit Entities

Government Entities' Tendering Process

The process is dynamic, and can be updated per each entity based on the business modeler.



Government Entities' interactions with the eTendering

Government Entities' interactions with the eTendering

Tendering Types Module

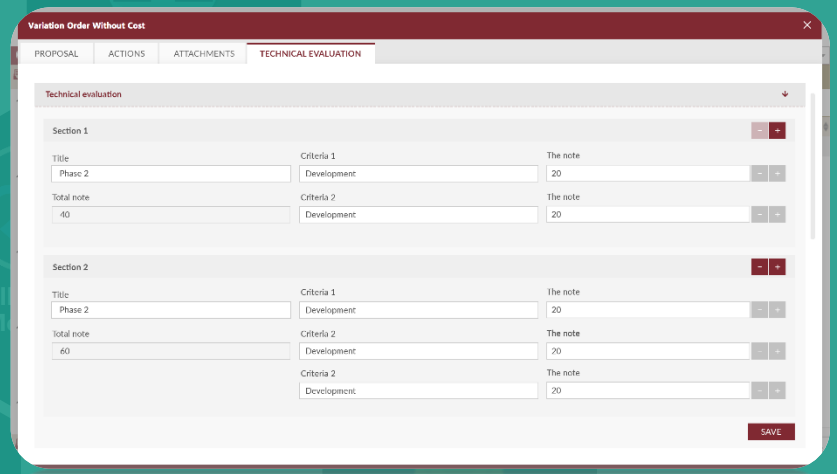
- ✓ Open Tendering
- ✓ Limited Tendering
- ✓ Single Tendering
- ✓ Notice Inviting Tender
- ✓ Expression of Interest (EOI)
- ✓ "Request for" Documents (RFX)
- ✓ Auction
- ✓ Framework Agreement
- ✓ General Terms and Conditions
- ✓ Corrigendum
- ✓ Addendum

Govern Entities' interactions with the eTend

Bidding Module

Bidding Module

- ✓ Single Envelope Bidding
- ✓ Two Envelope Bidding
- ✓ Multiple Envelope Bidding



Rules Engine
Tendering Types Module
Tender Announcement
Communication & Collaboration
Bidding Module
Tender Status Tracking
Award of Contract

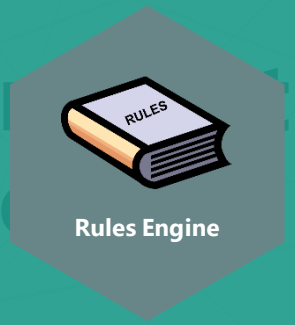
Government Entities' interactions with the eTendering

Tender Announcement

Tender Announcement

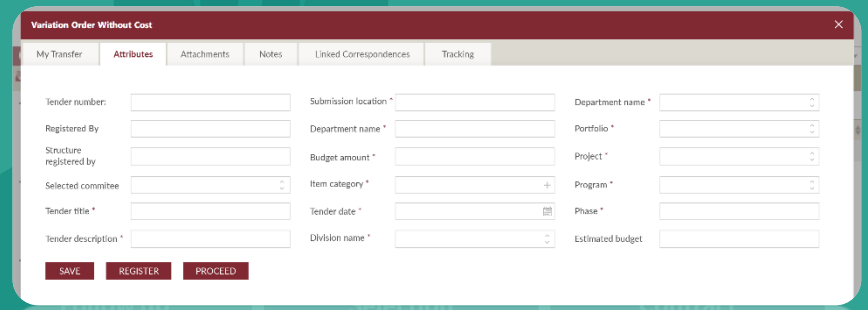
- ✓ Announce tenders along with the capability to pre-announce a tender within number of days in advance of when the actual tender process starts and the RFP is published

Govern Entities' interactions with the eTend



Rules Engine

- ✓ Splitting Rules
- ✓ Bid Currency
- ✓ Completion Period
- ✓ Bid Validity Period

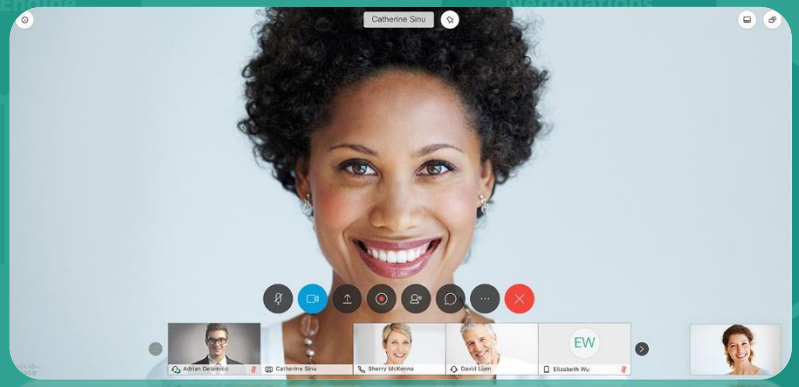


Gover[illegible] Entities' interactions with the eTende[illegible]

Communication & Collaboration

Communication & Collaboration

- ✓ Multiple Committees:
  - Online Committee
  - Offline Committee
- ✓ Virtual Meetings



Rules Engine

Negotiations

Tendering Types Module

Tender Announcement

Contract Management

Bidding Module

Tender Status Tracking

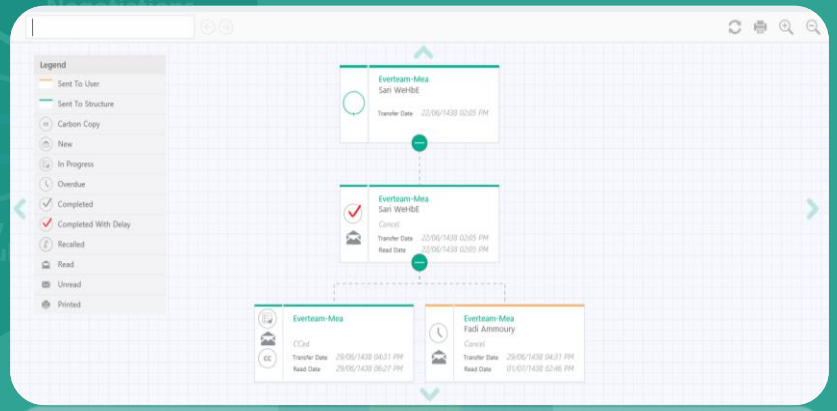
Award of Contract

Entities' interactions with the eTende

Tender Status Tracking

Tender Status Tracking

- ✓ Tracking all tenders from the date of initiation till the closing date
- ✓ Built-in timer
- ✓ Approval workflow
- ✓ Tracking tender status



Rules Engine

Tendering Types Module

Tender Announcement

Communication & Collaboration

Bidding Module

Tender Status Tracking

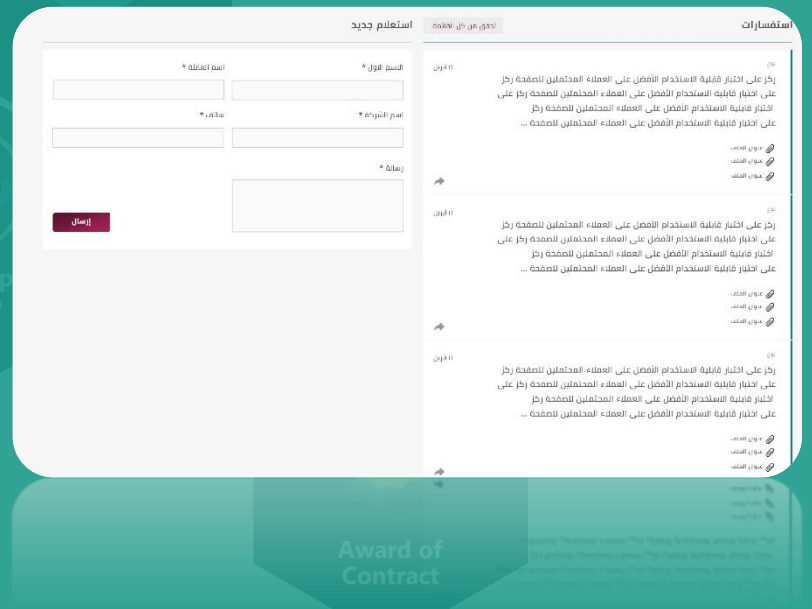
Award of Contract

Government Entities' interactions with the eTendering Platform

Follow up Module

Follow up Module

- ✓ Follow up the tenders that are under review or under processing and evaluation
- ✓ Notifications for reminders if no action was taken

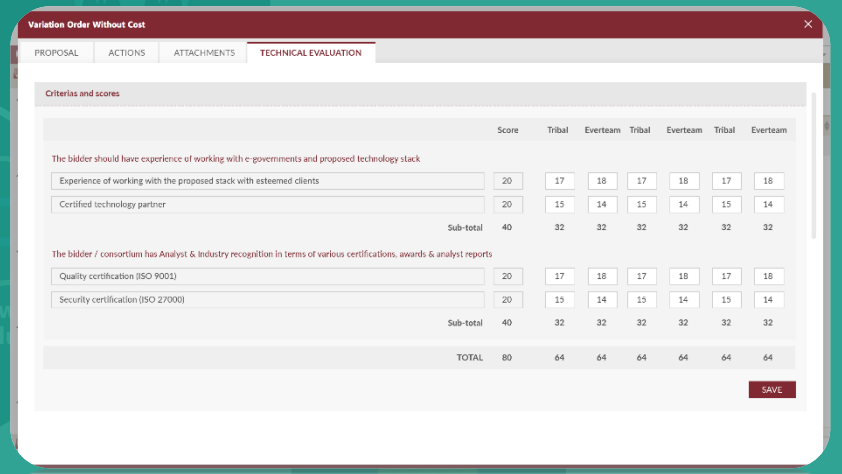


Government Entities' interactions with the eTender

Negotiations

Negotiations

- ✓ Several types of negotiation processes covering the all tender types (RFI, RFX, and Auctions…)

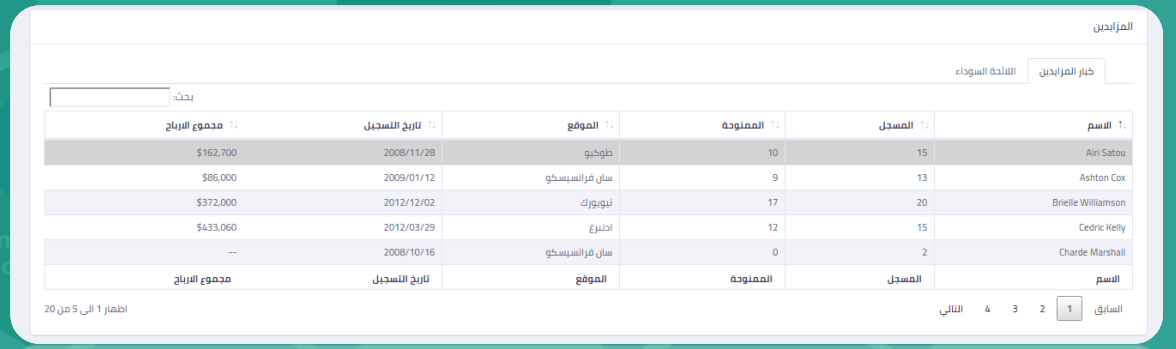


Government Entities' interactions with the eTender

Selection Module

Selection Module

- ✓ Cost-Based Selection
- ✓ Quality-cum-Cost Based Selection (QCBS)



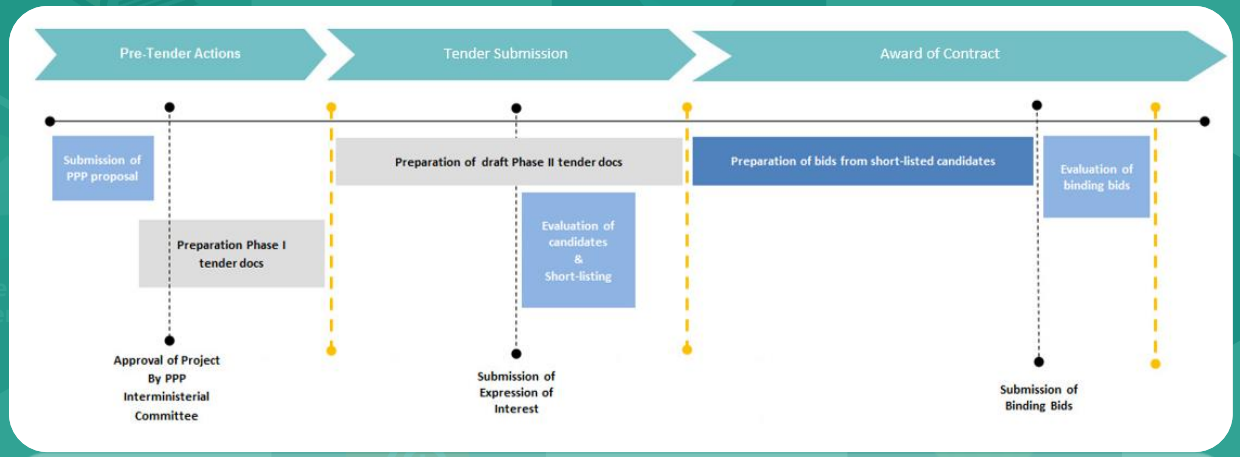
الاسم	المسجل	الممنوحة	الموقع	تاريخ التسجيل	مجموع الارباح
Airi Satou	15	10	طوكيو	2008/11/28	$162,700
Ashton Cox	13	9	سان فرانسيسكو	2009/01/12	$86,000
Brielle Williamson	20	17	نيويورك	2012/12/02	$372,000
Cedric Kelly	15	12	ادنبرغ	2012/03/29	$433,060
Charde Marshall	2	0	سان فرانسيسكو	2008/10/16	--
الاسم	المسجل	الممنوحة	الموقع	تاريخ التسجيل	مجموع الارباح

Government Entities' interactions with the eTendering Platform

Award of Contract

Award of Contract

- ✓ Award of contract process after the evaluation and shortlisting of the suppliers



Government Entities' interactions with the eTender

Contract Management

- ✓ Contract Request
- ✓ Authoring
- ✓ Negotiation
- ✓ Approval
- ✓ Execution
- ✓ Obligations management
- ✓ Contract Amendment
- ✓ Audit & Reporting
- ✓ Renewal

Suppliers' interactions with the eTendering

The process is dynamic, and can be updated per each supplier based on the business modeler.

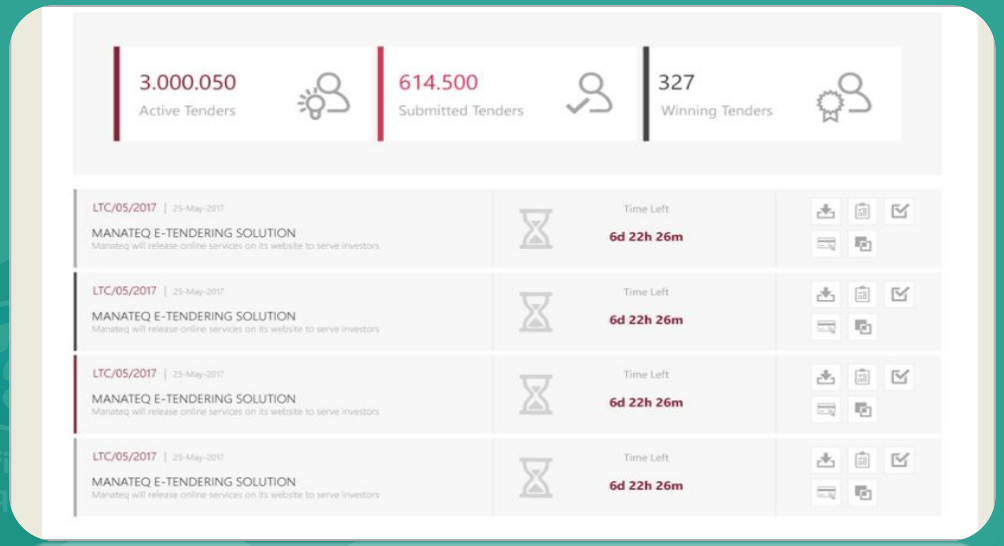
Suppliers' interactions with the eTendering

Suppliers' interactions with the eTendering

Tender List Module

Tender List and Download

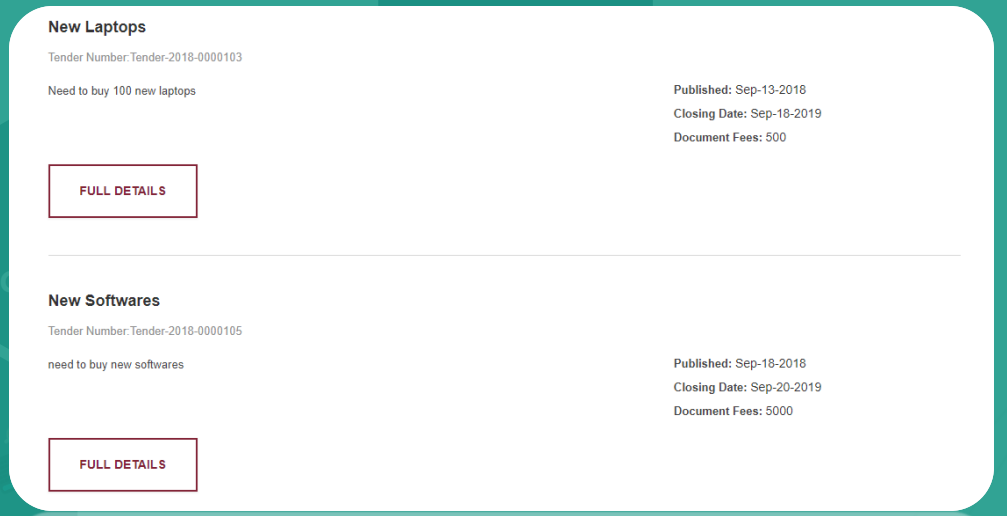
- ✓ Public and Private tender lists
- ✓ Tender invitations
- ✓ Tender Purchase
- ✓ Download tender Documents
- ✓ Submit inquiries if there is any
- ✓ Request for Extension
- ✓ Regret Letter
- ✓ Other inquires



Supplier interactions with the eTendering

Bid Responses Module

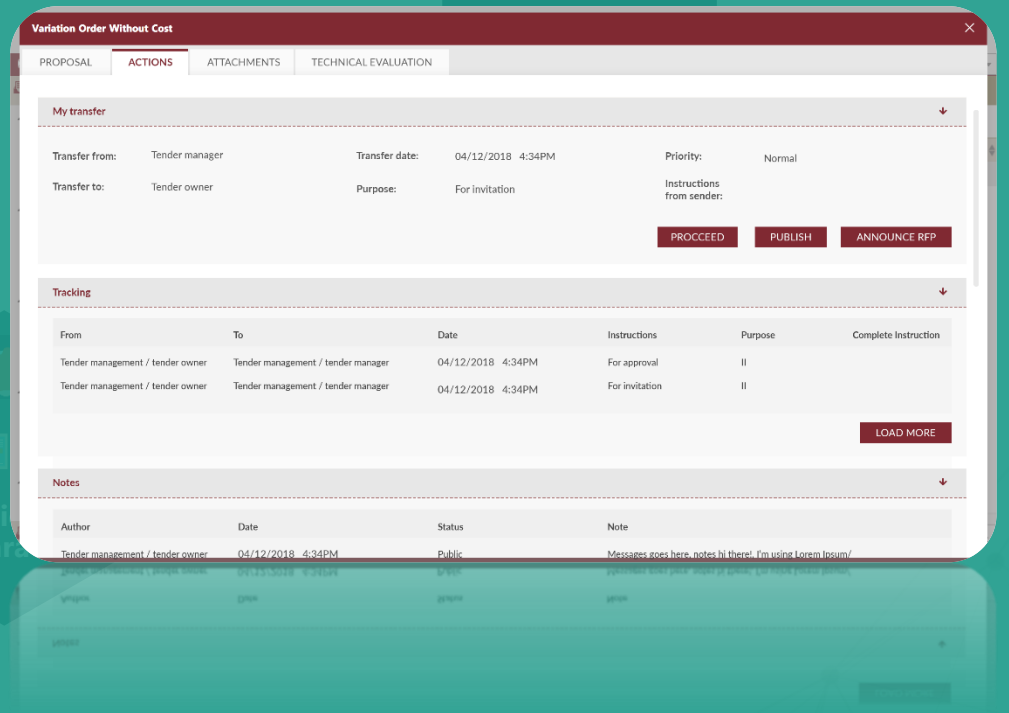
- ✓ Full Bid Response
- ✓ Technical Bid Response
- ✓ Commercial Bid Response



Supplier interactions with the eTendering

Procurement Category

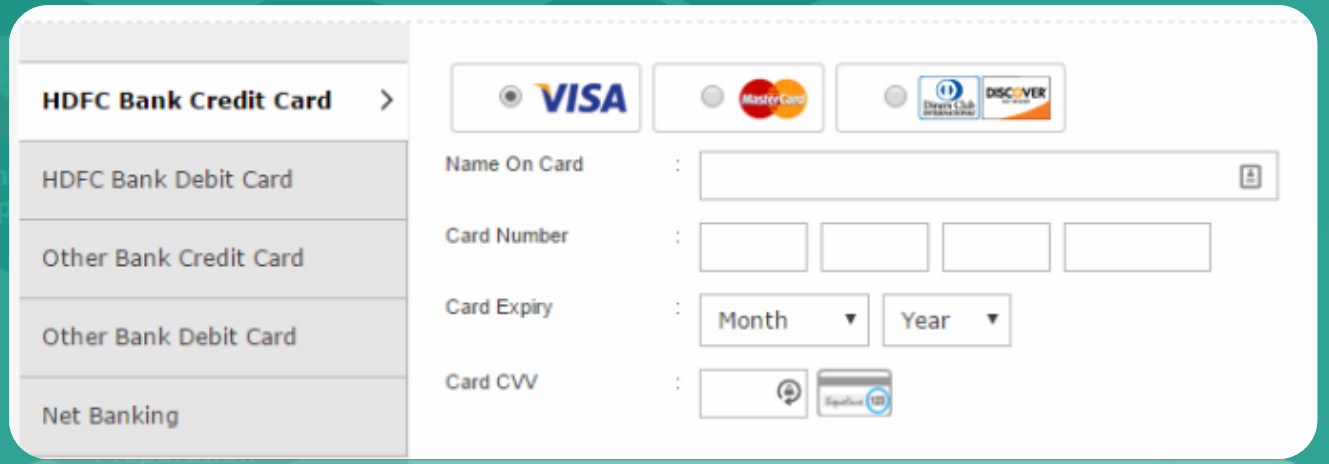
- ✓ Supplier classification based on the trade license activities, or based on prequalification criteria



Supplier Interactions with the eTendering

Perform Payment

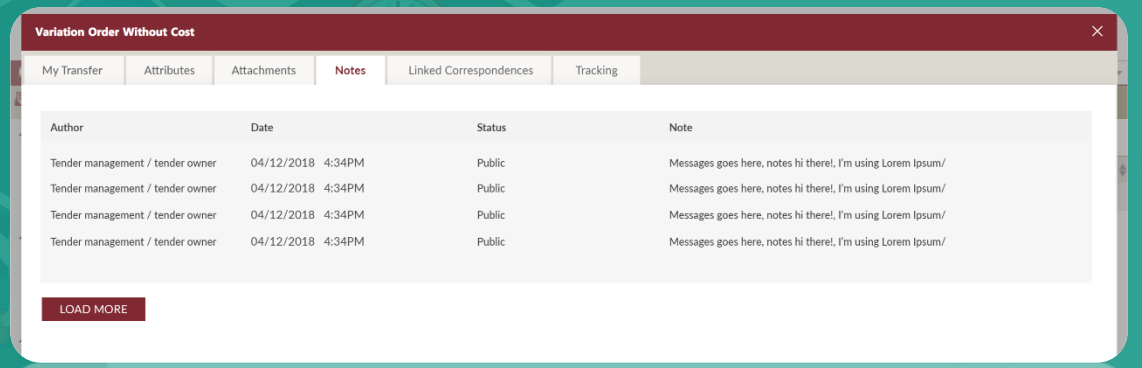
- ✓ Electronic payment process including validation, aggregation, formatting and secure transmission of payments to financial institutions and payment systems
- ✓ Refund a payment
- ✓ Track all transactions made on the system



Supplier interactions with the eTendering

Envelop Preparation

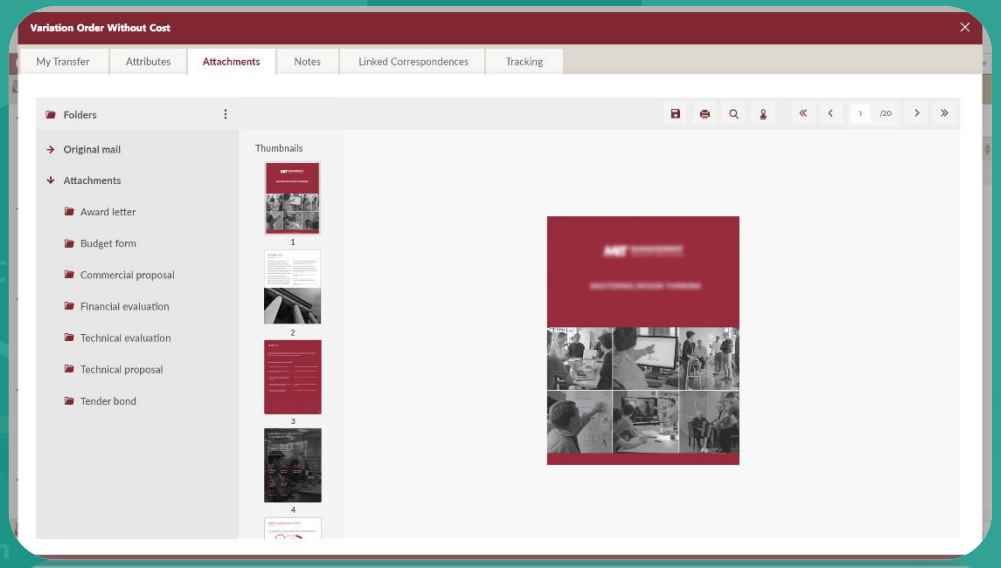
- ✓ Required tender documents such as forwarding letter, authorization letter, commercial and technical bid, along with additional attachments



Supplier interactions with the eTendering

Bid Preparation

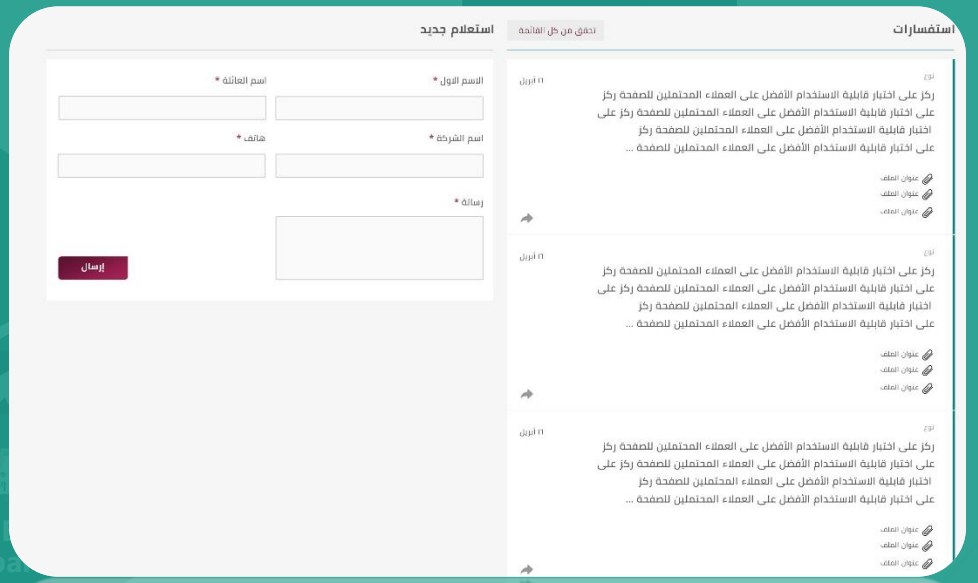
- ✓ Creating a draft response
- ✓ Working on the same bid providing versioning control and publishing workflow



Supplier interactions with the eTendering

Clarification Request

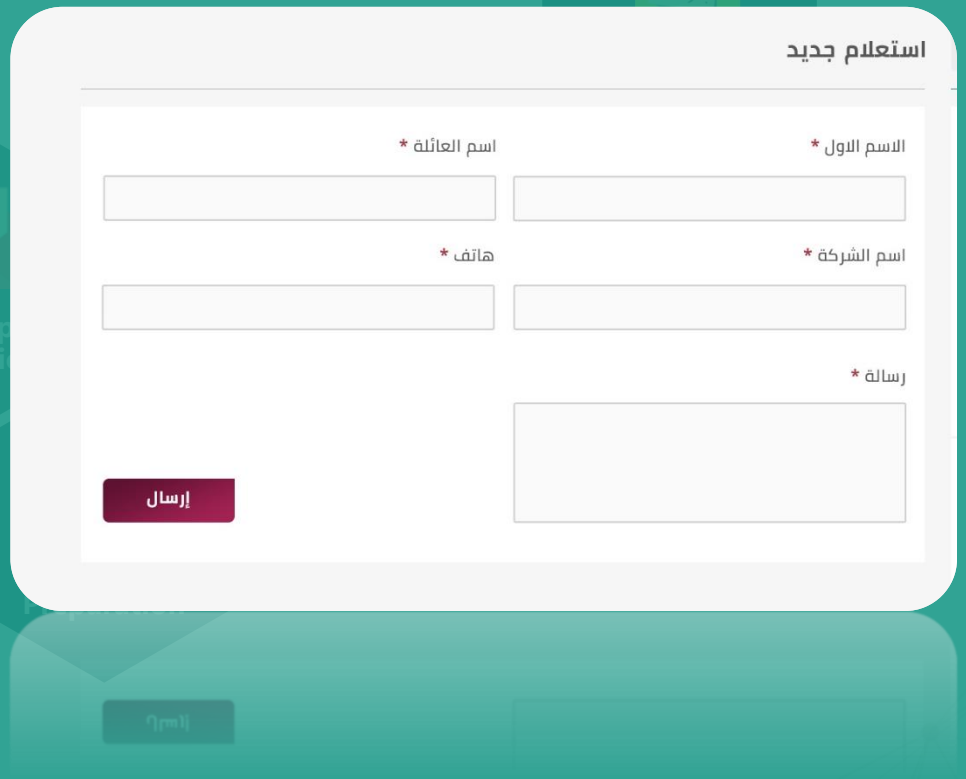
- ✓ Fill in a clarification form concerning the bid within the posted clarification period



Supplier interactions with the eTendering

Request for Extension

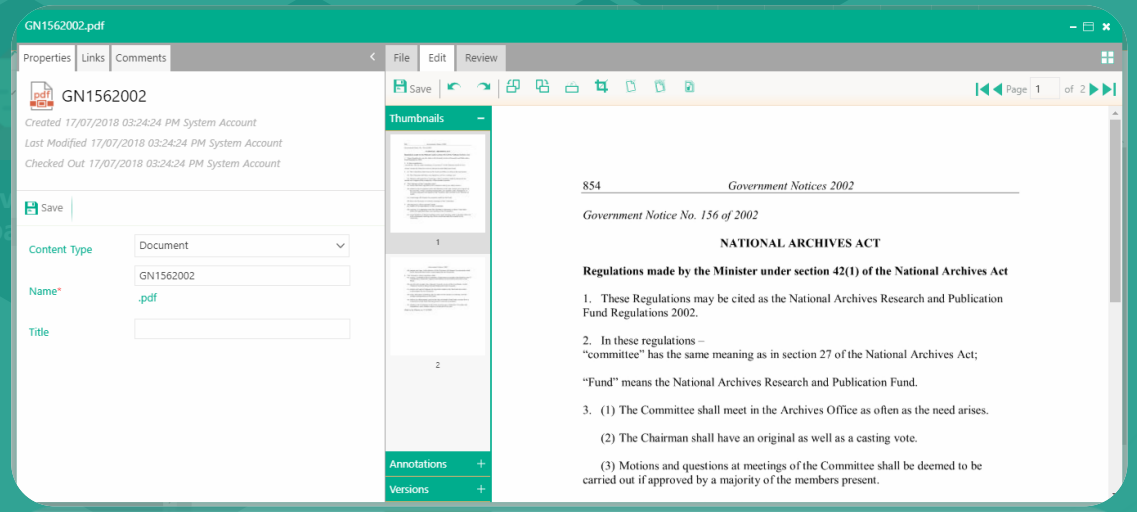
- ✓ Extension request for the date of submission



Supplier interactions with the eTendering

Apology Letter

- ✓ Apology letter providing suitable reasons
- ✓ Tracked by government entities to monitor the suppliers' behavior
- ✓ Sending alerts to Concerned Entity



Full Monitoring and Auditing

Live Monitoring

Data & Business Analysis Dashboards

Full Auditing

Full Monitoring and Auditing

Live Monitoring

Live Monitoring

- ✓ Track the status of the system in use and its overall operations
- ✓ Observe and record all activities in place
- ✓ Figure and sum up any available or expected warning of failures, defects or problems
- ✓ Work on any updates or modifications required with the system for any improvement

Full Monitoring and Auditing

Data & Business Analysis Dashboards

Live Monitoring

Data & Business Analysis Dashboards

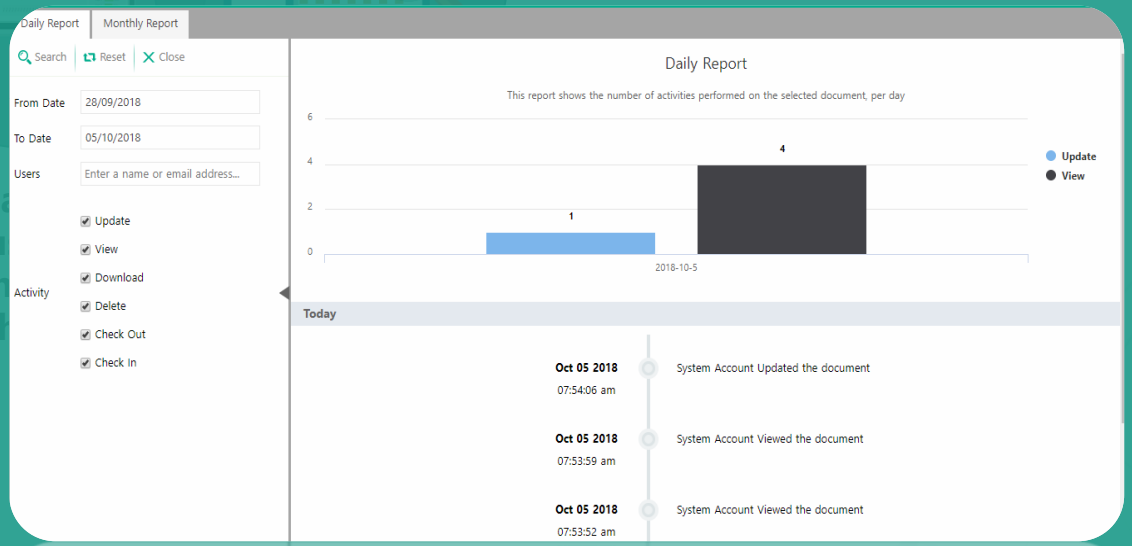
- ✓ Analyze large volumes of data
- ✓ Define any report
- ✓ Business intelligence analysis purpose

Full Monitoring and Auditing

Full Auditing

Full Auditing

- ✓ Full auditing process and tender timeline availability
- ✓ User Tracking
- ✓ Monitor a certain supplier or entity
- ✓ Complete history or log of any activity being performed in the system on any item in the platform

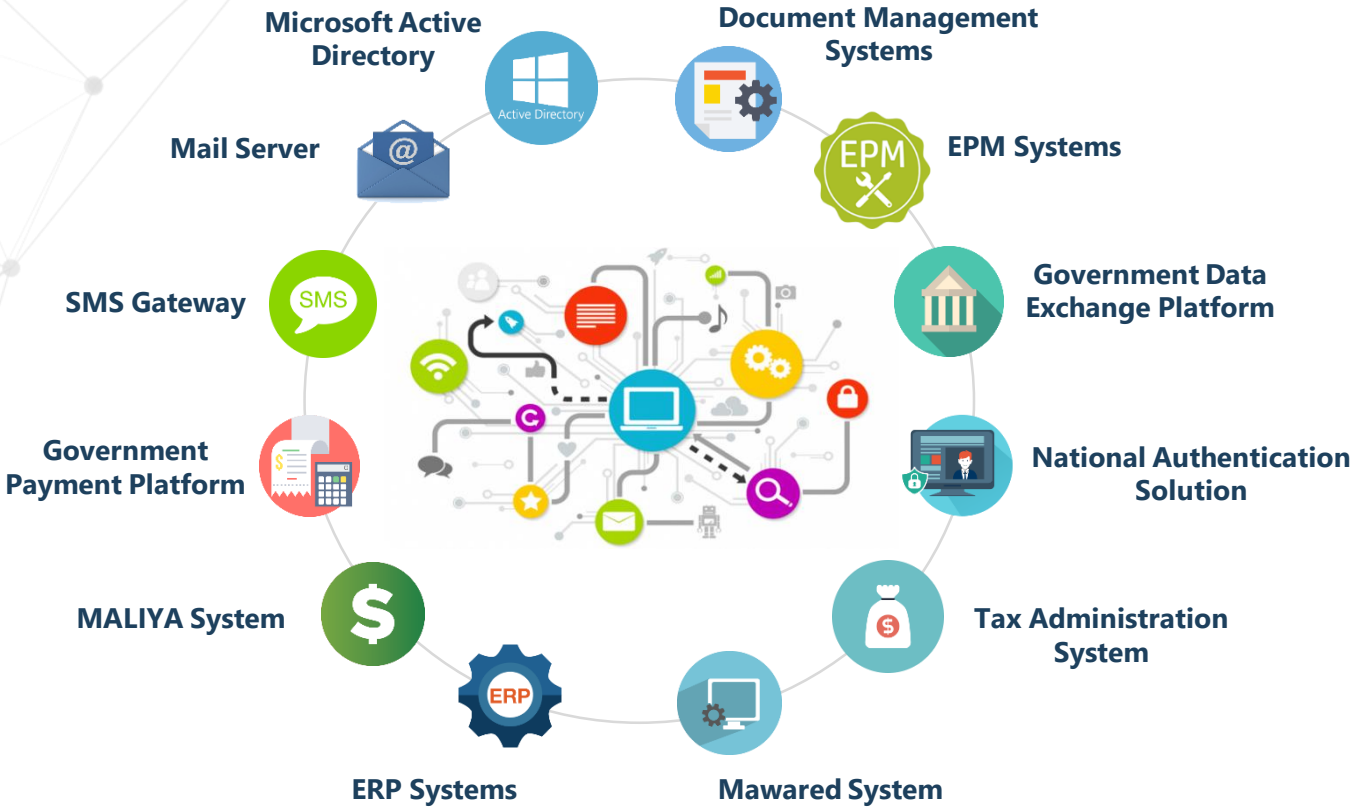


Scalability Components

Common Components

1. Billing Module
2. User Management
3. Search Engine
4. Audit Trail
5. Backup & Recovery Module
6. Reporting Engine Module
7. Alerts & Notifications

Flexibility



Security

Permissions Management

- Inclusive: the users specified in the Permission section will see the annotation.
- Exclusive: the users specified in the Permission section will not see the annotation.

Y-Archiving

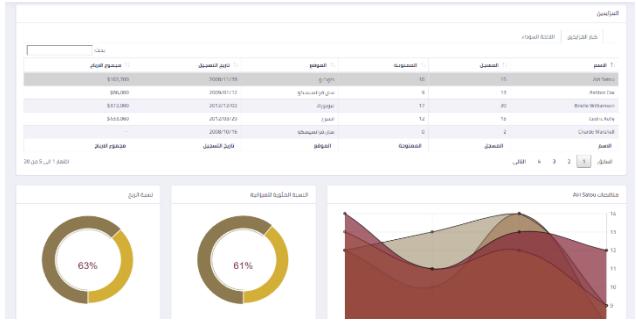
This module allow a sealed document to be secured in several sources of data with high hashing and encryption levels.

Compliant with National Security Standards in

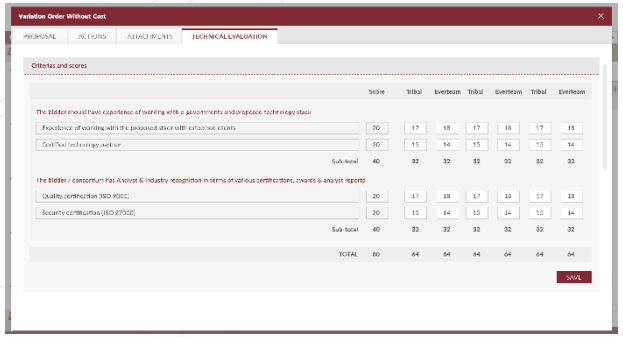
- e-Accessibility Policy
- Personal Data Protection Law
- Critical Information Infrastructure Protection (CIIP) Law
- National Information Assurance Policy (NIAP)
- Open Data Policy

Demo

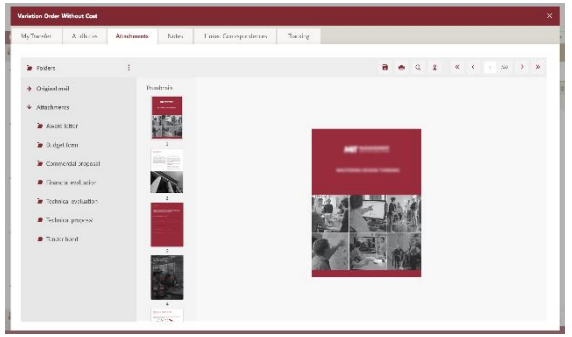
مناقصات
1480$
مزادات
1250$
عروض أسعار
1600$
طلب الحصول على معلومات
20 طلب



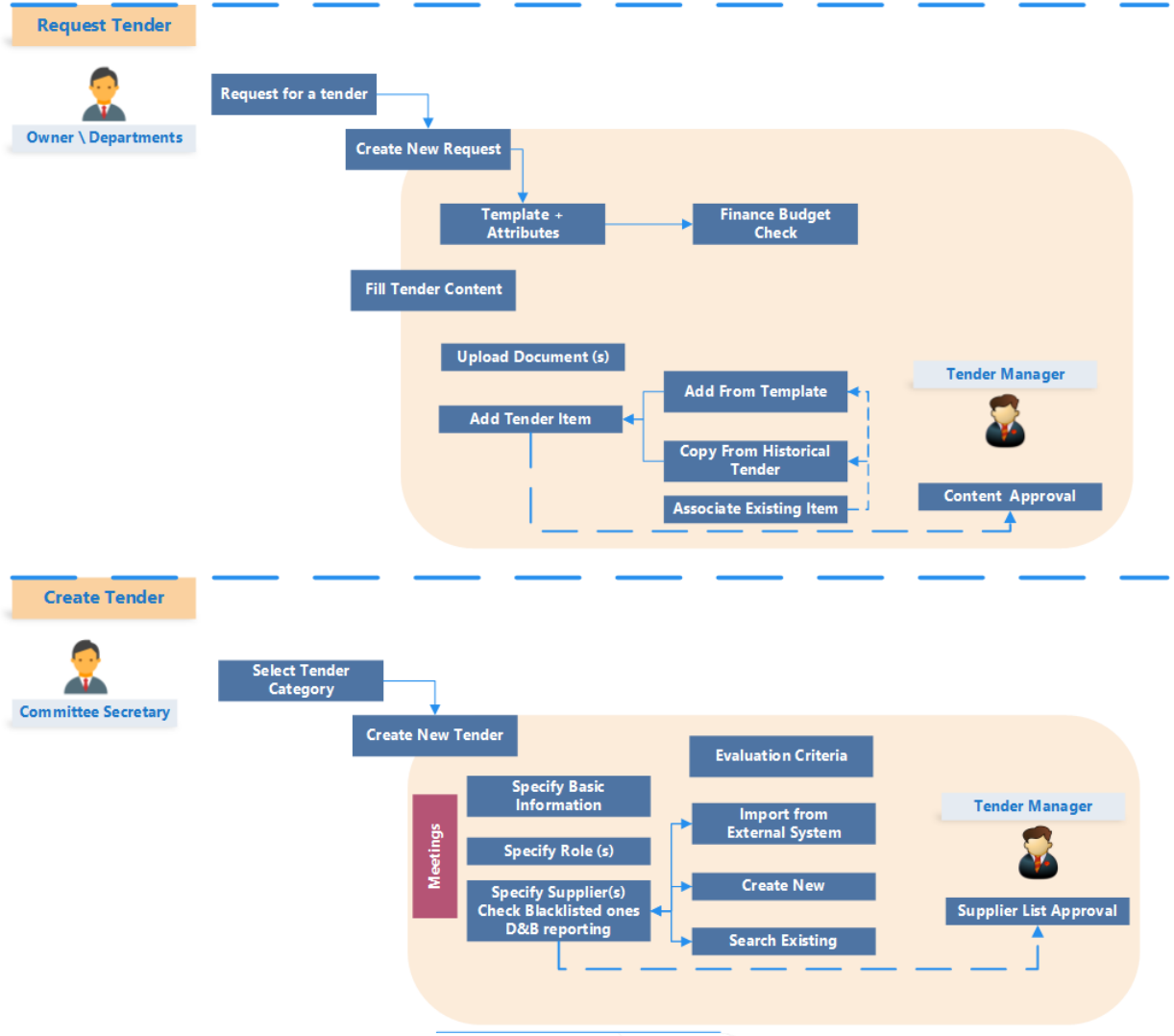
طلبات مناقصات
٧٢ قيد التحضير
٧ جديد
٤٩ مرسلة
طلبات الحصول على معلومات
٧٢ قيد التحضير
٧ جديد
٤٩ مرسلة
جدول أعمال اجتماع
٧٢ قيد التحضير
٧ جديد
٤٩ مرسلة
طلبات المزايدة
٧٢ قيد التحضير
٧ جديد
٤٩ مرسلة


Variation Order Without Cost
TECHNICAL EVALUATION
Criterias and scores

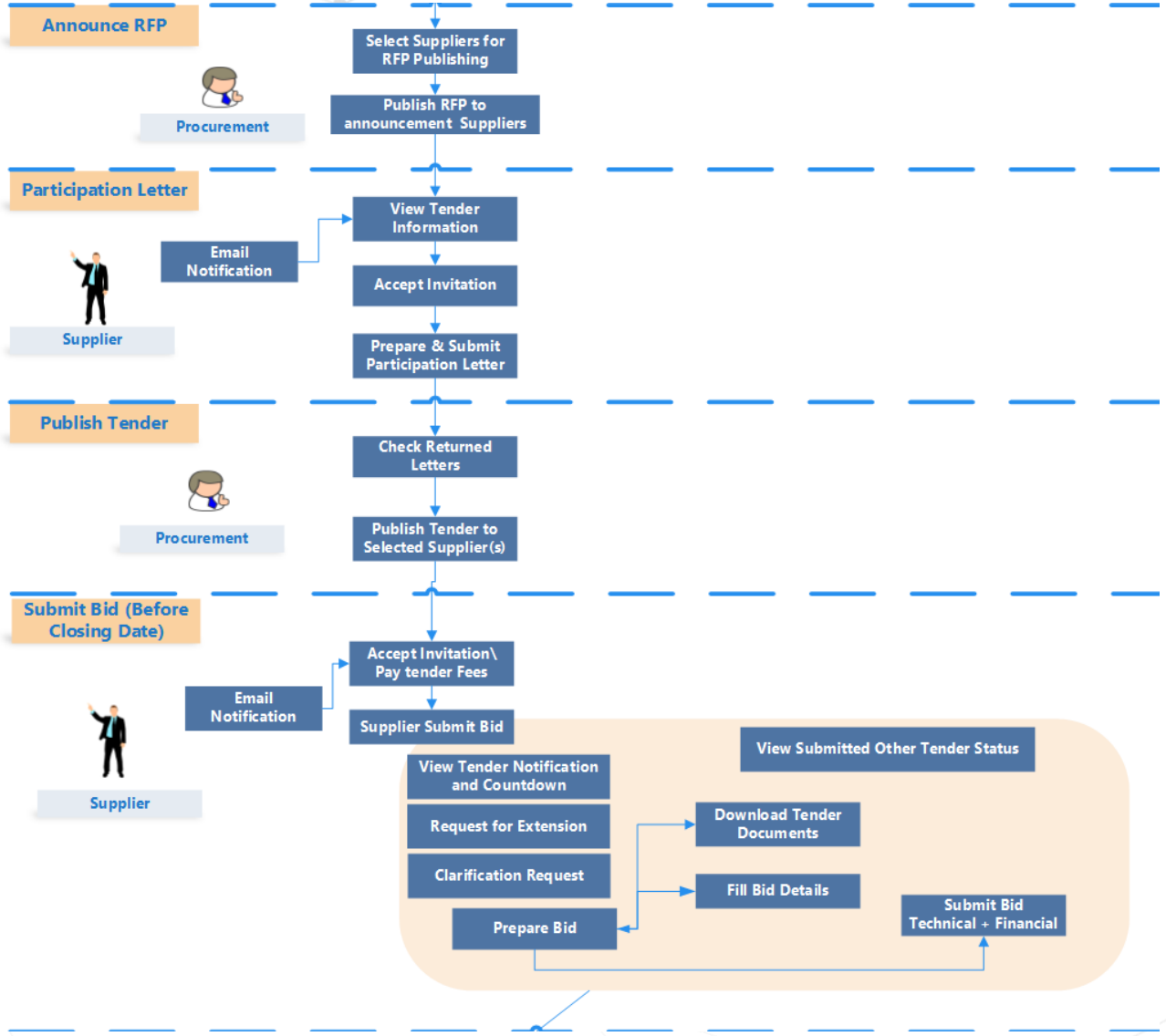
اجمالي المزايدين
30
عدد مرات التحميل
90
المناقصة السوداء للمزايدين
7
مناقصات مجازة
64


Variation Order Without Cost

Demo Scenario



Demo Scenario



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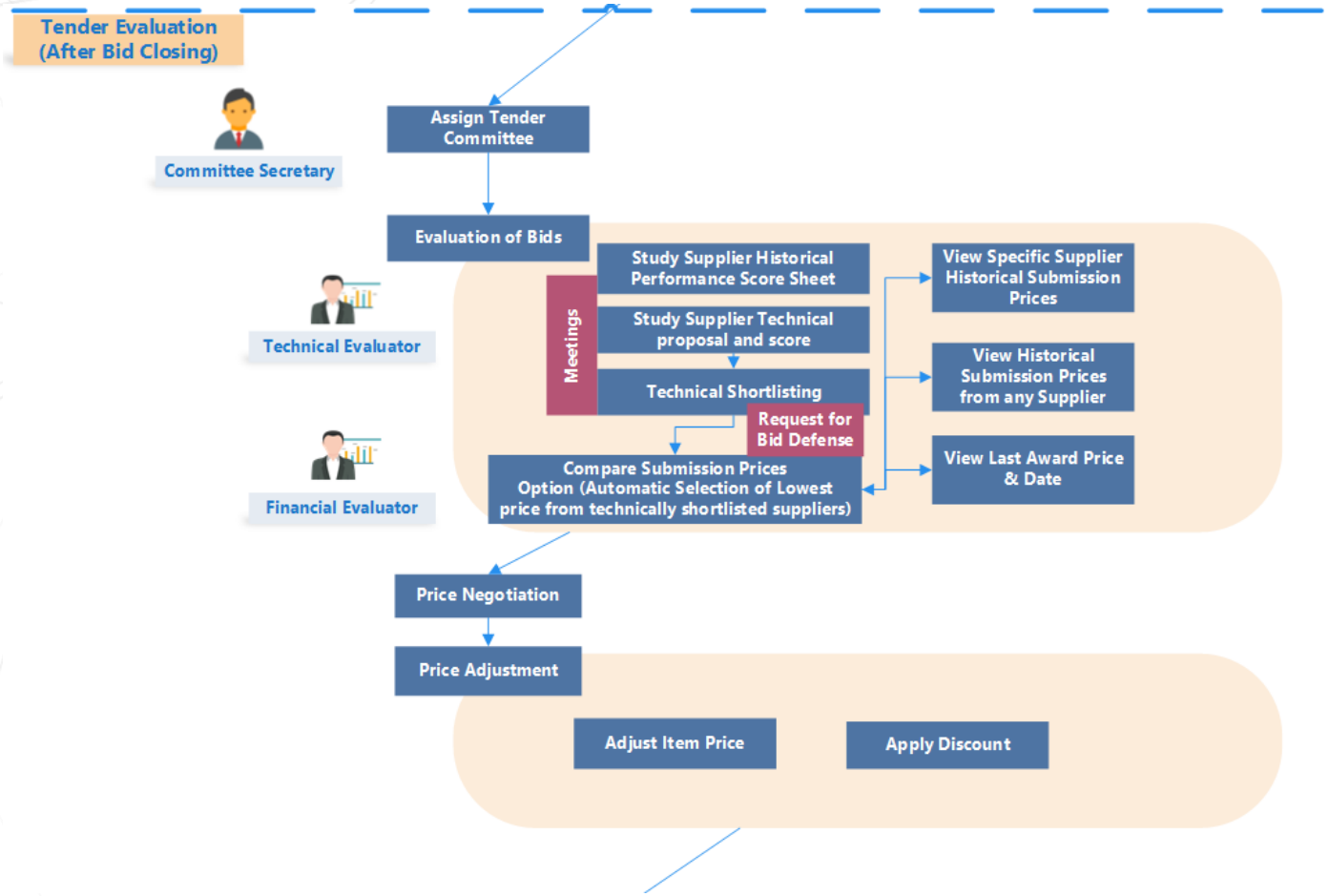
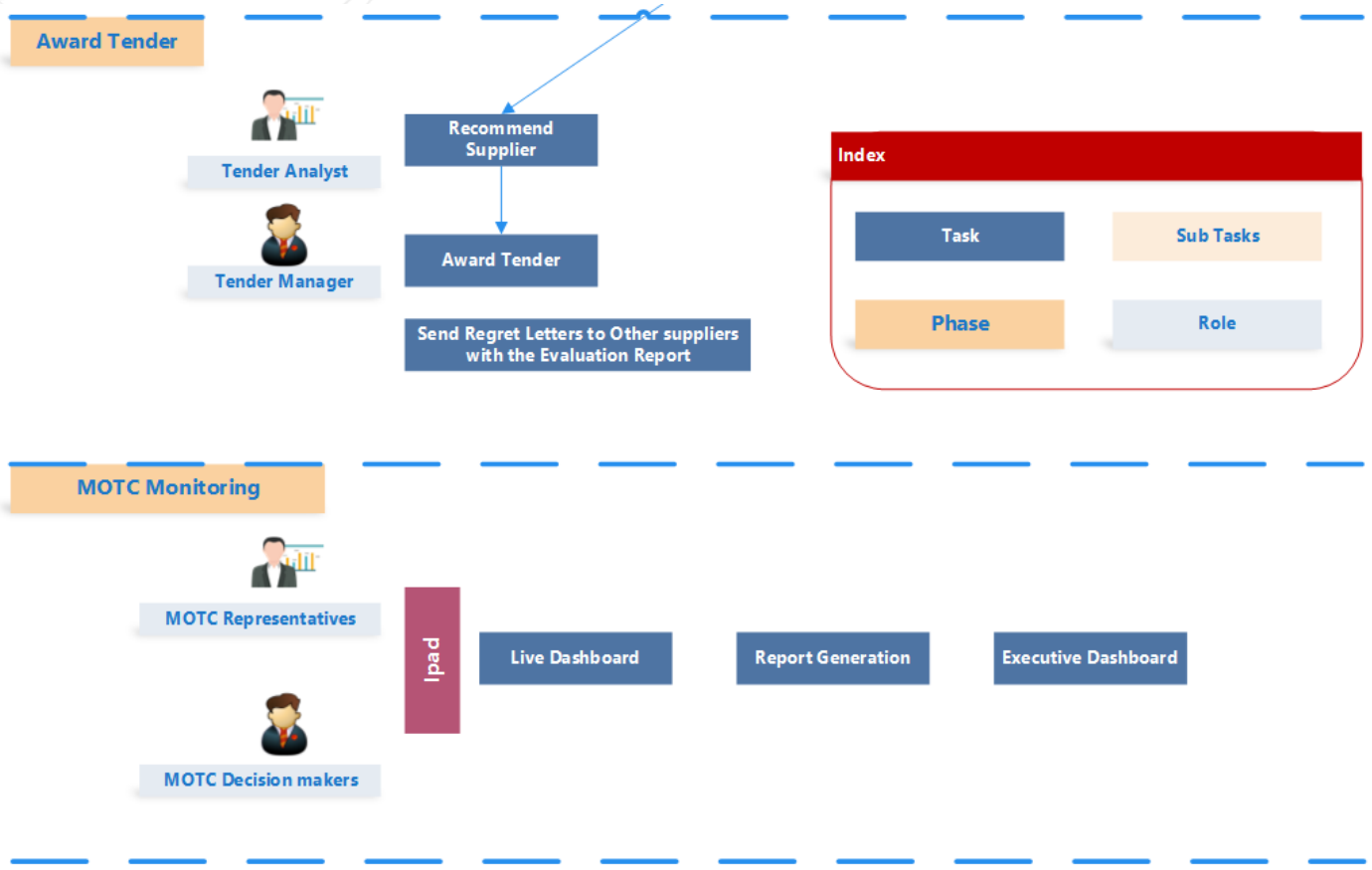


Demo Scenario



THANK
YOU