

# CPQ & Sales Engagement Now Inside Your Microsoft Dynamics 365 for Sales

DealHub helps your sales team achieve and win more deals, reducing sales cycle duration, reducing admin work, ensuring consistency and providing a great customer experience!



## Streamline the Sales Process

DealHub enables line of business teams to collaborate around each deal with a streamlined workflow, ensuring higher productivity and faster results.



## Personalize the Buyer Experience

Give the Buyer everything they need to make an informed decision in one personalized Deal Proposal website.



#### Gain Unique Buyer Insights

Act on unique buyer insights and close deals more effectively. See buyer and stakeholder engagement in all deal stages, and forecast more accurately.



## Faster Time to Value

With DealHub there's no programming.
Simply configure the functionality you need and start working. We extend your natural way of working within Microsoft Dynamics.

### DEALHUB BOOSTS SALES KPIs



Increase in active selling time



Faster response to customers



Higher win rates



# DealHub brings new capabilities to your Microsoft Dynamics CRM:



#### Configure-Price- Quote (CPQ)

Generate professional quotes in minutes, not hours. Enable sales reps to select the right configurations for each customer and ensure consistency in pricing, discounting and approvals.



#### Sales Playbooks

Unify sales execution with clear guided selling workflows, collecting all the relevant information and turning it into actions.

Help sales reps make the best decisions and drive deals forward.



## Content Sharing & Engagement

Keep the sales conversation going with a rich user experience: a micro-website for each deal, centralizing personalized content (case studies, decks, videos, agreements and more) to engage with your buyers.



### AWARD-WINNING PLATFORM









READY TO BOOST YOUR SALES PROCESS?

## Contract Management & E-signature

Dynamically generate corporate agreements, contracts and legal documents, then automatically send for review or e-Signature. Avoid slowdowns and mistakes, while collaborating with all deal stakeholders.



#### **Real-Time Deal Alerts**

Get real time analytics on buyer activity. Help sales reps easily identify engaged prospects. Contact us to schedule a personalized demo meeting

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