Lead.Assign.Distribute

Lead Assignment in Dynamics 365 CRM

Key Features

Round Robin Algorithm
Leads are distributed fairly with the use of Round Robin method.

User Capacity
Leads are assigned depending upon the capacity of individual users.

Selection Criteria
Distribute Leads on the basis of priority or criteria.

Entity Support
Supports any OOB as well as Custom Entities.

Dashboards
View and Analyze distribution of Leads through charts and graphs.

Lead.Assign.Distribute

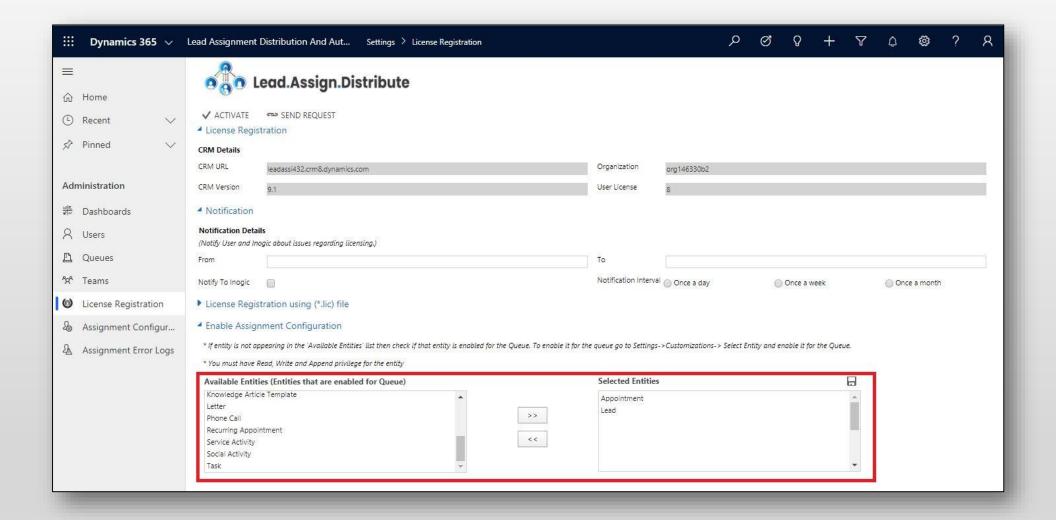crm@inogic.com

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Available For

SUPPORTED VERSIONS

- MICROSOFT DYNAMICS 365 v9.x and above

DEPLOYMENTS

- ON-PREMISES
- DYNAMICS 365 ONLINE

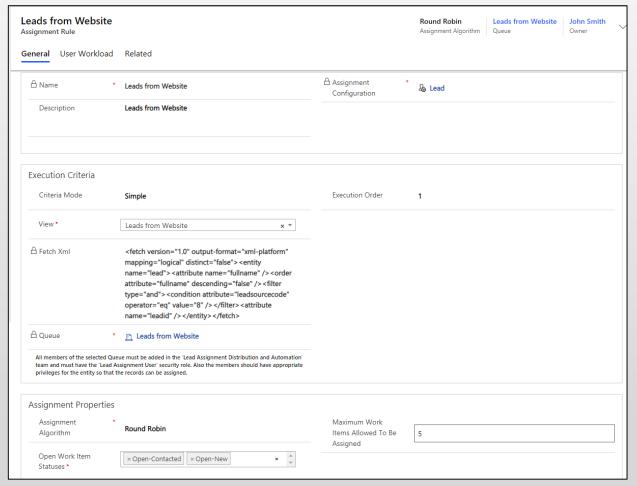**Lead.Assign.Distribute**

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Configure Entities for Auto-Assignment

Assign Leads based on Rules using Round Robin or Capacity Algorithm
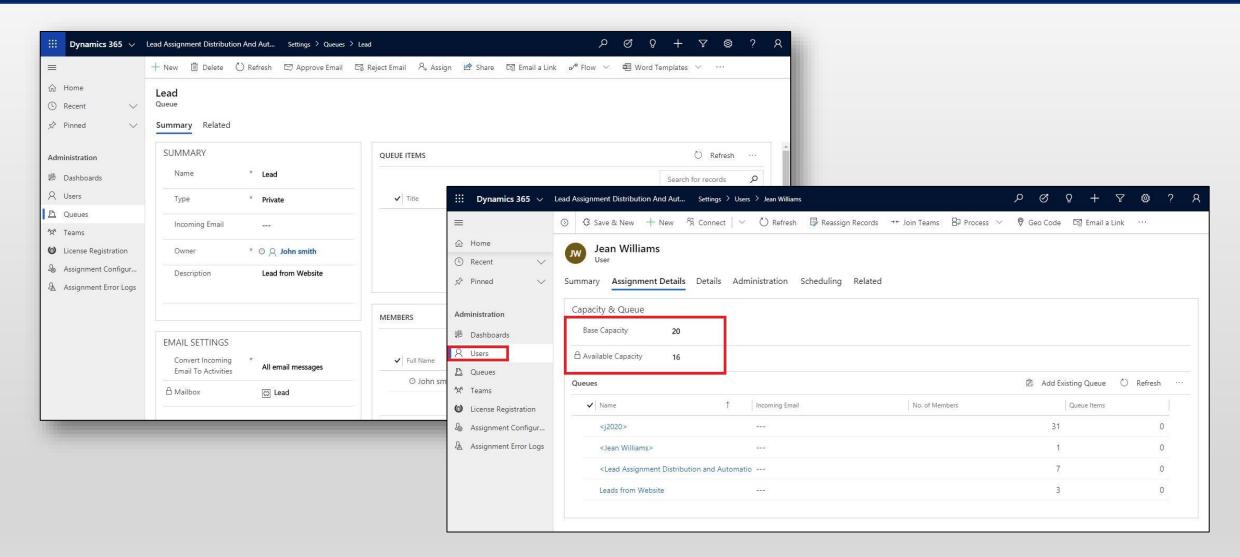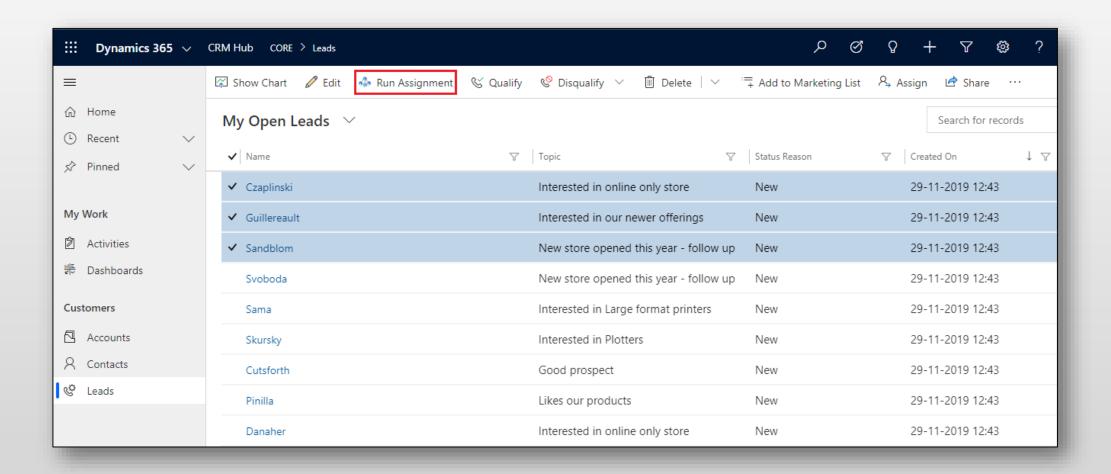

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Lead Assignment Use Case Diagram
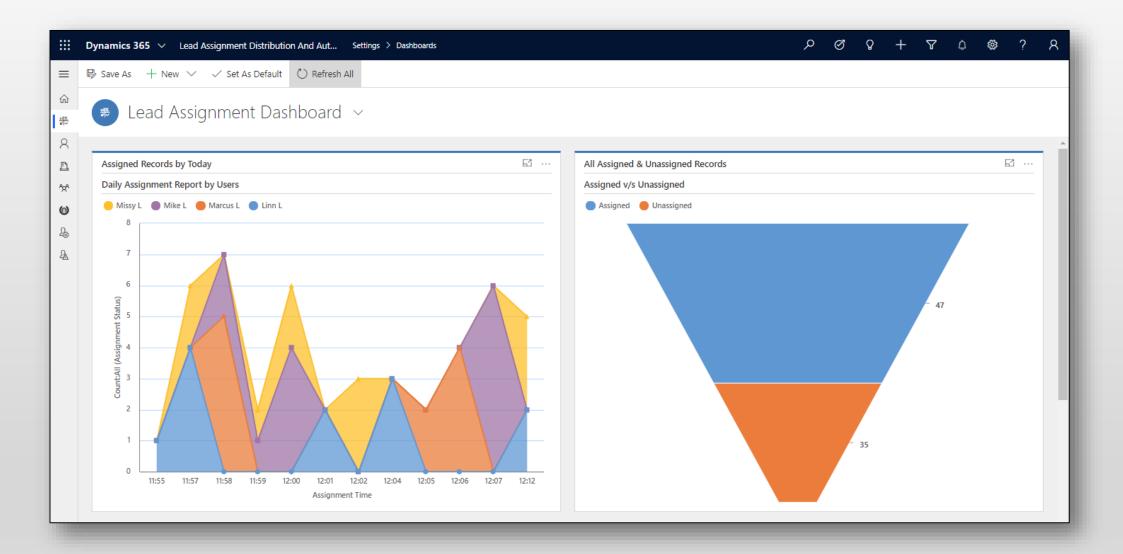
Create Private Queues & Mention Per User Capacity

Assign Existing Leads with Run Assignment Button

Dashboard Visualization

Next Steps

Learn more about **Lead Assignment Distribution & Automation** today.

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