

# Scale, Automate and Control your Amazon Business with the Amazon Marketplace Connector for Microsoft Dynamics 365 for Finance & Operations

# **DYNAMICS 365 PARTNER PROFILE: ESYON GmbH**

The Amazon Marketplace Connector is a fully integrated app for easily managing Amazon marketplaces (both FBA & FBM) worldwide directly out of your ERP system. As a Microsoft Dynamics 365 Partner and Cloud Solution Provider (CSP), ESYON provides integrated solutions to enable ERP-controlled Omnichannel Retail business out of Microsoft Dynamics 365.

# WHAT WE OFFER



# **Product Catalog Upload**

Upload your products directly from Microsoft Dynamics 365 to the assigned marketplace – with all attributes, prices, sales taxes and SKU/ASIN numbers managed in Microsoft Dynamics 365.

#### **Buyer Management**

Easily find and monitor your Amazon customers with MS Dynamics 365.



#### **Order Import**

All orders placed on Amazon are immediately transferred to your ERP where you can call up the order status at any time.

# **Stock Synchronization**

Constantly checking inventories is messy. Rely on a precise realtime synchronization of stock levels between Amazon and ERP system.



# **Returns Management**

Benefit by an automated creation of new order documents directly linked to the original orders. Complies with Microsoft Dynamics 365 legislations and takes into account other relevant information such as status of goods and resale values.



# **Pricing & Finance**

Books and displays all Amazon fees at a glance.

Prices can easily be adjusted and supplied via Microsoft Dynamics 365.

Allows different pricing for each marketplace and merchant considering the individual accounts and payment methods in Microsoft Dynamics 365.

# WHAT OUR CUSTOMERS ARE SAYING

"Thanks to the integrated Amazon Marketplace Connector, we can reach our customers directly and increase our sales. We benefit from effective automation where it is needed. This app is a win" – Herbert Widmer, CEO, ZAK designs

# **LEARN MORE**

For more information or to request a demo, visit our website >> www.d365.ms or contact us >>info@d365.ms

# Dynamics 365

To accelerate your digital transformation, you need a new type of business application. One that breaks down the silos between CRM and ERP, that's powered by data and intelligence, and helps capture new business opportunities. That's Microsoft Dynamics 365.



# **KEY SOLUTIONS**

#### **SALES**

Empower sellers with insights to personalize relationships, predict customer needs, and increase sales.

#### **SERVICE**

Exceed customer expectations across self and assisted support with empowered agents that deliver personalized experiences.

# **FINANCE AND OPERATIONS**

Modernize your business operations across finance, manufacturing, and supply chain to drive new growth.

# **TALENT**

Attract the right people and seamlessly onboard, engage, and grow your talent.

# **MARKETING**

Unify sales and marketing content, data, and processes with Adobe Marketing Cloud.

#### START WITH WHAT YOU NEED

Choose from modular applications that are designed for specific processes, roles, and industries – so you can solve a business problem and easily expand to run your entire business in the cloud. Meet the unique needs of your organization with a modern business platform that makes it easy to tailor and extend Dynamics 365 applications – with little to no code development. Quickly build apps, automate workflows, and bring additional data insight into your business with the Microsoft business application platform.

#### **OPTIMIZE PRODUCTIVITY**

Enable greater productivity by seamlessly connecting your business process data with Office 365 and LinkedIn data – surfacing it within familiar tools like Outlook, Excel, and Power BI. Streamline business processes – from lead capture to mobile approvals.

# **INFUSE INTELLIGENCE**

Deliver actionable insights powered by artificial intelligence and the Microsoft cloud that proactively guide employees to optimal outcomes and drive business results. Pull rich analytics from your data with Power BI, build sophisticated business apps with PowerApps, create workflow automations with Microsoft Flow, and bring together all the data you need with Common Data Service.

## **ADAPT TO CHANGE**

Easily tailor, extend, connect, and build applications with a modern platform and little to no code development so you can meet your specific business needs. Create apps that work across Windows, iOS, Android, and web using PowerApps.

**Learn more:** www.microsoft.com/dynamics365

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