



Setup

- Contract Service type & template
- Business Process Management
- Milestone type & template

Cost

- Cost code
- Markup factor, Contribution ratio, Markup %
- Work where-used

Quot

Cont

- Service contract details → CBS
- Contract lines cost/sales prices update
- Quotation structure : import / export

Contract version

- Contract revision
- Changer order management

Offer

- Document management
- Project quotation



• Procurement library (procurement library) • Work library and work-item

- Formula and long description(s)

Work

- Work definition and Work designer
- Item and service search (hierarchical or not)
- Work where-used

Work calculation

• Item cost/sales prices update

Case

• Item and work definition Case management

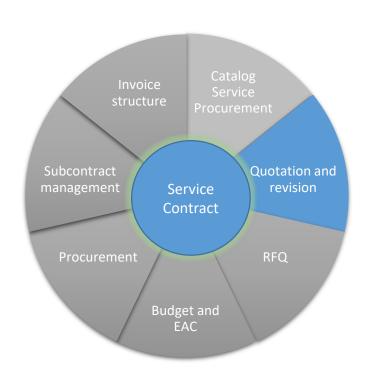
Market price control

Wk-Sp

Libra

Cost

• Dedicate workspace item/work definition management



Oppor

- Opportunity (CRM Synch)
- Service contract relation

Sruct

- Service contract header, SharePoint, responsibility..
- Service contract lines (lot) and versions
- Service contract automatic reports

Detail

- Service contract structure (chapter and Work)
- Service contact detail (component, option)
- Copy/paste and item search

Manag

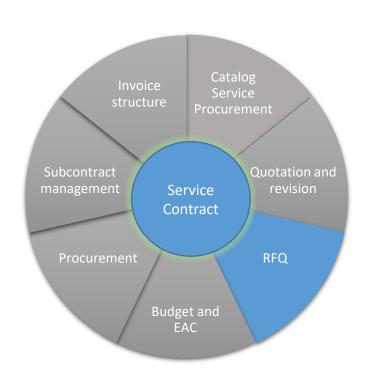
- Service contract query and hierarchical update tool
- Case management for service contract
- Import/export service contract

Project quotation for quotation and change order
Service contract change order and Revision

Quote

• Project quotation with WBS and forecasts based on SC





RFQ wizard

- 360 view
- Project wizard association
- Push structure Service Contract to RFQ

Vendor

- Vendor list and map
- Vendors search with service contract categories
- Vendor search using distance, vendor certification

RFQ

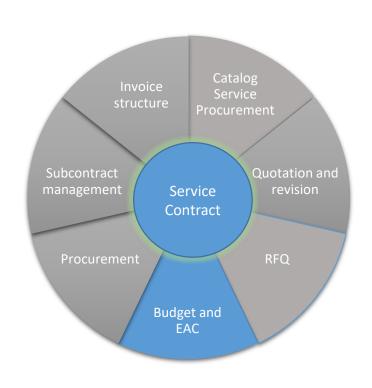
- Vendor reply using service details or items
- Vendor portal integration
- Vendor reply using Excel sheet

Confirm

- Purchase agreement from RFQ
- Purchase order from RFQ

Simu

- Wizard to push RFQ/purchase prices to service contract
- New margins and/or sales price based on purchase price

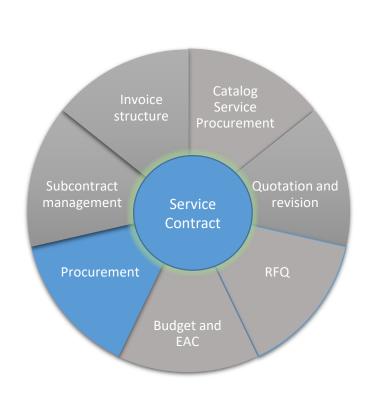


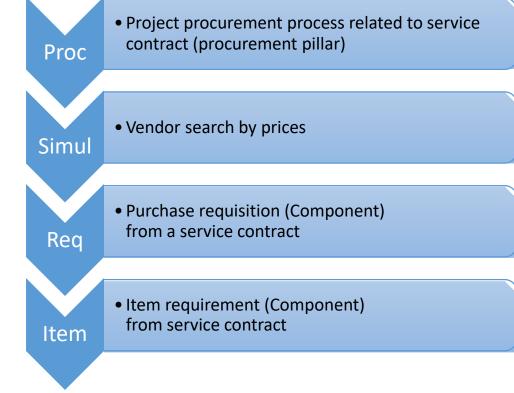
Unbudgeted managementTargeted budget

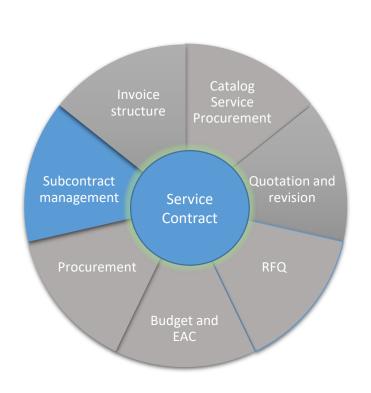
Budget

- Budget multi axes
- Budget management by CBS or WBS activity (TBD)
- Budget creation and revision from service contract forecasts

• Received cost on project (using procurement category)







Agree

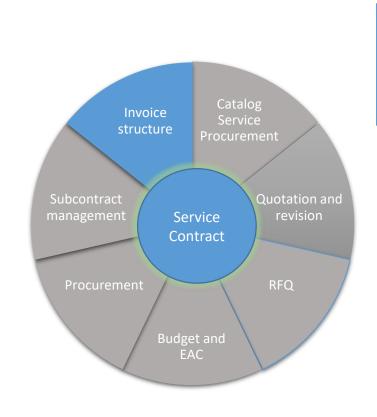
- Purchase agreement with service details
- Release order from purchase agreement using service detail

Order

- Purchase Order with service details (one line by lot)
- Manage financial distribution when order
- Delivery note using service details in quantity or in percentage

Bill

- Manage financial distribution when invoice
- Vendor progress billing in percentage
- Vendor progress billing in quantity



• Customer progress billing:

- -> On account by contract or lot
- -> In percentage by contract or lot
- -> In detail work by work

Cust



