

Gain insights into the management
of your food distribution business

Food Distribution

Microsoft Dynamics 365 Business Central



How can our **Food Distribution** solutions help you?

- ✔ Ensure the quality of food you source for distribution, factor in different costs, and manage allergens
- ✔ Get complete clarity on the allocation of additional costs like transportation, freight, and other overheads
- ✔ Improve the receiving process to pre-record all lots and pallets to be received beforehand, to check quality and quantity, not enter data at the time of receipt
- ✔ Put in place quarantine procedures to test and assess quality before distribution
- ✔ Trace lots and manage the place of origin for all products with careful documentation for clarity to customers

Benefits you can gain from Food Distribution solutions



Complete visibility of your food distribution to manage stocks



Gain insights for competitive advantage and plan optimally



Improve storage and scheduling of stocks to improve the team efficiency



Maximize profitability with price management



Meet regulatory compliance with quality control and improve customer satisfaction with improved quality, quantity, and delivery



Be fully aware of the logistical requirement to plan transportation accordingly



Track lots based on specific containers and pallets



Features

Manage the Complete Food Distribution Process Improve the overall operational efficiency with the food essentials, shipping, receiving, lot tracking, pricing strategies, distribution essentials, and allergen management

Improve Warehouse Operations with a Complete Overview Manage deliveries, keep track of the stocks right down to pallet or container, and benefit from advanced warehouse management services

Build a Reputation for Quality Product Distribution Establish quarantine periods to ensure that food is allowed for distribution only after it has been tested for quality. Document the processes for compliance purposes

Cost and Price Management Manage your payments and remittance process keeping in mind the allowed deductions. Keep track of rebate accruals and pay them on time. Set inventory of items on more than one unit of measure (weight and case)

Food Lifecycle Management Set the state of an item manually based on predetermined rules for preset actions. Depending on the state of the lifecycle, you can make decisions. whether items will be available for purchase and sales

Basic Package

Dynamics 365 Business Central Essential

Food Core Solution	
Food Essentials	Manage improvements to measurement units to let the system convert between units of weight and volume. Use item cost-tracing capabilities, country of origin data at the item lot level and define alternate sales items for customers.
Enhanced Lot Tracking	Trace raw material lots from receipt to production to sale or trace item sold backward to its production, components used, and their origin. Use the lot history feature to get lot lists in the program, properties, test results, etc. information. Also, capture unique properties for lot-controlled items.
Allergen Management	Enter information on allergens of items either directly as an inherent part of the item or as a 'may contain.' Add information on several pages, including sales, purchase, production orders, and warehouse documents to create awareness.
Quality	
Quality Control	Develop quality tests against raw materials received. Establish quarantine procedures to prevent the release of items until you complete and pass quality control tests. Use the Quality Control module as a scheduling tool for necessary quality control tests for items, generate and print certificates of analysis with results of quality control tests.

Professional Package

Dynamics 365 Business Central Essential

Food Core Solution	
Food Essentials	Manage improvements to measurement units to let the system convert between units of weight and volume. Use item cost-tracing capabilities, country of origin data at the item lot level and define alternate sales items for customers.
Enhanced Lot Tracking	Trace raw material lots from receipt to production to sale or trace item sold backward to its production, components used, and their origin. Use the lot history feature to get lot lists in the program, properties, test results, etc. information. Also, capture unique properties for lot-controlled items.
Allergen Management	Enter information on allergens of items either directly as an inherent part of the item or as a 'may contain.' Add information on several pages, including sales, purchase, production orders, and warehouse documents to create awareness.
Pricing Strategies	Use a wide variety of pricing options to calculate flexible sell prices, promotional discounts, and price change methods. Leverage the cost basis tools to determine the cost from which sales prices are calculated. Include delivery charges in pricing but remove to calculate revenues.
Distribution Essentials	Assign additional charges like freight, to inventory costs at the time of receiving goods. Use the terminal market sales order form to view lots available at varying levels of detail and place orders. Handle payments by using the sales payment processing screen and truckload receiving for multiple purchase orders on the same truck.
Quality	
Quality Control	Develop quality tests against raw materials received. Establish quarantine procedures to prevent the release of items until you complete and pass quality control tests. Use the Quality Control module as a scheduling tool for necessary quality control tests for items, generate and print certificates of analysis with results of quality control tests

Warehouse and Distribution

Delivery Management

Manage picking and shipping of materials and quickly assign trips from default customer route assignments. Generate picking activities on a trip-by-trip basis and record any unfulfilled picks as shorts. Coordinate the receipt of multiple purchases into a single pickup and collect inbound items efficiently.

Other

Rebates & Commissions

Define rebates, commissions, bill-back, and promos as well as whether these can be accrued or not. You can then use the program to monitor transactions and calculate the appropriate amount where accrual is applicable. A sub-ledger of accruals earned and paid is built, and corresponding entries are posted to the general ledger.

Food Lifecycle Management

Food Item Lifecycle Management

Set the state of an item manually, based on predetermined rules and followed by predetermined actions. Decide the availability of an item for purchase and sales based on its state, thus gaining total item-control throughout the item's existence in the company.

Enterprise Package

Dynamics 365 Business Central Essential

Food Core Solution	
Food Essentials	Manage improvements to measurement units to let the system convert between units of weight and volume. Use item cost-tracing capabilities, country of origin data at the item lot level and define alternate sales items for customers.
Enhanced Lot Tracking	Trace raw material lots from receipt to production to sale or trace item sold backward to its production, components used, and their origin. Use the lot history feature to get lot lists in the program, properties, test results, etc. information. Also, capture unique properties for lot-controlled items.
Allergen Management	Enter information on allergens of items either directly as an inherent part of the item or as a 'may contain.' Add information on several pages, including sales, purchase, production orders, and warehouse documents to create awareness.
Pricing Strategies	Use a wide variety of pricing options to calculate flexible sell prices, promotional discounts, and price change methods. Leverage the cost basis tools to determine the cost from which sales prices are calculated. Include delivery charges in pricing but remove to calculate revenues.
Distribution Essentials	Assign additional charges like freight, to inventory costs at the time of receiving goods. Use the terminal market sales order form to view lots available at varying levels of detail and place orders. Handle payments by using the sales payment processing screen and truckload receiving for multiple purchase orders on the same truck.
Easy Shipping & Receiving	Support fresh produce cash and carry processes along with terminal market sales order and payments. Manage the receipt of multiple items from vendors in a truck along with associated costs like freight, documents, customs clearance, etc.
Quality	
Quality Control	Develop quality tests against raw materials received. Establish quarantine procedures to prevent the release of items until you complete and pass quality control tests. Use the Quality Control module as a scheduling tool for necessary quality control tests for items, generate and print certificates of analysis with results of quality control tests.

Warehouse and Distribution

Delivery Management	Manage picking and shipping of materials and quickly assign trips from default customer route assignments. Generate picking activities on a trip-by-trip basis and record any unfulfilled picks as shorts. Coordinate the receipt of multiple purchases into a single pickup and collect inbound items efficiently.
Pallet/ Container Tracking	Track both consumable and returnable containers and serialize for better traceability and view status to see if it is empty or packed with goods. Get weight and capacity data to value and store containers by actual weight. Return reusable containers and pack items as per customer specifications, and track lots. A container ledger provides a history of your serialized containers, including routes, contents, and conditions.
Advanced WMS Functions	Perform advanced operations within a warehouse environment, get clear visibility to bin contents, and streamline the bin movement process. You can pick items to a common staging area, from where they can then be picked against specific sales orders. Picking methods include FIFO, LIFO, and FEFO.
Other	
Deduction Management	Manage the remittance process, including allowed and disallowed deductions as per marketing plans. Apply customer payments flexibly, identify all payments awaiting application for each customer, and look at open entries, to apply a specific payment to a particular entry or entries. Record deductions to payments—post with payment or keep open in the system to resolve later.
Rebates & Commissions	Define rebates, commissions, bill-back, and promos as well as whether these can be accrued or not. You can then use the program to monitor transactions and calculate the appropriate amount where accrual is applicable. A sub-ledger of accruals earned and paid is built, and corresponding entries are posted to the general ledger.
Dual UOM & Catch Weights	Set two units of measures to be captured simultaneously with each transaction for accurate inventory control and flexible pricing methods on either unit of measure. Enable purchase and sales history analysis with full units and splits consolidated into a standard unit of measure. Capture a product's actual weight, rather than its estimated weight during transaction processing.
Food Lifecycle Management	
Food Item Lifecycle Management	Set the state of an item manually, based on predetermined rules and followed by predetermined actions. Decide the availability of an item for purchase and sales based on its state, thus gaining total item-control throughout the item's existence in the company.

To-Increase

We are driven by our vision of empowering you, our customer, with software solutions that help you optimize your operations, grow, and lead in your sector. Our team of passionate technology experts works at anticipating potential problems our customers may face and provide easy-to-implement and use solutions that help them stay ahead of the competition.

OVER
170
BUSINESS, INDUSTRY AND
TECHNOLOGY PROFESSIONALS

14 YEARS
YOY GROWTH

50+
SOFTWARE AND
APPS EXCLUSIVELY
FOR MICROSOFT
DYNAMICS

OVER 2200
CUSTOMERS



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