# encamina PIENSA EN COLORES

una consultora tecnológica que piensa en **colores** 

para organizaciones vivas





Improving the digital competences of the organization





#### Digital collaboration

(How to take advantage of digital tools to be more efficient)



#### **Digital Comunication**

(How to take advantage of digital channels to communicate better)



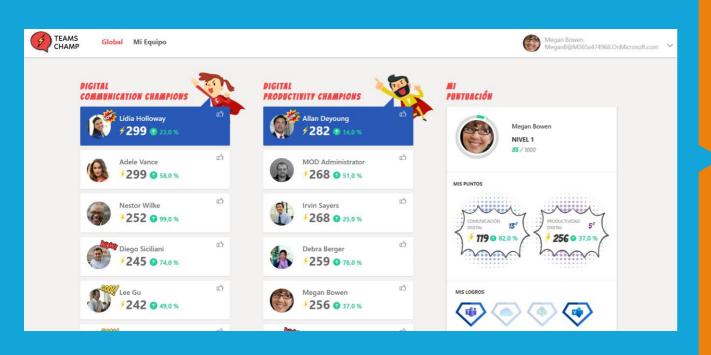
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## Value Proposition

Boost the use and adoption of the organization's information systems (in which it has been invested) through the gamification of digital competences of employees.

# What is TeamsChamp?

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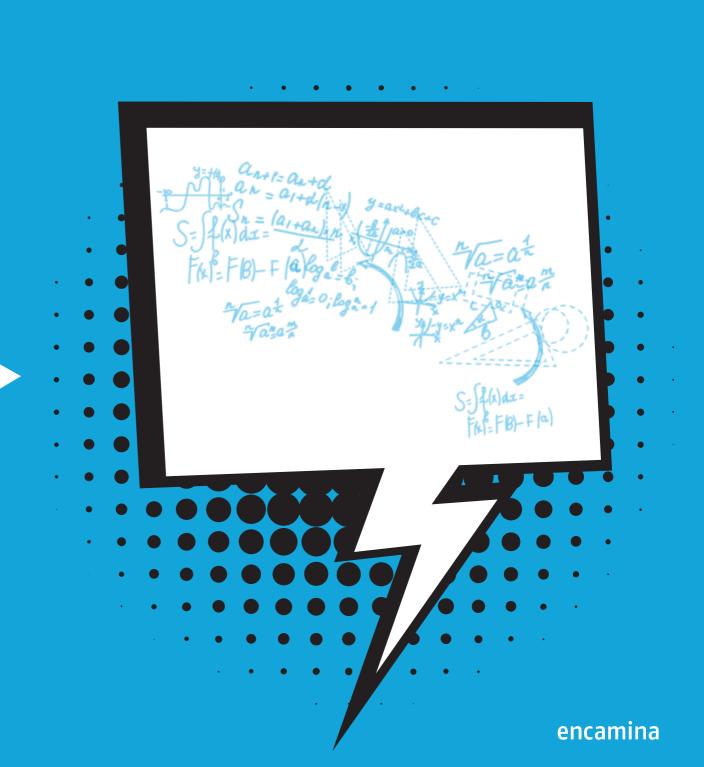
TeamsChamp is a **SaaS product** that endusers can safely view in their Teams and on the web. It **aims to boost the skills** required for the digital transformation of the company, through the **gamified use** of **Office 365** and other tools.

# Digital competency Indicators (the secret formula) (I)

TeamsChamp accesses **aggregated Office 365 usage metrics** from each user:

TeamsChamp does **not access** to the **messages** or the **contents** of them, TeamsChamp ONLY access to the sum value of the variables obtined from **Office Graph API**, adding interaction values and wills





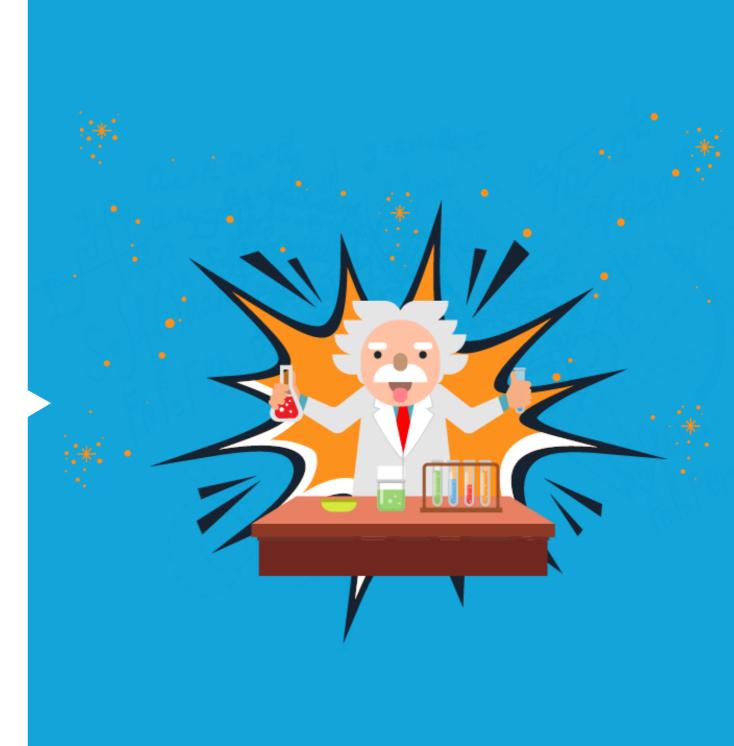
# Digital competency Indicators (the secret formula) (II)

The calculation formulas for each digital competency **add up weighted processed metrics**, such as:

- Number of **shared documents**
- Open Teams chats
- Published posts on Yammer
- Viewed documents in SharePoint
- Etc.

Depending on the skills to boost, signals are considered to affect more to communication or digital operation.

The values are calculated based on 7 days to eliminate the seasonality of the days of the week and apply filters to attenuate actions what generate access peaks to Office 365 (Ie: Synchronize a directory with thousands of documents)





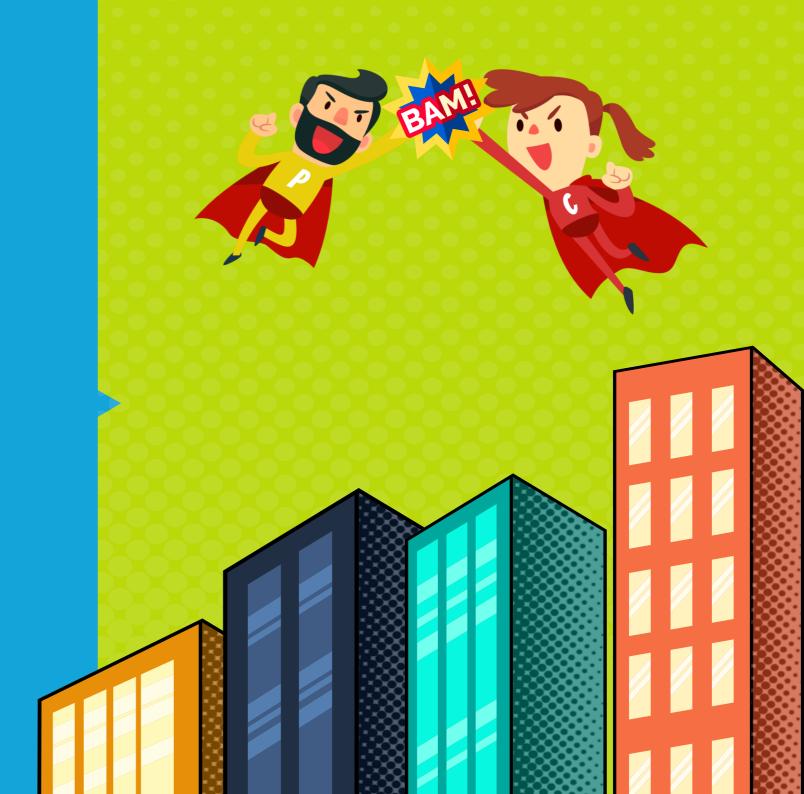


# Acknowledgments / examples of use

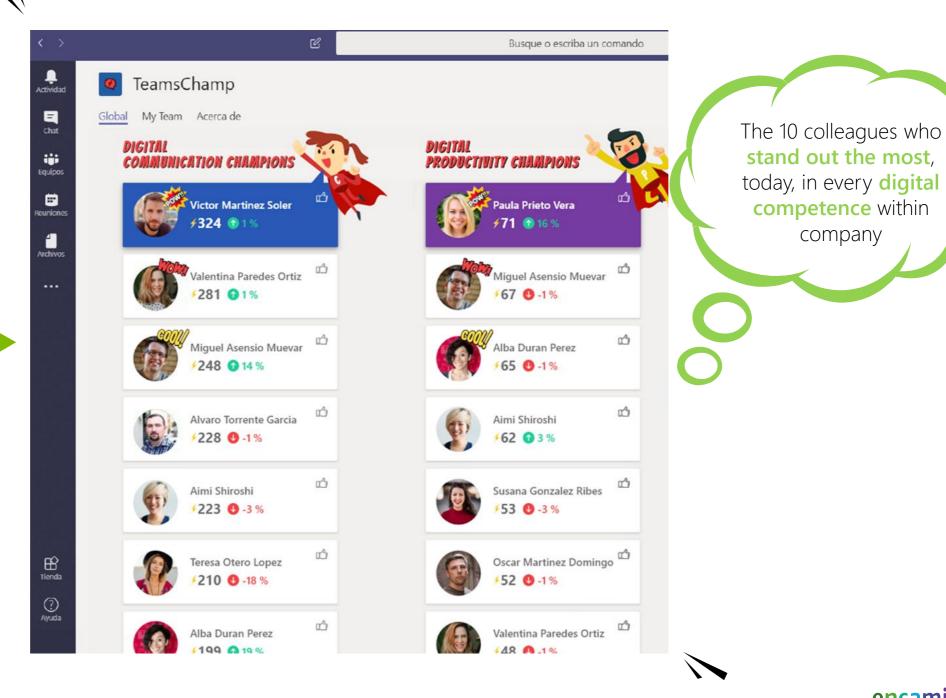
- 1. "By introducing the use of TeamsChamp in certain user circles we have observed that the readings and likes of Yammer increased significantly in a very short time and stabilized in the medium term"
- 2. "With the use of TeamsChamp appeared in front of us people we had outside the radar and that thanks to this game emerged significantly"



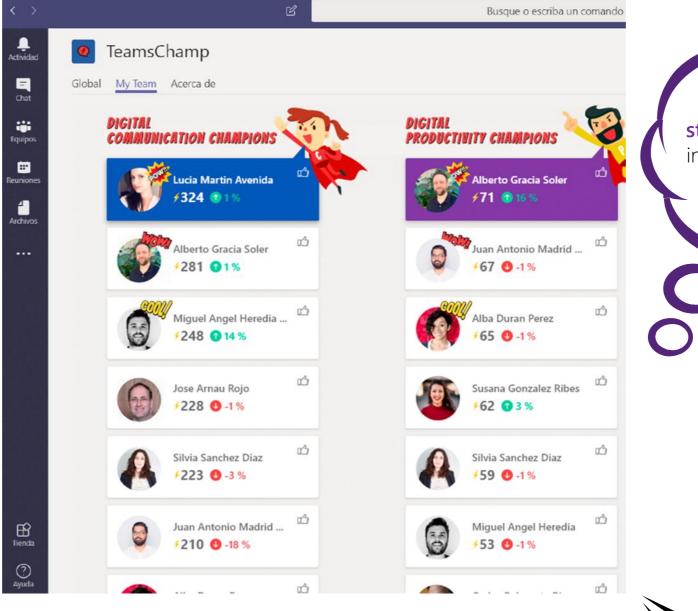
## Features & use



## Global Leaderboard



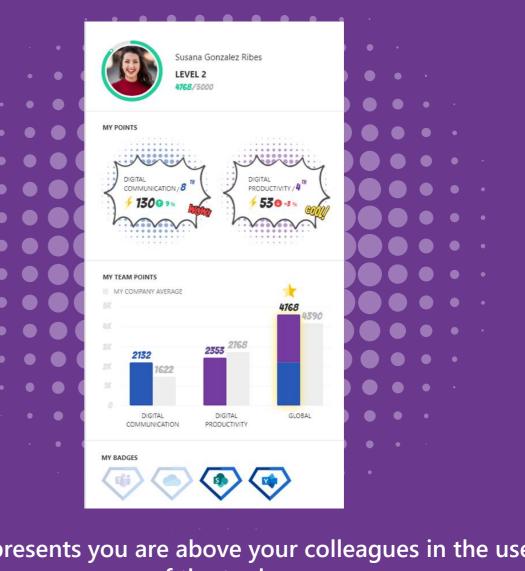
### My team Leaderboard



Top 10 colleagues who stand out the most, today, in every digital competence within my immediate environment.

## My score

- Only i know my score (champs  $\neq$ ) in digital ٠ collaboration and communication (unless I'm a champion and in the TOP 10, then I become an inspiring Champion for everyone else)
  - I can see what's my position on the whole company and on my team
  - The red or green Arrows indicators show if you have improved or worsen in relation to yesterday
    - If my position gets better or worse, I'll see red or green arrows.



#### Badges represents you are above your colleagues in the use of the tool



## My tip of the day

- 1. An Office 365 best practice for me.
- 2. Clicking on it as "understood" also sum the collaboration Champs.



### BackOffice features https://www.teamschamp.com/partners/

| 4 | TEAMS<br>CHAMP  |                      | Santiago Porras Rodrígu<br>sporras@encamina.com              | iez |
|---|---|----------------------|--|-----|
|   | ENCAMINA < Return to tenants                                |                      |  |     |
|   | DASHBOARD D TIPS A USERS                                    | SETTINGS TEAMS CHAMP |  |     |
|   |   |                      | Users  |     |
|   | ENCAMINA<br>Tenant ld: 3ab8e5de-72c5-4188-b830-182a67aaed43 | i≡ Levels × Delete   | Users Active users this month Active users this week 34 11 3 |     |
|   | Boosting practices  |                      | Connections  |     |
|   | ^ TOOLS   | 📄 Save               | Month Connections Week Connections                           |     |
|   | Yammer  |                      | 414 9  |     |
|   | Teams   |                      |  |     |
|   | SharePoint  |                      | Badges awarded   |     |
|   | OneDrive  |                      |  |     |
|   | Exchange  |                      |  |     |
|   | Skype   |                      | OneDrive     SharePoint       23 ①     81 ①                  |     |
|   | ∧ SCOPES  | Save                 |  |     |
|   | Marketing   | BOOSTED 🗸            | Teams Yammer   |     |
|   | Sales   | BOOSTED 🗸            | 67 🛈 80 🛈  |     |
|   | Human Resources   | BOOSTED 🗸            |  |     |
|   | Production  | BOOSTED 🗸            | Given champs   |     |
|   | Administration  | BOOSTED 🗸            | Last Last month  |     |
|   | Finance   | BOOSTED 🗸            | 777 7107   |     |
|   | Quality   | BOOSTED 🗸            |  |     |
|   | Duraharan a   |                      |  |     |

## Installation and availability each Teams company store

| < >                  | C                             | Busque o escriba un comando |  |  |
|----------------------|-------------------------------|-----------------------------|--|--|
| Actividad            | Tienda                        |                             |  |  |
| Chat                 | Buscar todo                   | Q                           | TeamsChamp   |  |
| Equipos<br>Reuniones | Todas<br>Aplicaciones<br>Bots |                             | TeamChamps es una solución que tiene<br>como objetivo impulsar las competencias<br>necesarias para la transformación digital d |  |
| Archivas             | Fichas<br>Conectores          |                             |  |  |
|                      | Mensajes                      |                             |  |  |
|                      | ENCAMINA S.L.                 | >                           |  |  |

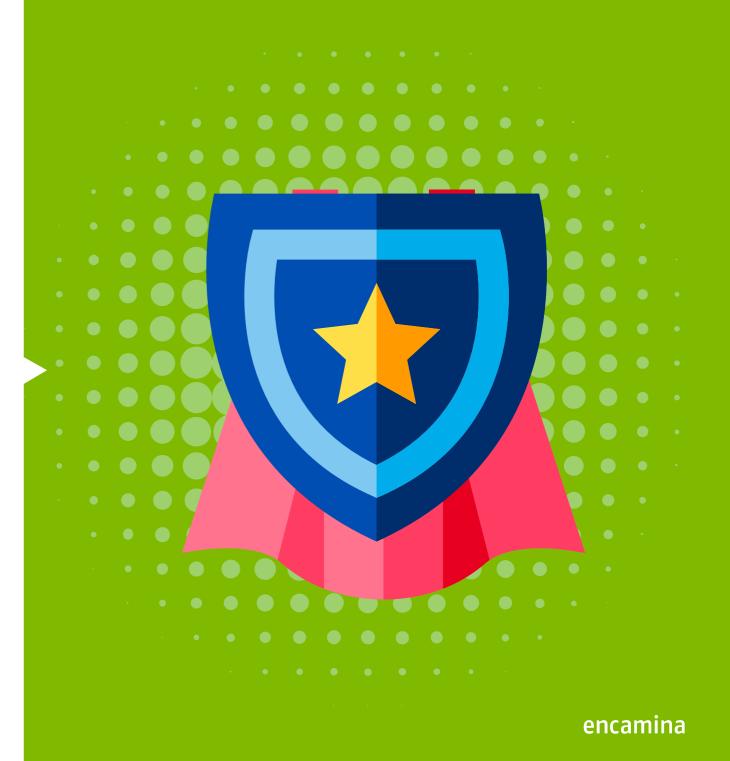
Installation and availability each Teams company store

| < >             |   | Busque o escriba un comando  |  | <b>()</b> – a ×   |
|-----------------|---|--|--|---|
| Actividad       | Favoritos   | MARKETING ENCAMINA * ···   |  | Privado   |
| Chat<br>Equipos |   | Miembros Canales <u>Aplicaciones</u><br>Con las aplicaciones puede completar tareas, recibir actualizaciones y | r comunicarse al mismo tiempo. Para comenzar, @mencione un bot o agregue una ficha en un canal del equipo.                   | 🕀 Más aplicaciones  |
| Reuniones       |   | Nombre -   | Descripción  |   |
| Archivos        |   | Forms  | Easily create surveys, quizzes, and polls.   | Û   |
|                 |   | ə Karma  | Karmabot is a complete HR solution for remote teams of any size. Build stronger, happier teams, track performance and rewa   | d excellence.   |
|                 |   | 0neNote  | Use los blocs de notas de OneNote para colaborar con su equipo en el contenido digital y compartirlo.                        | Û   |
|                 |   | ·  | Con Planner, podrá organizar su equipo con facilidad, asignar tareas y realizar un seguimiento de su progreso. Cree un nuevo | plan para comenzar a trabajar.                                  |
|                 |   | 5 SharePoint   | Agregue una lista o una página de SharePoint. Las listas se pueden editar. Las páginas solo se pueden leer en Teams.         | Û   |
|                 |   | Stream   | Comparta y colabore con Microsoft Stream, el servicio de vídeo inteligente de Office 365.                                    | Û   |
| EG              |   | 6  |  |   |
| ?<br>Ayuda      | టి <sup>*</sup> Unirse a un equipo o crear uno బ్రి | Cree sus propias aplicaciones con la plataforma para desarro   | olladores de Teams. Más información.   | Crear un webhook saliente   Cargar una aplicación personalizada |



## User's Security and privacy

- Office 365 SSO-based security
- The data is obtained aggregated Office 365 usage metrics (Office Graph API)
- TeamsChamp does not accesses or stored any information relating to the contents or messages, neither the user nor the organization



## Read permissions at the Tenant

#### Microsoft

adm@albertodiaz.onmicrosoft.com

Permisos solicitados Aceptar para su organización

TeamsChamp
Información sobre la aplicación

#### Esta aplicación quiere:

- ✓ Read all users' full profiles
- ✓ Read all usage reports
- $\checkmark$  Sign in and read user profile
- ✓ Read all users' basic profiles
- ✓ Read all users' full profiles
- Habilitar inicio de sesión y leer los perfiles de los usuarios

Si acepta, esta aplicación tendrá acceso a los recursos especificados para todos los usuarios de la organización. No se le pedirá confirmación a nadie más para que revise estos permisos.

La aceptación de estos permisos implica que permite a esta aplicación usar sus datos, tal y como se especifica en las condiciones de servicio y la declaración de privacidad. Puede cambiar dichos permisos en https://myapps.microsoft.com. Mostrar detalles

Cancelar Aceptar

### Gracias

Para localizar o contactar con ENCAMINA puedes:



info@encamina.com



Llamar al:

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Visitarnos en:

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Jerónimo Roure, 49 46520 Puerto de Sagunto, Valencia



Calle del Ángel, 32 30202 Cartagena, Murcia



Enviar un fax al 962 698 063



O hablar personalmente con tu Account Manager



O descargarte nuestra App - MyENCAMINA 🛛 🔍



