

# Close it in the Cloud

## DXC Solutions

### for DocuSign and Dynamics 365

Do business faster, reduce costs and increase efficiency

#### Benefits

- Sales - Close more deals faster, turning a verbal “yes” into a signed agreement or purchase order in minutes.
- Procurement/Supply Chain - Get approvals for purchases faster and seamless approvals for purchase agreements.
- Operational Efficiency - Reduce cost by automating paper business processes.



**DXC Solutions for DocuSign and Dynamics 365 empower users to send, sign and approve documents quickly via electronic signature approvals.**

Whether it's Sales Quotations, Purchase Orders, Sales or Purchase Agreements; say goodbye to printing, scanning, faxing, overnight shipping, or re-keying. Make it easier for your teams, customers and partners to do business, empowering them to sign documents from any browser, including mobile devices, within moments.

#### Easy, Straight-forward Operation

Sending a document for electronic signature has never been easier. Simply confirm and print the document within Microsoft Dynamics 365 for Operations. Documents are auto-routed to the right people, with reminders & expiration times:

- Decision makers can review & approve documents within minutes
- Signed agreements are legally binding and backed by a court-admissible audit trail.

DXC Solutions for DocuSign and Microsoft Dynamics 365 handles many different scenarios, including:

- Multiple signers
- Specified signer routing order
- Delegation of signing responsibility to others.

## Complete & extensible

Automate simple agreements or the most complex multi-party transactions. Our open, standards based approach makes it easy to connect to your existing business systems.

## Trustworthy & secure

Documents are encrypted and stored tamper-proof in the cloud, ensuring integrity during the transaction process and after completion. DocuSign warrants compliance with the December 1999 Federal E-SIGN Act, which established a community framework for the users of electronic signatures on electronic contracts.

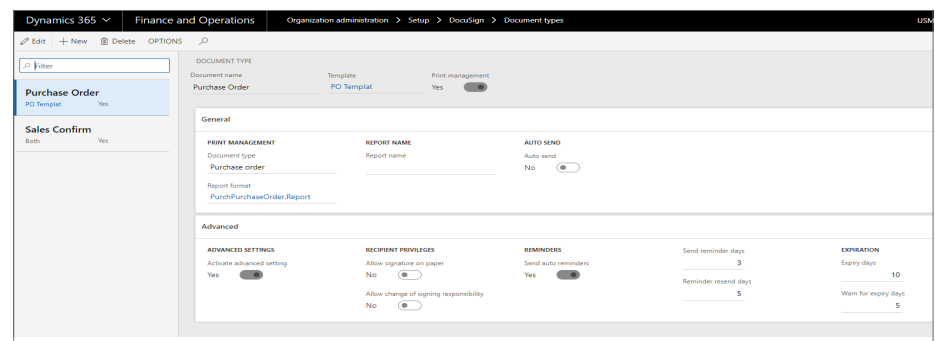
## Gain more control and visibility into the process

DXC Solutions for DocuSign and Dynamics 365 provides an audit trail of edits, and notifies every signer when a document has been changed. This helps streamline a negotiation, reduce errors, shorten the sales cycle and lower cost.

With DXC Solutions for DocuSign and Dynamics 365, you can track the status of the document and once, completed view the signed document attached to the Dynamics for Operations record. Receive notification via email to confirm a document has been completed or declined.

### Document types

Multiple document types can be preconfigured to utilise DocuSign advanced features and the ability to 'auto send' the document from AX directly to the signers.

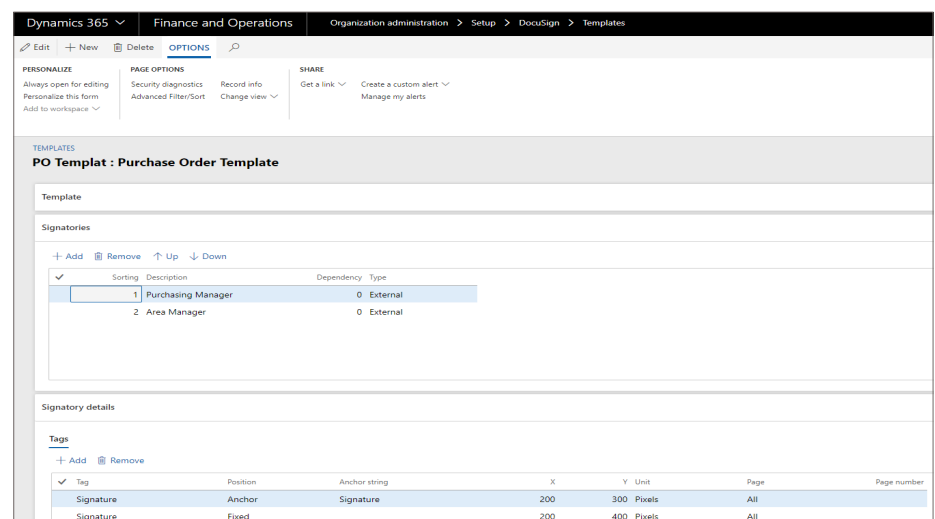


The screenshot shows the 'Document types' configuration page in Dynamics 365. The left sidebar lists 'Purchase Order' and 'Sales Confirm'. The main area shows settings for 'Purchase Order' with tabs for 'Template' and 'Print management'. The 'General' section includes 'REPORT NAME' and 'AUTO SEND'. The 'Advanced' section includes 'ADVANCED SETTINGS', 'RECIPIENT PRIVILEGES', 'REMINDERS', and 'EXPIRATION'.

Section	Setting	Value
General	REPORT NAME	Purchase order
	AUTO SEND	No
Advanced	ADVANCED SETTINGS	Yes
	RECIPIENT PRIVILEGES	No
	REMINDERS	Yes
	EXPIRATION	10

### Templates

Templates – Document templates can be easily preconfigured allowing DocuSign 'tags' to be placed onto the AX document using either an Anchor (word) or fixed position.



The screenshot shows the 'Templates' configuration page in Dynamics 365. The left sidebar lists 'Purchase Order' and 'Sales Confirm'. The main area shows settings for 'Purchase Order' with tabs for 'Template' and 'Print management'. The 'General' section includes 'REPORT NAME' and 'AUTO SEND'. The 'Advanced' section includes 'ADVANCED SETTINGS', 'RECIPIENT PRIVILEGES', 'REMINDERS', and 'EXPIRATION'.


Section	Setting	Value
General	REPORT NAME	Purchase order
	AUTO SEND	No
Advanced	ADVANCED SETTINGS	Yes
	RECIPIENT PRIVILEGES	No
	REMINDERS	Yes
	EXPIRATION	10




**HowDocuSign works**

**Easy to send**


*...this agreement has been executed in duplicate, whereby both buyer and seller have retained one copy each.*



Signature: \_\_\_\_\_



Name: \_\_\_\_\_



**Easy to complete**

*...this agreement has been executed in duplicate, whereby both buyer and seller have retained one copy each.*

Signature: \_\_\_\_\_

DocuSigned by:




EFFE90112300573

Name: \_\_\_\_\_



**Easy to Store**

*...this agreement has been executed in duplicate, whereby both buyer and seller have retained one copy each.re submitted successfully.*



Your signed document submitted successfully.

Close

Save Online ►



## About DocuSign

### The world's leading eSignature and Digital Transaction Management solution

Established in 2003, DocuSign is the pioneer in electronic signatures and the world's leading digital transaction management solution. With more than 50 million customers, DocuSign serves more individuals, small and medium businesses than any other service provider.

DocuSign® is the Global Standard for Digital Transaction Management™. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers.

### The right partnerships

DXC Solutions for DocuSign and Dynamics 365 is available from DXC Eclipse, a practice within DXC Technology.

DXC Eclipse helps enterprise and mid-market companies accelerate digital transformation, solve business challenges and deliver intelligent solutions that make a difference for clients, employees and partners. We believe in delivering expertise, project transparency and excellent customer service in every engagement. With team members in North America, EMEA, Asia and Australia-New Zealand, we are uniquely positioned to deliver Microsoft Dynamics 365, ERP, CRM, business process, analytics and collaboration solutions to clients across the globe. The largest independent Microsoft Dynamics partner in the world, DXC Eclipse serves more than 4,000 clients across multiple industries. Our practice delivers services and solutions that make a positive impact on our world today and into the future.

## About DXC Technology

DXC Technology (DXC: NYSE) is the world's leading independent, end-to-end IT services company, serving nearly 6,000 private and public-sector clients from a diverse array of industries across 70 countries. The company's technology independence, global talent and extensive partner network deliver transformative digital offerings and solutions that help clients harness the power of innovation to thrive on change. DXC Technology is recognized among the best corporate citizens globally. For more information, visit [www.dxc.technology](http://www.dxc.technology).