



# Power BI SALES activator for Microsoft Dynamics 365 Business Central

**Increase the success of your sales! Structured sales work requires valid data in real time. Activate previously unused potential of your employees and organization.**

With the "Power BI SALES activator" from KUMAVISION and EOS, you can collect, structure, and visualize the data from your Microsoft Dynamics 365 Business Central at the touch of a button. Score points in the next meeting with the management with resilient and graphically prepared data. This way you create transparency for your employees and colleagues!

## Highlights

**The "Power BI SALES activator" provides answers to all essential questions such as:**

- Which items are my top sellers?
- Which salespeople generate the most turnover?
- How does the order intake look compare to the previous month/year?
- In which countries and regions do which articles sell particularly well?
- Which items and item groups have an above-average contribution margin?
- Which customers generate which turnover?
- Where are the opportunities? Where are risks hidden?
- How can I optimally deploy my sales staff?

## Your benefits

Put an end to time-consuming research in your ERP system, error-prone calculations in Excel and outdated data.

With the "Power BI SALES activator" you ensure that all data is always and at all times available to you. This allows you to better analyze, control and plan sales activities.

**Note:** The prerequisite for using the "Power BI SALES activator" with your own data is the installation of the "[EOS PowerBI connector](#)" from our partner EOS as well as Power BI Pro user licenses.

**Certified competence for Microsoft Dynamics 365! This app is an official product of the cooperation between KUMAVISION (Germany, Austria, Switzerland) and EOS Solutions (Italy). Together, the two companies form one of the world's leading providers of business solutions based on Microsoft Dynamics.**

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