Vision

We focus on bringing Cloud Strategy to life by enabling our clients to understand and correlate the translation of Cloud Strategy into tangible outcomes within the Cloud Journey, by utilizing our expertise in multi-cloud technologies, our alliances with hyperscalers and tooling providers, thus enabling seamless “True Cloud Adoption”, one client at a time.

It is true that “Cloud Migration is about moving to cloud, but it isn’t about moving one’s problems in current state onto Cloud or going to Cloud like everyone else”; it is all about creating the appropriate “Adoption Plan” that best fits the needs of a customer and ensure their business can fully understand and reap the benefits of the Migration to Cloud”

Getronics
Business drivers for a Cloud Migration

- Transformation
- M&A (Merger & Acquisition)
- IT &/or DC Consolidation
- IT Debt
- Vendor Consolidation
- TCO Reduction
Our Approach

To deliver seamless migration and achieve maximum Cloud Adoption

1. Plan
   - Assessment/Advisory Report Study
   - Scoping the program
   - Stakeholder Alignment
   - Create Migration Checklist
   - Obtain SMEs’/Stakeholder sign-off
   - Make Business Considerations, outline Migration Prerequisites
   - Create Migration Plan including Batches and exit plan
   - Create RAID Log

2. Design & Build
   - Create Target Architecture & Design
   - Build Cross-Functional Services
   - Introduce and Enable Prerequisite Tooling, Policies etc.
   - Target Infrastructure Setup
   - Sign-Off the Foundation (Landing Zone)
   - Enable adoption within business by delivering a Pilot

3. Move
   - Baseline New Cloud Model as the way of life for future state
   - Identify and perform updates to Migration tooling/scripting as needed to support the overall migration
   - Align Migration Factory to technology led Migration batches/waves as per Plan defined
   - Migrate workloads to Target Cloud Model based on the R-Strategy defined

4. Operationalize
   - Pre-Defined Checklist
   - Change & Risk Management
   - Planning Considerations
   - Business dependencies
   - Clarity on Milestones
   - Clarity on Metrics
   - POC/Pilot Validation
   - Foundation Validation
   - Migration Testing & Validation
   - Handover “Operational” state to Ops
Adopt - Readying ourselves to Embrace the Cloud way of working – The How

Choosing the strategy to follow, plays a key role in guaranteeing the appropriate Adoption - The 5R's

Gartner

www.getronics.com
Foundation First - The How

1. **Create High-Level / Low-Level Target Architecture Design**

2. **Base Services design and build on Cloud (Network, Security, Policies, Tooling etc.)**

3. **Setup Cross functional services**
   - VNet/VPC, IAM etc. and Testing

4. **Enable Network Connectivity to Cloud**

5. **Create Test Cases**

6. **Create and Ready the Foundation infrastructure for Migration**

7. **Foundation (Landing Zone) is Ready to Initiate Pilot Migration and then batches of Migration**

www.getronics.com
Execution Model: The Move

1. Migration Plan Review desk
   - Review Migration Calendar
   - Identify Migration batches
   - Plan Comms

2. Pilot Review desk
   - Document learnings
   - Update Runbooks
   - Baseline

3. Migration desk
   - Configure Migration tool
   - Use Migration tool to migrate workloads to Cloud Model
   - Complete checklists

4. Testing & Validation desk
   - Test & validate migrated workload
   - Authorize cutover / go-live decision

5. Hypercare desk
   - Provide Migrated workload support
   - Document environment behaviour
   - Finetune

6. Operationalize
   - Document handover
   - Knowledge Transfer to Operations SMEs
   - Obtain Migration Sign-off

Migration Tracking - Review - Change Control and Approval Board

- Business Objective Tracking
- Migration Tracking & Scheduling
- Migration Governance
- Change, Risk and Comms Management
- Approvals, Reviews & Feedback
- Completion Sign - Off

Move
Migration execution desk
What happens during execution
Is Operationalization relevant during Migration?

There exist questions on why should one focus their efforts on operational conversations during and upon completion of a Migration.

It is important to wear the Cloud Adoption hat on, while executing any Migration, thereby allowing us to focus on truly enabling the Operations team to standardize BAU management, simplify the continuous improvement process, provide consistent user experience across Services/BUs/Regions,

Our 4 phases getmigrate approach proactively guarantees readiness for Operations as part of the Migration completion.

Creating Migration & Ops Overlay
Establish and agree on a Baseline
Business Criticality definition
Services Dependency & RACI
CMDB Enabled ITSM
Review Methodology
Release to Ops Checklist