



SYNERGY
ADVISORS

E-Suite

Discovery Offerings [EDO]

E-Suite Discovery Offerings [EDO]

- ***New!*** Introducing Synergy Advisors E-Suite + Microsoft E5 Better Together offerings!

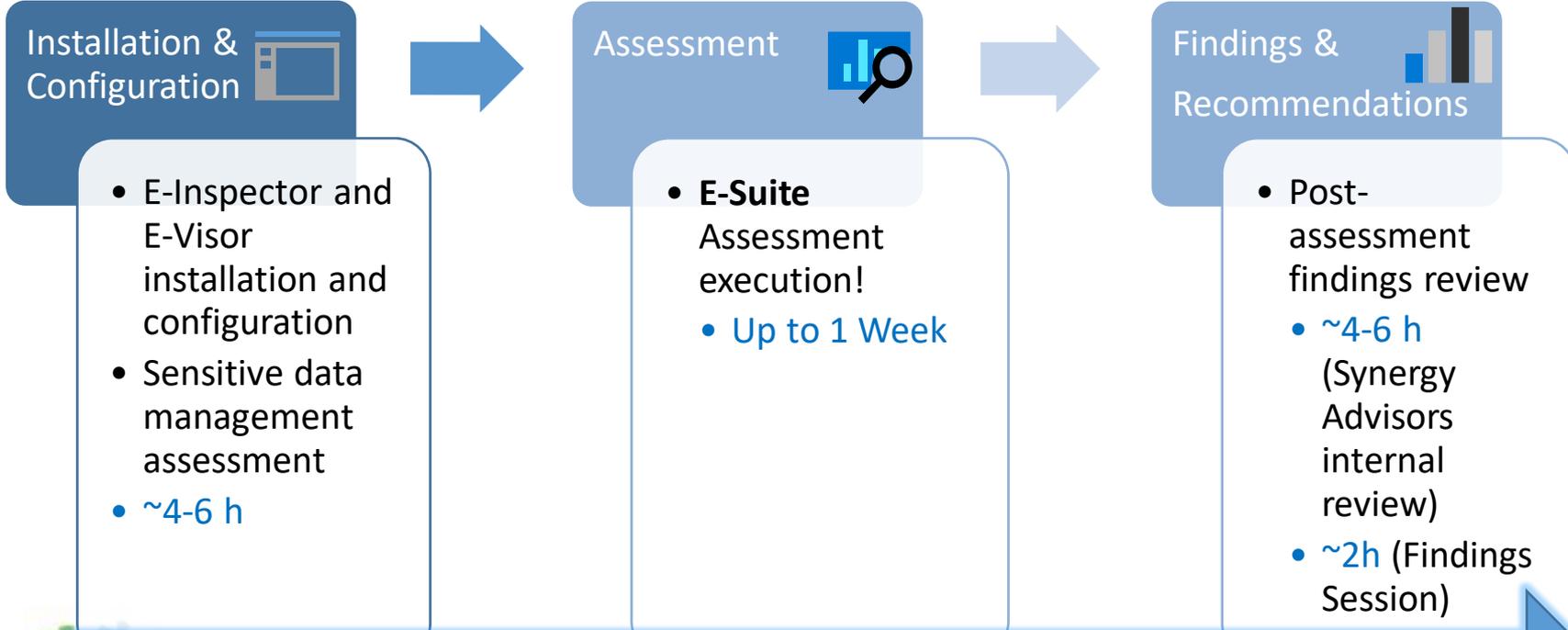


- Quick Assessment → Impactful Results
 - 1 – 2 weeks (***max***)
 - Findings and recommendations
- Achieve multiple goals
 - Upsell / Compete
 - Adoption / Compete
 - Teams Platform
 - IP Cosell



Discovery Offering Overview

Delivery Process



Up to 1 week: Install + Scan + Content review + Findings and recommendations

E-Suite Discovery Offerings [EDO]



Data at Rest

- Quick data at rest scan
- File servers, NAS, SPO
- Upsell = E5/E5 Info Protection, Gov
- Leverage E-Inspector /E-Visor



Data In transit

- Quick review of DLP activity
- EXO, SPO, OD4B, Teams *
- Upsell = E5/E5 Info Protection, Gov
- Leverage E-Vigilant /E-Visor



E-Mail Protection

- Quick review of email activity
- EXO, EOP/MDO *
- Upsell = E5/E5 Info Protection, Gov
- Leverage E-Visor / E-Visor Teams App



Identity Governance Protection

- Quick review of AAD IP / IG
- Upsell = E5/E5 Info Protection, Gov
- Leverage E-Visor Teams App



Meetings Collaboration

- Zoom meetings: past and existing
- Identification of users, groups, and departments with more need for education and change management help
- Adoption and Teams meetings metrics
- Leverage E-Migrator / E-Visor



E-Suite Discovery Offerings [EDO]

Data at rest



In Scope

- **Work Product**

- 1 data at rest repository + content inspection
 - NAS/File Servers, SPO
- Up to 1 TB / 1 Week + **E-Inspector / E-Visor**

- **Deliverables**

- Findings and recommendations

Out of Scope

- **Work Product**

- Additional data repositories
- Customer data modifications

- **Deliverables**

- Detailed remediation to potential findings



Data Protection Survey Findings

Ponemon/Entrust

Data in cloud

60%

of organizations transfer sensitive or confidential data to the cloud (encrypted or unencrypted)

Sensitive data

65%

of organizations say the biggest challenge is to know where their data is located

Data Encryption

30%

of organizations have an information protection strategy



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* Entrust/PONEMON INSTITUTE RESEARCH REPORT 2021 | 6,610 companies in 17 countries

What kind of risk are we going to mitigate?

- Sensitive data loss
- Unknown file location, file type, content type, incorrect classification, etc.

What is the business value?

- In a centralized and efficient way, E-Inspector offers full inventory and classification capabilities, through policies, resulting in a complete report about your data



Admin experience

Inspection policies (E-Inspector)

Search Search + New

| | Name | E-Inspector servers and clusters | Enabled | Current status | Last ran | Policy start date | Policy end date | Schedule | Inspection location |
|---|-----------------------------|----------------------------------|---------|----------------|----------|-------------------|-----------------|----------|---------------------|
| 4 | Inspection Rule finance MDT | mwplabs | | | - | 6/22/2021 | 6/29/2021 | Daily | |
| 1 | E-Inspector short | Default cluster | | | - | 6/21/2021 | 6/28/2021 | Daily | |

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Offerings - Discovery

File discovery by metadata

- Full file inventory
- Breakdown of file name, type, owner, creation/modification date, and more
- No changes to existing files

One week engagement

- E-Inspector installation and scan configuration
- Findings, insight, and analysis

Up to 5-15 TB of files

- Extensions available upon request

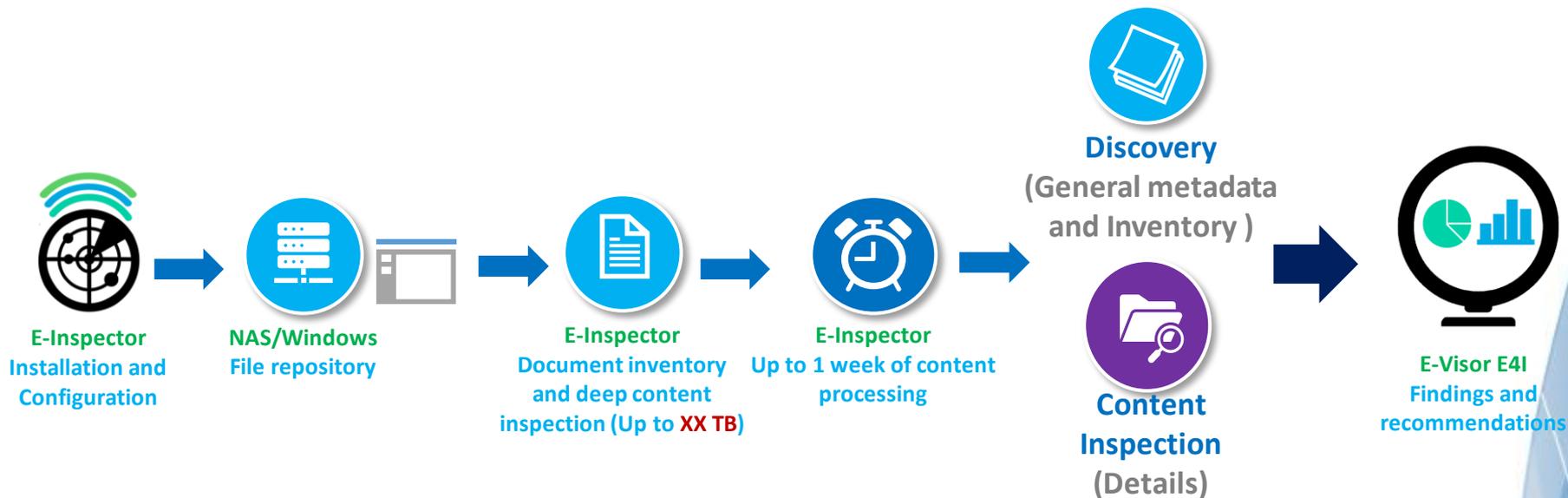
Data at rest report

- File inventory reports via PowerBI, exportable
- Findings and recommended next steps



Discovery Offering Overview

Delivery Process



Discovery Metadata

Inspection policies (E-Inspector)

Search Search + New

| Name | E-Inspector servers and clusters | Enabled | Current status | Last ran | Policy start date | Policy end date | Schedule | Inspection location |
|----------------------------------------|----------------------------------|---------|----------------|----------|-------------------|-----------------|----------|---------------------|
| 5 Inspection Rule finance MDT | mwplabs | | | - | 6/24/2021 | 7/1/2021 | Daily | |
| 4 Inspection Rule | mwplabs | | | - | 6/22/2021 | 6/29/2021 | Daily | |
| 1 E-Inspector short | Default cluster | | | - | 6/21/2021 | 6/28/2021 | Daily | |

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Offerings – Discovery+

File discovery by sensitive info & metadata

- Discover sensitive files by info type and custom patterns
- File and folder access
- File discovery by metadata
- No changes to existing files

One week engagement

- E-Inspector installation and scan configuration
- Findings, insight, and analysis

From 5 to 15 GB of files

- Extensions available upon request

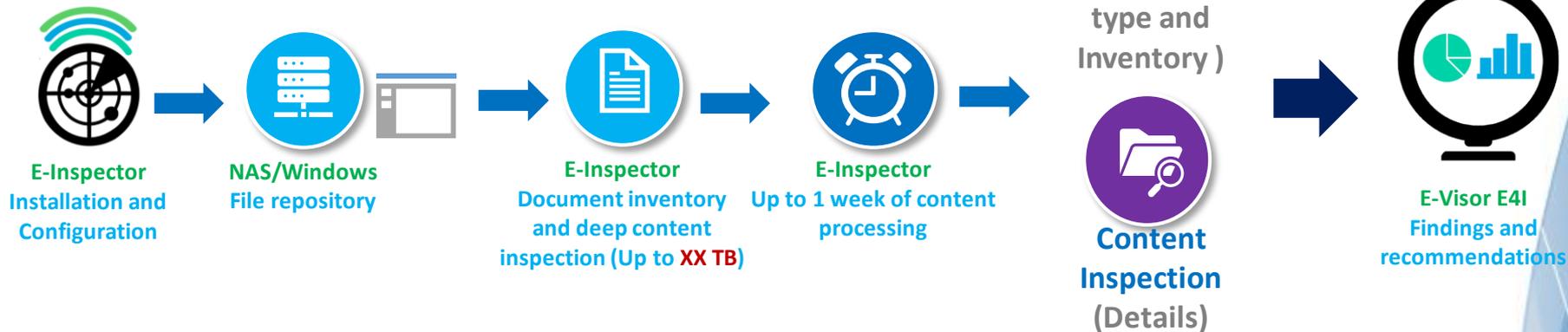
Data at rest report

- Sensitive info reports & file inventory reports via PowerBI, exportable
- Findings and recommended next steps



Discovery+ Offering Overview

Delivery Process



Discovery+ Metadata + Sensitivity types

✚ Inspection policies (E-Inspector)

Search

Search

+ New

| ☰ | Name | E-Inspector servers and clusters | Enabled | Current status | Last ran | Policy start date | Policy end date | Schedule | Inspection location | Reporting & analytics |
|---|--------------------------------------------------------|----------------------------------|---------|----------------|----------|-------------------|-----------------|-----------|---------------------|-----------------------|
| 7 | Inspection Rule \\EVINSMED01\HR | mwplabs | ✔ | ⊞ | - | 6/24/2021 | 6/23/2022 | ⓘ Daily ▾ | ○ | ✔ |
| 6 | Inspection Rule \\EVINSMED01\Finance MDT+SIT+MIP | mwplabs | ✔ | ⊞ | - | 6/24/2021 | 7/2/2021 | ⓘ Daily ▾ | ○ | ✔ |
| 5 | Inspection Rule finance MDT | mwplabs | ✔ | ⊞ | - | 6/24/2021 | 7/1/2021 | ⓘ Daily ▾ | ○ | ✔ |
| 4 | Inspection Rule | mwplabs | ✘ | ⊞ | - | 6/22/2021 | 6/29/2021 | ⓘ Daily ▾ | ✔ | ○ |
| 1 | E-Inspector short | Default cluster | ✔ | ⊞ | - | 6/21/2021 | 6/28/2021 | ⓘ Daily ▾ | ○ | ✔ |

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Offerings – Discovery++

File discovery by recommended MIP label, sensitive info, & metadata

- Evaluate file contents against MIP policies
- Discover sensitive files by info type and custom patterns
- File discovery by metadata
- No changes to existing files

One week engagement

- E-Inspector installation and scan configuration
- Findings, insight, and analysis

From 5 to 15 GB of files

- Extensions available upon request

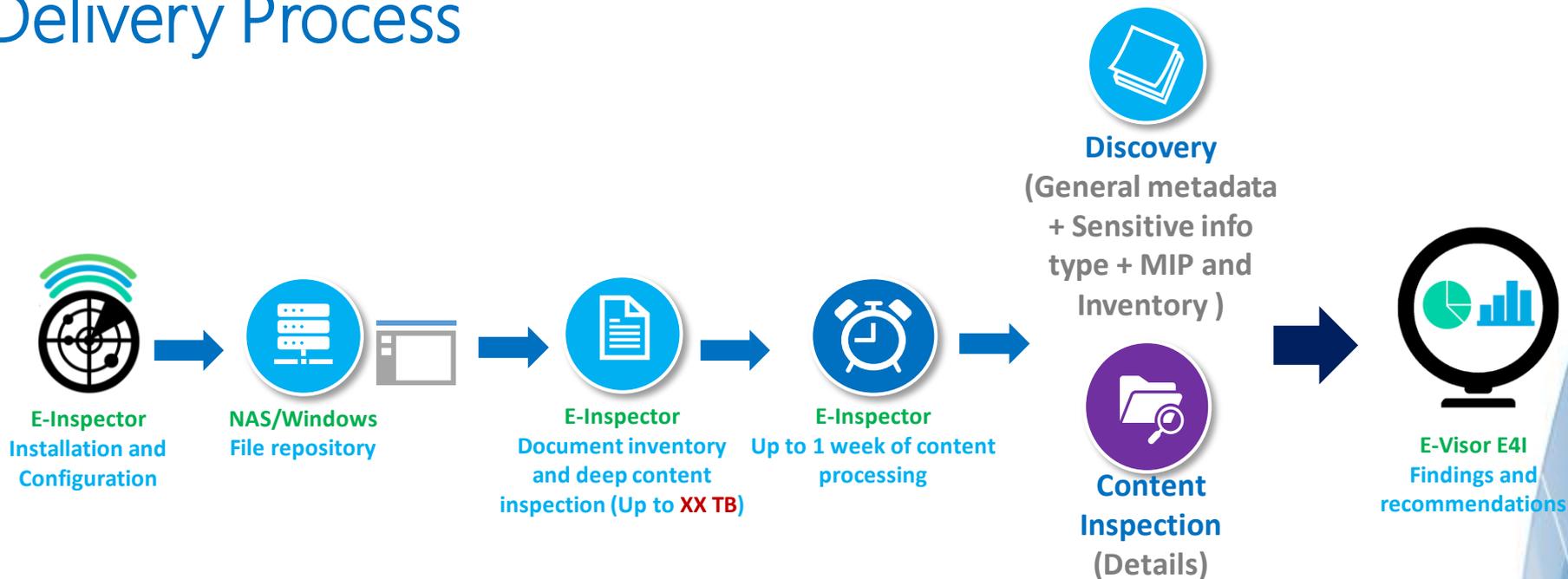
Data at rest report

- Recommended MIP label, sensitive info, & file inventory reports via PowerBI, exportable
- Findings and recommended next steps



Discovery++ Offering Overview

Delivery Process



Discovery++ Metadata + Sensitivity info types + MIP

Inspection policies (E-Inspector)

Search Search + New

| Name | E-Inspector servers and clusters | Enabled | Current status | Last ran | Policy start date | Policy end date | Schedule | Inspection location | Rep |
|----------------------------------------------------------|----------------------------------|---------|----------------|----------|-------------------|-----------------|------------|---------------------|-----|
| 6 Inspection Rule \\EVINSMED01\Finance MDT+SIT+MIP | mwplabs | | | - | 6/24/2021 | 7/2/2021 | Info Daily | | |
| 5 Inspection Rule finance MDT | mwplabs | | | - | 6/24/2021 | 7/1/2021 | Info Daily | | |
| 4 Inspection Rule | mwplabs | | | - | 6/22/2021 | 6/29/2021 | Info Daily | | |
| 1 E-Inspector short | Default cluster | | | - | 6/21/2021 | 6/28/2021 | Info Daily | | |

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E-Suite Discovery Offerings [EDO]

Data in transit



In Scope

- **Work Product**

- One O365 data repository
 - EXO, SPO, Teams, OD4B
- Up to two Power Automate workflows (max)
+ **E-Vigilant / E-Visor**

- **Deliverables**

- Findings and recommendations

Out of Scope

- **Work Product**

- Additional data repositories
- Platform configuration and modifications

- **Deliverables**

- Detailed remediation to potential findings



E-Suite Discovery Offerings [EDO]

E-Mail Protection



In Scope

- **Work Product**
 - One O365 data repository
 - EXO, EOP + MDO
 - Up to 1 Week + **E-Visor**
- **Deliverables**
 - Findings and recommendations

Out of Scope

- **Work Product**
 - Additional data repositories
 - Platform configuration and modifications
- **Deliverables**
 - Detailed remediation to potential findings



E-Suite Discovery Offerings [EDO]

Identity Governance and Protection



In Scope

- **Work Product**

- One O365 Tenant
 - Identity Protection enablement
 - Up to 2 App/Access Packages
- Up to 1 Week +
- **E-Visor / E-Visor Teams App**

- **Deliverables**

- Findings and recommendations

Out of Scope

- **Work Product**

- Additional app packages configuration
- Platform configuration and modifications

- **Deliverables**

- Detailed remediation to potential findings



E-Suite Discovery Offerings [EDO]

Meetings and Collaboration



In Scope

- **Work Product**

- One Zoom subscription (paid)
 - Validate past and existing sessions
- Up to 1 Week +
- **End to end Teams Overview** (for **Zoom** audience)
- **E-Visor / E-Migrator**

- **Deliverables**

- Findings and recommendations
 - Customer readiness and high-level change management plan

Out of Scope

- **Work Product**

- Zoom meetings migration
- Platform configuration and modifications

- **Deliverables**

- Detailed change management and training execution





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